

TXShare

Your Public Sector Solutions Center

REQUEST FOR PROPOSALS
For
Online Technical Skills Training
RFP # 2025-045

Sealed proposals will be accepted until 2:00 PM CT, **February 26, 2025**, and then publicly opened and read aloud thereafter.

Telemedia, LLC DBA TPC Training
Legal Name of Proposing Firm

Contact Person for This Proposal

Account Executive
Title

Contact Person Telephone Number

Contact Person E-Mail Address

225 E Robinson St suite 570 Orlando, FL 32801

Street Address of Principal Place of Business

City/State

Zip

225 E Robinson St suite 570 Orlando, FL 32801

Mailing Address of Principal Place of Business

City/State

Zip

Point of Contact for Contract Negotiations

Account Executive
Title

Point of Contact Telephone Number

Point of Contact Person E-Mail Address

Acknowledgment of Addenda (initial): #1 RW #2 _____ #3 _____ #4 _____ #5 _____

NOTE: Any confidential/proprietary information must be clearly labeled as "confidential/proprietary". All proposals are subject to the Texas Public Information Act.

COVER SHEET

Statement of Understanding

Our organization understands that the North Central Texas Council of Governments (NCTCOG) is soliciting proposals from qualified vendors to provide online and on-site technical skills training through the TXShare Cooperative Purchasing Program. The purpose of this solicitation is to establish a Master Services Agreement (MSA) with multiple vendors, allowing them to offer training services to government entities on an as-needed basis.

The scope of work includes providing technical training in areas such as:

- OSHA Safety Training
- Public Safety & Firefighter Training
- EPA & CDL Certifications
- Water & Wastewater Utilities
- Building Maintenance (Electrical, HVAC, Plumbing)
- Automotive & Heavy Equipment Maintenance
- Continuing Education & Certifications

We recognize that the contract does not guarantee any specific volume of sales. Instead, awarded vendors will have the opportunity to provide their training services to municipalities, counties, school districts, and other government entities within the TXShare network.

To fulfill the requirements of this RFP, our proposal will provide:

1. A detailed catalog of our training services, including course formats (online, in-person, or hybrid).
2. Competitive pricing with clearly defined discount structures.
3. Proven experience in delivering technical training to public sector organizations.
4. A seamless process for government entities to request and schedule training services.
5. Quality assurance measures to ensure effective training outcomes and compliance with regulatory standards.

We are prepared to meet the requirements of the RFP and provide flexible, scalable training solutions that align with the needs of TXShare members. Our goal is to support government agencies in enhancing workforce skills, ensuring compliance, and improving operational efficiency through high-quality training programs.

Tab B- Key Personnel

Michael Chambers Instructor Bio- [Chambers Bio.pdf](#)

Tom Bybee Instructor Bio- [Bybee Bio.pdf](#)

Casey Smith Instructor Bio- [Casey Smith.pdf](#)

Riley Wood, Account Executive- [Riley_Wood_Resume.pdf](#)

Chuck Horigan, Operations Manager- Overseeing Onboarding and Implementation for all of our B2B digital offerings. Has over 20 years of experience ensuring customer success.

Leads a team of onboarding specialists who serve as onboarding specialists for administrators of Certus' FUSION Learning Management System (LMS).

- Deliver guidance/training (remotely) on "best practices" for managing the LMS including the advanced training products TestMaster and Mobile Audit & Inspection (MA&I) Forms.
- Provide VOC input to Development teams regarding product improvements.
- Work alongside the Sales teams, helping with product demonstrations and insights on value propositions.

Tab C -References

City of Philadelphia Water Department

- **Project:** Purchased Technical Skills Library + 3D Electrical Sims + On-site Instructor-led Training
- **Contact Person:** Rochelle Amos-Williamson
- **Phone:** 215-685-6125
- **Email:** rochelle.amos-williamson@phila.gov

• Metropolitan Transit Authority of Houston (Ride Metro)

- **Project:** Purchased Technical Skills Library + 3D Electrical Sims
- **Contact Person:** Sindia Arbelo
- **Phone:** 832-329-5193
- **Email:** sindia.arbelo@ridemetro.org

• • Brazos River Authority

- **Project:** Purchased Technical Skills Library + 3D Electrical Sims
- **Contact Person:** Charla Griffin
- **Phone:** 254-761-3163
- **Email:** charla.griffin@brazos.org

• New York Power Authority

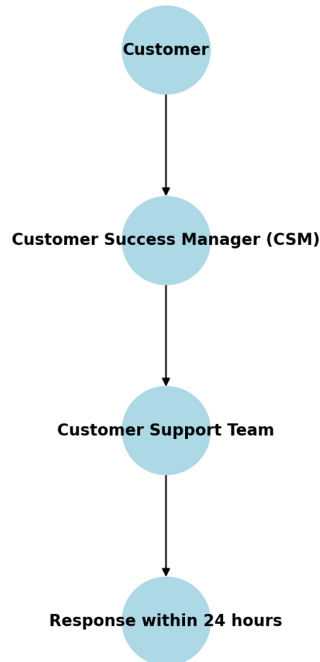
- **Project:** Purchased On-site Instructor-led Training
- **Contact Person:** Donald Bullock
- **Phone:** 315-792-8587
- **Email:** donald.bullock@nypa.gov

Tab D- Project-Related Experience and Qualifications

5.2.1- Provide a general organizational chart for customer service issues.

- The customer will direct any customer service issues to their customer success manager. Then the CSM will escalate any customer service issues they can't handle themselves to our customer support team who will provide a response within 24 hours.

Information Dissemination Organizational Chart



5.2.2- How will your team interface with Customer?

- Once an investment into training is made. The customer will have a dedicated customer success manager who will be their main point of contact for the lifetime of their training subscription. The customer will occasionally interact with our operations and accounting team for invoicing and payments

5.2.3- Are there any goods or services not outlined in the Scope of Work that you wish to offer?
N/A

5.2.4- Describe your experience working with government agencies as customers.

- TPC Training has worked with numerous government agencies at both the federal and state levels. I work with all State and Local governments across the United States of America. In the past, two years we've begun training agreements with multiple State and Local agencies such as the City of Philadelphia Water Department, Metro Transit Authority of Houston, Travis county-WCID, and much more. We have helped improve the skills of employees and operational efficiency across multiple government agencies within the United States.

5.2.5- Any major requirements that cannot be met by your firm?

- We can't provide the following training: CDL Licensure and Firefighter training.

5.2.6- List the business location(s) out of which your firm's team members will work from. You are encouraged to provide options to cover other geographic areas besides the Dallas/Fort Worth area.

- We're a majority remote workforce. We have 2 locations that are located at 225 E Robinson Orlando, Florida 32801 and 1023 W Morehead Charlotte, NC 28208

5.2.7- Provide a general overview of your company including its size, years in business, experience and major clients. How long have you been specifically in this type of business?

- Established in 1969, our company has been providing training through print textbooks and eventually online training and interactive simulations for over 50 years. We currently have 381 employees, and 2 locations located at 225 E Robinson Orlando, Florida 32801 and 1023 W Morehead Charlotte, NC 28208. We have provided online training, OSHA/safety training, and Instructor-led training to a variety of major companies. A few examples include Toyota, FedEx, and Amazon.

5.2.8- Describe your invoicing process. Payment terms? Is payment by credit card accepted?

Payment Terms & Methods

- Default payment terms are Net 30.
- Payment by credit card is accepted.

Purchase Order (PO) or Signed Contract Submission

- Customer sends a PO or signed contract.
- I submit the information for approval from operations.

Invoice Processing & Delivery

- Operations processes the approval.
- Invoice is generated a few days after processing.
- Invoice is sent to the customer via email.

5.2.9 Include a list of similar contracts (five or so preferably) awarded within the last 5 years.

- Port of Houston Authority- Multi-year training agreement. Awarded in 2023
- Metropolitan Transit Authority of Houston (Ride Metro)- Multi-year training agreement. Awarded in 2024
- Brazos River Authority- Multi-year training agreement. Awarded in 2024
- City of Philadelphia Water Department- Multi-year training agreement. Awarded in 2024.
- New York Power Authority- On site ILT training. Training conducted in 2024.

5.2.10 Identify any contracts within the past three years that have been terminated due to non-performance.

N/A

5.2.11 State the warranty that may apply to the goods or services you are proposing.

While we don't have a warranty for our training, we do have the below paragraph on termination for cause.

- 5.3 Termination for Cause. Each party shall notify the other in writing in case of the other's alleged violation of a material provision of the Agreement or the applicable Project Document(s). The recipient shall have, except to the extent specifically otherwise agreed in writing by the parties and except as provided in Section 4.2 (a) with respect to SaaS Services outage, thirty (30) calendar days from the date of receipt of such notice to effect a cure such violation (the "Cure Period"). If the recipient of such notice fails to effect such cure within the Cure Period, then the sender of such notice shall have the option of sending a written notice of termination, which notice shall take effect upon receipt, and such sender shall thereafter have such remedies as are provided at law, in the Agreement and the applicable Project Documents.

Tab F- Technical Proposal

We offer a comprehensive catalog of training courses, available both online and on-site. These include:

- **Electrical Training:** Basic electricity, troubleshooting, and NEC compliance.
- **HVAC Training:** Air conditioning, refrigeration, electrical controls, and system troubleshooting.
- **Mechanical Training:** Hydraulics, pumps, and maintenance fundamentals.
- **OSHA Safety Training:** 10-hour and 30-hour general industry/construction safety programs.
- **Plant Management:** Predictive maintenance, scheduling, and facility operations.

Training Modalities

- **Online Training:** Self-paced modules accessible via our LMS, FUSION.
- **Virtual Instructor-Led Training (VILT):** Live interactive sessions with industry experts.

- **On-Site Training:** Hands-on training administered by industry experts at customers location.
- **Simulations & Learning Labs:** Our Electrical and HVAC Simulation platforms provide immersive, interactive learning experiences with real-world troubleshooting scenarios.

Compliance with Standards

- Our safety training aligns with OSHA, EPA, NEC, and ANSI guidelines.
- EPA 608 Section 608 Certification training is available.

Course Features

- Interactive modules with videos, quizzes, and assessments.
- Data tracking through our LMS for progress monitoring.
- Certification & Continuing Education Credits (CEUs) upon course completion.

5.1.1- Provide a catalog of the training courses you offer. This may be attached via a weblink or a document insert. Which courses are online only versus available on the customer's site?

- Technical Skills Online Catalog: [TPC Course Catalog updated 7.20.22\[49680\].pdf](#)
- Online 3D Electrical Troubleshooting simulations: [Simulation Modules.pdf](#)
- Online 3D HVAC Troubleshooting Simulations: [HVAC Sims Sell Sheet.pdf](#)
- Online Safety Catalog: [Resource - TPC Safety Course Catalog \(5\).pdf](#)
- OSHA 10 & 30 Outreach Catalog: [OSHA Outreach 10- and 30-Hour.pdf](#)
- Onsite Instructor-Led Training Catalog: [TPC-ILT Course Catalog\[350560\].pdf](#)
- SP/2 Vehicle maintenance and Heavy-duty Maintenance Catalog: [Courses for Businesses - S/P2](#)

5.1.2- Describe how your firm offers a complete online technical skills training catalog to allow for building skills, from basics to advanced troubleshooting.

Our firm offers a comprehensive online technical skills training catalog designed to support skill development across all levels, from foundational knowledge to advanced troubleshooting techniques. With over 1,000+ hours of expertly curated training, our technical skills library covers a broad spectrum of disciplines, including mechanical, electrical, and HVAC procedures, among many others.

Our courses are structured to accommodate learners at every stage of their career, ensuring that beginners can build a strong foundational understanding, while experienced professionals can refine their expertise with advanced methodologies. The training content includes interactive lessons, video demonstrations, real-world case studies, and assessments to reinforce learning and measure progress effectively.

To further enhance hands-on learning, we provide cutting-edge 3D electrical troubleshooting and HVAC troubleshooting simulations. These immersive simulations bridge the gap between theory and practice, allowing employees to develop critical thinking and problem-

solving skills in a risk-free, virtual environment. Through scenario-based exercises, users can hone their diagnostic abilities, making them more proficient in identifying, analyzing, and resolving technical issues efficiently.

Our flexible, on-demand platform allows individuals and teams to learn at their own pace, making it an ideal solution for companies looking to upskill their workforce, reduce downtime, and increase operational efficiency. Whether you're looking to train new hires, enhance existing employee capabilities, or prepare for industry certifications, our technical skills training catalog provides a robust, scalable, and effective learning solution to meet your needs.

5.1.3- Describe what additional fees are charged for providing training on the customer's site.

- Our onsite ILT training 2-day course starts at \$10,995 for 10 users. The optional add-ons are listed below.

Premium Pricing

Classes conducted in Hawaii or Alaska - + \$3000

Premium Location ME,WY, MT,SD, ND, ID, UT (outside of 40 miles from airport) \$1,500

Classes conducted on the weekend - \$1,500 per day (Saturday/Sunday)

Additional students over 10 class count - \$195 per student

Off day in the middle of the week - \$1,500 (Mon-Tues/ Off Wed/ Thurs-Fri)

Additional day - \$4,500 each

Add Pre&Post test \$600

VILT Discount Code -\$1,000

EPA 608 Testing only available for the 3 day option

1 Day Training are only Available on Friday

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5.1.4- Describe how you may offer comprehensive technical skills courses, encompassing topics related to electrical, mechanical, HVAC, plant management, and OSHA safety.

- Our content is available in a comprehensive LMS called Fusion or it can be integrated into any current LMS that allows Scorm 1.2 integration. We offer skills improvement courses in electrical, mechanical, plant management, and much more through audio narration-based self-guided courses. Our OSHA 10 and 30 outreach are delivered in the same function and they will lead to a Department of Labor card as we are an OSHA-authorized provider.

5.1.5- Describe how your courses cover foundational skills through advanced troubleshooting.

Our courses provide a comprehensive learning pathway covering foundational skills through advanced troubleshooting in various technical disciplines, including mechanical, electrical, HVAC, and industrial systems. The training catalog is structured to guide learners from basic principles to expert-level troubleshooting, ensuring that they acquire the necessary knowledge and hands-on experience to diagnose, repair, and optimize technical systems effectively.

Foundational Skills Training

Our courses begin with essential fundamentals to establish a strong technical base. These include:

- Blueprint Reading & Schematics (Course 101 & 102) – Understanding technical drawings and schematics for electrical, mechanical, and HVAC systems.
- Mathematics & Measurements (Courses 103 & 104) – Covering essential calculations, unit conversions, and precision measuring techniques.
- Industrial Safety & Tools (Courses 107-110) – Introducing safe work practices, hand and power tools, and troubleshooting methodologies.

These foundational courses ensure that learners develop a solid grasp of core concepts, making them well-prepared to progress to more specialized technical training.

Intermediate-Level Training

Once the basics are mastered, learners advance into more detailed topics such as:

- Electrical Systems (Courses 201-212) – Covering everything from basic electrical theory to AC/DC circuits, motors, transformers, and control equipment.
- Mechanical Systems (Courses 301-310) – Exploring power transmission, bearings, pumps, piping, hydraulics, and pneumatics.
- HVAC Fundamentals & System Components (Courses 431-443) – Teaching refrigeration cycles, heat pumps, condensers, and control systems.
- Process Control & Instrumentation (Courses 271-280) – Covering measurement techniques, pressure, flow, temperature, and industrial control principles.

These modules bridge the gap between theory and application, preparing learners for hands-on troubleshooting and diagnostics.

Advanced Troubleshooting & Simulation-Based Training

To refine problem-solving skills, learners engage with interactive troubleshooting simulations, which replicate real-world challenges in a risk-free environment. Our simulations include:

- Electrical Circuit Troubleshooting – Practicing diagnostics on lighting circuits, fuses, relays, and switches.
- Control Circuit Troubleshooting – Identifying malfunctions in relays, transformers, solenoids, and door lock systems.
- Motor & PLC Troubleshooting – Diagnosing faults in industrial motors, programmable logic controllers (PLCs), and control loops.
- HVAC Troubleshooting – Using a systematic 5-step troubleshooting approach to resolve common HVAC faults, ensuring safe and effective repairs.
- Variable Frequency Drive (VFD) Troubleshooting – Teaching safe and efficient diagnostics of industrial drive systems.

Hands-On Learning with 3D Simulations

Our cutting-edge, interactive 3D simulations provide learners with realistic scenarios to practice troubleshooting in electrical and HVAC systems. These virtual learning environments replicate industry equipment, allowing trainees to:

- Analyze and diagnose faults in real-time.
- Use industry-standard tools within the simulation.
- Follow step-by-step troubleshooting techniques to build expertise.

Flexible Learning & Performance Tracking

All courses can be accessed on-demand through our FUSION Learning Management System (LMS), which allows administrators to:

- Track employee progress & skill development.
- Monitor assessment results & simulation performance.
- Ensure workforce readiness with structured learning paths.

Conclusion

Our complete training catalog ensures that learners progress seamlessly from fundamental knowledge to advanced troubleshooting proficiency. Whether employees need to develop core competencies, enhance problem-solving skills, or master industry-specific troubleshooting, our training solutions provide the necessary tools to upskill the workforce and enhance operational efficiency.

5.1.6- In your proposal, describe the features of your training offerings such as:

- Virtual Instructor-led Training

- VILT training is the same 2-day and 4-day structure as onsite training, but the instructor will be leading the training from a remote location. Training sessions will last 8 hours per day. We will offer a mix of hands-on and lecture-based courses led by industry experts with more than 20+ years of experience in their fields of expertise.
- Online Training
 - Our online training consists of four main offerings, which are our technical skills library, Electrical troubleshooting simulations, HVAC Simulations, and OSHA/Safety training. The courses are self-guided courses that are structured to accommodate learners at every stage of their career, ensuring that beginners can build a strong foundational understanding, while experienced professionals can refine their expertise with advanced methodologies. The training content includes interactive lessons, video demonstrations, real-world case studies, and assessments to reinforce learning and measure progress effectively.
 - To further enhance hands-on learning, we provide cutting-edge 3D electrical troubleshooting and HVAC troubleshooting simulations. These immersive simulations bridge the gap between theory and practice, allowing employees to develop critical thinking and problem-solving skills in a risk-free, virtual environment. Through scenario-based exercises, users can hone their diagnostic abilities, making them more proficient in identifying, analyzing, and resolving technical issues efficiently.
 -
- On-site Training at Customer Location
 - Our on-site training ranges from 2-day and 4-day workshops. The training is 8 hours each day. We offer a mix of hands-on and lecture-based training. These courses will be administered by industry experts with more than 20+ years of experience in their fields of expertise.
- Bulk Discount Programs
 - We offer bulk discounts based on the number of users and which training libraries are being utilized. More information on bulk discounts listed in the pricing section.
- Course Catalog
 - Technical Skills Online Catalog: [TPC Course Catalog_updated 7.20.22\[49680\].pdf](#)
 - Online 3D Electrical Troubleshooting simulations: [Simulation Modules.pdf](#)
 - Online 3D HVAC Troubleshooting Simulations: [HVAC Sims Sell Sheet.pdf](#)
 - Online Safety Catalog: [Resource - TPC Safety Course Catalog \(5\).pdf](#)
 - OSHA 10 & 30 Outreach Catalog: [OSHA Outreach 10- and 30-Hour.pdf](#)
 - Onsite Instructor-Led Training Catalog: [TPC-ILT Course Catalog\[350560\].pdf](#)
 - SP/2 Vehicle maintenance and Heavy-duty Maintenance Catalog: [Courses for Businesses - S/P2](#)
- Webinars

- We offer a variety of free webinars on Safety training, electrical training, mechanical training, HVAC training, and much more. We also have monthly simulation webinars that are led by our Subject Matter Experts to assist in the usage and learning development gained from our electrical troubleshooting simulations.

5.1.7- Describe any training that has been approved by the Texas Commission on Environmental Quality TCEQ) or other states' approved training programs.

- N/A

5.1.8- Describe training that you can provide that meets federal training requirements such as OSHA, USDA, FEMA, etc.

- We have many safety trainings that align with these federal agencies. Our OSHA 10 and OSHA 30 general industry and construction outreach courses meet OSHA requirements for earning a Department of Labor card.

5.1.9 What sets your business apart from your competitors?

TPC Training Competitive Advantage Checklist

Comprehensive Learning Solutions

- Provide 1,000+ hours of training content across multiple technical disciplines
- Offer a wide breadth of courses covering fundamentals to advanced troubleshooting
- Deliver training through a robust Learning Management System (LMS)

Flexible Learning Formats

- Offer multiple learning formats to meet diverse customer needs (online, instructor-led, simulation-based, etc.)
- Provide interactive and hands-on training options for better engagement

Consultative Approach & Customer Support

- Assign a Customer Success Manager (CSM) to tailor training programs to each client's needs
- Ensure continuous support and adjustments to meet evolving organizational goals

Industry-Leading Hands-On Simulations

- Provide the most interactive 3D electrical troubleshooting simulations in the industry.
- Offer cutting-edge HVAC troubleshooting simulations.

- Simulation allows us to successfully blend theory and real-world applications to enhance diagnostic and problem-solving skills of employees.

5.1.10 Describe how a customer would order services from your firm.

Customer Training Inquiry & Ordering Process Checklist

Step 1: Customer Inquiry

- Receive customer inquiry about training options
- Gather initial information about customer training needs

Step 2: Introductory Session

- Schedule and conduct an introductory session to preview training content
- Assess and recommend the best training solutions for the client

Step 3: Product Demonstration

- Schedule and conduct a FUSION LMS demonstration
- Showcase features, benefits, and user experience

Step 4: Provide Training Quote

- Create a detailed quote based on customer training needs
- Send the quote to the customer for review

Step 5: Finalize Order

- Receive signed quote OR Purchase Order (PO) for the total amount
- Confirm order and proceed with training implementation

5.1.11 How long after an order will it take to provide training? What is a typical schedule?

- Online Training Implementation Checklist (Lead Time: 2 Weeks)

Week 1: System Setup & Integration

- Build Fusion Tenant Site OR complete SCORM Integration
- Verify system compatibility and test integration
- Configure user roles and permissions

Week 2: Onboarding & Access

- Conduct Onboarding Walkthrough Training for Training Administrators
- Introduce the Customer Success Manager (CSM) to the team

- Grant access to Fusion Learning Management System (LMS)

5.1.11 What quality control measures do you have in place?

- 1) Quality Audits
- 2) Standard Operating Procedures (SOPs)
- 3) Employee Training and Certification
- 4) Continuous Improvement (Kaizen)
- 5) Key Performance Indicators (KPIs)
- 6) Technology and Automation Tools
- 7) Client Feedback Mechanisms
- 8) Compliance and Regulatory Adherence
- 9) Change Management Processes
- 10) Peer Reviews & Internal Reviews
- 11) Benchmarking

5.1.12 How would you improve your ability to meet growing demand?

- 1) Improve Resource Allocation & Project Management
- 2) Invest in Technology & Automation
- 3) Optimize Client Onboarding & Service Delivery Processes
- 4) Focus on Client Retention & Upselling
- 5) Enhance Talent Management & Workforce Scalability
- 6) Develop Scalable Service Models

5.1.13 What are some current issues that may affect your ability to meet demand?

- 1) Talent Shortages & Skills Gaps
- 2) Client Expectations & Scope Creep
- 3) Economic Pressures & Budget Constraints
- 4) Regulatory and Compliance Challenges
- 5) Increasing Competition
- 6) Globalization and Geopolitical Uncertainty
- 7) Data Management and Cybersecurity Risks

5.1.14 Explain what is involved in the implementation of a new customer account.

Investment in Online Training

- Customer purchases online training.

Fusion Tenant Site Creation

- The onboarding team creates a fusion tenant site for the customer.

Onboarding Admin Walkthrough

- The onboarding team invites the customer to an admin walkthrough.
- Walkthrough covers:
 - How to administer the training.
 - How to track progress.
 - How to run reports.

Introduction to Customer Success Manager

- Customer is introduced to their dedicated Customer Success Manager.
- Customer Success Manager becomes the main point of contact for the training agreement lifetime.

- For Instructor-led training, after an investment into training. Our ILT team will schedule the training dates for on-site or virtual ILT training. Any materials needed for the course will be shipped to the customer 2-4 weeks prior to the class taking place.

5.1.15 Identify any subcontractors or third-party services that will be utilized in the performance of a contract.

Certain instructors teaching the Instructor-led training courses will be subcontractors. Michael Chambers Instructor Bio- [Chambers Bio.pdf](#)
Tom Bybee Instructor Bio- [Bybee Bio.pdf](#)
Casey Smith Instructor Bio- [Casey Smith.pdf](#)

5.1.16 Describe and clearly indicate any exceptions to the specifications or requirements found in this RFP.

N/A

5.1.17 Provide any other additional information you feel is necessary that describes why your firm is the best choice.

Sample videos/overviews of our technical skills library and 3D Electrical Troubleshooting Simulations.

[TPC Online Course Samples \(tpctraining.com\)](http://tpctraining.com)

[5 Minute Overview - Electrical Troubleshooting Simulations \(2\).mp4](#)

Tab F- Pricing

- **Technical Skills Library, TPC HVAC, and TPC Electrical Troubleshooting Simulations Investment List and OSHA/Safety Investment List. Discounts are provided based on number of students. The investments listed below reflect a one-year subscription to determine a 24-month training program these totals should multiplied by 2.**

TPC Multicraft Technical Skills		TPC HVAC and Electrical Troubleshooting Simulations			TPC Technical Skills Library and Electrical Troubleshooting Simulations Combo Seat and Full Online Solution	
		HVAC and Electrical				
Number of Users	Price per user/year*	HVAC Simulations	3D Electrical Troubleshooting Simulations	Combo Hvac + Sims	Combo Technical Skills Library + 3D Advanced Simulations	Combo Tech skills library + Hvac + Sims
3 to 8	\$1,250	\$599	\$922	\$1,445	\$1,846	\$2,355
9 to 14	\$799	\$510	\$895	\$1,335	\$1,440	\$1,873
15 to 25	\$599	\$399	\$815	\$1,153	\$1,202	\$1,541
26 to 50	\$549	\$349	\$795	\$1,087	\$1,142	\$1,439
51 to 75	\$519	\$319	\$715	\$982	\$1,049	\$1,320
76 to 100	\$499	\$299	\$695	\$944	\$1,015	\$1,269
101 to 250	\$449	\$249	\$615	\$821	\$904	\$1,116
251 to 500	\$419	\$219	\$595	\$773	\$862	\$1,048
501 to 1000	\$349	\$200	\$515	\$679	\$734	\$904

OSHA/Safety Investment List	
Courses	Investment
OSHA 10 GI	\$59 per person per year
OSHA 30 GI	\$159 per person per year
Safety Subscription	\$65 Per person per year

EXHIBIT 1

CATEGORIES OFFERED, DISCOUNTS FOR PRICING & CURRENT CATALOG

• Category Offering:

Please place a checkmark next to each Category that you are offering in your proposal:

☒ Category #1: Online Training Services

☒ Category #2: On-site Training Services

• Proposed Contractual Discounts on Pricing for Categories Offered

For each of the categories you selected above, provide your proposed **discount** on your list price on the attached ***Exhibit 1 - Discount Worksheet***. You may offer tiers of discounts based on the different bid items or the sale quantity.

• Current Catalog Link

For the items you are proposing in each category, please provide your current catalog (either a printed copy or a web link).

Check One:

☐ Printed Catalog Attached to This Exhibit 1.

☐ Use This Web Link to Catalog:

- Technical Skills Online Catalog: [TPC Course Catalog_updated 7.20.22\[49680\].pdf](#)
 - Online 3D Electrical Troubleshooting simulations: [Simulation Modules.pdf](#)
 - Online 3D HVAC Troubleshooting Simulations: [HVAC Sims Sell Sheet.pdf](#)
 - Online Safety Catalog: [Resource - TPC Safety Course Catalog \(5\).pdf](#)
 - OSHA 10 & 30 Outreach Catalog: [OSHA Outreach 10- and 30-Hour.pdf](#)
 - SP/2 Vehicle maintenance and Heavy-duty Maintenance Catalog: [Courses for Businesses - S/P2](#)
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- Onsite Instructor-Led Training Catalog: [TPC-ILT Course Catalog\[350560\].pdf](#)

EXHIBIT 1 - WORKSHEET

PROPOSED DISCOUNT FOR RFP #2025-045

Category #1: Online Training Services

Item	Description	% Discount Off Your Published List Price
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1 Describe Your Subcategories Below*:

A	Technical Skills Library	15%
B	3D Electrical Troubleshooting Simulations	15%
C	3D H AC Troubleshooting Simulations	15%
D	Combo Solution of technical skills library and 3D electrical troubleshooting simulation.	20%
E	Full Solution of technical skills library, 3D electrical troubleshooting simulation, and H AC Simulations.	25%
F	OSHA/Safety Training	20%

*You may add additional pages if you are proposing further subcategories.

EXHIBIT 2 PRICE LIST

Current Published Price List for Items Offered

For each of the bid items you wish to offer, please provide the current published list price. Please attach this information to your proposal in printed copy or via a web link. Please match the Category item number from the Bid Price Worksheet to the matching item on your current published price list.

Check One:

Printed Copy of Price List Attached to This Exhibit 2.

Use This Web Link to Price List: Onsite Instructor-Led Training Catalog: [TPC-ILT Course Catalog\[350560\].pdf](#)

NOTE: The current price list included in EXHIBIT 2 will NOT be a part of your contractual obligation and may be modified at your discretion during the term of any contract that is awarded to you. Only the Proposed Contractual Discounts on Pricing for Categories Offered entered on the EXHIBIT 1 –WORKSHEET will be contractually obligated.

You are however requested to provide us with the newest version of the current price list whenever it is updated.

- **Instructor Led Training Onsite Investment list.**

Hands-On classes.	Abbreviation	# of Days	Students (Max)	Additional Students over 10	Onsite class	If Virtual	Testing - Pre and Post
Advanced Air Conditioning Maintenance & Troubleshooting*Shipping cost must be added to cost	ACT	2	10 (12max)	\$195 per additional student	\$10,995	N/A	
Basic Electricity for Non-Electricity	BE	2	10 (15 max)	\$195 per additional student	\$10,995	VILT/ISC	
Electrical Workshop- Basics to Troubleshooting	ELW	4	10 (15 max)	\$195 per additional student	\$19,000	VILT/ISC	
Electrical Troubleshooting & Preventive Maintenance	ETA	2	10 (15 max)	\$195 per additional student	\$10,995	VILT/ISC	
Electrical Troubleshooting & Preventive Maintenance 2	ETA	2	10(15max)	\$195 per additional student	\$10,995	VILT/ISC	
Electrical Troubleshooting Workshop	ETAW	4	10(15max)	\$195 per additional student	\$19,000	VILT/ISC	
PLCs for Non-Programmers	PC	2	10 (15 Max)	\$195 per additional student	\$10,995	VILT/ISC	
PLC Programming and Applications	PCP	2	10 (15 max)	\$195 per additional student	\$10,995	VILT/ISC	
PLC Workshop	PCA	4	10 (15 max)	\$195 per additional student	\$19,000	VILT/ISC	N/A
Variable Frequency Drives	VF	2	10 (12max)	\$195 per additional student	\$10,995	VILT/ISC	
Qualified Electrical Worker	QEW	4.5	10(15max)	\$195 per additional student	\$24,000	\$18,000	At the end of Course
Lecture Based Classes		# of Days	Max # of Students		Onsite class	If Virtual	Testing - Pre and Post
Air Conditioning & Refrigeration	AC	2	10 (20 max)	\$195 per additional student	\$9,995	VILT/ISC	EPA not offered
Air Conditioning & Refrigeration with EPA 608 Prep and exam	AC3	3	10 (20 max)	\$195 per additional student	\$12,900	VILT/ISC	EPA Included
Boiler Operation Maintenance & Safety	BO	2	10 (20 max)	\$195 per additional student	\$9,995	VILT/ISC	
HVAC Workshop - Air Conditioning & Boilers	ACB	4	10 (20 max)	\$195 per additional student	\$16,900	VILT/ISC	EPA Included
Chilled Water Systems	CW	2	10 (20 max)	\$195 per additional student	\$9,995	VILT/ISC	
HVAC Electrical Controls & Air Distribution	HVE	2	10 (20 max)	\$195 per additional student	\$9,995	VILT/ISC	
Water Treatment for Boilers, Chillers and Chilling Towers	WTR	1	10 (20 max)	\$195 per additional student	\$7,000	VILT/ISC	
High Voltage Electrical Safety for Power GTD - 29 CFR 1910.269	HS	2	10 (20 max)	\$195 per additional student	\$9,995	VILT/ISC	
Electrical Ladder Drawings, Schematics and Diagrams	SCM	2	10 (20 max)	\$195 per additional student	\$9,995	VILT/ISC	
Facilities Maintenance and Repair	FM	2	10 (20 max)	\$195 per additional student	N/A	\$8,995	
Generators and Emergency Power	GN	2	10 (20 max)	\$195 per additional student	\$9,995	VILT/ISC	
Plumbing and Pipefitting for Plants and Buildings	PB	2	10 (20 max)	\$195 per additional student	\$9,995	VILT/ISC	
Pump Repair and Maintenance	PMP	2	10 (20 max)	\$195 per additional student	\$9,995	VILT/ISC	
Mechanical Fundamentals & Troubleshooting	MFT	2	10 (20 max)	\$195 per additional student	\$9,995	\$8,995	
Understanding & Troubleshooting Hydraulics	HYB	2	10 (20 max)	\$195 per additional student	\$9,995	VILT/ISC	
Maintenance Planning & Scheduling *Virtual Only	PL	2	10 (20 max)	\$195 per additional student	N/A	\$8,995	N/A
Predictive Maintenance and Condition Monitoring *Virtual Only	PDM	2	10 (20 max)	\$195 per additional student	N/A	\$8,995	N/A
Electric Motors and Motor Control Circuits	MTR	2	10 (15 max)	\$195 per additional student	\$9,995	VILT/ISC	
Exception Classes		# of Days	Max # of Students		Onsite	Virtual	Notes
Arc Flash Electrical Safety/NFPA 70E	ES	2	20		\$8,900	VILT/ISC	
Arc Flash Electrical Safety/NFPA 70E with Skills & Certification	ESH	3	20		\$12,850	VILT/ISC	
2020 National Electrical Code	NCF	2	20		\$8,900	VILT/ISC	Must add cost of Code books @ \$150 each
2023 National Electrical Code	NCG	2	20		\$8,900	VILT/ISC	Must add cost of Code books @ \$150 each
OSHA 10 General Industry/OSHA 10 Construction	OSHA10Ons	2	20		7,500		
OSHA 30 General Industry/OSHA 30 Construction	OSHA30Ons	4	20		\$16,200	14,700	

Category #2: On-site Training Services

Item	Description	% Discount Off Your Published List Price
-------------	--------------------	---

2 Describe Your Subcategories Below*:

A	On-site Instructor Led Training	5%
B		
C		
D		
E		
F		

*You may add additional pages if you are proposing further subcategories.

Tab G- Required Documents

**REQUIRED ATTACHMENT I:
INSTRUCTIONS FOR PROPOSALS COMPLIANCE AND SUBMITTAL**

Compliance with the Solicitation

Submissions must be in strict compliance with this solicitation. Failure to comply with all provisions of the solicitation may result in disqualification.

Compliance with the NCTCOG Standard Terms and Conditions

By signing its submission, the Offeror acknowledges that it has read, understands and agrees to comply with the NCTCOG standard terms and conditions.

Acknowledgment of Insurance Requirements

By signing its submission, Offeror acknowledges that it has read and understands the insurance requirements for the submission. Offeror also understands that the evidence of required insurance must be submitted within ten (10) working days following notification of its offer being accepted; otherwise, NCTCOG may rescind its acceptance of the Offeror's proposals. The insurance requirements are outlined in Section 2.6 - General Terms and Conditions.

Telemedia, LLC DBA TPC Training _____
Vendor Name

Riley Wood
Authorized Signature

Riley Wood _____
Typed Name

2/26/2025
Date

**REQUIRED ATTACHMENT II:
CERTIFICATIONS OF OFFEROR**

I hereby certify that the information contained in this proposal and any attachments is true and correct and may be viewed as an accurate representation of proposed services to be provided by this organization. I certify that no employee, board member, or agent of the North Central Texas Council of Governments has assisted in the preparation of this proposal. I acknowledge that I have read and understand the requirements and provisions of the solicitation and that the organization will comply with the regulations and other applicable local, state, and federal regulations and directives in the implementation of this contract.

I also certify that I have read and understood all sections of this solicitation and will comply with all the terms and conditions as stated; and furthermore that I, Riley Wood (typed or printed name) certify that I am the Account Executive (title) of the corporation, partnership, or sole proprietorship, or other eligible entity named as offeror and respondent herein and that I am legally authorized to sign this offer and to submit it to the North Central Texas Council of Governments, on behalf of said offeror by authority of its governing body.

Telemedia, LLC DBA TPC Training _____
Vendor Name

Riley Wood
Authorized Signature
Riley Wood

2/26/2025
Date

Typed Name

**REQUIRED ATTACHMENT III:
CERTIFICATION REGARDING DEBARMENT, SUSPENSION AND OTHER RESPONSIBILITY MATTERS**

This certification is required by the Federal Regulations Implementing Executive Order 12549, Debarment and Suspension, 45 CFR Part 93, Government-wide Debarment and Suspension, for the Department of Agriculture (7 CFR Part 3017), Department of Labor (29 CFR Part 98), Department of Education (34 CFR Parts 85, 668, 682), Department of Health and Human Services (45 CFR Part 76).

The undersigned certifies, to the best of his or her knowledge and belief, that both it and its principals:

1. Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any federal department or agency;
2. Have not within a three-year period preceding this contract been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State, or Local) transaction or contract under a public transaction, violation of federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification, or destruction of records, making false Proposals, or receiving stolen property;
3. Are not presently indicated for or otherwise criminally or civilly charged by a government entity with commission of any of the offense enumerated in Paragraph (2) of this certification; and,
4. Have not within a three-year period preceding this contract had one or more public transactions terminated for cause or default.

Where the prospective recipient of federal assistance funds is unable to certify any of the qualifications in this certification, such prospective recipient shall attach an explanation to this certification form.

Telemedia, LLC DBA TPC Training

Vendor Name

Riley Wood

Authorized Signature

Typed Name

2/26/2025

Date

REQUIRED
ATTACHMENT IV: RESTRICTIONS ON LOBBYING

Section 319 of Public Law 101-121 prohibits recipients of federal contracts, grants, and loans exceeding \$100,000 at any tier under a federal contract from using appropriated funds for lobbying the Executive or Legislative Branches of the federal government in connection with a specific contract, grant, or loan. Section 319 also requires each person who requests or receives a federal contract or grant in excess of \$100,000 to disclose lobbying.

No appropriated funds may be expended by the recipient of a federal contract, loan, or cooperative agreement to pay any person for influencing or attempting to influence an officer or employee of any federal executive department or agency as well as any independent regulatory commission or government corporation, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with any of the following covered federal actions: the awarding of any federal contract, the making of any federal grant, the making of any federal loan the entering into of any cooperative agreement and the extension, continuation, renewal, amendment, or modification of any federal contract, grant, loan, or cooperative agreement.

As a recipient of a federal grant exceeding \$100,000, NCTCOG requires its subcontractors of that grant to file a certification, set forth in Appendix B.1, that neither the agency nor its employees have made, or will make, any payment prohibited by the preceding paragraph.

Subcontractors are also required to file with NCTCOG a disclosure form, set forth in Appendix B.2, if the subcontractor or its employees have made or have agreed to make any payment using nonappropriated funds (to include profits from any federal action), which would be prohibited if paid for with appropriated funds.

**REQUIRED
LOBBYING CERTIFICATION
FOR CONTRACTS, GRANTS, LOANS, AND COOPERATIVE AGREEMENTS**

The undersigned certifies, to the best of his or her knowledge or belief, that:

1. No federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an officer or employee of a Member of Congress in connection with the awarding of any federal contract, the making of any federal loan, the entering into of any cooperative Contract, and the extension, continuation, renewal, amendment, or modification or any federal contract, grant, loan, or cooperative contract; and
2. If any funds other than federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this federal contract, grant, loan, and or cooperative contract, the undersigned shall complete and submit Standard Form – LLL, “Disclosure Form to Report Lobbying”, in accordance with the instructions.
3. The undersigned shall require that the language of this certification be included in the award documents for all sub-awards at all tiers and that all sub-recipients shall certify accordingly.

Telemedia, LLC DBA TPC Training

Vendor Name



Authorized Signature

Riley Wood

Typed Name

2/26/2025

Date

**REQUIRED ATTACHMENT V:
DRUG-FREE WORKPLACE CERTIFICATION**

The Telemedia, LLC DBA TPC Training (company name) will provide a Drug Free Work Place in compliance with the Drug Free Work Place Act of 1988. The unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited on the premises of the _____ Telemedia, LLC DBA TPC Training (company name) or any of its facilities. Any employee who violates this prohibition will be subject to disciplinary action up to and including termination. All employees, as a condition of employment, will comply with this policy.

CERTIFICATION REGARDING DRUG-FREE WORKPLACE

This certification is required by the Federal Regulations Implementing Sections 5151-5160 of the Drug-Free Workplace Act, 41 U.S.C. 701, for the Department of Agriculture (7 CFR Part 3017), Department of Labor (29 CFR Part 98), Department of Education (34 CFR Parts 85, 668 and 682), Department of Health and Human Services (45 CFR Part 76).

The undersigned subcontractor certifies it will provide a drug-free workplace by:

Publishing a policy Proposal notifying employees that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the workplace and specifying the consequences of any such action by an employee;

Establishing an ongoing drug-free awareness program to inform employees of the dangers of drug abuse in the workplace, the subcontractor's policy of maintaining a drug-free workplace, the availability of counseling, rehabilitation and employee assistance programs, and the penalties that may be imposed on employees for drug violations in the workplace;

Providing each employee with a copy of the subcontractor's policy Proposal;

Notifying the employees in the subcontractor's policy Proposal that as a condition of employment under this subcontract, employees shall abide by the terms of the policy Proposal and notify the subcontractor in writing within five days after any conviction for a violation by the employee of a criminal drug abuse statute in the workplace;

Notifying the Board within ten (10) days of the subcontractor's receipt of a notice of a conviction of any employee; and,

Taking appropriate personnel action against an employee convicted of violating a criminal drug statute or requires such employee to participate in a drug abuse assistance or rehabilitation program.

Telemedia, LLC DBA TPC Training
Vendor Name

Riley Wood
Authorized Signature

Riley Wood
Typed Name

2/26/2025
Date

**REQUIRED ATTACHMENT VI:
DISCLOSURE OF CONFLICT OF INTEREST AND
CERTIFICATION REGARDING DISCLOSURE OF CONFLICT OF INTEREST**

The undersigned certifies that, to the best of his or her knowledge or belief, that:

“No employee of the contractor, no member of the contractor’s governing board or body, and no person who exercises any functions or responsibilities in the review or approval of the undertaking or carrying out of this contract shall participate in any decision relating to this contract which affects his/her personal pecuniary interest.

Executives and employees of contractors shall be particularly aware of the varying degrees of influence that can be exerted by personal friends and associates and, in administering the contract, shall exercise due diligence to avoid situations which give rise to an assertion that favorable treatment is being granted to friends and associates. When it is in the public interest for the contractor to conduct business with a friend or associate of an executive or employee of the contractor, an elected official in the area or a member of the North Central Texas Council of Governments, a permanent record of the transaction shall be retained.

Any executive or employee of the contractor, an elected official in the area or a member of the NCTCOG, shall not solicit or accept money or any other consideration from a third person, for the performance of an act reimbursed in whole or part by contractor or Department. Supplies, tools, materials, equipment or services purchased with contract funds shall be used solely for purposes allowed under this contract. No member of the NCTCOG shall cast a vote on the provision of services by that member (or any organization which that member represents) or vote on any matter which would provide a direct or indirect financial benefit to the member or any business or organization which the member directly represents.

No officer, employee or paid consultant of the contractor is a member of the NCTCOG.

No officer, manager or paid consultant of the contractor is married to a member of the NCTCOG.

No member of NCTCOG directly owns, controls or has interest in the contractor.

The contractor has disclosed any interest, fact, or circumstance that does or may present a potential conflict of interest.

No member of the NCTCOG receives compensation from the contractor for lobbying activities as defined in Chapter 305 of the Texas Government Code.

Should the contractor fail to abide by the foregoing covenants and affirmations regarding conflict of interest, the contractor shall not be entitled to the recovery of any costs or expenses incurred in relation to the contract and shall immediately refund to the North Central Texas Council of Governments any fees or expenses that may have been paid under this contract and shall further be liable for any other costs incurred or damages sustained by the NCTCOG as it relates to this contract.

_Telemedia, LLC DBA TPC Training_____
Vendor Name

Riley Wood
Authorized Signature

_Riley Wood_____
Typed Name

_2/2 /2025_____
Date

**REQUIRED ATTACHMENT VII:
CERTIFICATION OF FAIR BUSINESS PRACTICES**

That the submitter has not been found guilty of unfair business practices in a judicial or state agency administrative proceeding during the preceding year. The submitter further affirms that no officer of the submitter has served as an officer of any company found guilty of unfair business practices in a judicial or state agency administrative during the preceding year.

_Telemedia, LLC DBA TPC Training_____
Vendor Name

Riley Wood

Authorized Signature

_Riley Wood_____
Typed Name

_2/2 /2025_____
Date

**REQUIRED ATTACHMENT VIII:
CERTIFICATION OF GOOD STANDING TEXAS CORPORATE FRANCHISE TAX CERTIFICATION**

Pursuant to Article 2.45, Texas Business Corporation Act, state agencies may not contract with for profit corporations that are delinquent in making state franchise tax payments. The following certification that the corporation entering into this offer is current in its franchise taxes must be signed by the individual authorized on Form 2031, Corporate Board of Directors Resolution, to sign the contract for the corporation.

The undersigned authorized representative of the corporation making the offer herein certified that the following indicated Proposal is true and correct and that the undersigned understands that making a false Proposal is a material breach of contract and is grounds for contract cancellation.

Indicate the certification that applies to your corporation:

 X The Corporation is a for-profit corporation and certifies that it is not delinquent in its franchise tax payments to the State of Texas.

 The Corporation is a non-profit corporation or is otherwise not subject to payment of franchise taxes to the State of Texas.

Type of Business (if not corporation): ☐ Sole Proprietor

☐ Partnership

☐ Other

Pursuant to Article 2.45, Texas Business Corporation Act, the North Central Texas Council of Governments reserves the right to request information regarding state franchise tax payments.

 Telemedia, LLC DBA TPC Training
Vendor Name

 Riley Wood
Authorized Signature

 Riley Wood 12/2 /2025
Typed Name Date

(REQUIRED)

DISCRIMINATION AGAINST FIREARMS ENTITIES OR FIREARMS TRADE ASSOCIATIONS

This contract is subject to the Texas Local Government Code chapter 2274, Subtitle F, Title 10, prohibiting contracts with companies who discriminate against firearm and ammunition industries.

TLGC chapter 2274, Subtitle F, Title 10, identifies that “discrimination against a firearm entity or firearm trade association” includes the following:

A) means, with respect to the entity or association, to:

- I. refuse to engage in the trade of any goods or services with the entity or association based solely on its status as a firearm entity or firearm trade association; and
- II. refrain from continuing an existing business relationship with the entity or association based solely on its status as a firearm entity or firearm trade association; or
- III. terminate an existing business relationship with the entity or association based solely on its status as a firearm entity or firearm trade association.

B) An exception to this provision excludes the following:

- I. contracts with a sole-source provider; or
- II. the government entity does not receive bids from companies who can provide written verification.

The entity identified below, through its authorized representative, hereby certifies that they have no practice, policy, guidance, or directive that discriminates against a firearm entity or firearm trade association; and that they will not discriminate during the term of the contract against a firearm entity or firearm trade association as prohibited by Chapter 2274, Subtitle F, Title 10 of the Texas Local Government Code.

☒ **The Contractor or Subrecipient hereby certifies that it does comply with the requirements of Chapter 2274, Subtitle F, Title 10.**

Telemedia, LLC DBA TPC Training
Vendor Name


Authorized Signature

Riley Wood
Typed Name

2/2 /2025
Date

-OR-

☐ **The Contractor or Subrecipient hereby certifies that it cannot comply with the requirements of Chapter 2274, Subtitle F, Title 10.**

Vendor Name

Authorized Signature

Typed Name

Date

(Continued on next page)

**REQUIRED ATTACHMENT X:
NCTCOG FEDERAL AND STATE OF TEXAS REQUIRED PROCUREMENT PROVISIONS**

The following provisions are mandated by Federal and/or State of Texas law. Failure to certify the following will result in disqualification of consideration for contract. Entities or agencies that are not able to comply with the following will be ineligible for consideration of contract award.

**PROHIBITED TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT
CERTIFICATION**

This Contract is subject to the Public Law 115-232, Section 889, and 2 Code of Federal Regulations (CFR) Part 200, including §200.216 and §200.471, for prohibition on certain telecommunications and video surveillance or equipment.

Public Law 115-232, Section 889, identifies that restricted telecommunications and video surveillance equipment or services (e.g., phones, internet, video surveillance, cloud servers) include the following:

- A) Telecommunications equipment that is produced by Huawei Technologies Company or ZTE Corporation (or any subsidiary or affiliates of such entities).
- B) Video surveillance and telecommunications equipment produced by Hytera Communications Corporations, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company (or any subsidiary or affiliates of such entities).
- C) Telecommunications or video surveillance services used by such entities or using such equipment.
- D) Telecommunications or video surveillance equipment or services produced or provided by an entity that the Secretary of Defense, Director of the National Intelligence, or the Director of the Federal Bureau of Investigation reasonably believes to be an entity owned or controlled by the government of a covered foreign country. The entity identified below, through its authorized representative, hereby certifies that no funds under this Contract will be obligated or expended to procure or obtain telecommunication or video surveillance services or equipment or systems that use covered telecommunications equipment or services as a substantial or essential component of any system, or as a critical technology as part of any system prohibited by 2 CFR §200.216 and §200.471, or applicable provisions in Public Law 115-232 Section 889.

☒ **The Contractor or Subrecipient hereby certifies that it does comply with the requirements of 2 CFR §200.216 and §200.471, or applicable regulations in Public Law 115-232 Section 889.**

Telemedia, LLC DBA TPC Training

Vendor Name



Authorized Signature

Riley Wood 2/2 /2025

Typed Name

Date

-OR-

☐ **The Contractor or Subrecipient hereby certifies that it cannot comply with the requirements of 2 CFR §200.216 and §200.471, or applicable regulations in Public Law 115-232 Section 889.**

Vendor Name

Authorized Signature

Typed Name

Date

(Continued on next page)

(REQUIRED)
BOYCOTTING OF CERTAIN ENERGY COMPANIES

This contract is subject to the Texas Local Government Code chapter 809, Subtitle A, Title 8, prohibiting contracts with companies who boycott certain energy companies.

TLGC chapter Code chapter 809, Subtitle A, Title 8, identifies that “boycott energy company” means, without an ordinary business purpose, refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations with a company because the company:

- I. engages in the exploration, production, utilization, transportation, sale, or manufacturing of fossil fuel-based energy and does not commit or pledge to meet environmental standards beyond applicable federal and state law; and
- II. does business with a company described by paragraph (I).

The entity identified below, through its authorized representative, hereby certifies that they do not boycott energy companies, and that they will not boycott energy companies during the term of the contract as prohibited by Chapter 809, Subtitle A, Title 8 of the Texas Local Government Code.

☒ The Contractor or Subrecipient hereby certifies that it does comply with the requirements of Chapter 809, Subtitle A, Title 8.

Telemedia, LLC DBA TPC Training

Vendor Name

Riley Wood

Authorized Signature

Riley Wood 2/2 /2025

Typed Name

Date

-OR-

☐ The Contractor or Subrecipient hereby certifies that it cannot comply with the requirements of Chapter 809, Subtitle A, Title 8.

Vendor Name

Authorized Signature

Typed Name

Date

EXHIBIT 3
SERVICE DESIGNATION AREAS

Texas Service Area Designation or Identification			
Proposing Firm Name:	Telemedia, LLC DBA TPC Training		
Notes:	Indicate in the appropriate box whether you are proposing to service the entire state of Texas		
	Will service the entire state of Texas	Will not service the entire state of Texas	
	If you are not proposing to service the entire state of Texas, designate on the form below the regions that you are proposing to provide goods and/or services to. By designating a region or regions, you are certifying that you are willing and able to provide the proposed goods and services.		
Item	Region	Metropolitan Statistical Areas	Designated Service Area
1.	North Central Texas	16 counties in the Dallas-Fort Worth Metropolitan area	
2.	High Plains	Amarillo Lubbock	
3.	Northwest	Abilene Wichita Falls	
4.	Upper East	Longview Texarkana, TX-AR Metro Area Tyler	
5.	Southeast	Beaumont-Port Arthur	
6.	Gulf Coast	Houston-The Woodlands-Sugar Land	
7.	Central Texas	College Station-Bryan Killeen-Temple Waco	
8.	Capital Texas	Austin-Round Rock	
9.	Alamo	San Antonio-New Braunfels Victoria	
10.	South Texas	Brownsville-Harlingen Corpus Christi Laredo McAllen-Edinburg-Mission	
11.	West Texas	Midland Odessa San Angelo	
12.	Upper Rio Grande	El Paso	

(Exhibit 3 continued on next page)

Nationwide Service Area Designation or Identification Form							
Proposing Firm Name:	Telemedia, LLC DBA TPC Training						
Notes:	<p>Indicate in the appropriate box whether you are proposing to provide service to all Fifty (50) States.</p> <table border="1"> <tr> <td>Will service all fifty (50) states</td> <td>Will not service fifty (50) states</td> </tr> <tr> <td></td> <td></td> </tr> </table> <p>If you are not proposing to service to all fifty (50) states, then designate on the form below the states that you will provide service to. By designating a state or states, you are certifying that you are willing and able to provide the proposed goods and services in those states.</p> <p>If you are only proposing to service a specific region, metropolitan statistical area (MSA), or City in a State, then indicate as such in the appropriate column box.</p>			Will service all fifty (50) states	Will not service fifty (50) states		
Will service all fifty (50) states	Will not service fifty (50) states						
Item	State	Region/MSA/City (write "ALL" if proposing to service entire state)	Designated as a Service Area				
1.	Alabama	All					
2.	Alaska	All					
3.	Arizona	All					
4.	Arkansas	All					
5.	California	All					
6.	Colorado	All					
7.	Connecticut	All					
8.	Delaware	All					
9.	Florida	All					
10.	Georgia	All					
11.	Hawaii	All					
12.	Idaho	All					
13.	Illinois	All					
14.	Indiana	All					
15.	Iowa	All					
16.	Kansas	All					
17.	Kentucky	All					
18.	Louisiana	All					
19.	Maine	All					
20.	Maryland	All					

21.	Massachusetts	All	
22.	Michigan	All	
23.	Minnesota	All	
24.	Mississippi	All	
25.	Missouri	All	
26.	Montana	All	
27.	Nebraska	All	
28.	Nevada	All	
29.	New Hampshire	All	
30.	New Jersey	All	
31.	New Mexico	All	
32.	New York	All	
33.	North Carolina	All	
34.	North Dakota	All	
35.	Ohio	All	
36.	Oregon	All	
37.	Oklahoma	All	
38.	Pennsylvania	All	
39.	Rhode Island	All	
40.	South Carolina	All	
41.	South Dakota	All	
42.	Tennessee	All	
43.	Texas	All	
44.	Utah	All	
45.	Vermont	All	
46.	Virginia	All	
47.	Washington	All	
48.	West Virginia	All	
49.	Wisconsin	All	
50.	Wyoming	All	

End of Exhibit 3

Addendum #1

Online Technical Skills Training RFP # 2025-045

Issued February 19, 2025 by the North Central Texas Council of Governments

This RFP has been amended to incorporate in full text the following provisions:

I. CLARIFICATIONS.

None

II. QUESTIONS.

Question #1

Hi. Is there a specific topic under Education? We offer CEUs for Career development, Personal Development, Virtual Interview skills, and Workforce mentoring. Can you tell us what is under your approved or expected education tab?

Answers

We are open to any type of training that you feel public sector employees would benefit from. We tried to list some of the more common types; however you are encouraged to describe your offerings that you feel may be not specifically identified in the specs under Question 5.2.3.

In summary, if you have provided your training to the public sector in the past, then it would be a candidate for including in your proposal. Creativity in your offering is welcomed.

Question #2

Hi. We are ready to upload our Proposal and all of the required documents. Do we just upload it once we click the (RESPONSE) tab and upload it there?

Answers

Yes, click on RESPOND and it will take you to the screen where you upload your bid.

On the following page are some screenshots of where you go to upload your bid.

Question #3

Hi. We have been searching with in this platform and emails and we do not see any addendums? Do we leave that part on the proposal blank since we are submitting today.

Answers

No addenda have been issued at this time. There will however be an addendum issued with a summary of all questions that have been asked here on Public Purchase as of COB today (which is the end of the formal inquiry period).

Public Purchase: Bid RFP #2025-045

https://www.publicpurchase.com/gems/bid/bidView?bidId=196765#

[Go Back To Agency View] [Bid Board]

Public Purchase™

Theme: Classic

Chat Help Logout Home Search Browse My Stuff Tools

North Central Texas Council of Governments

Bid RFP #2025-045 - Online Technical Skills Training

Bid Type: RFP
Bid Number: 2025-045
Title: Online Technical Skills Training
Start Date: Jan 29, 2025 10:39:39 AM CST
End Date: Feb 26, 2025 2:00:00 PM CST
Agency: North Central Texas Council of Governments
Bid Contact: Charlie Oberrender
(281) 610-8914
coberrender@nctcog.org
Attn: Purchasing Division
616 Six Flags Drive
Arlington, TX 76011

Questions
2 Questions
2 New Questions, and
2 New Answers
[View/Ask Questions]

Respond
[Respond to bid]
[Indicate NO Response to bid]

Description
The North Central Texas Council of Governments ("NCTCOG") seeks an experienced vendor or vendors to provide the goods or services described herein to the members of its TXShare Cooperative Purchasing Program ("TXShare"). The awarded contracts will be promoted via TXShare. The purpose of this Request for Proposals is to solicit responses that result in a contract with one or more vendor(s) that are qualified to provide one or more categories of the goods or services.

Customers will seek to improve operations and increase uptime with proven training programs that provide the flexibility of online courses.

Services are solicited in these categories:

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North Central Texas Council of Governments

Response to Bid RFP #2025-045 - Online Technical Skills Training

General Attachments
No attachments uploaded.
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General Comments for the Agency

[Save Comment](#)

How is my bid response submitted?
When you upload a document or save your comments above, your response is *immediately* submitted. However, you are the only one who will have access to your information until the bid closes. This means you can come back any time before the bid closes and edit your response information.

[Print Submitted Information](#) [Return to Bid](#)

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III. CHANGES.

The proposal due date remains 2:00 PM CT, **February 26, 2025.**

END OF ADDENDUM