

Tab E: Proposal Pricing

Offerors should furnish a proposal that specifies a pricing model(s) that will apply to all orders placed under this contract. The pricing models(s) can be based on fixed unit pricing or a flat percentage discount across the board. Please provide a current suggested list pricing (rate card) for the services that you intend to provide in your proposal.

Fee Schedule

Our goal in setting fees is simple: to provide long-term, cost-effective pricing for our clients. We are confident that we can work together to achieve an optimized plan and budget for NCTCOG. We understand that specific services, deliverables, and estimated hours will be developed in collaboration with individual client agencies in the development of project-specific Statements of Work.

Fees for professional services will be charged at the hourly rates below.

Consultant Team Member	Hourly Rate
Partner / Principal	\$400
Senior Manager / Senior Project Manager	\$380
Subject Matter Specialist	\$380
Manager / Project Manager	\$280
Senior Consultant	\$200
Consultant	\$170
Employment Law Managing Associate (Kuiper Law Firm)	\$350
Employment Law Associate (Kuiper Law Firm)	\$250
Employment Law Paralegal (Kuiper Law Firm)	\$150

Dependencies

- We will not surprise you with additional fees that have not been agreed to by all parties in advance. If a question results in significant research or additional work or if we are requested to perform a consulting project, such effort is billed separately. We will provide you with an estimate of fees for such services and obtain management approval before proceeding.
- Per the RFP, we assume we will negotiate individual Statements of Work with each client organization pursuant to our Master Services Agreement. We assume that these individual Statements of Work will detail the project scope, activities, deliverables, estimated hours, estimated timeline, fees, and payment basis (such as monthly invoices or invoicing for completed milestones).
- Each client organization will appoint a Project anager to coordinate and oversee Crowe's work, including identifying stakeholder availability for meetings, arranging meeting logistics, and overseeing the client's completion of assigned activities per the project schedule.
- The client's Project Manager will facilitate internal deliverable reviews and provide consolidated feedback to Crowe within the timeframes established in each Statement of Work and Project Schedule.
- The client will make data, documentation, and subject matter experts available to our team as needed to complete project activities. Client executives and staff will be available to assist in this effort, including by participating in meetings, surveys, information requests, and other appropriate points of engagement to successfully achieve the objectives of the project.

- The client will not send any sensitive information to Crowe via unencrypted solutions. The client will notify Crowe of any information sent that is deemed to be confidential and it will be clearly marked as such.
- Crowe would ask clients to mask Personally Identifiable Information (PII) prior to providing to limit exposure for the parties involved.
- We can perform work in a mix of virtual and onsite environments. We are happy to discuss this directly with client agencies as we tailor a Statement of Work to their individual project needs. We are also able to estimate travel expenses in advance if requested.
- Each phase of a Statement of Work will require formal deliverable signoff to indicate the client's acceptance. The subsequent phase of work will begin after prior phase signoff is complete and signed off.
- The client agrees to make all management decisions, including determining which, if any, recommendations to implement.
- Crowe's deliverables are intended for the client's personnel only.
- Crowe reports directly to the client and not to any third-party vendor.
- We ask clients to pay invoices via check, ACH, or wire transfer.
- We reserve the right to negotiate with TXShare and NCTCOG to a mutually agreeable contract.

Sample Market Basket Form

As requested, we have provided an estimated cost for the hypothetical project described in RFP Exhibit 2: Sample Market Basket Form. Per the RFP and NCTCOG's answers to vendor questions, we have only provided the dollar cost, without additional detail or clarifying scope assumptions. We note that if a similar project description is presented for a formal quote, we would seek clarification about several scenario characteristics to inform our quote. We have provided a good faith estimate of the cost of this scenario based on the information provided in Exhibit 2.

Fees for Additional Services

Professional fees for special projects outside of the agreed-upon scope will be determined based on project factors, such as type of project, subject matter experience required, scope, and resource requirements. Prior to commencing additional services, we will obtain your approval and agreement on the scoping and pricing.