

Attachment I Pricing for SHARE

For Fleet and Fire Apparatus Service and Repair, Contractor shall quote participating SHARE Entities the number of hours and staff required for a custom implementation of the services specified by the RFP, based upon the size and needs of each SHARE Entity. Contractor's maximal hourly rates for staff are included, below.

Cost Proposal

This section will consist of Mobile On-site and Shop Labor rates, service fees and parts cost.

Mobile On-Site Services Rates and Fees

Technician A – Highest skill level technician. A technician at this level can adequately diagnose and repair complex repair items accurately and timely with little to no supervision.

- Technician A. Mobile On-Site Labor Rate: \$125 per hour

Technician B – Medium skill level technician. A technician at this level can operate independently on PM services and minor repairs yet will require supervision on complex repair items.

- Technician B. Mobile On-Site Labor Rate: \$115 per hour

Technician C – Entry level technician. A technician at this level works under close supervision of more experienced technicians in the performance of PM and repair services.

- Technician C. Mobile On-Site Labor Rate: \$105 per hour

Other costs associated with Mobile On-Site Fleet Services:

Parts

Parts cost plus 20% markup. Dickinson Fleet Services has partnerships with nearly all of the national parts manufacturers and distributors due to high parts purchasing nationwide. Our high volume purchasing allows Dickinson Fleet Services to take advantage of wholesale pricing and we are able to pass that cost savings on to customers.

Travel time

No travel time will apply for Scheduled Mobile On-Site Fleet Services unless Dickinson Fleet Services mobile technician must travel more than 25 miles outside of the core market where the customer is located. In those instances where travel time may apply there will be agreements made on the cost prior between Dickinson Fleet Services and the customer.

Service Call Fees

No service call fees will apply for scheduled on-site fleet maintenance or repairs. Scheduled on-site services means 48 hours notice.

Unscheduled/emergency maintenance or repairs: Time and material plus 3 hours of labor cost will apply.

After Hours

After hours labor rate \$150 per hour. After hours is determined to be after 6pm.

Shop Services Rates and Fees

Technician A – Highest skill level technician. A technician at this level can adequately diagnose and repair complex repair items accurately and timely with little to no supervision.

- Technician A. Shop Labor Rate: \$120 per hour

Technician B – Medium skill level technician. A technician at this level can operate independently on PM services and minor repairs yet will require supervision on complex repair items.

- Technician B. Shop Labor Rate: \$110 per hour

Technician C – Entry level technician. A technician at this level works under close supervision of more experienced technicians in the performance of PM and repair services.

- Technician C. Shop Labor Rate: \$100 per hour

Other costs associated with Shop Repair Services:

Parts

Parts cost plus 20% markup. Dickinson Fleet Services has partnerships with nearly all of the national parts manufacturers and distributors due to high parts purchasing nationwide. Our high volume purchasing allows Dickinson Fleet Services to take advantage of wholesale pricing and we are able to pass that cost savings on to our customers.

After Hours

After hours labor rate \$150 per hour. After hours is determined to be after 6pm.

Third-Party Cost

15% pass through markup will apply when Dickinson Fleet Services must utilize third-party partnerships. The following services will require third-party utilization:

- Tow services
- Glass repair
- Paint and body
- Tire Repair and replacement