

**Category 1 - AI Solutions**  
**Pricing Format Request Example**

Notes:

1. This pricing sheet is an EXAMPLE of how pricing should be submitted for RFP 2025-018.
2. Please provide unit pricing for each proposed item, including a percentage discount offering, if any.
3. Use as many lines as necessary.
4. Detail any additional information.

Description	Add additional description if necessary:	Unit Price	% Discount	Notes/Comments
<b>1. Software Licensing and Subscription Costs:</b>  <b>Policy &amp; Governance Model - Annual Licensing Fee:</b>	Subscription includes: - Unlimited staff use - Auto indexing of your data 1 time per month - AI Tokens for search and OpenAI with a limit of \$250 per month. Usage beyond this limit will incur additional fees.	\$ 25,000.00	0%	Annual fee (if applicable)
<b>1. Software Licensing and Subscription Costs:</b>  <b>Planning &amp; Zoning Model - Annual Licensing Fee:</b>	Subscription includes: - Unlimited staff use - Auto indexing of your data 1 time per month - AI Tokens for search and OpenAI with a limit of \$250 per month. Usage beyond this limit will incur additional fees.	\$ 25,000.00	0%	Annual fee (if applicable)
<b>1. Software Licensing and Subscription Costs:</b>  <b>All other Models for Departments - Annual Licensing Fee:</b>	Additional LLM Subscription(s) include: - Unlimited staff use - Auto indexing of your data 1 time per month - AI Tokens for search and OpenAI with a limit of \$250 per month. Usage beyond this limit will incur additional fees.	\$ 10,000.00	0%	Annual fee (if applicable)
<b>2. Implementation and Customization Costs:</b>  <b>Madison AI Software - Set Up Fee per Model</b>	Deployment includes: - Build your dataset (index) through data collection, conversion, and setting up automated systems to update your data continuously. - Set up your agents & use cases for your specific actual documents, decisions, and workflows. - Up to 3 custom templates, like staff reports or memos, tailored to your exact needs. - Guided implementation with a dedicated success manager to ensure confident adoption in 60 days. - 10-15 years of historical data as part of your fully-built AI assistant.	\$ 10,000.00	50%	One-time fee per Model; \$5,000 discount off the unit price for TX Share customers
<b>3. Training and Support Costs:</b> <i>Include costs for training government staff, technical support, and customer service, both during and after implementation.</i>	Included in the Set Up Fee			
<b>4. Ongoing Maintenance and Updates:</b> <i>Provide costs for ongoing software maintenance, updates, and any regular services required to keep the AI system running smoothly.</i>	Included in the Subscription Fee			
<b>5. Optional Add-Ons or Features:</b> <i>List any additional features or services available that are not included in the core proposal but can be added at an additional cost.</i>				
<b>6. Total Cost of Ownership (TCO):</b> <i>Summarize the Total Cost of Ownership (TCO), which includes all costs over a defined period (e.g., 3 years or 5 years). This should reflect software, implementation, support, maintenance, and optional add-ons.</i>		\$ 30,000.00		Year 1 cost for <b>1 model (Policy &amp; Governance OR Planning &amp; Zoning)</b> reflecting 50% discount on Set Up Fee; <b>additional models will incur additional fees as noted.</b>
<b>7. Additional Costs (if applicable):</b>  <b>Additional Token Usage</b>	Suggested to scale utilization to 100 users. For budgeting purpose only.	\$ 3,000.00	0%	