

For Night Vision Solutions, contractor shall quote participating SHARE Entities the rates and/or discount required for a custom implementation of the services specified by the RFP. Contractor's proposed minimum discount for products and services are found below.

Description	Extended Description	Percent (%) of Discount off of Catalog or Pricelist	Name of Catalog or Pricelist	State any Exceptions to Discount
Discount (%) off Catalog or Pricelist of Binocular Night Vision Devices.	State the total discount (%) off of catalog or pricelist for <b>Binocular Night Vision Devices</b> . Catalog or Price List must be included or proposals will not be considered.	12%	NVD Price List	Quantity Breaks at 50 and 100 unit orders
Discount (%) off Catalog or Pricelist for Night Vision Cameras.	State the total discount (%) off of catalog or pricelist for <b>Night Vision Cameras</b> . Catalog or Price List must be included or proposals will not be considered.	N/A	N/A	N/A
Discount (%) off Catalog or Pricelist for Clip-On Night Vision Devices.	State the total discount (%) off of catalog or pricelist for <b>Clip-On Night Vision Devices</b> . Catalog or Price List must be included or proposals will not be considered.	18%	NVD Price List	Quantity Breaks at 50 and 100 unit orders
Discount (%) off Catalog or Pricelist for Night Vision Goggles.	State the total discount (%) off of catalog or pricelist for <b>Night Vision Goggles</b> . Catalog or Price List must be included or proposals will not be considered.	8%	NVD Price List	Quantity Breaks at 50 and 100 unit orders
Discount (%) off Catalog or Pricelist for Night Vision Fusion Systems.	State the total discount (%) off of catalog or pricelist for <b>Night Vision Fusion Systems</b> . Catalog or Price List must be included or proposals will not be considered.	N/A	N/A	N/A
Discount (%) off Catalog or Pricelist for Digital Night Vision Products.	State the total discount (%) off of catalog or pricelist for <b>Digital Night Vision Products</b> . Catalog or Price List must be included or proposals will not be considered.	N/A	N/A	N/A

Discount (%) off Catalog or Pricelist for Night Vision Monocular Devices.	State the total discount (%) off of catalog or pricelist for <b><u>Monocular Night Vision Devices</u></b> . Catalog or Price List must be included or proposals will not be considered.	18%	NVD Price List	Quantity Breaks at 50 and 100 unit orders
Discount (%) off Catalog or Pricelist for Night Vision Device Parts and Components.	State the total discount (%) off of catalog or pricelist for <b><u>Night Vision Device Parts and Components</u></b> . Catalog or Price List must be included or proposals will not be considered.	12%	NVD Price List	Quantity Breaks at 50 and 100 unit orders
Discount (%) off Catalog or Pricelist for Day/Night Vision Weapon Scopes.	State the total discount (%) off of catalog or pricelist for <b><u>Day/Night Vision Weapon Scopes</u></b> . Catalog or Price List must be included or proposals will not be considered.	N/A	N/A	N/A
Discount (%) off Catalog or Pricelist for Image Intensifier Tube (White or green phosphor).	State the total discount (%) off of catalog or pricelist for <b><u>Image Intensifier Tube (White or green phosphor)</u></b> . Catalog or Price List must be included or proposals will not be considered.	15%	NVD Price List	Quantity Breaks at 50 and 100 unit orders
Discount (%) off Catalog or Pricelist for Infrared Illuminator Devices.	State the total discount (%) off of catalog or pricelist for <b><u>Infrared Illuminator Devices</u></b> . Catalog or Price List must be included or proposals will not be considered.	4%	NVD Price List	Quantity Breaks at 50 and 100 unit orders
Discount (%) off Catalog or Pricelist for Thermal Imaging Devices.	State the total discount (%) off of catalog or pricelist for <b><u>Thermal Imaging Devices</u></b> . Catalog or Price List must be included or proposals will not be considered.	10%	NVD Price List	Quantity Breaks at 50 and 100 unit orders
Discount (%) off Catalog or Pricelist for Mounting Products and Accessories	State the total discount (%) off of catalog or pricelist for <b><u>Mounting Products and Accessories</u></b> . Catalog or Price List must be included or proposals will not be considered.	7%	NVD Price List	Quantity Breaks at 50 and 100 unit orders

Discount (%) off Catalog or Pricelist for Training Materials/Classes.	State the total discount (%) off of catalog or pricelist for <b><u>Training Materials/Classes</u></b> Catalog or Price List must be included or proposals will not be considered.	0%	NVD Price List	N/A
Discount (%) off Catalog or Pricelist for All Other Night Vision and Thermal Imaging Products.	State the total discount (%) off of catalog or pricelist for <b><u>All Other Night Vision and Thermal Imaging Products.</u></b> Catalog or Price List must be included or proposals will not be considered.	5%	NVD Price List	Quantity Breaks at 50 and 100 unit orders
Not to Exceed Hourly Labor Rate for Installation/Repair Services	Hourly Labor Rate for the <b><u>Installation or Repair of Night Vision Products and Accessories</u></b> Offered Within this Pricing Proposal	\$45.00	NVD Price List	N/A