

AMENDMENT #3
to
MSA# 2023-028
GRANTS MANAGEMENT AND CONSULTING SERVICES

This AMENDMENT (“Amendment”) to the Services **Agreement #2023-028** (“Original Contract”) is made and entered into effective the date of last signature below by and between the NORTH CENTRAL TEXAS COUNCIL OF GOVERNMENTS, a Texas political subdivision and non-profit corporation, hereinafter referred to as “NCTCOG”, and

GrantWorks, Inc.
Attn: Bruce J. Spitzengel
2201 Northland Drive
Austin, Texas
(512) 420-0303
bruce@grantworks.net

hereinafter referred to as “Service Provider”, (collectively, “the Parties”).

WHEREAS, the Parties entered into the Original Contract on **October 12, 2023**; and

WHEREAS, Section 9.15 of the Original Contract allows for amendments; and

WHEREAS, the Parties agree to amend the Original Contract in accordance with the terms of the Original Contract, as well as the terms provided herein.

NOW, THEREFORE, in consideration of the mutual covenants expressed herein, NCTCOG and the Service Provider mutually covenant and agree to:

- **Reinstatement of Fixed-Fee Pricing Schedule**

In addition to the hourly rate structure introduced in Amendment #2, the parties agree to reinstate and incorporate the original fixed-fee pricing schedule as set forth in Appendix A.1 of the original agreement. The fixed-fee schedule is incorporated into Amendment 3 and attached hereto as Appendix A.1.

This Amendment binds and benefits both Parties and any successors or assigns. This document, including the Original Contract, is the entire agreement between the Parties.

All other terms of the Original Contract remain unchanged and in full force and effect.

IN WITNESS WHEREOF, the authorized representatives of the Parties hereby execute this Amendment.

GrantWorks, Inc.

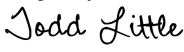
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Signature Date

Bruce J. Spitzengel
Printed Name

President
Title

North Central Texas Council of Governments

Signed by:

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Signature Date

Todd Little
Executive Director

APPENDIX A.1**Pricing for TXShare Cooperative Purchase Program Participants**

For Contract Management and Consultancy Services, the Contractor shall quote participating TXShare Participating Entities the rates and/or discount required for a custom implementation of the services specified by the RFP. The Contractor's proposed rates for related Grants Management and Consultancy Services are found below.

LABOR CATEGORY	HOURLY RATES – REMOTE
Principal	\$225.00
Subject Matter Expert	\$250.00
Appeals Specialist	\$215.00
Program Manager	\$210.00
Deputy Program Manager	\$185.00
Senior Project Manager	\$185.00
Project Manager	\$165.00
Deputy Project Manager	\$160.00
Senior Planner	\$155.00
Planner	\$115.00
Senior Grant Manager	\$173.00
Grant Manager	\$156.00
Grant Specialist	\$144.00
Grant Writing Specialist	\$156.00
Grant Writing Assistant	\$144.00
Senior Application Specialist	\$155.00
Application Specialist	\$95.00
Senior Grant Researcher	\$115.00
Grant Researcher	\$95.00
Senior Public Assistance Officer (BCA)	\$173.00
Junior Public Assistance Officer (BCA)	\$156.00
Environmental Manager	\$160.00
Senior Environmental Scientist	\$145.00
Environmental Scientist	\$135.00
Labor Standards Manager	\$160.00
Senior Labor Standards Specialist	\$140.00
Labor Standards Specialist	\$110.00
Senior Construction Specialist	\$140.00
Construction Inspector	\$120.00
Duplication of Benefits Lead	\$135.00

LABOR CATEGORY		HOURLY RATES – REMOTE
Duplication of Benefits Associate		\$120.00
GIS/Mapping Managers		\$125.00
GIS/Mapping Analyst		\$115.00
Training & Quality Control Manager		\$145.00
URA Acquisition Specialist		\$135.00
Mitigation Specialist		\$156.00
Closeout Specialist		\$135.00
Procurement Specialist		\$150.00
Coordinator		\$95.00
Administrative Assistant		\$65.00

Notes:

- Grant writing rates exclude any licensed professional or other services not specifically provided by GrantWorks, Inc., such as special studies, environmental reviews, and other associated requirements, as well as any services that are beyond the usual and normal services requiring third-party assistance.
- Hourly rates are valid for the 2025 Calendar Year and escalate annually.
- The hourly rates provided do not include project-specific direct costs, such as travel, lodging, meals, etc. Pricing for applicable direct costs will be determined with the Participating Member Entity their service needs and mutually agreeable terms.

FIXED FEE WITH NOT TO EXCEED (NTE) CONTRACT

GrantWorks recommends a fixed fee with a not to exceed contract negotiated between the client and GrantWorks, with work issued against it on a project basis. GrantWorks will provide a justification for each project scope, and the client will base the negotiated fee for the project scope on a review of the justification provided by GrantWorks. a fixed fee with a not to exceed contract is preferred when considerable time and materials amounts can substantially differ for various services required to implement programs awarded funding. our fees will also consider any local or third-party contributions. Payment milestones can be scheduled to include steps or standards that GrantWorks must meet before invoices are issued. A pricing schedule based on fixed-fees is included below.

ADMINISTRATIVE FEE SCHEDULE						
\$500,000.00 - \$999,999.99	\$1,000,000.00 - \$2,999,999.99	\$3,000,000.00 - \$4,999,999.99	\$5,000,000.00 - \$9,999,999.99	\$10,000,000.00 - \$24,999,999.99	\$25,000,000.00 - \$99,999,999.99	\$100,000,000.00 & Above
7.5%	7.25%	6.85%	6.4%	5.9%	5.2%	4.85%

Proposed percentage discount on services and any other Grants Management and Consulting Services otherwise not referenced in this Agreement:

Category #	Description	Yes	No	Proposed % Discount
1	Grant Management & Consulting Services		X	