

## Pricing

JLL has negotiated rates with several Texas public entities, including the City of Austin. To arrive at pricing for NCTCOG, we applied a 5% discount to our approved City of Austin rates. The rates listed below represent our first-year rates. These rates will escalate annually at the most recent 12-month value available of the Consumer Price Index for All Urban Consumers (CPI-U), as calculated by the U.S. Bureau of Labor Statistics. Much of the work will be conducted by lower rate associates and analysts. JLL does not anticipate billing any work at the Managing Director rate.

PRICING	
Role	Rate (\$/hour)
Managing Director	\$495
Senior Vice President	\$400
Vice President	\$330
Senior Associate	\$280
Associate	\$230
Senior Analyst	\$185
Analyst	\$170