APPENDIX A.1
Pricing for TxShare

For Roadway Workzone Data Reporting Services, Contractor shall quote participating TxShare Entities the rates and/or discount required for a custom implementation of the services specified by the RFP.

one.network operates a SaaS platform, which is licensed via a simple, annual license subscription.

Our fee includes:

- A software license for the term of subscription with unlimited users
- All hosting, maintenance and support services
- 3rd party costs incurred by one.network, as part of the provision of our platform
- Implementation and training services in line with the requirements of the agency and subscription level

For our software services (Bid Items 1 and 2), our pricing fee is based on the type and size of the procuring agency (by population) and the software service and/or modules we provide to the agency. In cases where an MPO procures one.network products on behalf of several cities and counties, our pricing will be based upon the population of the entire MPO, rather than the summation of prices for each city and/or county.

For our consultancy services (Bid Item 3), our pricing fee is based on hourly rates for consultants delivering the work.

A. Bid Item 1 price model – WZDx feed translation service

What we are offering: For agencies who are already using work zone reporting tools who meet the minimum data standard, one.network translates their existing raw data into the WZDx standard and we lead the relationship with the FHWA to receive approval. We also maintain new versions of the feeds as they become available. We have recently delivered this service to North Carolina DOT and Florida DOT.

Pricing structure: our pricing fee is based on the type and size of the procuring agency (by population) and the software service and/or modules we provide to the agency. In cases where an MPO procures one.network products on behalf of several cities and counties, our pricing will be based upon the population of the entire MPO, rather than the summation of prices for each city and/or county.

Item 1 - WZDx Feed	List Price	RFP Discount Applied	Bid Price
DOT Large >10m	$ 40,000	40	$ 24,000
DOT Medium 3 - 10m	$ 32,000	40	$ 19,200
DOT Small <3m	$ 20,000	40	$ 12,000
City/County XL >1m	$ 32,000	40	$ 19,200
City/County Large 500k - 1m	$ 20,000	40	$ 12,000
City/County Medium 300k - 500k	$ 12,000	40	$ 7,200
City/County Small 100k - 300k	$ 8,000	40	$ 4,800
City/County XS <100k	$ 6,000	40	$ 3,600

B. Bid Item 2 price model – Traffic Management (work zone reporting tool)

What we are offering: For road agencies that need to generate and/or enrich their digital work zone data, we offer one.network's Traffic Management module, where agencies plot detailed information that is essential for GPS services and WZDx, including the precise extent of road and lane closures, temporary speed restrictions and detour routes. Our intuitive, map-based interface is simple to use and removes any technical barrier for data entry, allowing all teams within an agency to collaborate under a single operational view. We are also interjurisdictional, allowing all agencies to see the right of way activities of other participating agencies. All data generated in the one.network platform is automatically delivered in the WZDx format, so it requires no further processing.

Pricing structure: our pricing fee is based on the type and size of the procuring agency (by population) and the software service and/or modules we provide to the agency. In cases where an MPO procures one.network products on behalf of several cities and counties, our pricing will be based upon the population of the entire MPO, rather than the summation of prices for each city and/or county.

Item 2 - Map & TM	List Price	RFP Discount Applied	Bid Price
DOT Large >10m	$ 500,000	40	$ 300,000
DOT Medium 3 - 10m	$ 375,000	40	$ 225,000
DOT Small <3m	$ 250,000	40	$ 150,000
City/County XL >1m	$ 375,000	40	$ 225,000
City/County Large 500k - 1m	$ 250,000	40	$ 150,000
City/County Medium 300k - 500k	$ 165,000	40	$ 99,000
City/County Small 100k - 300k	$ 100,000	40	$ 60,000
City/County XS <100k	$ 50,000	40	$ 30,000

C. Bid Item 3 – Work zone consultancy services

What we are offering: We understand that some agencies will require more support when it comes to strategic planning, work zone delivery and implementation. Our Local Entity Engagement Lead takes agencies through a consultative process to understand their current work zone procedures, which also allows us to gauge whether an agency will require additional consultancy support. For this, one.network is partnering with Iteris, an established expert in work zones, traffic operations and ITS consultancy. We are jointly offering consultancy services in process mapping and objective setting, change management and coordination, and real-time work zone reporting.

Pricing structure: our pricing fee is based on hourly rates for consultants delivering the work.

	Role Type	Yr 1	Yr 2	Yr 3	Yr 4	Yr 5
Adam Graham	Technical Director	$335.81	$349.24	$363.21	$377.74	$392.85
Courtney Reynolds	Project Manager	$281.26	$292.51	$304.21	$316.38	$329.03
Bill Corner	Data Engineer	$174.50	$181.48	$188.74	$196.29	$204.14
Tim Fox	Project Lead	$281.26	$292.51	$304.21	$316.38	$329.03
Michael Washkowiak	Technical Director	$335.81	$349.24	$363.21	$377.74	$392.85
Nader Ayoub	Project Manager	$296.34	$308.19	$320.52	$333.34	$346.68
Haley Zhao	Data Engineer	$178.50	$185.64	$193.06	$200.78	$208.82
Todd Kell	Project Specialist	$310.37	$322.78	$335.69	$349.12	$363.08
Ross Schendel	Data Engineer	$120.68	$125.51	$130.53	$135.75	$141.18
Dwight Shank	Project Specialist	$262.58	$273.08	$284.01	$295.37	$307.18
Meagan Rosica	Data Engineer	$174.50	$181.48	$188.74	$196.29	$204.14
Masoud Hamedi	Project Specialist	$285.58	$297.01	$308.89	$321.24	$334.09
Alican Karaer	Data Engineer	$163.42	$169.95	$176.75	$183.82	$191.17

D. Additional services – work zone coordination, monitoring and communication tools

one.network has a suite of advanced modules that cover the entire life cycle of a work zone – including permitting, real-time reporting about work zones and closures from the field, live monitoring of traffic around work zones and an integrated, interjurisdictional Advanced Traveler Information System (ATIS) platform. This full range of work zone and complimentary traffic operations functionality is outlined in full in *Section 3.4 – one.network's additional services*.

These additional services are priced on the same basis as our core software offering – as an annual license subscription, broken down by software module. This fee includes a software license for the term of subscription with unlimited users, all hosting, maintenance and support services, third party platform costs incurred by one.network, and implementation and training services, in line with the requirements of the agency and subscription level.

Additional Items	Live Link	Permitting	ATIS	Network Monitor
DOT Large >10m	$ 400,000	$ 750,000	$ 300,000	$ 150,000
DOT Medium 3 - 10m	$ 300,000	$ 600,000	$ 225,000	$ 115,000
DOT Small <3m	$ 200,000	$ 500,000	$ 150,000	$ 90,000
City/County XL >1m	$ 200,000	$ 500,000	$ 150,000	$ 115,000
City/County Large 500k - 1m	$ 125,000	$ 200,000	$ 100,000	$ 90,000
City/County Medium 300k - 500k	$ 75,000	$ 125,000	$ 60,000	$ 60,000
City/County Small 100k - 300k	$ 50,000	$ 75,000	$ 40,000	$ 37,500
City/County XS <100k	$ 25,000	$ 40,000	$ 20,000	$ 20,000