

Pricing for TXShare Cooperative Purchase Program Participants

For Contract Management and Consultancy Services, Contractor shall quote participating TXShare Participating Entities the rates and/or discount required for a custom implementation of the services specified by the RFP. Contractor's proposed rates for related Grants Management and Consultancy Services are found below.

LABOR CATEGORY	HOURLY RATES - REMOTE	HOURLY RATES - INCLUSIVE
Grant Writing & application Preparation Services		
Grant Writing Specialist	\$135.00	\$173.50
Grant Writing Assistant	\$125.00	\$163.50
Grant administration		
Principal	\$190.00	\$228.50
Subject Matter Expert	\$175.00	\$213.50
Appeals Specialist	\$166.50	\$200.00
Senior Project Manager	\$155.00	\$200.00
Senior Grant Manager	\$150.00	\$188.50
Senior Public Assistance Officer (BCA)	\$150.00	\$188.50
Junior Public Assistance Officer (BCA)	\$135.00	\$173.50
Mitigation Specialist	\$135.00	\$173.50
Grant Manager	\$135.00	\$173.50
Grant Specialist	\$125.00	\$163.50
Project Manager	\$125.00	\$163.50
Planner		
Closeout Specialist	\$115.00	\$153.50
Environmental Scientist	\$110.00	\$148.50
Labor Standards	\$95.00	\$133.50
GIS/Mapping Analyst	\$95.00	\$133.50
Procurement Specialist	\$90.00	\$128.50

***Note:** These applications fees exclude any licensed professional or other services not specifically provided by GrantWorks, Inc. such as special studies, environmental reviews and other associated requirements, and any services that are beyond the usual and normal services requiring third party assistance.

FIXED FEE WITH NOT TO EXCEED (NTE) CONTRACT

GrantWorks recommends a fixed fee with a not to exceed contract negotiated between the client and GrantWorks, with work issued against it on a project basis. GrantWorks will provide a justification for each project scope, and the client will base the negotiated fee for the project scope on a review of the justification provided by GrantWorks. A fixed fee with a not to exceed contract is preferred when considerable time and materials amounts can substantially differ for various services required to implement programs awarded funding. Our fees will also consider any local or third-party contributions. Payment milestones can be scheduled to include steps or standards that GrantWorks must meet before invoices are issued. A pricing schedule based on fixed-fees is included below.

ADMINISTRATIVE FEE SCHEDULE						
\$500,000.00 - \$999,999.99	\$1,000,000.00 - \$2,999,999.99	\$3,000,000.00 - \$4,999,999.99	\$5,000,000.00 - \$9,999,999.99	\$10,000,000.00 - \$24,999,999.99	\$25,000,000.00 - \$99,999,999.99	\$100,000,000.00 & Above
7.5%	7.25%	6.85%	6.4%	5.9%	5.2%	4.85%

Proposed percentage discount on services and any other Grants Management and Consulting Services otherwise not referenced in this Agreement:

Category #	Description	Yes	No	Proposed % Discount
1	Grant Management & Consulting Services		X	