

APPENDIX A.1
Pricing for TXShare Cooperative Purchase Program Participants

For Contract Management and Consultancy Services, the Contractor shall quote participating TXShare Participating Entities the rates and/or discount required for a custom implementation of the services specified by the RFP. The Contractor's proposed rates for related Grants Management and Consultancy Services are found below.

LABOR CATEGORY	HOURLY RATES – REMOTE
Principal	\$225.00
Subject Matter Expert	\$250.00
Appeals Specialist	\$215.00
Program Manager	\$210.00
Deputy Program Manager	\$185.00
Senior Project Manager	\$185.00
Project Manager	\$165.00
Deputy Project Manager	\$160.00
Senior Planner	\$155.00
Planner	\$115.00
Senior Grant Manager	\$173.00
Grant Manager	\$156.00
Grant Specialist	\$144.00
Grant Writing Specialist	\$156.00
Grant Writing Assistant	\$144.00
Senior Application Specialist	\$155.00
Application Specialist	\$95.00
Senior Grant Researcher	\$115.00
Grant Researcher	\$95.00
Senior Public Assistance Officer (BCA)	\$173.00
Junior Public Assistance Officer (BCA)	\$156.00
Environmental Manager	\$160.00
Senior Environmental Scientist	\$145.00
Environmental Scientist	\$135.00
Labor Standards Manager	\$160.00
Senior Labor Standards Specialist	\$140.00
Labor Standards Specialist	\$110.00
Senior Construction Specialist	\$140.00
Construction Inspector	\$120.00
Duplication of Benefits Lead	\$135.00

LABOR CATEGORY	HOURLY RATES – REMOTE
Duplication of Benefits Associate	\$120.00
GIS/Mapping Managers	\$125.00
GIS/Mapping Analyst	\$115.00
Training & Quality Control Manager	\$145.00
URA Acquisition Specialist	\$135.00
Mitigation Specialist	\$156.00
Closeout Specialist	\$135.00
Procurement Specialist	\$150.00
Coordinator	\$95.00
Administrative Assistant	\$65.00

Notes:

- Grant writing rates exclude any licensed professional or other services not specifically provided by GrantWorks, Inc., such as special studies, environmental reviews, and other associated requirements, as well as any services that are beyond the usual and normal services requiring third-party assistance.
- Hourly rates are valid for the 2025 Calendar Year and escalate annually.
- The hourly rates provided do not include project-specific direct costs, such as travel, lodging, meals, etc. Pricing for applicable direct costs will be determined with the Participating Member Entity their service needs and mutually agreeable terms.

FIXED FEE WITH NOT TO EXCEED (NTE) CONTRACT

GrantWorks recommends a fixed fee with a not to exceed contract negotiated between the client and GrantWorks, with work issued against it on a project basis. GrantWorks will provide a justification for each project scope, and the client will base the negotiated fee for the project scope on a review of the justification provided by GrantWorks. a fixed fee with a not to exceed contract is preferred when considerable time and materials amounts can substantially differ for various services required to implement programs awarded funding. our fees will also consider any local or third-party contributions. Payment milestones can be scheduled to include steps or standards that GrantWorks must meet before invoices are issued. A pricing schedule based on fixed-fees is included below.

ADMINISTRATIVE FEE SCHEDULE						
\$500,000.00 - \$999,999.99	\$1,000,000.00 - \$2,999,999.99	\$3,000,000.00 - \$4,999,999.99	\$5,000,000.00 - \$9,999,999.99	\$10,000,000.00 - \$24,999,999.99	\$25,000,000.00 - \$99,999,999.99	\$100,000,000.00 & Above
7.5%	7.25%	6.85%	6.4%	5.9%	5.2%	4.85%

Proposed percentage discount on services and any other Grants Management and Consulting Services otherwise not referenced in this Agreement:

Category #	Description	Yes	No	Proposed % Discount
1	Grant Management & Consulting Services		X	