

Intelizen Discount Offering			
Description	Add additional description if necessary:	Unit Price	Notes/Comments
1. Software Licensing and Subscription Costs: <i>Provide the cost breakdown for software licenses, subscriptions, or any other software-related fees.</i>	Base Licence Fees - Upto 10000 users	\$15 per user/month	Includes all core features like billing automation, payment tracking, and usage insights.
	Large Scale Utilities (50,000+ users)	\$250,000/year	Fixed cost covering enterprise-grade scalability.
2. Implementation and Customization Costs: <i>Outline the costs related to the implementation of the AI solution, including setup, integration with existing systems, customization, and deployment.</i>	Initial Setup and Configuration	\$60,000 (one-time)	Covers IoT smart meter integration, data migration, and API setup.
	Advanced Customization	\$150/hour	
3. Training and Support Costs: <i>Include costs for training government staff, technical support, and customer service, both during and after implementation.</i>	Online Training	\$5,000/session	Virtual training sessions for staff
	Onsite Training	\$8,000/session	Includes trainer travel and in-person training sessions
	Annual Technical Support	\$25,000/year	24/7 premium support for troubleshooting and updates
4. Ongoing Maintenance and Updates: <i>Provide costs for ongoing software maintenance, updates, and any regular services required to keep the AI system running smoothly.</i>	Annual Maintenance	\$20,000/year	Covers software updates, bug fixes, and system optimization. Ensures consistent functionality and compliance with standards.
	AI Model Optimization	\$12,000/year	Annual retraining of anomaly detection and forecasting models. Critical to maintain predictive accuracy and fraud detection.
	Security Updates	\$10,000/year	Regular compliance updates and cybersecurity monitoring
5. Optional Add-Ons or Features: <i>List any additional features or services available that are not included in the core proposal but can be added at an additional cost.</i>	Fraud Detection Module	\$12,500/year	AI-powered tools for identifying billing anomalies and fraud
	Advanced Analytics Dashboard	\$10,000/year	Custom dashboards for utility usage and payment tracking
	Carbon Footprint Tracking	\$7,500/year	Tools for displaying environmental impact to customers
Summarize the Total Cost of Ownership (TCO), which includes all costs	25k users over 5 years	\$1,500,000.00	optional add-ons.
7. Additional Costs (if applicable): <i>List any additional costs not covered in the above sections that are relevant to the proposal, such as travel costs, setup fees, or other miscellaneous charges.</i>	Custom API Development	\$150/hour	For unique integrations or workflows
	Additional Travel and Lodging	\$1,500–\$2,500/trip	Applicable for onsite visits

Veriklick Discount Offering			
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1. Software Licensing and Subscription Costs: <i>Provide the cost breakdown for software licenses, subscriptions, or any other software-related fees.</i>	Base Licence Fees - Upto 10000 users	\$10 per visitor/year	Includes all core features like personalized itineraries, recommendations, and data analytics.
	Large Scale Utilities (500000 visitors annually)	\$300,000/year	Fixed cost covering high-traffic visitor platforms.
2. Implementation and Customization Costs: <i>Outline the costs related to the implementation of the AI solution, including setup, integration with existing systems, customization, and deployment.</i>	Initial Setup and Configuration	\$40,000 (one-time)	Includes system installation, CRM integration, and analytics setup
	Advanced Customization	\$150/hour	Integration with travel booking, social media platforms, and AR/VR tools
3. Training and Support Costs: <i>Include costs for training government staff, technical support, and customer service, both during and after implementation.</i>	Online Training	\$5000/session	Virtual training sessions for staff
	Onsite Training	\$8000/session	Includes trainer travel and in-person training sessions
	Annual Technical Support	20000 / year	24/7 premium support for troubleshooting and updates
4. Ongoing Maintenance and Updates: <i>Provide costs for ongoing software maintenance, updates, and any regular services required to keep the AI system running smoothly.</i>	Annual Maintenance	\$18 000/year	Regular updates, bug fixes, and feature enhancements
	AI Model Optimization	\$12,000/year	Updates to recommendation engines and visitor behavior analytics
	Security Updates	\$10,000/year	Compliance with data privacy regulations and cybersecurity monitoring
5. Optional Add-Ons or Features: <i>List any additional features or services available that are not included in the core proposal but can be added at an additional cost.</i>	Fraud Detection Module	\$12,500/year	AI-powered tools for identifying billing anomalies and fraud
	Advanced Analytics Dashboard	\$10,000/year	Custom dashboards for utility usage and payment tracking
	Carbon Footprint Tracking	\$7,500/year	Tools for displaying environmental impact to customers
6. Total Cost of Ownership (TCO): <i>Summarize the Total Cost of Ownership (TCO), which includes all costs over a defined period (e.g., 3 years or 5 years). This should reflect software, implementation, support, maintenance, and optional add-ons.</i>			
	25k users over 5 years	\$ 1,500,000.00	Includes licensing, implementation, training, maintenance, and optional add-ons.
7. Additional Costs (if applicable): <i>List any additional costs not covered in the above sections that are relevant to the proposal, such as travel costs, setup fees, or other miscellaneous charges.</i>	Custom API Development	\$150/hour	For unique integrations or workflows
	Additional Travel and Lodging	\$1,500–\$2,500/trip	Applicable for onsite visits