

Providing a 10% NCTCOG Discount

In addition to this commission for leads from the COG, we also offer a 10% discount of our professional consulting rates for this work.

For your cities interested, we will confer and develop an agreed-upon scope of work. Our work plans detail tasks and anticipated hours by professional by quarter or month. Here are our professional rates for North Central Texas Council of Governments:

EcoMotion Professional Consulting Rates

<u>Name, title</u>	<u>Normal Rate</u>	<u>NCTCOG Discounted Rate</u>
Ted Flanigan, President	\$265	\$238.50
Troy Strand, Senior Solar Specialist	\$225	\$202.50
Michael Ware, Senior Solar Specialist	\$185	\$166.50
Simon Caplan, Nate Constan, Energy Specialists	\$165	\$148.50
Alizeh Siddiqui, Project Manager	\$165	\$148.50

The Single Facility Special \$1,000

EcoMotion hereby offers a special flat rate price for remote solar and storage reviews of facilities. Member cities interested need only to gather their bills, or provide EcoMotion access to their bills, and EcoMotion will prepare a report of the site's potential. Our team will use Google Earth, Helioscope, and Energy Toolbase to prepare the report.

We have learned over the years that onsite assessments can range in price due to a number of factors. How large is the facility? What is access like? How many meters are on site? Is there a generator? While we have done many comprehensive assessments – including roof and structural and electrical – and have seen costs on the ~\$5,000 per site. This price is dependent on multiple sites being assessed at once to amortize EcoMotion costs.

EcoMotion bills monthly for agreed-upon services. Highlights are presented that detail progress. EcoMotion does not accept credit cards at this time.

Attestation of Clean Record

Note that EcoMotion has not been prematurely terminated from any contracts within the past three years, nor for our entire 17-year history. We have never been terminated for non-performance.