

**RESPONSE
TO
REQUEST FOR PROPOSAL**

**ARTIFICIAL INTELLIGENCE (AI) SOLUTIONS FOR
PUBLIC SECTOR ENTITIES**

Offeror Information

ALINEDS LLC

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Point of contact

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Date

Nov 19th, 2024

Submitted to

North Central Texas Council of Governments (NCTCOG)

616 Six Flags Drive

Arlington, Texas 76011



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1. CERTIFICATE OF OFFEROR AND STATEMENT OF UNDERSTANDING

1.0. ADDENDA ACKNOWLEDGEMENT

TXShare

Your Public Sector Solutions Center

REQUEST FOR PROPOSALS

For

Artificial Intelligence (AI) Solutions for Public Sector Entities

RFP # 2025-018

Sealed proposals will be accepted until 2:00 PM CT, **January 17, 2025**, and then publicly opened and read aloud thereafter.

Legal Name of Proposing Firm

Contact Person for This Proposal

Title

Contact Person Telephone Number

Contact Person E-Mail Address

Street Address of Principal Place of Business

City/State

Zip

Mailing Address of Principal Place of Business

City/State

Zip

Point of Contact for Contract Negotiations

Title

Point of Contact Telephone Number

Point of Contact Person E-Mail Address

Acknowledgment of Addenda (initial): #1 _____ #2 _____ #3 _____ #4 _____ #5 _____

NOTE: Any confidential/proprietary information must be clearly labeled as “confidential/proprietary”. All proposals are subject to the Texas Public Information Act.

COVER SHEET

1.1. STATEMENT OF UNDERSTANDING

We understand the scope of work outlined in this solicitation and the desired deliverables, including providing Artificial Intelligence (AI) solutions tailored to the needs of public sector entities and ancillary IT services to enhance operational efficiency. Our team, in partnership with ByteCorp, is committed to delivering innovative, secure, and scalable solutions that align with NCTCOG's objectives.

2. REFERENCES

1. Mazik Global – AI Dashboard Development

- **Scope:** Designed and deployed an interactive dashboard integrating critical data functions, ensuring responsiveness and accessibility across devices. The solution streamlined workflows and provided AI-powered analytics for actionable insights.
- **Outcome:** Increased operational efficiency by 25%.
- **Contact:**
 - **Name:** Syed Afzal
 - **Title:** Head of Product Development
 - **Phone:** +1 (972) 555-1234
 - **Email:** syed.afzal@mazikglobal.com

2. Takamol – AI-Based Sentiment Analysis

- **Scope:** Developed a robust AI-powered training management system that automated scheduling, performed AI-driven interviews, and used facial recognition for identity verification. This innovative platform provided comprehensive performance reporting, streamlining the assessment process.
- **Outcome:** Enhanced efficiency in candidate evaluation and reporting processes.
- **Contact:**
 - **Name:** Fatima Ramadan
 - **Title:** Project Lead
 - **Phone:** +966 (11) 234-5678
 - **Email:** f.ramadan@takamol.com.sa

3. City of Austin, TX – IT Consulting and Professional Services

- **Scope:** Provided staff augmentation and IT consulting services, including temporary personnel support and IT staff placement, to enhance operational efficiency and support public sector IT needs.
- **Outcome:** Improved service delivery and operational scalability for IT systems.
- **Contact:**
 - **Name:** Aaron Christensen

- **Title:** IT Director
- **Phone:** (512) 972-0201
- **Email:** Aaron.Christensen@austintexas.gov

4. SC Johnson and Sons Inc – Cloud Infrastructure Integration

- **Scope:** Delivered a comprehensive cloud architecture solution, including migration to Azure and enhancing cybersecurity measures to protect sensitive data.
- **Outcome:** Improved scalability and enhanced security for critical IT infrastructure.
- **Contact:**
 - **Name:** Robert Burns
 - **Title:** Manager, Infrastructure and Operations
 - **Phone:** +1 (262) 260-2652
 - **Email:** rdburns@scj.com

5. Shaed – Commercial EV Delivery Platform

- **Scope:** Designed and implemented a comprehensive platform consolidating multiple portals for Electric Vehicle delivery and configuration. This single-window solution integrated documentation, logistics, and stakeholder management, enhancing operational efficiency.
- **Outcome:** Improved coordination across stakeholders and streamlined operational workflows.
- **Contact:**
 - **Name:** Masood
 - **Title:** CTO
 - **Phone:** +1 (555) 789-1011
 - **Email:** masood@shaed.ai

3. PROJECT-RELATED EXPERIENCE AND QUALIFICATIONS

3.0. ORGANIZATIONS' CAPABILITIES AND EXPERIENCE

Technical Expertise

We specialize in providing cutting-edge Artificial Intelligence (AI) solutions tailored to meet the diverse needs of public sector entities. Our expertise spans a wide range of AI technologies and methodologies, ensuring that we address complex challenges and deliver transformative outcomes.

AI Technologies:

- **Machine Learning (ML):** Development of predictive models for forecasting and decision-making.
- **Natural Language Processing (NLP):** Advanced language models for chatbots, virtual assistants, and sentiment analysis.
- **Computer Vision:** Image recognition and processing for public safety and infrastructure monitoring.
- **AI-Powered Analytics:** Real-time analytics for actionable insights in citizen engagement and operational efficiency.
- **Generative AI:** Automated content creation for reporting, citizen communication, and internal documentation.

Project Management

Our approach to managing AI projects integrates proven methodologies and best practices:

1. **Planning Phase:**
 - Collaborating with stakeholders to define objectives and deliverables.
 - Conducting feasibility assessments and creating detailed roadmaps.
2. **Execution Phase:**
 - Developing and testing AI models using agile methodologies.
 - Seamless integration with existing systems.
3. **Quality Assurance:**
 - Establishing KPIs and benchmarks for performance monitoring.
 - Ensuring compliance with regulations (e.g., GDPR, NIST).
4. **Post-Implementation Support:**
 - Providing training and ongoing support for solution adoption and optimization.

Team Qualifications

Our team comprises seasoned professionals with extensive experience in AI and IT services:

1. **Denise Burney, PMP, CSM (Project Manager):** 12+ years of experience in managing public sector projects.
2. **Dr. Olaf Cames (Cybersecurity Specialist):** CISSP certified with 30+ years of expertise in securing AI and IT systems.
3. **Abel Gregory (Training and Support Lead):** Delivered training programs for over 10 years.
4. **Bahram Khan Baloch (Lead AI Architect):** Specialized in NLP, machine learning, and deep learning technologies.
5. **Hassan Berry (Data Scientist):** Expertise in predictive analytics and data validation.
6. **Ahmed Bilal Khan (Software Engineer):** Proficient in system integration and full-stack development.
7. **Sophia Lee (UX/UI Designer):** Designed ADA-compliant and user-friendly platforms.

3.1. RELEVANT PAST PROJECTS

1. Mazik Global – AI Dashboard Development

- **Project Description:** Designed and deployed an interactive dashboard integrating critical data functions for operational efficiency.
- **Technologies Used:** AI-powered analytics, real-time reporting, and cloud platforms.
- **Outcome:** Increased operational efficiency by 25%.
- **Contact:** Syed Afzal (syed.afzal@mazikglobal.com)

2. Takamol – AI-Based Sentiment Analysis

- **Project Description:** Developed a training management system with AI-driven assessments and facial recognition.
- **Technologies Used:** NLP, machine learning, and automation tools.
- **Outcome:** Enhanced candidate evaluation and operational efficiency.
- **Contact:** Fatima Ramadan (f.aramadan@takamol.com.sa)

3. Shaed – Commercial EV Delivery Platform

- **Project Description:** Created a single-window solution for EV delivery and configuration, integrating multiple portals.
- **Technologies Used:** Cloud-based architecture, automation, and data analytics.

- **Outcome:** Improved coordination across stakeholders.
- **Contact:** Masood (masood@shaed.ai)

4. SC Johnson and Sons Inc – Cloud Infrastructure Integration

- **Project Description:** Delivered a cloud migration and cybersecurity enhancement project.
- **Technologies Used:** Azure cloud, advanced security protocols.
- **Outcome:** Improved scalability and data security.
- **Contact:** Robert Burns (rdburns@scj.com)

5. City of Austin, TX – IT Consulting and Professional Services

- **Project Description:** Staff augmentation and IT consulting services for public sector needs.
- **Technologies Used:** IT staffing solutions, security protocols.
- **Outcome:** Enhanced scalability and operational efficiency.
- **Contact:** Aaron Christensen (Aaron.Christensen@austintexas.gov)

3.2. BACKGROUND AND YEARS IN BUSINESS

1. **History:** Founded over a decade ago, our organization specializes in delivering innovative AI and IT solutions tailored to public and private sector needs. Our evolution reflects a commitment to excellence, adaptability, and innovation.
2. **Years in Business:** Operating for 12+ years, we have consistently delivered transformative solutions across various industries, including healthcare, education, transportation, and government.
3. **Core Values:**
 - **Mission:** To empower organizations through innovative, secure, and user-centric technology solutions.
 - **Vision:** To be a leader in delivering advanced IT and AI solutions that improve operational efficiency and community outcomes.
 - **Core Values:** Integrity, innovation, collaboration, accessibility, and excellence.

3.3. SIGNIFICANT REQUIREMENTS NOT MET

We confirm that we can meet all the outlined requirements. Our expertise, methodologies, and proven track record ensure that every aspect of the scope of work is addressed effectively. Should unforeseen challenges arise, we are committed to collaborating with stakeholders to develop innovative solutions that align with project objectives.

4. TECHNICAL PROPOSAL

4.0. A. PROJECT DELIVERABLES

Proposed Solution Addressing Section 5.1 Objectives

Our proposed solution is meticulously designed to align with the deliverables outlined in Section 5.1. We focus on enhancing operational efficiency, delivering superior service, and fostering citizen engagement for NCTCOG and its member entities. Below is a detailed explanation of how our solution addresses each objective:

1. Administration

- **Solution:** AI-enabled analytics dashboards for strategic planning.
- **Features:**
 - Predictive modeling for resource allocation.
 - Real-time tracking of performance metrics.
 - Automated generation of actionable insights.
- **Approach:** Integrate AI dashboards with existing governance systems for real-time data visualization and trend forecasting.

2. Development Services

- **Solution:** AI-based workflow automation for permitting and inspection.
- **Features:**
 - Automated permit processing.
 - Smart scheduling for inspections.
 - NLP-enabled chatbots for instant communication.
- **Approach:** Deploy AI tools for enhanced operational efficiency and citizen interaction.

3. Event Center Management

- **Solution:** AI-enhanced ticketing and audience engagement platform.
- **Features:**
 - Predictive analytics for event planning.
 - Personalization algorithms for targeted marketing.
 - Automated ticketing systems.
- **Approach:** Leverage machine learning models to optimize event schedules and enhance audience satisfaction.

4. Economic Development

- **Solution:** AI tools for investment attraction and business support.

- **Features:**
 - Business intelligence tools for growth sector identification.
 - Recommendation engines for resource matching.
 - Automated business incentive application processes.
- **Approach:** Implement AI systems to analyze market trends and facilitate government-business interactions.

5. Finance and Budget

- **Solution:** AI-powered financial forecasting and anomaly detection.
- **Features:**
 - Budget optimization tools.
 - Fraud detection algorithms.
 - Dynamic dashboards for financial reporting.
- **Approach:** Integrate AI analytics to ensure transparency and enhance financial management.

6. Human Resources

- **Solution:** Intelligent HR automation and engagement platforms.
- **Features:**
 - AI-driven recruitment tools.
 - Automated onboarding processes.
 - Sentiment analysis for employee engagement.
- **Approach:** Deploy AI tools to enhance workforce management and improve employee satisfaction.

7. Information Technology and Cybersecurity

- **Solution:** AI-powered IT support and advanced cybersecurity systems.
- **Features:**
 - AI-driven help desk systems.
 - Threat detection and incident response tools.
 - Knowledge management systems.
- **Approach:** Strengthen IT management and cybersecurity frameworks using AI-driven solutions.

8. Library Services

- **Solution:** AI-enhanced catalog systems and user engagement tools.
- **Features:**
 - Personalized search recommendations.

- Virtual assistants for query resolution.
- Predictive analytics for inventory management.
- **Approach:** Optimize library operations and improve user experience using AI models.

9. Municipal Courts

- **Solution:** AI solutions for case management.
- **Features:**
 - Intelligent document management.
 - Virtual assistants for citizen assistance.
 - Predictive analytics for workload forecasting.
- **Approach:** Integrate AI tools to enhance court efficiency and accessibility.

10. Parks and Recreation

- **Solution:** AI tools for activity management.
- **Features:**
 - Personalized activity recommendations.
 - Automated registration systems.
 - Real-time resource allocation.
- **Approach:** Enhance citizen engagement and optimize operations using AI platforms.

11. Public Works

- **Solution:** AI for resource optimization and project tracking.
- **Features:**
 - Real-time project progress analytics.
 - Predictive maintenance tools.
 - Automated notifications for citizens.
- **Approach:** Use AI tools to improve transparency and operational efficiency.

12. Utility Billing

- **Solution:** AI for billing automation and customer support.
- **Features:**
 - Automated billing systems.
 - Virtual assistants for customer inquiries.
 - Fraud detection algorithms.

- **Approach:** Improve accuracy and customer service with AI-integrated billing systems.

13. Visitors Bureau

- **Solution:** AI tools for visitor engagement.
- **Features:**
 - Personalized recommendations.
 - Chatbots for tourist assistance.
 - Real-time visitor analytics.
- **Approach:** Enhance tourism and visitor satisfaction using AI-powered platforms.

14. Other Government Departments

- **Solution:** Custom AI solutions for unique challenges.
- **Features:**
 - Tailored workflow automation.
 - Advanced data analytics.
- **Approach:** Provide flexible and scalable AI applications to meet departmental needs.

4.1. B. TECHNICAL APPROACH

I. Methodologies for Design and Development

We employ industry-leading methodologies to ensure the successful delivery of AI solutions. Key methodologies include:

1. Agile Development

- Iterative and incremental project delivery.
- Regular stakeholder engagement for continuous alignment.

2. Human-Centered Design

- Focused on user needs and accessibility.
- Prototypes tested for usability and feedback incorporation.

3. Data-Driven Development

- Rigorous data cleansing and preparation.
- Advanced analytics for performance optimization.

4. Secure Development Lifecycle (SDLC)

- Embedded security practices in every development phase.

5. Compliance-Centric Development

- Adherence to GDPR, HIPAA, and ADA standards.

II. Integration Strategies with Existing Government Systems

1. API-Driven Integration

- Use APIs to connect new AI systems with legacy systems for seamless interoperability.

2. Middleware Solutions

- Implement middleware to bridge disparate systems and ensure compatibility.

3. Data Pipelines

- Design ETL pipelines for data preprocessing and integration.

4. Scalability

- Modular architecture to support future growth.

III. User-Friendliness and Accessibility

1. User-Centric Design

- Intuitive navigation and accessible interfaces.

2. Compliance

- Full adherence to WCAG 2.1 and ADA Section 508 standards.

4.2. C. PERFORMANCE METRICS

Key Performance Indicators (KPIs)

- Administration:** 95% accuracy in predictive models.
- Development Services:** 50% reduction in permit processing time.
- Event Center Management:** 15% increase in ticket sales.
- Finance and Budget:** 98% accuracy in financial forecasting.

4.3. D. RISK MANAGEMENT

Potential Risks and Mitigation

- Integration Challenges:** Use middleware and sandbox testing.
- Data Security:** Encrypt data and comply with regulatory standards.
- User Adoption:** Conduct training and provide detailed resources.
- Performance Risks:** Stress test systems and implement real-time monitoring.

4.4. E. COMPLIANCE AND STANDARDS

Key Standards

- Data Privacy:** GDPR, HIPAA compliance.

2. **Accessibility:** ADA Section 508 and WCAG 2.1.
3. **Cybersecurity:** NIST CSF and ISO 27001 standards.

5. PRICING

5.0. SERVICE CATEGORY #1: ARTIFICIAL INTELLIGENCE (AI) SOLUTIONS FOR PUBLIC SECTOR ENTITIES

Service Description	Cost Model	Estimated Cost Range	Notes
AI System Design and Development	Per Project	\$50,000 – \$1,000,000+	Custom AI applications tailored for public sector challenges, including chatbots, recommendation systems, predictive analytics, etc.
AI Consulting and Strategy Development	Hourly/Per Engagement	\$150 – \$350 per hour	Expert-led strategy sessions to design AI roadmaps, align solutions to public sector needs, and assess feasibility.
Machine Learning Model Development	Per Hour/Project-Based	\$5,000 – \$25,000 per model	Pricing varies based on the size, complexity, and training data required for model creation and deployment.
Natural Language Processing (NLP) Tools	Annual Licensing Fee	\$40,000 – \$75,000 per year	AI-driven solutions like sentiment analysis, document summarization, and language translation.
AI-Powered Analytics Dashboards	Per Dashboard	\$30,000 – \$75,000	Interactive dashboards integrating real-time data insights, predictive analysis, and visualization for decision-making.
Robotic Process Automation (RPA)	Per Workflow Automated	\$15,000 – \$50,000	Automation of repetitive workflows, such as data entry or report generation, improving efficiency and reducing errors.
Generative AI Tools (Content Creation)	Per Deployment/Licensing	\$25,000 – \$100,000	Solutions for automated report writing, citizen communication, or content marketing.

5.1. SERVICE CATEGORY #2: OTHER ANCILLARY GOODS OR SERVICES

Service Description	Cost Model	Estimated Cost Range	Notes
Cybersecurity Services	Hourly/Project-Based	\$200 – \$400 per hour	Advanced threat detection, vulnerability assessments, and compliance with cybersecurity frameworks like NIST and GDPR.
IT Infrastructure Assessment	Per Assessment	\$50,000 – \$150,000	Comprehensive evaluation of existing IT infrastructure, including scalability, security, and optimization recommendations.
Cloud Migration and Management	Per Migration/Hourly	\$25,000 – \$150,000 per project	Cloud hosting setup, application migration, and optimization for platforms like Azure, AWS, or Google Cloud.
Staff Augmentation (IT Personnel)	Hourly	\$80 – \$200 per hour	Flexible staffing solutions for IT specialists, project managers, or AI professionals.
Web Development and Maintenance	Per Project/Annual Fee	\$10,000 – \$150,000	Development of ADA-compliant websites with ongoing maintenance, accessibility improvements, and security updates.
Data Integration Services	Per Integration	\$20,000 – \$75,000	Custom ETL pipelines, API integrations, and system interoperability for seamless data management.
Training and Onboarding Services	Per Session/Hourly	\$5,000 – \$50,000	Training programs for end-users and administrators, including workshops, manuals, and e-learning platforms.

5.2. RETAINER RATES

We also provide retainers for ongoing consultation and project support. Retainer rates are based on the hourly rates of assigned staff members and the estimated hours required per month:

Role	Hourly Rate
AI Specialist	\$250 – \$350
Cybersecurity Expert	\$225 – \$400
IT Infrastructure Consultant	\$200 – \$300

Role	Hourly Rate
Data Scientist	\$200 – \$300
Project Manager	\$150 – \$250

Important Notes:

1. All prices are indicative and will be finalized following detailed project discussions with the client.
2. Pricing includes design, development, and post-deployment support where applicable.
3. Retainer options ensure priority access to skilled personnel for ongoing support and scaling.
4. Discounts may apply for multi-year agreements, providing cost-efficiency for sustained partnerships.
5. Costs related to third-party software licensing, hardware procurement, or travel expenses (if applicable) will be outlined separately during project discussions.

6. PROPOSED VALUE-ADD

Our proposed value-add includes innovative and supplementary functionalities designed to enhance efficiency, effectiveness, and overall value for the North Central Texas Council of Governments (NCTCOG) and its member entities. These offerings go beyond the requirements outlined in the RFP, providing additional benefits to optimize service delivery and operational excellence.

1. Advanced Citizen Engagement Tools

- **Description:** Introduce AI-powered chatbots and virtual assistants capable of multilingual support, sentiment analysis, and proactive communication.
- **Benefit:** Enhances citizen satisfaction by providing instant, personalized responses and reducing the workload on staff.
- **Example:** A chatbot that automatically informs citizens about service disruptions or provides step-by-step guidance for permit applications.

2. Environmental Impact Analysis

- **Description:** Leverage AI to assess and minimize the environmental impact of public sector projects, providing actionable insights for sustainable development.
- **Benefit:** Aligns with environmental regulations and sustainability goals, supporting NCTCOG's long-term strategic initiatives.
- **Example:** AI-driven analysis of transportation projects to reduce emissions and optimize fuel efficiency.

3. Workforce Optimization

- **Description:** Deploy AI tools to analyze workforce performance, predict staffing needs, and improve employee engagement through data-driven insights.
- **Benefit:** Enhances productivity, reduces turnover, and ensures efficient allocation of human resources.
- **Example:** AI tools identifying peak workload periods and automating resource reallocation to meet demand.

4. Digital Twin Technology

- **Description:** Implement digital twin technology to create virtual replicas of physical assets, enabling real-time monitoring, scenario planning, and predictive modeling.

- **Benefit:** Improves decision-making and reduces risks associated with infrastructure development and maintenance.
- **Example:** A digital twin for a city's water system to simulate the impact of extreme weather events and optimize resource allocation.

5. Compliance Automation

- **Description:** Provide tools that automate compliance monitoring and reporting for federal, state, and local regulations, ensuring adherence to evolving standards.
- **Benefit:** Reduces administrative burden, mitigates risks of non-compliance, and enhances transparency.
- **Example:** Automated tools for ADA compliance checks on public-facing websites and applications.

6. Public Safety Enhancements

- **Description:** Utilize AI for advanced threat detection and emergency response optimization, integrating real-time data from surveillance, IoT sensors, and citizen reports.
- **Benefit:** Strengthens public safety and enhances emergency preparedness.
- **Example:** AI models that predict high-risk areas for crime or traffic incidents and enable proactive interventions.

7. Real-Time Economic Development Insights

- **Description:** Provide real-time economic data analytics to identify emerging opportunities, assess regional economic trends, and support business growth.
- **Benefit:** Enhances economic planning and facilitates data-driven investment decisions.
- **Example:** AI dashboards offering insights into regional economic performance and identifying high-potential industries.

8. Scalable Data Integration Framework

- **Description:** Build scalable frameworks to integrate disparate data sources across departments, providing a unified view of operations and enabling data-driven governance.

- **Benefit:** Improves data accessibility, enhances inter-departmental collaboration, and supports comprehensive decision-making.
- **Example:** Integrating financial, operational, and citizen data into a single platform for real-time analysis and reporting.

7. HUB BONUS



City of Austin

Small & Minority Business Resources Department, 811 Barton Springs Rd. Suite 805, Austin, TX 78704
Mailing Address: PO Box 1088, Austin, Texas 78767, Certification Division Telephone (512) 974-7645



October 28, 2024

David Achonu
ALINEDS DBA ALINEDS DEFENSE
13359 N HWY 183
Suite 406 692
Austin, TX 78750

RE: RECERTIFICATION APPROVAL

Dear Mr. David Achonu,

Congratulations!

ALINEDS DBA ALINEDS DEFENSE has been recertified as Minority Business Enterprise (MBE) to participate in the City of Austin's Minority and Women-Owned Business Enterprise (MBE/WBE) Procurement Program.

MBEs and WBEs are required to seek recertification upon the fourth year anniversary of their initial certification and upon the fourth anniversary of all subsequent certifications. Failure of the firm to seek recertification by filing the necessary documentation with SMBR within 60 calendar days from the date of receipt of written notification from SMBR may result in decertification of the firm. The recertification review is completed thorough examination of the sworn affidavit and supporting documentation to determine your continued eligibility as outlined in the City Ordinance Code: § 2-9A-D-15.

You must report any change(s) in circumstances that affect your firm's size, social/economic disadvantage status, management, ownership or control to SMBR within thirty (30) calendar days. Failure to report such change(s) may result in the denial of continued certification or recertification. Additionally, a MBE/WBE on-site review may be conducted by SMBR as needed.

This firm's next Annual Review documents are due prior to October 31, 2028.

Please submit your update to the following link: <https://austintexas.mwdbe.com/>.

To confirm the current status of all certified firms, prime contractors, vendors and interested parties are to visit the City of Austin's Certified Vendor Directory at:

https://financeonline.austintexas.gov/afo/account_services/search/vendors/certvendor.cfm

All statuses will be confirmed through the Certified Vendor Directory as noted above and the Certified Vendor Availability List provided by SMBR.

As a City of Austin registered vendor, you are responsible for maintaining accurate information on your vendor profile. You are asked to update any changes related to your business in the City's Vendor Connection system at https://financeonline.austintexas.gov/afo/account_services/account/dashboard.cfm. You can perform these changes daily from 7:00AM to 7:00PM. If you need assistance making changes, please contact Vendor Registration at (512) 974-2018 or by email at vendorreg@austintexas.gov.

Thank you for your interest in the program and we wish you continued success. If you have any questions please contact the Certification Division at (512) 974-7645 or email at SMBRCertification@austintexas.gov.

Fabianna Gonzalez-Herrera
Business Development Counselor II
512-974-7726 or Fabianna.Gonzalez-Herrera@austintexas.gov

8. REQUIRED ATTACHMENTS

**ATTACHMENT I: INSTRUCTIONS
FOR PROPOSALS COMPLIANCE AND SUBMITTAL**

Compliance with the Solicitation

Submissions must be in strict compliance with this solicitation. Failure to comply with all provisions of the solicitation may result in disqualification.

Compliance with the NCTCOG Standard Terms and Conditions

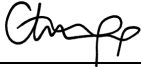
By signing its submission, Offeror acknowledges that it has read, understands and agrees to comply with the NCTCOG standard terms and conditions.

Acknowledgment of Insurance Requirements

By signing its submission, Offeror acknowledges that it has read and understands the insurance requirements for the submission. Offeror also understands that the evidence of required insurance must be submitted within ten (10) working days following notification of its offer being accepted; otherwise, NCTCOG may rescind its acceptance of the Offeror's proposals. The insurance requirements are outlined in Section 2.2 - General Terms and Conditions.

Name of Organization/Contractor(s):

Signature of Authorized Representative:



Date: _____

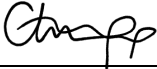
ATTACHMENT II: CERTIFICATIONS OF OFFEROR

I hereby certify that the information contained in this proposal and any attachments is true and correct and may be viewed as an accurate representation of proposed services to be provided by this organization. I certify that no employee, board member, or agent of the North Central Texas Council of Governments has assisted in the preparation of this proposal. I acknowledge that I have read and understand the requirements and provisions of the solicitation and that the organization will comply with the regulations and other applicable local, state, and federal regulations and directives in the implementation of this contract.

I also certify that I have read and understood all sections of this solicitation and will comply with all the terms and conditions as stated; and furthermore that I, _____ (typed or printed name) certify that I am the _____ (title) of the corporation, partnership, or sole proprietorship, or other eligible entity named as offeror and respondent herein and that I am legally authorized to sign this offer and to submit it to the North Central Texas Council of Governments, on behalf of said offeror by authority of its governing body.

Name of Organization/Contractor(s):

Signature of Authorized Representative:



Date: _____

**ATTACHMENT III: CERTIFICATION
REGARDING DEBARMENT, SUSPENSION AND OTHER RESPONSIBILITY MATTERS**

This certification is required by the Federal Regulations Implementing Executive Order 12549, Debarment and Suspension, 45 CFR Part 93, Government-wide Debarment and Suspension, for the Department of Agriculture (7 CFR Part 3017), Department of Labor (29 CFR Part 98), Department of Education (34 CFR Parts 85, 668, 682), Department of Health and Human Services (45 CFR Part 76).

The undersigned certifies, to the best of his or her knowledge and belief, that both it and its principals:

1. Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any federal department or agency;
2. Have not within a three-year period preceding this contract been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State, or Local) transaction or contract under a public transaction, violation of federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification, or destruction of records, making false Proposals, or receiving stolen property;
3. Are not presently indicated for or otherwise criminally or civilly charged by a government entity with commission of any of the offense enumerated in Paragraph (2) of this certification; and,
4. Have not within a three-year period preceding this contract had one or more public transactions terminated for cause or default.

Where the prospective recipient of federal assistance funds is unable to certify to any of the qualifications in this certification, such prospective recipient shall attach an explanation to this certification form.

Name of Organization/Contractor(s):

Signature of Authorized Representative:

Chaz

Date:_____

ATTACHMENT IV: RESTRICTIONS ON LOBBYING

Section 319 of Public Law 101-121 prohibits recipients of federal contracts, grants, and loans exceeding \$100,000 at any tier under a federal contract from using appropriated funds for lobbying the Executive or Legislative Branches of the federal government in connection with a specific contract, grant, or loan. Section 319 also requires each person who requests or receives a federal contract or grant in excess of \$100,000 to disclose lobbying.

No appropriated funds may be expended by the recipient of a federal contract, loan, or cooperative agreement to pay any person for influencing or attempting to influence an officer or employee of any federal executive department or agency as well as any independent regulatory commission or government corporation, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with any of the following covered federal actions: the awarding of any federal contract, the making of any federal grant, the making of any federal loan the entering into of any cooperative agreement and the extension, continuation, renewal, amendment, or modification of any federal contract, grant, loan, or cooperative agreement.

As a recipient of a federal grant exceeding \$100,000, NCTCOG requires its subcontractors of that grant to file a certification, set forth in Appendix B.1, that neither the agency nor its employees have made, or will make, any payment prohibited by the preceding paragraph.

Subcontractors are also required to file with NCTCOG a disclosure form, set forth in Appendix B.2, if the subcontractor or its employees have made or have agreed to make any payment using nonappropriated funds (to include profits from any federal action), which would be prohibited if paid for with appropriated funds.


**LOBBYING CERTIFICATION
FOR CONTRACTS, GRANTS, LOANS, AND COOPERATIVE AGREEMENTS**

The undersigned certifies, to the best of his or her knowledge or belief, that:

1. No federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an officer or employee of a Member of Congress in connection with the awarding of any federal contract, the making of any federal loan, the entering into of any cooperative Contract, and the extension, continuation, renewal, amendment, or modification of any federal contract, grant, loan, or cooperative contract; and
2. If any funds other than federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this federal contract, grant, loan, and or cooperative contract, the undersigned shall complete and submit Standard Form – LLL, “Disclosure Form to Report Lobbying”, in accordance with the instructions.
3. The undersigned shall require that the language of this certification be included in the award documents for all sub-awards at all tiers and that all sub-recipients shall certify accordingly.

Name of Organization/Contractor(s):

Signature of Authorized Representative:



Date: _____

ATTACHMENT V: DRUG-FREE WORKPLACE CERTIFICATION

The _____ (company name) will provide a Drug Free Work Place in compliance with the Drug Free Work Place Act of 1988. The unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited on the premises of the _____ (company name) or any of its facilities. Any employee who violates this prohibition will be subject to disciplinary action up to and including termination. All employees, as a condition of employment, will comply with this policy.

CERTIFICATION REGARDING DRUG-FREE WORKPLACE

This certification is required by the Federal Regulations Implementing Sections 5151-5160 of the Drug-Free Workplace Act, 41 U.S.C. 701, for the Department of Agriculture (7 CFR Part 3017), Department of Labor (29 CFR Part 98), Department of Education (34 CFR Parts 85, 668 and 682), Department of Health and Human Services (45 CFR Part 76).

The undersigned subcontractor certifies it will provide a drug-free workplace by:

Publishing a policy Proposal notifying employees that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the workplace and specifying the consequences of any such action by an employee;

Establishing an ongoing drug-free awareness program to inform employees of the dangers of drug abuse in the workplace, the subcontractor's policy of maintaining a drug-free workplace, the availability of counseling, rehabilitation and employee assistance programs, and the penalties that may be imposed on employees for drug violations in the workplace;

Providing each employee with a copy of the subcontractor's policy Proposal;

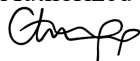
Notifying the employees in the subcontractor's policy Proposal that as a condition of employment under this subcontract, employees shall abide by the terms of the policy Proposal and notifying the subcontractor in writing within five days after any conviction for a violation by the employee of a criminal drug abuse statute in the workplace;

Notifying the Board within ten (10) days of the subcontractor's receipt of a notice of a conviction of any employee; and,

Taking appropriate personnel action against an employee convicted of violating a criminal drug statute or requires such employee to participate in a drug abuse assistance or rehabilitation program.

Name of Organization/Contractor(s):

Signature of Authorized Representative:



Date: _____

ATTACHMENT VI: DISCLOSURE OF CONFLICT OF INTEREST
CERTIFICATION REGARDING DISCLOSURE OF CONFLICT OF INTEREST

The undersigned certifies that, to the best of his or her knowledge or belief, that:

“No employee of the contractor, no member of the contractor’s governing board or body, and no person who exercises any functions or responsibilities in the review or approval of the undertaking or carrying out of this contract shall participate in any decision relating to this contract which affects his/her personal pecuniary interest.

Executives and employees of contractor shall be particularly aware of the varying degrees of influence that can be exerted by personal friends and associates and, in administering the contract, shall exercise due diligence to avoid situations which give rise to an assertion that favorable treatment is being granted to friends and associates. When it is in the public interest for the contractor to conduct business with a friend or associate of an executive or employee of the contractor, an elected official in the area or a member of the North Central Texas Council of Governments, a permanent record of the transaction shall be retained.

Any executive or employee of the contractor, an elected official in the area or a member of the NCTCOG, shall not solicit or accept money or any other consideration from a third person, for the performance of an act reimbursed in whole or part by contractor or Department. Supplies, tools, materials, equipment or services purchased with contract funds shall be used solely for purposes allowed under this contract. No member of the NCTCOG shall cast a vote on the provision of services by that member (or any organization which that member represents) or vote on any matter which would provide a direct or indirect financial benefit to the member or any business or organization which the member directly represents”.

No officer, employee or paid consultant of the contractor is a member of the NCTCOG.

No officer, manager or paid consultant of the contractor is married to a member of the NCTCOG.

No member of NCTCOG directly owns, controls or has interest in the contractor.

The contractor has disclosed any interest, fact, or circumstance that does or may present a potential conflict of interest.

No member of the NCTCOG receives compensation from the contractor for lobbying activities as defined in Chapter 305 of the Texas Government Code.

Should the contractor fail to abide by the foregoing covenants and affirmations regarding conflict of interest, the contractor shall not be entitled to the recovery of any costs or expenses incurred in relation to the contract and shall immediately refund to the North Central Texas Council of Governments any fees or expenses that may have been paid under this contract and shall further be liable for any other costs incurred or damages sustained by the NCTCOG as it relates to this contract.

Name of Organization/Contractor(s):

Signature of Authorized Representative:



Date: _____

CONFLICT OF INTEREST QUESTIONNAIRE
For vendor doing business with local governmental entity

FORM CIQ

This questionnaire reflects changes made to the law by H.B. 23, 84th Leg., Regular Session.

This questionnaire is being filed in accordance with Chapter 176, Local Government Code, by a vendor who has a business relationship as defined by Section 176.001(1-a) with a local governmental entity and the vendor meets requirements under Section 176.006(a).

By law this questionnaire must be filed with the records administrator of the local governmental entity not later than the 7th business day after the date the vendor becomes aware of facts that require the statement to be filed. See Section 176.006(a-1), Local Government Code.

A vendor commits an offense if the vendor knowingly violates Section 176.006, Local Government Code. An offense under this section is a misdemeanor.

OFFICE USE ONLY

Date Received

1 Name of vendor who has a business relationship with local governmental entity.

2 ☐ Check this box if you are filing an update to a previously filed questionnaire. (The law requires that you file an updated completed questionnaire with the appropriate filing authority not later than the 7th business day after the date on which you became aware that the originally filed questionnaire was incomplete or inaccurate.)

3 Name of local government officer about whom the information is being disclosed.

Name of Officer

4 Describe each employment or other business relationship with the local government officer, or a family member of the officer, as described by Section 176.003(a)(2)(A). Also describe any family relationship with the local government officer. Complete subparts A and B for each employment or business relationship described. Attach additional pages to this Form CIQ as necessary.

A. Is the local government officer or a family member of the officer receiving or likely to receive taxable income, other than investment income, from the vendor?

☐ Yes

☐ No

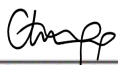
B. Is the vendor receiving or likely to receive taxable income, other than investment income, from or at the direction of the local government officer or a family member of the officer AND the taxable income is not received from the local governmental entity?

☐ Yes

☐ No

5 Describe each employment or business relationship that the vendor named in Section 1 maintains with a corporation or other business entity with respect to which the local government officer serves as an officer or director, or holds an ownership interest of one percent or more.

6 ☐ Check this box if the vendor has given the local government officer or a family member of the officer one or more gifts as described in Section 176.003(a)(2)(B), excluding gifts described in Section 176.003(a-1).

7 

Signature of vendor doing business with the governmental entity

Date

CONFLICT OF INTEREST QUESTIONNAIRE

For vendor doing business with local governmental entity

A complete copy of Chapter 176 of the Local Government Code may be found at <http://www.statutes.legis.state.tx.us/Docs/LG/htm/LG.176.htm>. For easy reference, below are some of the sections cited on this form.

Local Government Code § 176.001(1-a): "Business relationship" means a connection between two or more parties based on commercial activity of one of the parties. The term does not include a connection based on:

- (A) a transaction that is subject to rate or fee regulation by a federal, state, or local governmental entity or an agency of a federal, state, or local governmental entity;
- (B) a transaction conducted at a price and subject to terms available to the public; or
- (C) a purchase or lease of goods or services from a person that is chartered by a state or federal agency and that is subject to regular examination by, and reporting to, that agency.

Local Government Code § 176.003(a)(2)(A) and (B):

- (a) A local government officer shall file a conflicts disclosure statement with respect to a vendor if:

(2) the vendor:

(A) has an employment or other business relationship with the local government officer or a family member of the officer that results in the officer or family member receiving taxable income, other than investment income, that exceeds \$2,500 during the 12-month period preceding the date that the officer becomes aware that:

- (i) a contract between the local governmental entity and vendor has been executed;
- or
- (ii) the local governmental entity is considering entering into a contract with the vendor;

(B) has given to the local government officer or a family member of the officer one or more gifts that have an aggregate value of more than \$100 in the 12-month period preceding the date the officer becomes aware that:

- (i) a contract between the local governmental entity and vendor has been executed; or
- (ii) the local governmental entity is considering entering into a contract with the vendor.

Local Government Code § 176.006(a) and (a-1)

- (a) A vendor shall file a completed conflict of interest questionnaire if the vendor has a business relationship with a local governmental entity and:

- (1) has an employment or other business relationship with a local government officer of that local governmental entity, or a family member of the officer, described by Section 176.003(a)(2)(A);
- (2) has given a local government officer of that local governmental entity, or a family member of the officer, one or more gifts with the aggregate value specified by Section 176.003(a)(2)(B), excluding any gift described by Section 176.003(a-1); or
- (3) has a family relationship with a local government officer of that local governmental entity.

(a-1) The completed conflict of interest questionnaire must be filed with the appropriate records administrator not later than the seventh business day after the later of:

(1) the date that the vendor:

- (A) begins discussions or negotiations to enter into a contract with the local governmental entity; or
- (B) submits to the local governmental entity an application, response to a request for proposals or bids, correspondence, or another writing related to a potential contract with the local governmental entity; or

(2) the date the vendor becomes aware:


- (A) of an employment or other business relationship with a local government officer, or a family member of the officer, described by Subsection (a);
- (B) that the vendor has given one or more gifts described by Subsection (a); or
- (C) of a family relationship with a local government officer.

ATTACHMENT VII: CERTIFICATION OF FAIR BUSINESS PRACTICES

That the submitter has not been found guilty of unfair business practices in a judicial or state agency administrative proceeding during the preceding year. The submitter further affirms that no officer of the submitter has served as an officer of any company found guilty of unfair business practices in a judicial or state agency administrative during the preceding year.

Name of Organization/Contractor(s):

Signature of Authorized Representative:



Date:

**ATTACHMENT VIII: CERTIFICATION OF GOOD STANDING
TEXAS CORPORATE FRANCHISE TAX CERTIFICATION**

Pursuant to Article 2.45, Texas Business Corporation Act, state agencies may not contract with for profit corporations that are delinquent in making state franchise tax payments. The following certification that the corporation entering into this offer is current in its franchise taxes must be signed by the individual authorized on Form 2031, Corporate Board of Directors Resolution, to sign the contract for the corporation.

The undersigned authorized representative of the corporation making the offer herein certified that the following indicated Proposal is true and correct and that the undersigned understands that making a false Proposal is a material breach of contract and is grounds for contract cancellation.

Indicate the certification that applies to your corporation:

_____ The Corporation is a for-profit corporation and certifies that it is not delinquent in its franchise tax payments to the State of Texas.

_____ The Corporation is a non-profit corporation or is otherwise not subject to payment of franchise taxes to the State of Texas.

Type of Business (if not corporation): ☐ Sole Proprietor
 ☐ Partnership
 ☐ Other

Pursuant to Article 2.45, Texas Business Corporation Act, the North Central Texas Council of Governments reserves the right to request information regarding state franchise tax payments.

(Printed/Typed Name and Title of Authorized Representative)



Signature

Date: _____

**ATTACHMENT IX: HISTORICALLY UNDERUTILIZED BUSINESSES,
MINORITY OR WOMEN-OWNED OR DISADVANTAGED BUSINESS ENTERPRISES**

Historically Underutilized Businesses (HUBs), minority or women-owned or disadvantaged businesses enterprises (M/W/DBE) are encouraged to participate in the solicitation process.

NCTCOG recognizes the certifications of most agencies. HUB vendors must submit a copy of their certification for consideration during the evaluation of their proposal. Please attach the copy to this form. This applies only to the Offeror and not a subcontractor.

Texas vendors who are not currently certified are encouraged to contact either the Texas United Certification Program, State of Texas HUB Program, or the North Central Texas Regional Certification Agency, among others. Contact:

State of Texas HUB Program
Texas Comptroller of Public Accounts
Lyndon B. Johnson State Office Building
111 East 17th Street
Austin, Texas 78774
(512) 463-6958
<http://www.window.state.tx.us/procurement/prog/hub/>

North Central Texas Regional Certification Agency
624 Six Flags Drive, Suite 100
Arlington, TX 76011
(817) 640-0606
<http://www.nctrca.org/certification.html>

Texas United Certification Program
USDOT website at
<https://www.transportation.gov/DBE>

You must include a copy of your certification document as part of this solicitation to receive points in the evaluation.

Vendor to Sign Below to Attest to Validity of Certification:

Vendor Name



Authorized Signature

Typed Name

Date

☐ Not applicable.

**ATTACHMENT X: NCTCOG FEDERAL AND STATE OF TEXAS
REQUIRED PROCUREMENT PROVISIONS**

The following provisions are mandated by Federal and/or State of Texas law. Failure to certify to the following will result in disqualification of consideration for contract. Entities or agencies that are not able to comply with the following will be ineligible for consideration of contract award.


**PROHIBITED TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT
CERTIFICATION**

This Contract is subject to the Public Law 115-232, Section 889, and 2 Code of Federal Regulations (CFR) Part 200, including §200.216 and §200.471, for prohibition on certain telecommunications and video surveillance or equipment. Public Law 115-232, Section 889, identifies that restricted telecommunications and video surveillance equipment or services (e.g., phones, internet, video surveillance, cloud servers) include the following:

- A) Telecommunications equipment that is produced by Huawei Technologies Company or ZTE Corporation (or any subsidiary or affiliates of such entities).
- B) Video surveillance and telecommunications equipment produced by Hytera Communications Corporations, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company (or any subsidiary or affiliates of such entities).
- C) Telecommunications or video surveillance services used by such entities or using such equipment.
- D) Telecommunications or video surveillance equipment or services produced or provided by an entity that the Secretary of Defense, Director of the National Intelligence, or the Director of the Federal Bureau of Investigation reasonably believes to be an entity owned or controlled by the government of a covered foreign country. The entity identified below, through its authorized representative, hereby certifies that no funds under this Contract will be obligated or expended to procure or obtain telecommunication or video surveillance services or equipment or systems that use covered telecommunications equipment or services as a substantial or essential component of any system, or as a critical technology as part of any system prohibited by 2 CFR §200.216 and §200.471, or applicable provisions in Public Law 115-232 Section 889.

☐ The Contractor or Subrecipient hereby certifies that it does comply with the requirements of 2 CFR §200.216 and §200.471, or applicable regulations in Public Law 115-232 Section 889.

SIGNATURE OF AUTHORIZED PERSON:



NAME OF AUTHORIZED PERSON:

NAME OF COMPANY:

DATE:

-OR-

☐ The Contractor or Subrecipient hereby certifies that it cannot comply with the requirements of 2 CFR §200.216 and §200.471, or applicable regulations in Public Law 115-232 Section 889.

SIGNATURE OF AUTHORIZED PERSON:

NAME OF AUTHORIZED PERSON:

NAME OF COMPANY:

DATE:

DISCRIMINATION AGAINST FIREARMS ENTITIES OR FIREARMS TRADE ASSOCIATIONS

This contract is subject to the Texas Local Government Code chapter 2274, Subtitle F, Title 10, prohibiting contracts with companies who discriminate against firearm and ammunition industries.

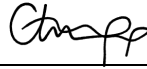
TLGC chapter 2274, Subtitle F, Title 10, identifies that “discrimination against a firearm entity or firearm trade association” includes the following:

- A) means, with respect to the entity or association, to:
- I. refuse to engage in the trade of any goods or services with the entity or association based solely on its status as a firearm entity or firearm trade association; and
 - II. refrain from continuing an existing business relationship with the entity or association based solely on its status as a firearm entity or firearm trade association; or
 - III. terminate an existing business relationship with the entity or association based solely on its status as a firearm entity or firearm trade association.
- B) An exception to this provision excludes the following:
- I. contracts with a sole-source provider; or
 - II. the government entity does not receive bids from companies who can provide written verification.

The entity identified below, through its authorized representative, hereby certifies that they have no practice, policy, guidance, or directive that discriminates against a firearm entity or firearm trade association; and that they will not discriminate during the term of the contract against a firearm entity or firearm trade association as prohibited by Chapter 2274, Subtitle F, Title 10 of the Texas Local Government Code.

☐ The Contractor or Subrecipient hereby certifies that it does comply with the requirements of Chapter 2274, Subtitle F, Title 10.

**SIGNATURE OF AUTHORIZED
PERSON:**



NAME OF AUTHORIZED PERSON:

NAME OF COMPANY:

DATE:

-OR-

☐ The Contractor or Subrecipient hereby certifies that it cannot comply with the requirements of Chapter 2274, Subtitle F, Title 10.

**SIGNATURE OF AUTHORIZED
PERSON:**

NAME OF AUTHORIZED PERSON:

NAME OF COMPANY:

DATE:

BOYCOTTING OF CERTAIN ENERGY COMPANIES

This contract is subject to the Texas Local Government Code chapter 809, Subtitle A, Title 8, prohibiting contracts with companies who boycott certain energy companies.

TLGC chapter Code chapter 809, Subtitle A, Title 8, identifies that “boycott energy company” means, without an ordinary business purpose, refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations with a company because the company:

- I. engages in the exploration, production, utilization, transportation, sale, or manufacturing of fossil fuel-based energy and does not commit or pledge to meet environmental standards beyond applicable federal and state law; and
- II. does business with a company described by paragraph (I).

The entity identified below, through its authorized representative, hereby certifies that they do not boycott energy companies, and that they will not boycott energy companies during the term of the contract as prohibited by Chapter 809, Subtitle A, Title 8 of the Texas Local Government Code.

☐ The Contractor or Subrecipient hereby certifies that it does comply with the requirements of Chapter 809, Subtitle A, Title 8.

SIGNATURE OF AUTHORIZED PERSON:



NAME OF AUTHORIZED PERSON:

NAME OF COMPANY:

DATE:

-OR-

☐ The Contractor or Subrecipient hereby certifies that it cannot comply with the requirements of Chapter 809, Subtitle A, Title 8.

SIGNATURE OF AUTHORIZED PERSON:

NAME OF AUTHORIZED PERSON:

NAME OF COMPANY:

DATE:

EXHIBIT 1: CATEGORIES OFFERED AND PRICING PROPOSAL

Place a checkmark next to each category you are offering in your proposal:

____ **Service Category #1: Artificial Intelligence (AI) Solutions for Public Sector Entities**

____ **Service Category #2: Other Ancillary Goods or Services (List Below)**

The Respondent shall furnish a comprehensive cost pricing model for this RFP, pursuant to the guidance provided in Section 5.13. Please delineate pricing based on **Service Category 1**, **Service Category 2**, or a combined pricing model for both categories. Label your pricing proposal as “Exhibit 1 – Pricing,” and use as many pages as necessary to provide detailed information.

Important Note: This RFP is not tied to any specific project at this time. The purpose is to secure pricing for potential future use of AI solutions by public sector entities. Respondents are encouraged to provide pricing models that are as descriptive and flexible as possible to accommodate the varied needs of potential users.

In addition to the requested pricing, Respondents are encouraged to include a retainage rate based on the hourly rate of each staff member for any future projects that may arise but are not currently anticipated by this RFP.

Refer to Exhibit 1 –Pricing Proposal Worksheet Attachment.

EXHIBIT 3: SERVICE DESIGNATION AREAS

Texas Service Area Designation or Identification			
Proposing Firm Name:			
Notes:	Indicate in the appropriate box whether you are proposing to service the entire state of Texas		
	Will service the entire state of Texas	Will not service the entire state of Texas	
	If you are not proposing to service the entire state of Texas, designate on the form below the regions that you are proposing to provide goods and/or services to. By designating a region or regions, you are certifying that you are willing and able to provide the proposed goods and services.		
Item	Region	Metropolitan Statistical Areas	Designated Service Area
1.	North Central Texas	16 counties in the Dallas-Fort Worth Metropolitan area	
2.	High Plains	Amarillo Lubbock	
3.	Northwest	Abilene Wichita Falls	
4.	Upper East	Longview Texarkana, TX-AR Metro Area Tyler	
5.	Southeast	Beaumont-Port Arthur	
6.	Gulf Coast	Houston-The Woodlands-Sugar Land	
7.	Central Texas	College Station-Bryan Killeen-Temple Waco	
8.	Capital Texas	Austin-Round Rock	
9.	Alamo	San Antonio-New Braunfels Victoria	
10.	South Texas	Brownsville-Harlingen Corpus Christi Laredo McAllen-Edinburg-Mission	
11.	West Texas	Midland Odessa San Angelo	
12.	Upper Rio Grande	El Paso	

(Exhibit 3 continued on next page)

Nationwide Service Area Designation or Identification Form							
Proposing Firm Name:							
Notes:	<p>Indicate in the appropriate box whether you are proposing to provide service to all Fifty (50) States.</p> <table border="1"> <tr> <td>Will service all fifty (50) states</td> <td>Will not service fifty (50) states</td> </tr> <tr> <td></td> <td></td> </tr> </table> <p>If you are not proposing to service to all fifty (50) states, then designate on the form below the states that you will provide service to. By designating a state or states, you are certifying that you are willing and able to provide the proposed goods and services in those states.</p> <p>If you are only proposing to service a specific region, metropolitan statistical area (MSA), or City in a State, then indicate as such in the appropriate column box.</p>			Will service all fifty (50) states	Will not service fifty (50) states		
Will service all fifty (50) states	Will not service fifty (50) states						
Item	State	Region/MSA/City (write "ALL" if proposing to service entire state)	Designated as a Service Area				
1.	Alabama						
2.	Alaska						
3.	Arizona						
4.	Arkansas						
5.	California						
6.	Colorado						
7.	Connecticut						
8.	Delaware						
9.	Florida						
10.	Georgia						
11.	Hawaii						
12.	Idaho						
13.	Illinois						
14.	Indiana						
15.	Iowa						
16.	Kansas						
17.	Kentucky						
18.	Louisiana						
19.	Maine						
20.	Maryland						

21.	Massachusetts		
22.	Michigan		
23.	Minnesota		
24.	Mississippi		
25.	Missouri		
26.	Montana		
27.	Nebraska		
28.	Nevada		
29.	New Hampshire		
30.	New Jersey		
31.	New Mexico		
32.	New York		
33.	North Carolina		
34.	North Dakota		
35.	Ohio		
36.	Oregon		
37.	Oklahoma		
38.	Pennsylvania		
39.	Rhode Island		
40.	South Carolina		
41.	South Dakota		
42.	Tennessee		
43.	Texas		
44.	Utah		
45.	Vermont		
46.	Virginia		
47.	Washington		
48.	West Virginia		
49.	Wisconsin		
50.	Wyoming		

End of Exhibit 3