

APPENDIX A
Pricing for SHARE

For Contract Management Services, contractor shall quote participating SHARE Entities the rates and/or discount required for a custom implementation of the services specified by the RFP. Contractor's proposed rate chart for categories/available services for Document Management Solution Services are found below.

PLEASE SEE FOLLOWING PAGES FOR PRICE CHART.



Option 1: Enterprise: CobbleStone-hosted (SaaS) with 5 Named User Licenses

Item - Contract Insight Enterprise SaaS Hosted	Qty	Standard Price	Discounted Unit Price	Year 1	Year 1 NCTCOG Discounted Price (only license sales)	Year 1 w/ 2% NCTCOG Admin Fee
Licenses (Annual Hosting Subscription)						
Contract Insight Enterprise Hosted/SaaS Core License <small>Requires CobbleStone Annual Software License Agreement</small>	1	\$ 5,420.00	\$ 5,420.00	\$ 5,420.00	\$ 5,203.20	\$ 5,307.26
Contract Insight Enterprise Hosted/SaaS Named User License	5	\$ 380.00	\$ 380.00	\$ 1,900.00	\$ 1,824.00	\$ 1,860.48
Contract Management Module License	1		\$ 6,084.15	\$ 6,084.15	\$ 5,840.78	\$ 5,957.60
IntelliSign™ & Document Collaboration Module License <small>Bulk eSign/Merge License (requires IntelliSign & Document Collaboration Module) plus 50 cents per invited signature participant or merged document; invoiced monthly</small>	1		\$ 4,644.94	\$ 4,644.94	\$ 4,459.14	\$ 4,548.33
Solicitation/eSourcing Module License	1		\$ 6,084.15	\$ 6,084.15	\$ 5,840.78	\$ 5,957.60
Vendor/Client Collaboration Gateway Module License	1		\$ 4,637.78	\$ 4,637.78	\$ 4,452.27	\$ 4,541.31
Public Access Portal Module License	1		\$ 4,637.78	\$ 4,637.78	\$ 4,452.27	\$ 4,541.31
Purchase Order/Spend Management Module License <small>Online Punchout Integration Connection License (requires Purchase Order/Spend Management Module) [#] Punchout integration connections; Requires business account with Punchout provider(s)</small>	1		\$ 2,608.28	\$ 2,608.28	\$ 2,503.95	\$ 2,554.03
Database Integration Manager Module License(s)	1		\$ 2,615.00	\$ 2,615.00	\$ 2,510.40	\$ 2,560.61
Third-Party eSign Connection Manager Module License <small>*Requires license purchased from third-party eSign provider</small>	1		\$ 4,644.94	\$ 4,644.94	\$ 4,459.14	\$ 4,548.33
Onsite Backup Manager Module License	1		no charge	no charge	no charge	no charge
Dun & Bradstreet Company Integration Connection Manager Module License <small>*Primary Company Profile data on-demand or scheduled integration *Requires license purchased from D&B</small>	1		\$ 2,426.21	\$ 2,426.21	\$ 2,329.16	\$ 2,375.74
OFAC Company/Employee Integration Connection Manager Module License <small>*Primary Company or Employee Profile data scheduled service Up to 1000 vendors/employee records per year then \$4 per record (coverage invoiced monthly)</small>	1		\$ 3,882.11	\$ 3,882.11	\$ 3,726.83	\$ 3,801.36
SaaS Single Sign-on Annual License (SAML 2.0 Compliant w/ WS Federation) for 1 Production System:	1		\$ 5,250.00	\$ 5,250.00	\$ 5,040.00	\$ 5,140.80
Optional Solution DEV/STAGE/TEST Environment Add-ons (Annual Hosting Subscription)						\$ -
Each Additional Add-on SaaS DEV/STAGE/TEST Environment @ 50% of Licensing (50% SLA, No Backups)	1			\$ 29,841.92	\$ 28,648.24	\$ 29,221.20
Annual Standard Support/Maintenance	1		included	included	Included	Included
One-Time Deployment	1		\$ 14,973.77	\$ 14,973.77	\$ 14,973.77	\$ 15,273.25
Optional Annual Services					\$ -	\$ -
Annual Application Compiled/Executable Code Escrow	1		\$ 2,400.00	\$ 2,400.00	\$ 2,304.00	\$ 2,350.08
SaaS Instance Service Up-Time Dashboard Annual Service	1		\$ 1,200.00	\$ 1,200.00	\$ 1,152.00	\$ 1,175.04
Optional Private Cloud SaaS Hosting Annual Services (1 production environment) Hardware/VM, Server Software, Networking, Bandwidth, SSL Certificate, Security Controls	1		\$ 49,112.00	\$ 49,112.00	\$ 47,147.52	\$ 48,090.47
Optional Professional Services - Estimate pending final review of requirements <small>Services not included with pricing above. Please see Services Pricing NCTCOG discount available for license sales only. Services are not discounted.</small>						

*Pricing offer is valid for 30 days; all travel, lodging (if required), taxes and VAT (if applicable) are invoiced to client with no markup. For international travel (outside of USA, travel days will be invoiced to client at \$2,800 per day). Subject to annual contract. Concurrent user licenses or Leveled user license options available (pricing available upon request). Full features can be found at: <https://www.cobblestonesoftware.com/solutions/compare-contract-management-software-editions>



Option 2: Enterprise: CobbleStone-hosted (SaaS) with 10 Named User Licenses

Item - Contract Insight Enterprise SaaS Hosted	Qty	Standard Price	Discounted Unit Price	Year 1	Year 1 NCTCOG Discounted Price (only license sales)	Year 1 w/ 2% NCTCOG Admin Fee
Licenses (Annual Hosting Subscription)						
Contract Insight Enterprise Hosted/SaaS Core License <small>Requires CobbleStone Annual Software License Agreement</small>	1	\$ 5,420.00	\$ 5,420.00	\$ 5,420.00	\$ 5,203.20	\$ 5,307.26
Contract Insight Enterprise Hosted/SaaS Named User License	10	\$ 380.00	\$ 376.00	\$ 3,760.00	\$ 3,609.60	\$ 3,681.79
Contract Management Module License	1		\$ 6,735.15	\$ 6,735.15	\$ 6,465.74	\$ 6,595.06
IntelliSign™ & Document Collaboration Module License	1		\$ 5,054.14	\$ 5,054.14	\$ 4,851.97	\$ 4,949.01
Bulk eSign/Merge License (requires IntelliSign & Document Collaboration Module) <small>plus 50 cents per invited signature participant or merged document; invoiced monthly</small>	1		\$ 5,350.69	\$ 5,350.69	\$ 5,136.66	\$ 5,239.40
Solicitation/eSourcing Module License	1		\$ 6,735.15	\$ 6,735.15	\$ 6,465.74	\$ 6,595.06
Vendor/Client Collaboration Gateway Module License	1		\$ 5,195.78	\$ 5,195.78	\$ 4,987.95	\$ 5,087.71
Public Access Portal Module License	1		\$ 5,195.78	\$ 5,195.78	\$ 4,987.95	\$ 5,087.71
Purchase Order/Spend Management Module License	1		\$ 2,887.28	\$ 2,887.28	\$ 2,771.79	\$ 2,827.22
Online Punchout Integration Connection License <small>(requires Purchase Order/Spend Management Module)</small>						
[#] Punchout integration connections; Requires business account with Punchout provider(s)	1		\$ 3,266.00	\$ 3,266.00	\$ 3,135.36	\$ 3,198.07
Database Integration Manager Module License(s)	1		\$ 5,054.14	\$ 5,054.14	\$ 4,851.97	\$ 4,949.01
Third-Party eSign Connection Manager Module License <small>*Requires license purchased from third-party eSign provider</small>	1		no charge	no charge	no charge	no charge
Onsite Backup Manager Module License	1		\$ 2,612.21	\$ 2,612.21	\$ 2,507.72	\$ 2,557.88
Dun & Bradstreet Company Integration Connection Manager Module License <small>*Primary Company Profile data on-demand or scheduled integration</small>						
*Requires license purchased from D&B	1		\$ 4,347.11	\$ 4,347.11	\$ 4,173.23	\$ 4,256.69
OFAC Company/Employee Integration Connection Manager Module License <small>*Primary Company or Employee Profile data scheduled service</small>						
Up to 1000 vendors/employee records per year then \$4 per record (average invoiced monthly)	1		\$ 5,250.00	\$ 5,250.00	\$ 5,040.00	\$ 5,140.80
SaaS Single Sign-on Annual License (SAML 2.0 Compliant w/ WS Federation) for 1 Production System:	1		no charge	no charge	no charge	no charge
Optional Solution DEV/STAGE/TEST Environment Add-ons (Annual Hosting Subscription)						\$ -
Each Additional Add-on SaaS DEV/STAGE/TEST Environment @ 50% of Licensing (50% SLA, No Backups)	1			\$ 33,431.72	\$ 32,094.45	\$ 32,736.34
Annual Standard Support/Maintenance	1		included	included	Included	Included
One-Time Deployment	1		\$ 16,050.71	\$ 16,050.71	\$ 16,050.71	\$ 16,371.73
Optional Annual Services					\$ -	\$ -
Annual Application Compiled/Executable Code Escrow	1		\$ 2,400.00	\$ 2,400.00	\$ 2,304.00	\$ 2,350.08
SaaS Instance Service Up-Time Dashboard Annual Service	1		\$ 1,200.00	\$ 1,200.00	\$ 1,152.00	\$ 1,175.04
Optional Private Cloud SaaS Hosting Annual Services (1 production environment) Hardware/VM, Server Software, Networking, Bandwidth, SSL Certificate, Security Controls	1		\$ 49,112.00	\$ 49,112.00	\$ 47,147.52	\$ 48,090.47
Optional Professional Services - Estimate pending final review of requirements <small>Services not included with pricing above. Please see Services Pricing NCTCOG discount available for license sales only. Services are not discounted.</small>						

*Pricing offer is valid for 30 days; all travel, lodging (if required), taxes and VAT (if applicable) are invoiced to client with no markup. For international travel (outside of USA, travel days will be invoiced to client at \$2,800 per day). Subject to annual contract. Concurrent user licenses or Leveled user license options available (pricing available upon request). Full features can be found at: <https://www.cobblestonesoftware.com/solutions/compare-contract-management-software-editions>



Option 3: Enterprise: CobbleStone-hosted (SaaS) with 25 Named User Licenses

Item - Contract Insight Enterprise SaaS Hosted	Qty	Standard Price	Discounted Unit Price	Year 1	Year 1 NCTCOG Discounted Price (only license sales)	Year 1 w/ 2% NCTCOG Admin Fee
Licenses (Annual Hosting Subscription)						
Contract Insight Enterprise Hosted/SaaS Core License <small>Requires CobbleStone Annual Software License Agreement</small>	1	\$ 5,420.00	\$ 5,420.00	\$ 5,420.00	\$ 5,203.20	\$ 5,307.26
Contract Insight Enterprise Hosted/SaaS Named User License	25	\$ 380.00	\$ 372.00	\$ 9,300.00	\$ 8,928.00	\$ 9,106.56
Contract Management Module License	1		\$ 8,674.15	\$ 8,674.15	\$ 8,327.18	\$ 8,493.73
IntelliSign SM & Document Collaboration Module License	1		\$ 6,272.94	\$ 6,272.94	\$ 6,022.02	\$ 6,142.46
Bulk eSign/Merge License (requires IntelliSign & Document Collaboration Module) <small>plus 50 cents per invited signature participant or merged document; invoiced monthly</small>	1		\$ 6,846.49	\$ 6,846.49	\$ 6,572.63	\$ 6,704.08
Solicitation/eSourcing Module License	1		\$ 8,674.15	\$ 8,674.15	\$ 8,327.18	\$ 8,493.73
Vendor/Client Collaboration Gateway Module License	1		\$ 6,857.78	\$ 6,857.78	\$ 6,583.47	\$ 6,715.14
Public Access Portal Module License	1		\$ 6,857.78	\$ 6,857.78	\$ 6,583.47	\$ 6,715.14
Purchase Order/Spend Management Module License	1		\$ 3,718.28	\$ 3,718.28	\$ 3,569.55	\$ 3,640.94
Online Punchout Integration Connection License <small>(requires Purchase Order/Spend Management Module) [#] Punchout integration connections; Requires business account with Punchout provider(s)</small>	1		\$ 5,205.00	\$ 5,205.00	\$ 4,996.80	\$ 5,096.74
Database Integration Manager Module License(s)	1		\$ 6,272.94	\$ 6,272.94	\$ 6,022.02	\$ 6,142.46
Third-Party eSign Connection Manager Module License <small>*Requires license purchased from third-party eSign provider</small>	1		no charge	no charge	no charge	no charge
Onsite Backup Manager Module License	1		\$ 3,166.21	\$ 3,166.21	\$ 3,039.56	\$ 3,100.35
Dun & Bradstreet Company Integration Connection Manager Module License <small>*Primary Company Profile data on-demand or scheduled integration *Requires license purchased from D&B</small>	1		\$ 5,732.11	\$ 5,732.11	\$ 5,502.83	\$ 5,612.88
OFAC Company/Employee Integration Connection Manager Module License <small>*Primary Company or Employee Profile data scheduled service Up to 1000 vendors/employee records per year then \$4 per record (average invoiced monthly)</small>	1		\$ 5,250.00	\$ 5,250.00	\$ 5,040.00	\$ 5,140.80
SaaS Single Sign-on Annual License (SAML 2.0 Compliant w/ WS Federation) <small>for 1 Production System:</small>	1		no charge	no charge	no charge	no charge
Optional Solution DEV/STAGE/TEST Environment Add-ons (Annual Hosting Subscription)						\$ -
Each Additional Add-on SaaS DEV/STAGE/TEST Environment @ 50% of Licensing <small>(50% SLA, No Backups)</small>	1			\$ 44,123.92	\$ 42,358.96	\$ 43,206.14
Annual Standard Support/Maintenance	1		included	included	Included	Included
One-Time Deployment	1		\$ 19,258.37	\$ 19,258.37	\$ 19,258.37	\$ 19,643.54
Optional Annual Services					\$ -	\$ -
Annual Application Compiled/Executable Code Escrow	1		\$ 2,400.00	\$ 2,400.00	\$ 2,304.00	\$ 2,350.08
SaaS Instance Service Up-Time Dashboard Annual Service	1		\$ 1,200.00	\$ 1,200.00	\$ 1,152.00	\$ 1,175.04
Optional Private Cloud SaaS Hosting Annual Services (1 production environment) <small>Hardware/VM, Server Software, Networking, Bandwidth, SSL Certificate, Security Controls</small>	1		\$ 49,112.00	\$ 49,112.00	\$ 47,147.52	\$ 48,090.47
Optional Professional Services - Estimate pending final review of requirements <small>Services not included with pricing above. Please see Services Pricing NCTCOG discount available for license sales only. Services are not discounted.</small>						

*Pricing offer is valid for 30 days; all travel, lodging (if required), taxes and VAT (if applicable) are invoiced to client with no markup. For international travel (outside of USA, travel days will be invoiced to client at \$2,800 per day). Subject to annual contract. Concurrent user licenses or Leveled user license options available (pricing available upon request). Full features can be found at: <https://www.cobblestonesoftware.com/solutions/compare-contract-management-software-editions>



Option 4: Enterprise: Enterprise: CobbleStone-hosted (SaaS) with 50 Named User Licenses

Item - Contract Insight Enterprise SaaS Hosted	Qty	Standard Price	Discounted Unit Price	Year 1	Year 1 NCTCOG Discounted Price (only license sales)	Year 1 w/ 2% NCTCOG Admin Fee
Licenses (Annual Hosting Subscription)						
Contract Insight Enterprise Hosted/SaaS Core License <small>Requires CobbleStone Annual Software License Agreement</small>	1	\$ 5,420.00	\$ 5,420.00	\$ 5,420.00	\$ 5,203.20	\$ 5,307.26
Contract Insight Enterprise Hosted/SaaS Named User License	50	\$ 380.00	\$ 369.00	\$ 18,450.00	\$ 17,712.00	\$ 18,066.24
Contract Management Module License	1		\$ 11,876.65	\$ 11,876.65	\$ 11,401.58	\$ 11,629.62
IntelliSign™ & Document Collaboration Module License	1		\$ 8,285.94	\$ 8,285.94	\$ 7,954.50	\$ 8,113.59
Bulk eSign/Merge License (requires IntelliSign & Document Collaboration Module) <small>plus 50 cents per invited signature participant or merged document; invoiced monthly</small>	1		\$ 9,316.99	\$ 9,316.99	\$ 8,944.31	\$ 9,123.20
Solicitation/eSourcing Module License	1		\$ 11,876.65	\$ 11,876.65	\$ 11,401.58	\$ 11,629.62
Vendor/Client Collaboration Gateway Module License	1		\$ 9,602.78	\$ 9,602.78	\$ 9,218.67	\$ 9,403.04
Public Access Portal Module License	1		\$ 9,602.78	\$ 9,602.78	\$ 9,218.67	\$ 9,403.04
Purchase Order/Spend Management Module License	1		\$ 5,090.78	\$ 5,090.78	\$ 4,887.15	\$ 4,984.89
Online Punchout Integration Connection License <small>(requires Purchase Order/Spend Management Module)</small> [#] Punchout integration connections; Requires business account with Punchout provider(s)	1		\$ 8,407.50	\$ 8,407.50	\$ 8,071.20	\$ 8,232.62
Database Integration Manager Module License(s)	1		\$ 8,285.94	\$ 8,285.94	\$ 7,954.50	\$ 8,113.59
Third-Party eSign Connection Manager Module License <small>*Requires license purchased from third-party eSign provider</small>	1		no charge	no charge	no charge	no charge
Onsite Backup Manager Module License	1		\$ 4,081.21	\$ 4,081.21	\$ 3,917.96	\$ 3,996.32
Dun & Bradstreet Company Integration Connection Manager Module License <small>*Primary Company Profile data on-demand or scheduled integration</small> <small>*Requires license purchased from D&B</small>	1		\$ 8,019.61	\$ 8,019.61	\$ 7,698.83	\$ 7,852.80
OFAC Company/Employee Integration Connection Manager Module License <small>*Primary Company or Employee Profile data scheduled service</small> <small>Up to 1000 vendors/employee records per year then \$4 per record (average invoiced monthly)</small>	1		\$ 5,250.00	\$ 5,250.00	\$ 5,040.00	\$ 5,140.80
SaaS Single Sign-on Annual License (SAML 2.0 Compliant w/ WS Federation) for 1 Production System:	1		no charge	no charge	no charge	no charge
Optional Solution DEV/STAGE/TEST Environment Add-ons (Annual Hosting Subscription)						
Each Additional Add-on SaaS DEV/STAGE/TEST Environment @ 50% of Licensing (50% SLA, No Backups)	1			\$ 61,783.42	\$ 59,312.08	\$ 60,498.32
Annual Standard Support/Maintenance	1		included	included	Included	Included
One-Time Deployment	1		\$ 24,556.22	\$ 24,556.22	\$ 24,556.22	\$ 25,047.35
Optional Annual Services						
Annual Application Compiled/Executable Code Escrow	1		\$ 2,400.00	\$ 2,400.00	\$ 2,304.00	\$ 2,350.08
SaaS Instance Service Up-Time Dashboard Annual Service	1		\$ 1,200.00	\$ 1,200.00	\$ 1,152.00	\$ 1,175.04
Optional Private Cloud SaaS Hosting Annual Services (1 production environment) Hardware/VM, Server Software, Networking, Bandwidth, SSL Certificate, Security Controls	1		\$ 49,112.00	\$ 49,112.00	\$ 47,147.52	\$ 48,090.47
Optional Professional Services - Estimate pending final review of requirements						
<small>Services not included with pricing above. Please see Services Pricing. NCTCOG discount available for license sales only. Services are not discounted.</small>						

*Pricing offer is valid for 30 days; all travel, lodging (if required), taxes and VAT (if applicable) are invoiced to client with no markup. For international travel (outside of USA, travel days will be invoiced to client at \$2,800 per day). Subject to annual contract. Concurrent user licenses or Leveled user license options available (pricing available upon request). Full features can be found at: <https://www.cobblestonesoftware.com/solutions/compare-contract-management-software-editions>



Option 5: Enterprise: Enterprise: CobbleStone-hosted (SaaS) with 100 Named User Licenses

Item - Contract Insight Enterprise SaaS Hosted	Qty	Standard Price	Discounted Unit Price	Year 1	Year 1 NCTCOG Discounted Price (only license sales)	Year 1 w/ 2% NCTCOG Admin Fee
Licenses (Annual Hosting Subscription)						
Contract Insight Enterprise Hosted/SaaS Core License <small>Requires CobbleStone Annual Software License Agreement</small>	1	\$ 5,420.00	\$ 5,420.00	\$ 5,420.00	\$ 5,203.20	\$ 5,307.26
Contract Insight Enterprise Hosted/SaaS Named User License	100	\$ 380.00	\$ 357.00	\$ 35,700.00	\$ 34,272.00	\$ 34,957.44
Contract Management Module License	1		\$ 17,914.15	\$ 17,914.15	\$ 17,197.58	\$ 17,541.54
IntelliSign™ & Document Collaboration Module License	1		\$ 12,080.94	\$ 12,080.94	\$ 11,597.70	\$ 11,829.66
Bulk eSign/Merge License (requires IntelliSign & Document Collaboration Module) <small>plus 50 cents per invited signature participant or merged document; Invoiced monthly</small>	1		\$ 13,974.49	\$ 13,974.49	\$ 13,415.51	\$ 13,683.82
Solicitation/eSourcing Module License	1		\$ 17,914.15	\$ 17,914.15	\$ 17,197.58	\$ 17,541.54
Vendor/Client Collaboration Gateway Module License	1		\$ 14,777.78	\$ 14,777.78	\$ 14,186.67	\$ 14,470.40
Public Access Portal Module License	1		\$ 14,777.78	\$ 14,777.78	\$ 14,186.67	\$ 14,470.40
Purchase Order/Spend Management Module License	1		\$ 7,678.28	\$ 7,678.28	\$ 7,371.15	\$ 7,518.57
Online Punchout Integration Connection License <small>(requires Purchase Order/Spend Management Module)</small>						
[#] Punchout integration connections; Requires business account with Punchout provider(s)	1		\$ 14,445.00	\$ 14,445.00	\$ 13,867.20	\$ 14,144.54
Database Integration Manager Module License(s)	1		\$ 12,080.94	\$ 12,080.94	\$ 11,597.70	\$ 11,829.66
Third-Party eSign Connection Manager Module License <small>*Requires license purchased from third-party eSign provider</small>	1		no charge	no charge	no charge	no charge
Onsite Backup Manager Module License	1		\$ 5,806.21	\$ 5,806.21	\$ 5,573.96	\$ 5,685.44
Dun & Bradstreet Company Integration Connection Manager Module License <small>*Primary Company Profile data on-demand or scheduled integration</small>						
*Requires license purchased from D&B	1		\$ 12,332.11	\$ 12,332.11	\$ 11,838.83	\$ 12,075.60
OFAC Company/Employee Integration Connection Manager Module License <small>*Primary Company or Employee Profile data scheduled service</small>						
Up to 1000 vendors/employee records per year then \$4 per record (average invoiced monthly)	1		\$ 5,250.00	\$ 5,250.00	\$ 5,040.00	\$ 5,140.80
SaaS Single Sign-on Annual License (SAML 2.0 Compliant w/ WS Federation) for 1 Production System:	1		no charge	no charge	no charge	no charge
Optional Solution DEV/STAGE/TEST Environment Add-ons (Annual Hosting Subscription)						
Each Additional Add-on SaaS DEV/STAGE/TEST Environment @ 50% of Licensing (50% SLA, No Backups)	1			\$ 95,075.92	\$ 91,272.88	\$ 93,098.34
Annual Standard Support/Maintenance	1		included	included	Included	Included
One-Time Deployment	1		\$ 34,543.97	\$ 34,543.97	\$ 34,543.97	\$ 35,234.85
Optional Annual Services						
Annual Application Compiled/Executable Code Escrow	1		\$ 2,400.00	\$ 2,400.00	\$ 2,304.00	\$ 2,350.08
SaaS Instance Service Up-Time Dashboard Annual Service	1		\$ 1,200.00	\$ 1,200.00	\$ 1,152.00	\$ 1,175.04
Optional Private Cloud SaaS Hosting Annual Services (1 production environment) Hardware/VM, Server Software, Networking, Bandwidth, SSL Certificate, Security Controls	1		\$ 49,112.00	\$ 49,112.00	\$ 47,147.52	\$ 48,090.47
Optional Professional Services - Estimate pending final review of requirements						
Services not included with pricing above. Please see Services Pricing NCTCOG discount available for license sales only. Services are not discounted.						

*Pricing offer is valid for 30 days; all travel, lodging (if required), taxes and VAT (if applicable) are invoiced to client with no markup. For international travel (outside of USA, travel days will be invoiced to client at \$2,800 per day). Subject to annual contract. Concurrent user licenses or Leveled user license options available (pricing available upon request). Full features can be found at: <https://www.cobblestonesoftware.com/solutions/compare-contract-management-software-editions>



Option 6: Enterprise: Enterprise: CobbleStone-hosted (SaaS) with 250 Named User Licenses

Item - Contract Insight Enterprise SaaS Hosted	Qty	Standard Price	Discounted Unit Price	Year 1	Year 1 NCTCOG Discounted Price (only license sales)	Year 1 w/ 2% NCTCOG Admin Fee
Licenses (Annual Hosting Subscription)						
Contract Insight Enterprise Hosted/SaaS Core License <small>Requires CobbleStone Annual Software License Agreement</small>	1	\$ 5,420.00	\$ 5,420.00	\$ 5,420.00	\$ 5,203.20	\$ 5,307.26
Contract Insight Enterprise Hosted/SaaS Named User License	250	\$ 380.00	\$ 353.00	\$ 88,250.00	\$ 84,720.00	\$ 86,414.40
Contract Management Module License	1		\$ 36,306.65	\$ 36,306.65	\$ 34,854.38	\$ 35,551.47
IntelliSign™ & Document Collaboration Module License	1		\$ 23,641.94	\$ 23,641.94	\$ 22,696.26	\$ 23,150.19
Bulk eSign/Merge License (requires IntelliSign & Document Collaboration Module) <small>plus 50 cents per invited signature participant or merged document; Invoiced monthly</small>	1		\$ 28,162.99	\$ 28,162.99	\$ 27,036.47	\$ 27,577.20
Solicitation/eSourcing Module License	1		\$ 36,306.65	\$ 36,306.65	\$ 34,854.38	\$ 35,551.47
Vendor/Client Collaboration Gateway Module License	1		\$ 30,542.78	\$ 30,542.78	\$ 29,321.07	\$ 29,907.49
Public Access Portal Module License	1		\$ 30,542.78	\$ 30,542.78	\$ 29,321.07	\$ 29,907.49
Purchase Order/Spend Management Module License	1		\$ 15,560.78	\$ 15,560.78	\$ 14,938.35	\$ 15,237.12
Online Punchout Integration Connection License <small>(requires Purchase Order/Spend Management Module)</small>						
[#] Punchout integration connections; Requires business account with Punchout provider(s)	1		\$ 32,837.50	\$ 32,837.50	\$ 31,524.00	\$ 32,154.48
Database Integration Manager Module License(s)	1		\$ 23,641.94	\$ 23,641.94	\$ 22,696.26	\$ 23,150.19
Third-Party eSign Connection Manager Module License <small>*Requires license purchased from third-party eSign provider</small>	1		no charge	no charge	no charge	no charge
Onsite Backup Manager Module License	1		\$ 11,061.21	\$ 11,061.21	\$ 10,618.76	\$ 10,831.14
Dun & Bradstreet Company Integration Connection Manager Module License <small>*Primary Company Profile data on-demand or scheduled integration</small>						
*Requires license purchased from D&B	1		\$ 25,469.61	\$ 25,469.61	\$ 24,450.83	\$ 24,939.84
OFAC Company/Employee Integration Connection Manager Module License <small>*Primary Company or Employee Profile data scheduled service</small>						
Up to 1000 vendors/employee records per year then \$4 per record (average invoiced monthly)	1		\$ 5,250.00	\$ 5,250.00	\$ 5,040.00	\$ 5,140.80
SaaS Single Sign-on Annual License (SAML 2.0 Compliant w/ WS Federation) for 1 Production System:	1		no charge	no charge	no charge	no charge
Optional Solution DEV/STAGE/TEST Environment Add-ons (Annual Hosting Subscription)						
Each Additional Add-on SaaS DEV/STAGE/TEST Environment @ 50% of Licensing (50% SLA, No Backups)	1			\$ 196,497.42	\$ 188,637.52	\$ 192,410.27
Annual Standard Support/Maintenance	1		included	included	Included	Included
One-Time Deployment	1		\$ 64,970.42	\$ 64,970.42	\$ 64,970.42	\$ 66,269.83
Optional Annual Services						
Annual Application Compiled/Executable Code Escrow	1		\$ 2,400.00	\$ 2,400.00	\$ 2,304.00	\$ 2,350.08
SaaS Instance Service Up-Time Dashboard Annual Service	1		\$ 1,200.00	\$ 1,200.00	\$ 1,152.00	\$ 1,175.04
Optional Private Cloud SaaS Hosting Annual Services (1 production environment) Hardware/VM, Server Software, Networking, Bandwidth, SSL Certificate, Security Controls	1		\$ 49,112.00	\$ 49,112.00	\$ 47,147.52	\$ 48,090.47
Optional Professional Services - Estimate pending final review of requirements						
Services not included with pricing above. Please see Services Pricing NCTCOG discount available for license sales only. Services are not discounted.						

*Pricing offer is valid for 30 days; all travel, lodging (if required), taxes and VAT (if applicable) are invoiced to client with no markup. For international travel (outside of USA, travel days will be invoiced to client at \$2,800 per day). Subject to annual contract. Concurrent user licenses or Leveled user license options available (pricing available upon request). Full features can be found at: <https://www.cobblestonesoftware.com/solutions/compare-contract-management-software-editions>



Option 7: Enterprise: Enterprise: CobbleStone-hosted (SaaS) with 500 Named User Licenses

Item - Contract Insight Enterprise SaaS Hosted	Qty	Standard Price	Discounted Unit Price	Year 1	Year 1 NCTCOG Discounted Price (only license sales)	Year 1 w/ 2% NCTCOG Admin Fee
Licenses (Annual Hosting Subscription)						
Contract Insight Enterprise Hosted/SaaS Core License <small>Requires CobbleStone Annual Software License Agreement</small>	1	\$ 5,420.00	\$ 5,420.00	\$ 5,420.00	\$ 5,203.20	\$ 5,307.26
Contract Insight Enterprise Hosted/SaaS Named User License	500	\$ 380.00	\$ 346.00	\$ 173,000.00	\$ 166,080.00	\$ 169,401.60
Contract Management Module License	1		\$ 65,969.15	\$ 65,969.15	\$ 63,330.38	\$ 64,596.99
IntelliSign SM & Document Collaboration Module License <small>Bulk eSign/Merge License (requires IntelliSign & Document Collaboration Module) plus 50 cents per invited signature participant or merged document; invoiced monthly</small>	1		\$ 42,286.94	\$ 42,286.94	\$ 40,595.46	\$ 41,407.37
Solicitation/eSourcing Module License	1		\$ 51,045.49	\$ 51,045.49	\$ 49,003.67	\$ 49,983.74
Vendor/Client Collaboration Gateway Module License	1		\$ 65,969.15	\$ 65,969.15	\$ 63,330.38	\$ 64,596.99
Public Access Portal Module License	1		\$ 55,967.78	\$ 55,967.78	\$ 53,729.07	\$ 54,803.65
Purchase Order/Spend Management Module License <small>Online Punchout Integration Connection License (requires Purchase Order/Spend Management Module) [#] Punchout integration connections; Requires business account with Punchout provider(s)</small>	1		\$ 28,273.28	\$ 28,273.28	\$ 27,142.35	\$ 27,685.20
Database Integration Manager Module License(s)	1		\$ 62,500.00	\$ 62,500.00	\$ 60,000.00	\$ 61,200.00
Third-Party eSign Connection Manager Module License <small>*Requires license purchased from third-party eSign provider</small>	1		\$ 42,286.94	\$ 42,286.94	\$ 40,595.46	\$ 41,407.37
Onsite Backup Manager Module License	1		no charge	no charge	no charge	no charge
Dun & Bradstreet Company Integration Connection Manager Module License <small>*Primary Company Profile data on-demand or scheduled integration *Requires license purchased from D&B</small>	1		\$ 19,536.21	\$ 19,536.21	\$ 18,754.76	\$ 19,129.86
OFAC Company/Employee Integration Connection Manager Module License <small>*Primary Company or Employee Profile data scheduled service Up to 1000 vendors/employee records per year then \$4 per record (coverage invoiced monthly)</small>	1		\$ 46,657.11	\$ 46,657.11	\$ 44,790.83	\$ 45,686.64
SaaS Single Sign-on Annual License (SAML 2.0 Compliant w/ WS Federation) for 1 Production System:	1		\$ 5,250.00	\$ 5,250.00	\$ 5,040.00	\$ 5,140.80
Optional Solution DEV/STAGE/TEST Environment Add-ons (Annual Hosting Subscription)						\$ -
Each Additional Add-on SaaS DEV/STAGE/TEST Environment @ 50% of Licensing (50% SLA, No Backups)	1			\$ 360,064.92	\$ 345,662.32	\$ 352,575.56
Annual Standard Support/Maintenance	1		included	included	included	included
One-Time Deployment	1		\$ 114,040.67	\$ 114,040.67	\$ 114,040.67	\$ 116,321.49
Optional Annual Services					\$ -	\$ -
Annual Application Compiled/Executable Code Escrow	1		\$ 2,400.00	\$ 2,400.00	\$ 2,304.00	\$ 2,350.08
SaaS Instance Service Up-Time Dashboard Annual Service	1		\$ 1,200.00	\$ 1,200.00	\$ 1,152.00	\$ 1,175.04
Optional Private Cloud SaaS Hosting Annual Services (1 production environment) Hardware/VM, Server Software, Networking, Bandwidth, SSL Certificate, Security Controls	1		\$ 49,112.00	\$ 49,112.00	\$ 47,147.52	\$ 48,090.47
Optional Professional Services - Estimate pending final review of requirements <small>Services not included with pricing above. Please see Services Pricing NCTCOG discount available for license sales only. Services are not discounted.</small>						

*Pricing offer is valid for 30 days; all travel, lodging (if required), taxes and VAT (if applicable) are invoiced to client with no markup. For international travel (outside of USA, travel days will be invoiced to client at \$2,800 per day). Subject to annual contract. Concurrent user licenses or Leveled user license options available (pricing available upon request). Full features can be found at: <https://www.cobblestonesoftware.com/solutions/compare-contract-management-software-editions>



PROFESSIONAL SERVICES OPTIONS

Service	Unit Price	Unit Price w/ 2% NCTCOG Admin Fee	Unit of Measure
System Configuration Training Hours (Online up to 10 connections per session): - Remote	\$ 130.00	\$ 132.60	Per Hour
End User Training Hours (Online up to 10 connections per session): - Remote	\$ 130.00	\$ 132.60	Per Hour
System Configuration Consultation Services (Remote)	\$ 140.00	\$ 142.80	Per Hour
Document Template Configuration Services (Remote) Estimated 2 hours per template	\$ 140.00	\$ 142.80	Per Hour
Workflow Configuration - Remote Estimated 4 hours per workflow	\$ 140.00	\$ 142.80	Per Hour
Punchouts Setup Services - Remote	\$ 160.00	\$ 163.20	
Data Import - 1 Source - Remote Pricing based on records volume Assumes structured/spreadsheet format for data/field mapping Pending final CobbleStone review of data	\$ 160.00	\$ 163.20	Per Hour
Data Import - Attachment Files/Documents -1 Source - Remote Pricing based on files volume Assumes unique, logical identifier to match electronic file with metadata record Pending final CobbleStone review of data	\$ 160.00	\$ 163.20	Per Hour
User Acceptance Testing - Remote	\$ 140.00	\$ 142.80	Per Hour
Project Management - Remote	\$ 180.00	\$ 183.60	Per Hour
System Integration - Remote	\$ 160.00	\$ 163.20	Per Hour
D&B Integration Setup - Remote	\$ 160.00	\$ 163.20	Per Hour
Database Integration Manager Setup/Configuration Consultation Hours - Remote	\$ 160.00	\$ 163.20	Per Hour
Technical Configuration - Remote	\$ 150.00	\$ 153.00	Per Hour
System Marketing Services - Remote	\$ 130.00	\$ 132.60	Per Hour
Data Extraction Services - Remote	Custom pricing based on project	Custom pricing based on project	Project
SaaS Single Sign-on Setup (SAML 2.0 Compliant w/ WS Federation) for 1 Production System - Remote	\$ 1,850.00	\$ 1,887.00	Per environment
Onsite Services (travel not included and will be billed to client)	\$ 2,400.00	\$ 2,448.00	Per Day (one day minimum increments)

*Pricing does not include travel fees, sales tax, use tax, VAT, or third-party software licenses and are invoiced separately to client if applicable. Services to be estimated by CobbleStone based on review of requirements.

Data Import and Integration Services

Do you have legacy contracts to import into Contract Insight? CobbleStone offers metadata and/or file importing services to ease the transition and speed the implementation process. CobbleStone metadata importing and files/documents importing services are priced per hour. Pricing estimates can be provided after reviewing sample metadata and/or files.

Would you like to share contract, payment, or vendor/client data with another system? CobbleStone offers the ability to integrate with other existing enterprise solutions. CobbleStone data integration remote services are priced per hour and include an additional annual support cost based on the integration specifications (if CobbleStone performs integration services). Pricing estimates can be provided after reviewing data integration requirements. Contract Insight Enterprise includes Web Services API that may be leveraged for data integration by your organization's IT staff. Contact me today to learn more.

Comprehensive Training Options