

TAB E – PROPOSAL PRICING

Our Standard Unit Pricing is \$17,500 per unit as a one time charge for a 20 year lease. Additionally, we charge \$2,500 per year/ per unit for the monitoring and maintenance fee.

For this contract we are offering a 20% discount to this rack pricing.

The City must also provide a “pad ready” site consisting of concrete and electrical poured to ZapStand’s specifications for each ZapStand location.

Better pricing may be available depending on volume, attractiveness of location, timing, and many other factors.