# THE NORTH CENTRAL TEXAS COUNCIL OF GOVERNMENTS (NCTCOG)



**Sciens Consulting** 5900 S. Lake Forest Drive, Suite 300 McKinney, Texas 75070

Contact: Steven Barcey, Partner sbarcey@sciens.com (469) 346-6288 www.sciens.com



#### CERTIFICATE OF OFFEROR AND STATEMENT OF UNDERSTANDING

#### **TXShare Requirement**

Addenda acknowledgement and signature of authorized representative (page 1 of this solicitation document) **Sciens Response:** 



# REQUEST FOR PROPOSALS For Enterprise Resource Planning (ERP) Consultancy Services RFP # 2025-017

Sealed proposals will be accepted until 2:00 PM CT, Monday, February 5, 2025 and then publicly opened and read aloud thereafter. Sciens LLC Legal Name of Proposing Firm Steven Barcey Partner Contact Person Title 469-346-6288 sbarcey@sciens.com Telephone Number E-Mail Address 5900 South Lake Forest Drive, Suite 300 McKinney, TX 75070 Street Address of Principal Place of Business City/State Zip 5900 South Lake Forest Drive, Suite 300 McKinney, TX 75070 Complete Mailing Address City/State Acknowledgment of Addenda: #1 By signing below, you hereby certify that the information contained in this proposal and any attachments is true and correct and may be viewed as an accurate representation of proposed services to be provided by this organization. You agree that failure to submit all requested information may result in rejection of your company's proposal as nonresponsive. You certify that no employee, board member, or agent of the North Central Texas Council of Governments has assisted in the preparation of this proposal. You acknowledge that you have read and understand the requirements and provisions of this solicitation and that the organization will comply with the regulations and other applicable local, state, and federal regulations and directives in the implementation of this contract. And furthermore, that I certify that I am legally authorized to sign this offer and to submit it to the North Central Texas Council of Governments, on behalf of said offeror by authority of its governing body.



Authorized Signature

#### **TXShare Requirement**

A brief statement of the respondent's understanding of the work to be done or desired deliverables requested in the solicitation.

#### **Sciens Response:**

Thank you for the opportunity for Sciens Consulting to present this proposal for Enterprise Resource Planning (ERP) System Replacement Consultancy Services to the TXShare Cooperative Purchasing Program. We are excited to work with The North Central Texas Council of Governments (NCTCOG) to contribute our expertise and support to provide qualified services to the members of the TXShare Cooperative Purchasing Program.

We understand that the TXShare program allows any public entity or non-profit to benefit from the TXShare contract, its selected vendors, and pricing, in pursuit of their own projects. NCTCOG is seeking to capture employee rate-card contracts awarded to retain a vendor to supply the entities of the TXShare program with ERP Consultancy Services. TXShare is requesting a proposal for consulting services to meet the needs of the local government entities of the TXShare program as they pursue their own ERP-related projects.

The TXShare entities require vendors that can provide consultancy services for functions including:

- ✓ Maintenance/repair/modification of existing ERP infrastructure
- ✓ Assistance in research and preparation for ERP implementation
- ✓ Consultancy in replacement and implementation of ERP systems
- ✓ Standalone review and documentation of business processes, process flows, process integration, and identification of pain points in preparation for ERP implementation
- Provision of consultancy services based on anticipated future needs.

Sciens is a highly-specialized management consulting firm headquartered in the DFW metroplex that has dedicated itself to serving the needs of local government entities like those members of the North Central Texas Council of Governments. We are able to provide our customers with personal service and dedicated attention not available in the larger, more impersonal consulting firms. Just ask our customers...they know the difference.

Because of our commitment to the local government market, we understand the unique demands that local government faces. From Finance to Procurement, we know your business. We have extensive experience with replacing integrated municipal systems, including finance, human resources and payroll, purchasing, inventory, and asset management functionality. We provide guidance on GIS, best practice infrastructures, data warehousing, transparency and analytics, and mobility. Most importantly, we understand how these systems need to work together to provide government entities with the data and information they need to manage in today's dynamic environment.

If selected by a TXShare Entity to provide ERP Consultancy Services, Sciens will be their champion throughout this process, working with their operational departments to provide an independent analysis of their core ERP system architecture and configuration, a thorough understanding of its functionality and limitations, and solutions to meet their operational goals. Sciens has no vendor affiliations, relationships or preferences and will act in an unbiased manner as we assist the members of the TXShare Cooperative Purchasing Program.

Respectfully submitted,

STEVEN BARCEY

Partner, Sciens LLC 5900 South Lake Forest Drive, Suite 300 McKinney, Texas 75070

(469) 346-6288

sbarcey@sciens.com



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### **KEY PERSONNEL**

#### **TXShare Requirement**

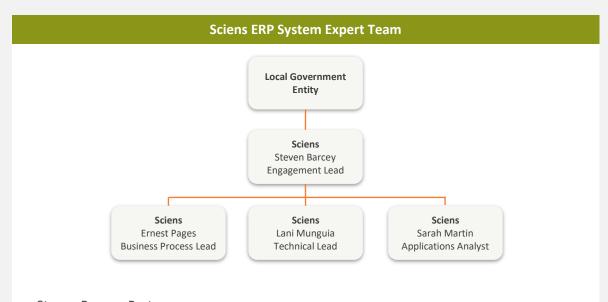
If applicable in providing services under this contract, attach statements of qualifications or resumes for all managers, supervisors, and other team members who will be involved in the management of the delivery of goods or services under this RFP. Please note you are not required to name every staff member who may be providing services under the rate card on Attachment B, only those key personnel overseeing the execution of a contract resultant of this RFP.

#### **Sciens Response:**

#### PROJECT TEAM

The first step for a successful project is to assemble the best team possible to execute the work and provide an efficient and effective framework for accomplishing the project. In our experience, the greatest teams function as a true partnership based on trust and respect. As shown in the project organization below, our goal is to become part of the TXShare government Entity's project management team while providing a formal arrangement for accomplishing the work.

Outlined below is the Sciens ERP system expert team and their qualifications.



#### Steven Barcey, Partner

Primary engagement lead and project manager for the Entity's project experienced in ERP system selection and implementation.

#### Ernest Pages, Partner

Business process lead working with the Entity's operational departments to analyze the current systems' effectiveness in support of the organization's business processes.

#### Lani Munguia, Senior Consultant

Technical lead for the project bringing a wealth of technical and hands-on business experience developing the technical documents for the Entity.

#### Sarah Martin, Senior Consultant

Application analyst to assist the team with workflow analysis and strategy with application integration and functional needs.



## STEVEN BARCEY, ENGAGEMENT LEAD



#### **SUMMARY**

Steven applies an analytical background in financial economics, risk management, business analysis, statistics and strategic management consulting to provide insightful, practical and effective solutions to local government agencies. He has developed strategic master planning services to a wide range of cities, demographics and technological maturity. He maintains a consistently fresh view on technology use by keeping up-to-date on emerging technology trends, industry best practices of governance and organization, and the evolving demands of citizens and staff.

Prior to joining Sciens Consulting, Steven worked in risk management consulting at a major data analytics firm and provided consulting services and market risk analysis for major financial institutions on their investment portfolios.

#### REPRESENTATIVE PROJECTS

#### **Enterprise Resource Planning:**

Conducted extensive analysis of user needs in the context of Municipal ERP system vendors' market capabilities. As part of the scope, he developed specifications and Requests for Proposal, and assisted clients with vendor selection and contract negotiations.

Provided project management, vendor management, and risk management assistance during implementation of several Municipal ERP Systems: Finance, Human Resources, Utility Billing, Community Development, Work Order/Asset Management, Citizen Portals, Courts.

#### **Business Process Reengineering:**

Lead business analyst and project manager for team that analyzed municipal business processes, identified improvement opportunities, documented, and trained new processes.

#### **Municipal Applications Procurement:**

Developed procurement documents including optional Cloud-hosting, alternate pricing, City contractual requirements, end user functional requirements, technical environment limitations, and City prioritization. Provided objective evaluation and ranking of proposals, guidance and evaluation of vendor demonstrations, and final recommendations to City Management.

#### Specialization

Sciens ERP Staff Management Government Fund-Based Accounting Finance and Accounting Business Processes

Strategic Management Consulting
Executive Advisement
Risk Management
Systems Analysis, Selection &
Procurement
ERP Project Management
ERP Governance
Applications Integration
Data Management
Financial Reporting and Metrics

#### Education

**Financial Economics** 

University of Texas

Bachelors of Science in Finance and
Economics

#### **Recent Clients**

Burleson, TX Conroe, TX Delray Beach, FL Hastings, NE Keller, TX Kennewick, WA Martin County, FL McKinney, TX North Richland Hills, TX Owensboro, KY Oxnard, CA Plano, TX Prosper, TX Southlake, TX Truckee, CA Waco, TX

Westminster, CA



## ERNEST PAGES, BUSINESS PROCESS LEAD



#### **SUMMARY**

Ernest is an internationally recognized expert with over 25 years of experience in operations management and planning. He has advised private and public-sector CIO's and CEO's on strategic operations improvements through financial, work process and technology. He balances technical depth and business savvy to create effective implementations.

Prior to founding Sciens Consulting, Ernest served as management consultant at Deloitte and Touche. From a technology perspective, he was a software engineer at Siemens Communications, IT manager at Ryder System, systems engineer at Nortel Networks, and design engineer at Stone and Webster Architect Engineers.

#### REPRESENTATIVE PROJECTS

#### **Municipal Business Process Improvement:**

Analyzed the operation of many city governments and recommended improvements to the key business processes (e.g. Purchasing, Building Permits, Inspections, Human Resources, Public Works, Citizen Relationship Management).

#### **Systems Design, Selection & Contract Negotiations:**

Analyzed the operations of over 80 public sector organizations, developed RFPs, and assisted with vendor selection, contract negotiation and implementation of integrated systems.

#### **Geographic Information Systems (GIS) Analysis:**

Analyzed the operations of multiple organizations to determine the GIS needs, available data sources, GIS architecture, and support delivery organizational structure. Developed procurement RFP's and assisted in the selection of the optimal GIS integrator.

#### **Systems Management Assessment & Planning:**

Conducted detailed reviews of multiple IT organizations using COBIT and ITIL best practices. Subsequently developed new organizational structure, governance mechanisms and technology direction.

#### **Software Disaster Recovery Planning:**

Assisted multiple organizations design fault resilient network and system configurations. Designs have planned for the system recovery using technologies, such as virtualization and cloud computing.

#### **Specialties**

Executive Advisory
Business Planning & Feasibility
Procurement & Contract Negotiation
Business Process Improvement
Implementation Project Management
Technology Management

#### Education

University of Miami School of Business

Masters of Business

Administration

Florida Atlantic University School of Engineering Bachelors of Science in Mechanical Engineering

#### **Professional Certifications**

State of Florida, Engineering EIT Number 481ET259

Certified in the Governance of Enterprise IT (CGEIT)

Certified Information Systems Auditor (CISA)

Microsoft Certified Systems Engineer (MCSE)

Certified in Information Technology Infrastructure Library (ITIL)

FEMA Continuity of Operations (COOP) & Incident Command System (ICS) Planning

Publications / Speaking Engagements
Co-authored book, <u>Transforming</u>
<u>Government – Performance</u>

Driven IT

Speaker at Texas Association of Government IT Managers (TAGITM) annual conferences



# LANI MUNGUIA, TECHNICAL LEAD



#### **SUMMARY**

Lani is a recognized leader with over 12 years' experience as a Human Resources Director and Information Systems Manager. With over 8 years' experience in ERP and time keeping systems, she has been able to provide clients with web-based solutions, including custom reports, documented processes, and business process improvements plans.

Prior to joining Sciens Consulting, Lani worked in public education as a Human Resources Director and Information Systems Manager having experience implementing the Tyler Munis ERP system. Lani currently lives in the Fort Worth area.

#### REPRESENTATIVE PROJECTS

#### **ERP Project Management:**

Provide project management support for ERP systems including both Finance and HR modules in addition to deploying a large-scale Kronos timekeeping system. Worked to ensure processes were documented and systems were designed to streamline processes and minimize data entry discrepancies. Developed and trained power users on ERP system processes. Provided ongoing support to all ERP users by providing up to date documentation in a centralized location. Worked with Leadership Team to create updated processes as system upgrades were completed to stay update with ERP modules.

#### **Human Resources Business Process Improvement:**

Developed electronic processes within Employee Self Service module including the ability for employees to make demographic changes independently, generating employee contracts, viewing of employee compensation and benefits, employee notifications in mass, and employee exit surveys.

#### **SQL Custom Reports:**

HR: Created complex custom reports, including salary schedule, minimizing human error and allowing employees and applicants up to date salary information for both current and future pay information on website.

Finance: Created reports for Finance Director to assist in extracting data from ERP system to submit to both state and federal governments.

#### **Specialties**

Project Management
Team Building
Systems Analysis, Selection &
Procurement
Human Resources Business Processes
Finance Business Processes
Report Writing
SQL Reporting
Data Management
Business Process Analysis
Leadership
System Upgrade and Implementation
Time Keeping Systems

#### **Education**

Angelo State University

Bachelors of Business in Marketing

#### **Competencies**

Large scale ERP system project and upgrade deployment

Building culturally diverse teams with excellent business process and strategy development skills

Communicating technical concepts to non-technical audiences

Presenting initiatives and project updates to executive management

Project Lifecycle Management, from initial feasibility analysis through request for proposal, negotiations, implementation

Developing custom user-specific and management reports using modern reporting tools (e.g., SSRS, SQL, Cubes)



# SARAH MARTIN, APPLICATIONS ANAYST



#### **SUMMARY**

Sarah is a seasoned leader and project manager with over 2 decades experience in managing business systems implementations, ERP evaluation and selection, business process evaluation / optimization and detailed system support. She has consistently demonstrated the unique ability to bring project teams together to drive processes, documentation, and support to achieve successful project closure. She is client focused and works to ensure systems are designed to meet expectations and to improve and simplify processes. She consistently implements projects on time and under budget.

Prior to joining Sciens Consulting, Sarah was a Project Manager for a leading ERP company. She maintains strong relationships within the industry and stays up to date on industry advancements.

#### REPRESENTATIVE PROJECTS

#### **ERP Conversion:**

Provide multi-year project management support for ERP conversions including both Finance and HR modules. This included management of the conversion and importation of all HR and finance data into the new ERP tool. Conversion at Ector City ISD included 5,000+ employee records for HR/Payroll, 30,000+ GL accounts and a \$300m+ annual budget for Finance. Worked to ensure processes were documented and systems were designed to streamline processes and minimize data entry discrepancies. Developed and trained 100+ users on new ERP system and processes. Worked with Leadership Team to create strategic plan for implementing additional modules and performing system upgrades.

#### **Large Scale Data Conversion:**

Managed a large-scale HR conversion from paper to electronic records for 10,000+ historical employee records. Worked with 3<sup>rd</sup> party system to scan records and with ERP system to import into ERP system.

#### **Time Keeping System Implementation:**

Worked with large ISD to migrate employees from manual time sheets to utilizing electronic time keeping system. Created processes and procedures with Payroll department and Information Systems to integrate 3<sup>rd</sup> party time keeping system with current ERP system to minimize data entry and ensure data integrity.

#### **Specialties**

Leadership
Application Integration
HR/Payroll Processes
Budgeting and Grant Expertise
ERP System Configuration
Business Process Analysis
Project Management
Data Conversion
Applications Mapping
Systems Analysis, Selection &
Procurement
Data Management

#### **Education**

University of Texas Permian Basin Bachelors of Science in Computer Science Bachelors of Arts in History Bachelors of Arts in English

#### **Recent Clients**

Longview, TX
Haltom City, TX
North Richland Hills, TX
Prosper, TX
Midland, TX
Longmont, CO
Vallejo Flood and Wastewater, CA
Ector County ISD, TX
Richardson ISD, TX
Leander ISD, TX
YES Prep Public Schools



### **REFERENCES**

#### **TXShare Requirement**

Include at least four (4) recent references for customers (preferably public agencies) for whom you have provided services similar to those requested in this solicitation within the last five (5) years. Please include the organization's name (if applicable), contact person, phone number, and email address for each reference. NCTCOG reserves the right to contact or visit any of the respondent's current and/or past customers to evaluate the level of performance and customer satisfaction.

#### **Sciens Response:**

While all of our clients are referenceable, we have highlighted a few clients who selected Sciens to develop assist them with assessing, selecting and implementing their ERP systems. These projects have all occurred within the last few years and similar in scope to the projects undertaken by TXShare local government entities.

#### City of North Richland Hills, Texas

► Contact Name: Karen Bostic, Assistant City Manager

Address: 4301 City Point Drive, North Richland Hills, TX 76180

Phone: (817) 427-6005

Email: kbostic@nrhtx.com

Services Provided: ERP System Assessment, Selection, Implementation, and Support

#### Town of Prosper, Texas

Contact Name: Jay Carter, Purchasing Manager

Address: 250 W First St, Prosper, TX 75078

Phone: (972) 569-1018

Email: <u>jcarter@prospertx.gov</u>

Services Provided: ERP System Assessment, Selection, Implementation, and Support

#### City of Hastings Utilities

► Contact Name: Roger Nash, Finance Director

Address: 220 N Hastings Avenue, Hastings, NE 68901

Phone: (402) 461-2310

► Email: <u>rnash@cityofhastings.org</u>

Services Provided: ERP System Assessment, Selection, and Implementation

#### City of Norman, Oklahoma

► Contact Name: Kari Keeler-Madden, Manager of IT Business Systems

Address: P.O. Box 370, Norman OK 73070

Phone: (405) 366-5361

► Email: <u>kari.madden@normanok.gov</u>

Services Provided: ERP System Assessment and Implementation

#### City of Keller, Texas

► Contact Name: Pamela McGee, Assistant Director of Finance

Address: 1100 Bear Creek Parkway, Keller TX 76248

Phone: (817) 743-4028

► Email: <u>pmcgee@cityofkeller.com</u>

Services Provided: ERP System Assessment, Selection, and Implementation

# PROJECT-RELATED EXPERIENCE AND QUALIFICATIONS

#### **TXShare Requirement**

Proposals will be evaluated on the basis of experience in performing the requested goods/services. Provide a written response regarding organization's and/or individual's ability to meet each requirement as outlined in the Scope of Work (Section 5.0). Include a brief statement of the respondent's background, including years in business, for the requested services and any additional pertinent information on how your proposed solution meets each requirement. Provide any pertinent additional functionality and/or services not outlined in the Scope of Work that you wish to offer. It should also clearly indicate any major requirements that cannot be met by the organization or individual.

#### **Sciens Response:**

#### Sciens provides ERP consultancy services that meet the needs of the following product categories:

- **Product Category #1:** Provide *ERP Consultancy Services to maintain/repair/modify existing TXShare Entity's or NCTCOG's ERP infrastructure* through a contract on the TXShare Cooperative Purchasing Program.
- **Product Category #2:** Provide *ERP Consultancy Services to assist NCTCOG or TXShare Entity's research and preparation for ERP implementation* through a contract on the TXShare Cooperative Purchasing Program.
- <u>Product Category #3:</u> Provide *ERP Consultancy Services to implement or replace an ERP system for NCTCOG or TXShare Entities* through a contract on the TXShare Cooperative Purchasing Program.
- **Product Category #4:** Provide Standalone Review and Documentation Services for NCTCOG or TXShare Entity's current business processes, process flows, process integration, and identification of pain points prior to their ERP implementation through a contract on the TXShare Cooperative Purchasing Program.
- Product Category #6: Provide ERP Consultancy Services otherwise not anticipated in this RFP.

Sciens cannot provide ERP consultancy services that address the following:

• <u>Product Category #5</u>: Provide *ERP system upgrades and/or migrations from on-premises to cloud solutions, and vice versa* for the NCTCOG or TXShare Entities through a contract on the TXShare Cooperative Purchasing Program.

However, Sciens *is* able to provide consultancy services in the *management* of ERP system upgrades and/or migrations from on-premises to cloud solutions, and vice versa, while working with the ERP system vendor selected by the Entity.

Please review the following pages in this **Project-Related Experience and Qualifications** section for a detailed overview of our expertise and how it aligns with your requirements.



#### **TXShare Requirement**

If applicable, identify any subcontractors or third-party services that are utilized in the performance of fulfilling this RFP. Provide a general explanation and chart which specifies project leadership and reporting responsibilities, and how the team will interface with NCTCOG and Participating Entities' project management and team personnel.

#### **Sciens Response:**

Not applicable.



#### FIRM OVERVIEW AND QUALIFICATIONS

#### **OUR PURPOSE** A value statement for our clients

To help transform the way local governments utilize technology to improve performance, drive innovation, optimize processes, and enhance service to their communities.

#### **WHO WE ARE**

1989

**ESTABLISHED** 

30+

YEARS OF TECHNOLOGY CONSULTING

#### **SERVICES**

ERP Strategic Planning
Operational Performance
ERP System Selection & Acquisition
ERP System Implementation
Project Management
Technology Advisement and Strategy
Virtual & Interim Staffing
Risk Advisory & Planning

#### **ERP SYSTEM SELECTION AND IMPLEMENTATION EXPERTS**

Sciens partners are seasoned industry experts with over 60 years of combined technology management experience. We specialize in incorporating innovative, yet feasible solutions in all of our deliverables. Our plans are fully implementable since they are tempered with real world experience.

#### **FIRM OVERVIEW**

#### **Sciens LLC**

Headquarters 5900 S. Lake Forest Drive, Suite 300 McKinney, Texas 75070

#### **Contact**

Steven Barcey, Partner sbarcey@sciens.com (469) 346-6288

#### **Owners**

Steven Barcey, Partner Ernest Pages, Partner

HOW WE OPERATE Customized ERP deliverables, crafted to suit your operational and management needs

**OUR CODE OF ETHICS** We believe that long-term success is rooted in high principled standards



#### **RELIABILITY**

Deliver on promises, and take responsibility for actions and decisions



#### RESPECT

Convey honesty, fairness, honor and courtesy to every relationship



#### **PROFESSIONALISM**

Operate with complete transparency in the best interest of the client and serve as a catalyst for positive change



#### **TRUSTWORTHINESS**

Protect the privacy and confidentiality of all entrusted data, information and intellectual property

# Get to know our QUALIFICATIONS expert level KNOWLEDGE & years of EXPERIENCE

#### **COMPANY BACKGROUND**

Sciens LLC (www.sciens.com) is a management consultancy with an Enterprise Resource Planning (ERP) competency headquartered in McKinney, Texas, serving non-profit and public-sector clients throughout the United States and Canada. The company was formed in 1989 to support the management and technology consulting needs of local government, non-profit and private sector companies, and has retained the same executive team since its inception.

Sciens partners are seasoned industry experts with over 60 years of combined technology management experience. We specialize in incorporating innovative, yet feasible solutions in all of our deliverables. Through our research-based methodology, Sciens consultants clearly understand management and user operational needs, analyze alternatives and determine the highest value and lowest risk options. We have assisted our clients in project managing numerous technology deployments. Our deliverables are tailored to meet your unique operational needs while also planning for the growth and future demands of your citizens.

Government agencies face business challenges on a scope far greater than any business in the private sector. The broad range of services delivered to the community with minimal funding, while facing political obstacles daily, is an environment that few businesses can comprehend. As more complex technologies are adopted, quality management systems are needed to ensure that enterprise systems are aligned – and not in conflict – with the goals of the organization.

Sciens Consulting is a truly independent technology consulting firm. We perform all work in an objective and a vendor neutral capacity. The company has no ties to the vendor community and only provides independent services. This way, there is no risk that our assessment will be biased in any way towards certain products or solutions.

Sciens is comprised of experienced management and technology professionals with advanced degrees and a large catalogue of industry certifications and credentials. Our team consists of management specialists and industrial engineers experienced in government operations with a deep understanding of how to enhance operational functions.



Sciens brings innovative solutions to managing organizations and data – delivered with the true spirit of partnership.

> - James Brown, CIO Lubbock, Texas



#### **ERP SYSTEM PLANNING EXPERTISE**

Our consultants stay current in the latest industry trends through participation in key certification programs and educational forums including:

































Every client we serve is unique. Each comes with their own set of goals and priorities. Sciens' dedicated team of industry experts help you analyze your current issues and develop an RFP that meets your organization's individual needs and overall vision. Our staff are focused to solve variety of challenges including:

×÷ 6×	ERP System Strategic Planning		Financial Benchmarking
	Management Vision & Strategy	Ψ	Back End Infrastructure, Data Center & Network Recommendations
燕	Organizational Structuring		Software Implementation & Support
	End User Hardware & Software Review	Q	Business Operations, Strategy & Assessment Services
<u> </u>	Financial Reporting and Data Analytics		Functional Requirements Definition
	ERP System Budget Forecasting	•	ERP System Vendor Analysis
	Staffing & Resource Advisement	8	Operational Process Review and Recommendations
o o	Technology Lifecycle Analysis	*	Technology Procurement & Governance



#### EXPERIENCE WITH LOCAL GOVERNMENT PUBLIC SECTOR

The Sciens project team has an extensive history working with local government customers to assess their management practices and software needs, develop plans based on sound, proven solutions, and successfully guide the systems procurement process from conception through implementation. Below is a summary of some of our recent clients we have assisted with their technology projects.

- Ada, OK
- Alachua County, FL
- Allen, TX
- Amarillo, TX
- Bi-County Police
   Information Network, WA
- Burleson, TX
- Cedar Park, TX
- Charlotte, NC
- Citibank
- Cleburne, TX
- Colleyville, TX
- Collier County, FL
- Collin County, TX
- Columbia, MO
- Columbus, OH
- Conroe, TX
- Dallas County, TX
- Danville, VA
- Deer Park, TX
- Delray Beach, FL
- DeSoto, TX
- Ector County, TX
- Fort Lauderdale, FL
- Franklin & Benton
   Counties, WA
- Gilbert, AZ
- Greene County, MO
- Hastings, NE
- Hialeah, FL
- Hillsborough County, FL
- Indianapolis, IN
- Irving, TX

- Jacksonville Beach, FL
- Johnson County, TX
- Jupiter, FL
- Jupiter and Palm Beach Gardens, FL
- Keller, TX
- Kennewick, WA
- Lancaster, TX
- Lincoln, MA
- Loveland, CO
- Lubbock, TX
- Martin County, FL
- Maui County, HI
- McKinney, TX
- Mesa, AZ
- Miami International Airport, FL
- Norcross, GA
- Norman, OK
- North Richland Hills, TX
- North Central Texas
   Council of Governments
- Northampton County, PA
- O'Hare International Airport, IL
- Odessa, TX
- Onondaga County and Syracuse, NY
- Owensboro, KY
- Oxnard, CA
- Palm Beach Sheriff's Office, FL
- Palm Beach, FL

- Parkland, FL
- Pearland, TX
- Plano, TX
- Plantation, FL
- Polk County, FL
- Pompano Beach, FL
- Port Arthur, TX
- Prosper, TX
- Richardson, TX
- Richland, TX
- Richland, WA
- Sony Corporation
- Southlake, TX
- Spartanburg County Parks
   & Rec Commission, SC
- St. Petersburg, FL
- Sugarland, TX
- Sun Prairie, WI
- Sunrise, FL
- Syracuse, NY
- Truckee, CA
- Universal Studios, Japan
- University Park, TX
- Victoria, BC, Canada
- Waco, TX
- Wayne County Probate Court, FL
- Westlake, TX
- Westminster, CA
- Wichita Falls, TX
- Wilmette County, IL
- Wylie, TX
- Yuma, AZ

#### **EXPERIENCE WITH FINANCIAL SYSTEM PRODUCTS**

Sciens Consulting performs all work in an objective and a vendor neutral capacity. The company has no ties to the vendor community and only provides independent services. We certify that our bid is made without prior understanding, agreement or connection with any corporation, firm or person submitting a bid for the same materials, services, supplies or equipment, and is in all respects fair and without collusion or fraud.

Sciens Consulting has experience and first-hand knowledge of the following vendors and their software:

Accela	NeoGov
Advanced Utilities	OpenGov
AssetWorks	Oracle
BasicGov	Peoplesoft
BS&A	SAP
Cartegraph	Smart Energy Systems
CityWorks	STW
CRW	Superion Public Sector OneSolution
CSDC	Superion (SunGard) Pentamation
Dude Solutions	TRAKIT
Edmonds GovTech	Tyler Technologies Incode
Harris CityView	Tyler Technologies EAM
НТЕ	Tyler Technologies Eden
Infor	Tyler Technologies EnerGov
JD Edwards	Tyler Technologies Munis
Microsoft Dynamics	Workday



#### TECHNICAL PROPOSAL

#### **TXShare Requirement**

Provide a description of the services for which the Responder is able to provide. In responding, please use the categories identified in Exhibit A of this RFP. Identify each Product Category you intend to respond to in Attachment B, and provide a detailed description of your firm's capability to provide each Product Category. Sciens Response:

#### DESCRIPTION OF SERVICES PROVIDED BY SCIENS

Sciens is equipped to provide ERP consultancy services in the product categories #1, #2, #3, #4, and #6, as outlined in Exhibit A of the RFP, ensuring comprehensive support for TXShare Entities. Below is a detailed breakdown of our capabilities for each product category.

#### Product Category #1: Maintenance, Repair, and Modification of ERP Infrastructure

Sciens offers comprehensive consultancy services to maintain, repair, and modify existing ERP systems for TXShare Entities. Our services include:

- **System Audits and Recommendations**: Assessing system performance, identifying inefficiencies, and providing actionable improvement strategies.
- **Functional Optimization and Troubleshooting**: Enhancing system efficiency and resolving issues promptly.
- Configuration of ERP Modules: Tailoring functionalities to meet specific organizational needs.
- **Integration Management of Third-Party Applications**: Managing the integration process to ensure smooth data exchange between ERP systems and external platforms.
- **System Upgrade Planning**: Guiding Entities through version upgrades, security updates, and system enhancements to maintain up-to-date and secure ERP systems.

#### **Product Category #2: ERP Research and Preparation for Implementation**

Sciens assists entities in evaluating their ERP requirements and preparing for successful implementation. Our approach includes:

- **Feasibility Studies and Needs Assessments**: Analyzing current systems and identifying areas for improvement.
- **Software Selection and Vendor Evaluation**: Guiding entities in the procurement of the most suitable ERP solutions and partners.
- **Implementation Roadmaps and Strategic Planning**: Developing detailed plans to ensure smooth system transitions.
- Budget Forecasting and Cost-Benefit Analysis: Providing financial insights to support informed decisionmaking.
- Change Management Planning and Stakeholder Engagement: Ensuring all parties are informed and prepared for upcoming changes.



#### **Product Category #3: ERP Implementation or Replacement**

Sciens delivers end-to-end services for implementing or replacing ERP systems, including:

- **Project Management and Phased Deployment**: Overseeing projects to ensure timely and within-budget completion.
- System Configuration: Setting up ERP systems to align with organizational processes.
- **Data Migration and Validation**: Advising Entities on options and risk mitigation strategies for effective and efficient data migration.
- User Training and Support: Equipping staff with the necessary skills to utilize the new system effectively.
- **Post-Implementation Monitoring and Optimization**: Continuously assessing system performance and making necessary adjustments.

#### **Product Category #4: Standalone Review and Documentation Services**

Sciens provides thorough review and documentation services to facilitate seamless ERP transitions. Our services encompass:

- Business Process Analysis and Workflow Documentation: Mapping current processes to identify improvement opportunities.
- **Identification of Pain Points and Inefficiencies**: Highlighting areas that hinder productivity and recommending solutions.
- Gap Analysis Between Current and Desired States: Determining discrepancies and formulating strategies to bridge them.
- Recommendations for Process Improvements and Best Practices: Suggesting actionable steps to enhance operations.
- **Development of Procedural Documentation and Training Guides**: Creating comprehensive materials to support business processes and staff education.

#### **Product Category #6: Other ERP Consultancy Services**

Beyond the specified categories, Sciens offers additional ERP consultancy services, such as:

- **Development of Configurable ERP Modules and Reporting Tools**: Designing solutions to address unique organizational needs.
- Implementation of Cloud-Based ERP Solutions: Managing the transition to scalable and flexible cloud environments.
- **Provision of Ongoing Technical Support and Advisory Services**: Offering continuous assistance to ensure optimal system performance.
- **Post-Implementation Audits and System Evaluations**: Assessing the effectiveness of ERP systems and identifying areas for enhancement.

# Product Category #5: Provide ERP System Upgrades and/or Migrations from On-Premises to Cloud Solutions, and Vice Versa

As addressed before, while Sciens cannot directly provide ERP system upgrades to meet this need, Sciens *is* able to provide consultancy services in the *management* of ERP system upgrades and/or migrations from on-premises to cloud solutions, and vice versa, while working with the ERP system vendor selected by the Entity.



#### **TXShare Requirement**

Address the Primary Components of an ERP System in Section 5.0, and provide a narrative as to how your firm delivers for each component. Should your firm be capable of addressing the Other Features, provide a narrative as to how your firm delivers for each other feature.

#### **Sciens Response:**

#### **OVERVIEW OF ERP SYSTEMS**

Over the last two decades, there has been a marked shift in how work is performed within local governments, from silo departments with separate functions and outputs, to a system of interlinked processes that cross functions and link organizational activities. Today, with increasingly tight budgets, business units are looking to improve their operation through the use of modern technology.

Enterprise Resource Planning (ERP) software systems can help cities to achieve these goals. Our consulting team understands that ERP decisions are business, technical, financial, political, process and organizational decisions. Because these solutions are broad in their scope and reach deep within the organization, we work with the organization to include a broad-based group of employees in any selection effort.

Sciens has assisted Local Government Management Teams through this transition; we specialize in streamlining operations and aligning the business needs with the appropriate technology. Our consulting team understands the complexity of this selection. We understand that that the most important criterion is the evaluation of risk associated with any given product and its implementation. As result, our consulting team works with the Entity's evaluation team to make risk management and risk mitigation key priorities in evaluating different solutions, different implementation methods, different delivery methods and different implementers.

Based on our extensive experience with municipalities, Sciens is proposing to begin with an assessment of the current environment to understand the business objectives that each of the end user groups wants to achieve through this system replacement. Through surveys of and interviews with key personnel, we also identify desired functionality that is commercially available today and viable within the Entity's technology architecture that can be included in the request for proposal.

The graphic to the right shows a **comprehensive municipal Enterprise Resource Planning environment** and the **Primary Components of an ERP System.** In today's market,
however, no single vendor has a best-of-breed capability
in all component systems. Municipalities are choosing to
either compromise on functionality in certain areas, for
the sake of full-integration, or choose multiple vendors'
systems and provide that integration for themselves.
While the latter places an added burden upon the Entity's
IT Department, it is often the only way for an organization
to achieve the promise of ERP efficiencies.

In addition, we analyze and deploy **Other Features** of an efficient ERP System:

- Event Management
- Risk Management
- Sales
- Order
- Management
- E-commerce
- Market Management
- Advanced Planning and Forecasting





### **PRICING**

#### Exhibit B Cont'd Pricing Proposal (Firm/Organization)

Respondents are to provide a rate chart for the labor categories/ skill sets outlined below. All rates should be presented as fully loaded hourly rates. Include any other cost categories that should be considered within the "other" category. Attach extra sheets, as necessary. Respondents are encouraged to offer additional Public Sector Procurement Consulting functions and services as options for retainer under this solicitation.

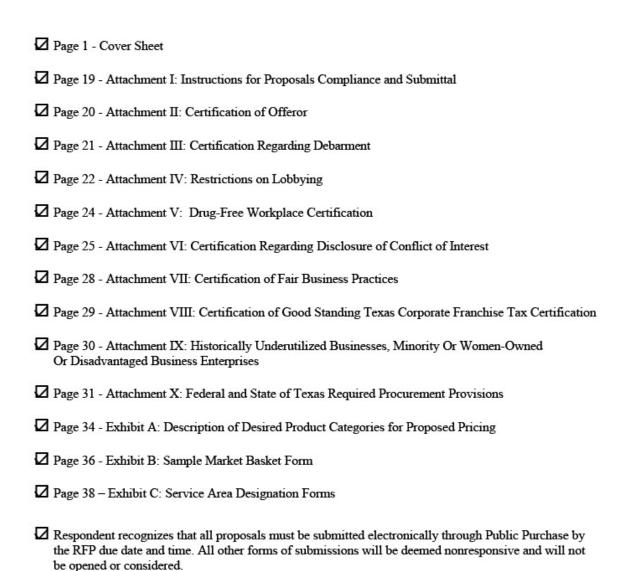
ricing Format	Request Example	Procurement No.:	NCT 2025-017
Respondent Name:			
Notes:	1. This pricing sheet is an EXAMPLE of how pricing should be submitted for RI 2. Please provide hourly rates for all staff that would be involved in ERP CI 3. Use as many lines as needed. 4. Detail any additional information necessary. 5. Proposers are encouraged to offer additional ERP Consulting functions or soption. Please provide any additional options with 'list less' or 'cost plus perciservices your firm can provide should be included with this response. If no states the provide and provide should be included with this response.	consultancy related pro services to be offered a entages for pricing. A c uch catalog exists, state	s a catalog opy of any catalog "rates as submitted."
	Enterprise Resource Planning Consultancy - SHARE Cooperative	Purchasing Program	
Item	Description		Offered Price
1	Position Title Partner		\$250 Specify Rate (Hourly)
2	Position Title Senior Consultant		\$180 Specify Rate (Hourly)
3	Position Title Consultant		\$150 Specify Rate (Hourly)
4	Position Title Implementation/Data Conversion Consulta	nt	\$225 Specify Rate (Hourly)
5	Position Title		Specify Rate (Hourly)
6	Position Title		Specify Rate (Hourly)
7	Other, Miscellaneous, Etc.		Specify Rate (Hourly, Daily, Weekly)
8	Other, Miscellaneous, Etc.		Specify Rate (Hourly, Daily, Weekly)
Contractor sh	nall provide additional Enterprise Resource Planning goods or service	s at cost plus:	



### REQUIRED ATTACHMENTS

#### REQUIRED ATTACHMENT CHECKLIST

Please utilize this checklist to ensure that all required attachments are included with your proposal. IF AN ATTACHMENT DOES NOT APPLY, PLEASE MARK AS "NOT APPLICABLE" AND SUBMIT WITH THE PROPOSAL. FAILURE TO SUBMIT ALL REQUIRED DOCUMENTS MAY NEGATIVELY IMPACT YOUR EVALUATION SCORE.





#### ATTACHMENT I: INSTRUCTIONS FOR PROPOSALS COMPLIANCE AND SUBMITTAL

#### Compliance with the Solicitation

Submissions must be in strict compliance with this solicitation. Failure to comply with all provisions of the solicitation may result in disqualification.

#### Compliance with the NCTCOG Standard Terms and Conditions

By signing its submission, Offeror acknowledges that it has read, understands and agrees to comply with the NCTCOG standard terms and conditions.

#### Acknowledgment of Insurance Requirements

By signing its submission, Offeror acknowledges that it has read and understands the insurance requirements for the submission. Offeror also understands that the evidence of required insurance must be submitted within ten (10) working days following notification of its offer being accepted; otherwise, NCTCOG may rescind its acceptance of the Offeror's proposals. The insurance requirements are outlined in Section 2.2 - General Terms and Conditions.

Name of Organization/Contractor(s):	
Sciens LLC	
Signature of Authorized Representative:	
Date: 02/03/2025	



#### ATTACHMENT II: CERTIFICATIONS OF OFFEROR

I hereby certify that the information contained in this proposal and any attachments is true and correct and may be viewed as an accurate representation of proposed services to be provided by this organization. I certify that no employee, board member, or agent of the North Central Texas Council of Governments has assisted in the preparation of this proposal. I acknowledge that I have read and understand the requirements and provisions of the solicitation and that the organization will comply with the regulations and other applicable local, state, and federal regulations and directives in the implementation of this contract.

Partner	ore that I, Steven Barcey (title) of the corporation			certify that I am th other eligible entity named a
offeror and respondent	t herein and that I am legally aut			
Council of Governmen	nts, on behalf of said offeror by at	uthority of its governin	ig body.	
Name of Organization	/Contractor(s):			
Sciens LLC				
Signature of Authorize	ed Representative:			



#### ATTACHMENT III:

#### CERTIFICATION REGARDING DEBARMENT, SUSPENSION AND OTHER RESPONSIBILITY MATTERS

This certification is required by the Federal Regulations Implementing Executive Order 12549, Debarment and Suspension, 45 CFR Part 93, Government-wide Debarment and Suspension, for the Department of Agriculture (7 CFR Part 3017), Department of Labor (29 CFR Part 98), Department of Education (34 CFR Parts 85, 668, 682), Department of Health and Human Services (45 CFR Part 76).

The undersigned certifies, to the best of his or her knowledge and belief, that both it and its principals:

- Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any federal department or agency;
- 2. Have not within a three-year period preceding this contract been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State, or Local) transaction or contract under a public transaction, violation of federal or State antitrust statues or commission of embezzlement, theft, forgery, bribery, falsification, or destruction of records, making false Proposals, or receiving stolen property;
- Are not presently indicated for or otherwise criminally or civilly charged by a government entity with commission of any of the offense enumerated in Paragraph (2) of this certification; and,
- Have not within a three-year period preceding this contract had one or more public transactions terminated for cause or default.

Where the prospective recipient of federal assistance funds is unable to certify to any of the qualifications in this certification, such prospective recipient shall attach an explanation to this certification form.

Name of Organization/Contractor(s):	
Sciens LLC	
Signature of Authorized Representative:	
Str A Bry	
7	
Date: 02/03/2025	



#### ATTACHMENT IV: RESTRICTIONS ON LOBBYING

Section 319 of Public Law 101-121 prohibits recipients of federal contracts, grants, and loans exceeding \$100,000 at any tier under a federal contract from using appropriated funds for lobbying the Executive or Legislative Branches of the federal government in connection with a specific contract, grant, or loan. Section 319 also requires each person who requests or receives a federal contract or grant in excess of \$100,000 to disclose lobbying.

No appropriated funds may be expended by the recipient of a federal contract, loan, or cooperative agreement to pay any person for influencing or attempting to influence an officer or employee of any federal executive department or agency as well as any independent regulatory commission or government corporation, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with any of the following covered federal actions: the awarding of any federal contract, the making of any federal grant, the making of any federal loan the entering into of any cooperative agreement and the extension, continuation, renewal, amendment, or modification of any federal contract, grant, loan, or cooperative agreement.

As a recipient of a federal grant exceeding \$100,000, NCTCOG requires its subcontractors of that grant to file a certification, set forth in Appendix B.1, that neither the agency nor its employees have made, or will make, any payment prohibited by the preceding paragraph.

Subcontractors are also required to file with NCTCOG a disclosure form, set forth in Appendix B.2, if the subcontractor or its employees have made or have agreed to make any payment using nonappropriated funds (to <u>include</u> profits from any federal action), which would be prohibited if paid for with appropriated funds.



# LOBBYING CERTIFICATION FOR CONTRACTS, GRANTS, LOANS, AND COOPERATIVE AGREEMENTS

The undersigned certifies, to the best of his or her knowledge or belief, that:

- No federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence
  an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an officer or
  employee of a Member of Congress in connection with the awarding of any federal contract, the making of any federal
  loan, the entering into of any cooperative Contract, and the extension, continuation, renewal, amendment, or
  modification or any federal contract, grant, loan, or cooperative contract; and
- 2. If any funds other than federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this federal contract, grant, loan, and or cooperative contract, the undersigned shall complete and submit Standard Form LLL, "Disclosure Form to Report Lobbying", in accordance with the instructions.
- The undersigned shall require that the language of this certification be included in the award documents for all sub-awards at all tiers and that all sub-recipients shall certify accordingly.

Name of Organization/Contractor(s):	
Sciens LLC	
Signature of Authorized Representative:	
Str. A Brug	
,	
Date: 02/03/2025	



#### ATTACHMENT V: DRUG-FREE WORKPLACE CERTIFICATION

The Sciens LLC (company name) will provide a Drug Free Work Place in compliance with the Drug Free Work Place Act of 1988. The unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited on the premises of the
Sciens LLC(company name) or any of its facilities. Any employee who violates this prohibition will be subject to disciplinary action up to and including termination. All employees, as a condition of employment, will comply with this policy.
CERTIFICATION REGARDING DRUG-FREE WORKPLACE
This certification is required by the Federal Regulations Implementing Sections 5151-5160 of the Drug-Free Workplace Act, 41 U.S.C. 701, for the Department of Agriculture (7 CFR Part 3017), Department of Labor (29 CFR Part 98), Department of Education (34 CFR Parts 85, 668 and 682), Department of Health and Human Services (45 CFR Part 76).
The undersigned subcontractor certifies it will provide a drug-free workplace by:
Publishing a policy Proposal notifying employees that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the workplace and specifying the consequences of any such action by an employee;
Establishing an ongoing drug-free awareness program to inform employees of the dangers of drug abuse in the workplace, the subcontractor's policy of maintaining a drug-free workplace, the availability of counseling, rehabilitation and employee assistance programs, and the penalties that may be imposed on employees for drug violations in the workplace;
Providing each employee with a copy of the subcontractor's policy Proposal;
Notifying the employees in the subcontractor's policy Proposal that as a condition of employment under this subcontract, employees shall abide by the terms of the policy Proposal and notifying the subcontractor in writing within five days after any conviction for a violation by the employee of a criminal drug abuse statue in the workplace;
Notifying the Board within ten (10) days of the subcontractor's receipt of a notice of a conviction of any employee; and,
Taking appropriate personnel action against an employee convicted of violating a criminal drug statue or requires such employee to participate in a drug abuse assistance or rehabilitation program.
Name of Organization/Contractor(s):
Sciens LLC
Signature of Authorized Representative:
Date: 02/03/2025



#### ATTACHMENT VI: CERTIFICATION REGARDING DISCLOSURE OF CONFLICT OF INTEREST

The undersigned certifies that, to the best of his or her knowledge or belief, that:

"No employee of the contractor, no member of the contractor's governing board or body, and no person who exercises any functions or responsibilities in the review or approval of the undertaking or carrying out of this contract shall participate in any decision relating to this contract which affects his/her personal pecuniary interest.

Executives and employees of contractor shall be particularly aware of the varying degrees of influence that can be exerted by personal friends and associates and, in administering the contract, shall exercise due diligence to avoid situations which give rise to an assertion that favorable treatment is being granted to friends and associates. When it is in the public interest for the contractor to conduct business with a friend or associate of an executive or employee of the contractor, an elected official in the area or a member of the North Central Texas Council of Governments, a permanent record of the transaction shall be retained.

Any executive or employee of the contractor, an elected official in the area or a member of the NCTCOG, shall not solicit or accept money or any other consideration from a third person, for the performance of an act reimbursed in whole or part by contractor or Department. Supplies, tools, materials, equipment or services purchased with contract funds shall be used solely for purposes allowed under this contract. No member of the NCTCOG shall cast a vote on the provision of services by that member (or any organization which that member represents) or vote on any matter which would provide a direct or indirect financial benefit to the member or any business or organization which the member directly represents".

No officer, employee or paid consultant of the contractor is a member of the NCTCOG.

No officer, manager or paid consultant of the contractor is married to a member of the NCTCOG.

No member of NCTCOG directly owns, controls or has interest in the contractor.

The contractor has disclosed any interest, fact, or circumstance that does or may present a potential conflict of interest.

No member of the NCTCOG receives compensation from the contractor for lobbying activities as defined in Chapter 305 of the Texas Government Code.

Should the contractor fail to abide by the foregoing covenants and affirmations regarding conflict of interest, the contractor shall not be entitled to the recovery of any costs or expenses incurred in relation to the contract and shall immediately refund to the North Central Texas Council of Governments any fees or expenses that may have been paid under this contract and shall further be liable for any other costs incurred or damages sustained by the NCTCOG as it relates to this contract.

Name of Organization/Contractor(s):	
Sciens LLC	
Signature of Authorized Representative:	
dt A Bry	
Date: 02/03/2025	



Date Placeived  Date Placeived	CONFLICT OF INTEREST QUESTIONNAIRE For vendor doing business with local governmental entity	FORM CIO
as a business relationship as defined by Section 176.001(1-a) with a local governmental entity and the record meter sequerements under Section 176.001(1-a), such a first plant in the procession of the folial governmental entity not take that the procession of the folial government of the statement to be led. See Section 176.006(1-a), Local Government Code.  In a part of the section 176.006(1-a), Local Government Code.  In a part of the section as a modern with the records administrator of the local government Code. An office of the section 176.006(1-a), Local Government Code.  In a part of the section 176.006(1-a), Local Government Code.  Name of vendor who has a business relationship with local governmental entity.  No conflicts of interest.  Check this box if you are filing an update to a previously filed questionnaire. (The law requires that you file an update completed questionnaire with the appropriate filing authority not later than the 7th business day after the date on which you became aware that the originally filed questionnaire was incomplete or inaccurate.)  In a part of local government officer about whom the information is being disclosed.  Name of Officer  Describe each employment or other business relationship with the local government officer, or a family member of officer, as described by Section 176.003(a)(2)(A). Also describe any family relationship with the local government officer, or a family member of the officer receiving or likely to receive taxable incomplete subparts A and B for each employment or business relationship described. Attach additional pages to this F CIQ as necessary.  A. Is the local government officer or a family member of the officer receiving or likely to receive taxable income, from or at the direct of the local government officer or a family member of the officer AND the taxable income is not received from local government officer or a family member of the officer one or more gift as described in Section 176.003(a-1).  Describe each employment or business relations	This questionnaire reflects changes made to the law by H.B. 23, 84th Leg., Regular Session.	OFFICE USE ONLY
in the 7th business day after the date the vendor becomes aware of tacts that require the statement to be lied. See Section 176.00(set), Local Government Code.  I vendor commits an offense of the vendor knowingly violates Section 176.006, Local Government Code. An effense under this section is a misdemeanor.  No conflicts of interest.    Check this box if you are filing an update to a previously filed questionnaire. (The law requires that you file an update completed questionnaire with the appropriate filing authority not later than the 7th business day after the date on which you became aware that the originally filed questionnaire was incomplete or inaccurate.)    Name of local government officer about whom the information is being disclosed.    Name of Officer   Describe each employment or other business relationship with the local government officer, or a family member of officer, as described by Section 176.003(a)(2)(A). Also describe any family relationship with the local government officer of officer, as described by Section 176.003(a)(2)(A). Also describe any family relationship with the local government officer or a family member of the officer receiving or likely to receive taxable incomplete subparts A and B for each employment or business relationship described. Attach additional pages to this FCIQ as necessary.    A. Is the local government officer or a family member of the officer receiving or likely to receive taxable income, other than investment income, from or at the direct of the local government officer or a family member of the officer AND the taxable income is not received from local government officer or a family member of the officer serves as an officer or director, or holds ownership interest of one percent or more.    Describe each employment or business relationship that the vendor named in Section 1 maintains with a corporation other business entity with respect to which the local government officer or a family member of the officer one or more gift as described in Section 176.003(a	has a business relationship as defined by Section 176.001(1-a) with a local governmental entity and the	Date Received
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Signature of Fernan waiting executed a min are got entimented entity USE	LOCK V. 1	Date



# CONFLICT OF INTEREST QUESTIONNAIRE For vendor doing business with local governmental entity

A complete copy of Chapter 176 of the Local Government Code may be found at http://www.statutes.legis.state.tx.us/ Docs/LG/htm/LG.176.htm. For easy reference, below are some of the sections cited on this form.

Local Government Code § 176.001(1-a): "Business relationship" means a connection between two or more parties based on commercial activity of one of the parties. The term does not include a connection based on:

- (A) a transaction that is subject to rate or fee regulation by a federal, state, or local governmental entity or an agency of a federal, state, or local governmental entity;
- (B) a transaction conducted at a price and subject to terms available to the public; or
- (C) a purchase or lease of goods or services from a person that is chartered by a state or federal agency and that is subject to regular examination by, and reporting to, that agency.

#### Local Government Code § 176.003(a)(2)(A) and (B):

- (a) A local government officer shall file a conflicts disclosure statement with respect to a vendor if:
  - (2) the vendor:
    - (A) has an employment or other business relationship with the local government officer or a family member of the officer that results in the officer or family member receiving taxable income, other than investment income, that exceeds \$2,500 during the 12-month period preceding the date that the officer becomes aware that
      - (i) a contract between the local governmental entity and vendor has been executed;

OF

- (ii) the local governmental entity is considering entering into a contract with the
- (B) has given to the local government officer or a family member of the officer one or more gifts that have an aggregate value of more than \$100 in the 12-month period preceding the date the officer becomes aware that:
  - (i) a contract between the local governmental entity and vendor has been executed; or
  - (ii) the local governmental entity is considering entering into a contract with the vendor.

#### Local Government Code § 176.006(a) and (a-1)

- (a) Avendor shall file a completed conflict of interest questionnaire if the vendor has a business relationship with a local governmental entity and:
  - has an employment or other business relationship with a local government officer of that local governmental entity, or a family member of the officer, described by Section 176.003(a)(2)(A);
  - (2) has given a local government officer of that local governmental entity, or a family member of the officer, one or more gifts with the aggregate value specified by Section 176.003(a)(2)(B), excluding any gift described by Section 176.003(a-1); or
  - (3) has a family relationship with a local government officer of that local governmental entity.
- (a-1) The completed conflict of interest questionnaire must be filed with the appropriate records administrator not later than the seventh business day after the later of:
  - (1) the date that the vendor:
    - (A) begins discussions or negotiations to enter into a contract with the local governmental entity; or
    - (B) submits to the local governmental entity an application, response to a request for proposals or bids, correspondence, or another writing related to a potential contract with the local governmental entity; or
  - (2) the date the vendor becomes aware:
    - (A) of an employment or other business relationship with a local government officer, or a family member of the officer, described by Subsection (a);
    - (B) that the vendor has given one or more gifts described by Subsection (a); or
    - (C) of a family relationship with a local government officer.

Form provided by Texas Ethics Commission

www.ethics.state.tx.us

Revised 1/1/2021



#### ATTACHMENT VII: CERTIFICATION OF FAIR BUSINESS PRACTICES

That the submitter has not been found guilty of unfair business practices in a judicial or state agency administrative proceeding during the preceding year. The submitter further affirms that no officer of the submitter has served as an officer of any company found guilty of unfair business practices in a judicial or state agency administrative during the preceding year.

Name of Organization/Contractor(s):	
Sciens LLC	
Signature of Authorized Representative:	
dta A Briz	
Date: 02/03/2025	



#### ATTACHMENT VIII: CERTIFICATION OF GOOD STANDING TEXAS CORPORATE FRANCHISE TAX CERTIFICATION

Pursuant to Article 2.45, Texas Business Corporation Act, state agencies may not contract with for profit corporations that are delinquent in making state franchise tax payments. The following certification that the corporation entering into this offer is current in its franchise taxes must be signed by the individual authorized on Form 2031, Corporate Board of Directors Resolution, to sign the contract for the corporation.

The undersigned authorized representative of the corporation making the offer herein certified that the following indicated Proposal is true and correct and that the undersigned understands that making a false Proposal is a material breach of contract and is grounds for contract cancellation.

Indicate the certification that applies to your	corporation	1:
The Corporation is tax payments to the	t corporation and certifies that it is not delinquent in its franchise exas.	
The Corporation is taxes to the State of		it corporation or is otherwise not subject to payment of franchise
Type of Business (if not corporation):		Sole Proprietor
	$\square$	Partnership
		Other
Pursuant to Article 2.45, Texas Business Coreserves the right to request information reg		Act, the North Central Texas Council of Governments e franchise tax payments.
Steven Barcey, Partner		
(Printed/Typed Name and Title of Authorize	ed Represen	tative)
dt A Bry		
Signature	4093	
Date: 02/03/2025		



# ATTACHMENT IX: HISTORICALLY UNDERUTILIZED BUSINESSES, MINORITY OR WOMEN-OWNED OR DISADVANTAGED BUSINESS ENTERPRISES

Historically Underutilized Businesses (HUBs), minority or women-owned or disadvantaged businesses enterprises (M/W/DBE) are encouraged to participate in the solicitation process. Representatives from HUB companies should identify themselves and submit a copy of their certification.

NCTCOG recognizes the certifications of both the State of Texas Program and the North Central Texas Regional Certification Agency. Companies seeking information concerning HUB certification are urged to contact:

State of Texas HUB Program
Texas Comptroller of Public Accounts
Lyndon B. Johnson State Office Building
111 East 17th Street
Austin, Texas 78774
(512) 463-6958
http://www.window.state.tx.us/procurement/prog/hub/

NOT APPLICABLE

Local businesses seeking M/W/DBE certification should contact:

North Central Texas Regional Certification Agency 624 Six Flags Drive, Suite 100 Arlington, TX 76011 (817) 640-0606 http://www.nctrca.org/certification.html

RFP 2025-017

Submitter must include a copy of its minority certification documentation as part of this solicitation. If your company is already certified, attach a copy of your certification to this form and return with your proposal.

Women-C	Owned Business Enterpolyned Business Enterprise	ise	
ATTEST TO Attachments of Certificati	ion:		
Authorized Signature	_		
Typed Name	Date	100000	
Subscribed and sworn to before me this _	day of	(month), 20 in	
(city),	(county),	(state).	
		SEAL	
Notary Public in and forState of	(County),	<u> 1.91.91</u>	
State of	Con	nmission expires:	



#### ATTACHMENT X

NCTCOG FEDERAL AND STATE OF TEXAS REQUIRED PROCUREMENT PROVISIONS

The following provisions are mandated by Federal and/or State of Texas law. Failure to certify to the following will result in disqualification of consideration for contract. Entities or agencies that are not able to comply with the following will be ineligible for consideration of contract award.

### PROHIBITED TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT CERTIFICATION

This Contract is subject to the Public Law 115-232, Section 889, and 2 Code of Federal Regulations (CFR) Part 200, including §200.216 and §200.471, for prohibition on certain telecommunications and video surveillance or equipment. Public Law 115-232, Section 889, identifies that restricted telecommunications and video surveillance equipment or services (e.g., phones, internet, video surveillance, cloud servers) include the following:

- A) Telecommunications equipment that is produced by Huawei Technologies Company or ZTE Corporation (or any subsidiary or affiliates of such entities).
  - B) Video surveillance and telecommunications equipment produced by Hytera Communications Corporations, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company (or any subsidiary or affiliates of such entities).
    - C) Telecommunications or video surveillance services used by such entities or using such equipment.
  - D) Telecommunications or video surveillance equipment or services produced or provided by an entity that the Secretary of Defense, Director of the National Intelligence, or the Director of the Federal Bureau of Investigation reasonably believes to be an entity owned or controlled by the government of a covered foreign country. The entity identified below, through its authorized representative, hereby certifies that no funds under this Contract will be obligated or expended to procure or obtain telecommunication or video surveillance services or equipment or systems that use covered telecommunications equipment or services as a substantial or essential component of any system, or as a critical technology as part of any system prohibited by 2 CFR §200.216 and §200.471, or applicable provisions in Public Law 115-232 Section 889.

☑ The Contractor or Subrecipient hereby certifies that it does comply with the requirements of 2 CFR §200.216 and §200.471, or applicable regulations in Public Law 115-232 Section 889.

SIGNATURE OF AUTHORIZED PERSON:	De H May
NAME OF AUTHORIZED PERSON:	Steven Barcey, Partner
NAME OF COMPANY:	Sciens LLC
DATE:	02/03/2025
	-OR- es that it cannot comply with the requirements of 2 CFR §200.216 and §200.471, or egulations in Public Law 115-232 Section 889.
NAME OF AUTHORIZED PERSON:	
NAME OF COMPANY:	9
DATE:	



#### DISCRIMINATION AGAINST FIREARMS ENTITIES OR FIREARMS TRADE ASSOCIATIONS

This contract is subject to the Texas Local Government Code chapter 2274, Subtitle F, Title 10, prohibiting contracts with companies who discriminate against firearm and ammunition industries.

TLGC chapter 2274, Subtitle F, Title 10, identifies that "discrimination against a firearm entity or firearm trade association" includes the following:

- A) means, with respect to the entity or association, to:
- refuse to engage in the trade of any goods or services with the entity or association based solely on its status as a firearm entity or firearm trade association; and
- II. refrain from continuing an existing business relationship with the entity or association based solely on its status as a firearm entity or firearm trade association; or
- III. terminate an existing business relationship with the entity or association based solely on its status as a firearm entity or firearm trade association.
  - B) An exception to this provision excludes the following:
    - I. contracts with a sole-source provider; or
- II. the government entity does not receive bids from companies who can provide written verification. The entity identified below, through its authorized representative, hereby certifies that they have no practice, policy, guidance, or directive that discriminates against a firearm entity or firearm trade association; and that they will not discriminate during the term of the contract against a firearm entity or firearm trade association as prohibited by Chapter 2274, Subtitle F, Title 10 of the Texas Local Government Code.
- ☑ The Contractor or Subrecipient hereby certifies that it does comply with the requirements of Chapter 2274, Subtitle F, Title 10.

Or 1D

SIGNATURE OF AUTHORIZED

DATE:

PERSON:	De H May
NAME OF AUTHORIZED PERSON:	Steven Barcey, Partner
NAME OF COMPANY:	Sciens LLC
DATE:	02/03/2025
☐ The Contractor or Subrecipient hereby o	-OR- certifies that it cannot comply with the requirements of Chapter 2274, Subtitle F, Title 10.
SIGNATURE OF AUTHORIZED PERSON:	
NAME OF AUTHORIZED PERSON:	
THE OF HOTHORIZED PERSON.	
NAME OF COMPANY:	



#### BOYCOTTING OF CERTAIN ENERGY COMPANIES

This contract is subject to the Texas Local Government Code chapter 809, Subtitle A, Title 8, prohibiting contracts with companies who boycott certain energy companies.

TLGC chapter Code chapter 809, Subtitle A, Title 8, identifies that "boycott energy company" means, without an ordinary business purpose, refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations with a company because the company:

- engages in the exploration, production, utilization, transportation, sale, or manufacturing of fossil fuelbased energy and does not commit or pledge to meet environmental standards beyond applicable federal and state law; and
- II. does business with a company described by paragraph (I).

The entity identified below, through its authorized representative, hereby certifies that they do not boycott energy companies, and that they will not boycott energy companies during the term of the contract as prohibited by Chapter 809, Subtitle A, Title 8 of the Texas Local Government Code.

☑ The Contractor or Subrecipient hereby certifies that it does comply with the requirements of Chapter 809, Subtitle A, Title 8.

SIGNATURE OF AUTHORIZED PERSON:  NAME OF AUTHORIZED PERSON:  NAME OF COMPANY:  DATE:	Steven Barcey, Partner Sciens LLC 02/03/2025
☐ The Contractor or Subrecipient hereb Subtitle A, Title 8.	-OR- sy certifies that it cannot comply with the requirements of Chapter 809,
SIGNATURE OF AUTHORIZED PERSON:  NAME OF AUTHORIZED PERSON:  NAME OF COMPANY:  DATE:	



# EXHIBIT A Description of Desired Product Categories for Proposed Pricing

Respondents should furnish a proposal that specifies pricing for the products and services they propose.

Responses are encouraged from vendors who can only provide a handful of products and services.

Respondents are not expected to be able to provide the entirety of the desired services, though are welcome to if they are able!

<u>Product Category #1</u>: Provide *ERP Consultancy Services to maintain/repair/modify existing TXShare Entity's or NCTCOG's ERP infrastructure* through a contract on the TXShare Cooperative Purchasing Program.

<u>Product Category #2:</u> Provide *ERP Consultancy Services to assist NCTCOG or TXShare Entity's research and preparation for ERP implementation* through a contract on the TXShare Cooperative Purchasing Program.

<u>Product Category #3:</u> Provide *ERP Consultancy Services to implement or replace an ERP system for NCTCOG or TXShare Entities* through a contract on the TXShare Cooperative Purchasing Program.

<u>Product Category #4:</u> Provide Standalone Review and Documentation Services for NCTCOG or TXShare Entity's current business processes, process flows, process integration, and identification of pain points prior to their ERP implementation through a contract on the TXShare Cooperative Purchasing Program.

<u>Product Category #5</u>: Provide *ERP system upgrades and/or migrations from on-premises to cloud solutions, and vice versa* for the NCTCOG or TXShare Entities through a contract on the TXShare Cooperative Purchasing Program.

<u>Product Category #6:</u> Provide ERP Consultancy Services otherwise not anticipated in this RFP.

#### Challenge Objectives

The following list of project deliverables are anticipated by TXShare Entities leveraging a contract resultant of this RFP.

In addition to the narratives desired regarding your firm's capability to provide Product Categories 1-6, and the Primary Components/Other Features of an ERP, Respondents are invited to propose solutions that address the following operational challenges, including but not limited to:

- How can your firm assist in the maintenance and efficiency improvements of or the total replacement of a public-sector entity's legacy Budget, Financial Management, Financial Reporting, Procurement, and other logistical systems?
- How can your firm reduce the sizable technology risk exposure resulting from software obsolescence, hardware/technical infrastructure obsolescence, and the increasing scarcity of technical resources?



- How can your firm resolve much of the fragmentation of existing administrative systems environment, which hinders process efficiency due to dual data entry, system reconciliations, data-synchronization adjustments, reporting from fragmented data sources, etc.?
- How would your firm incorporate functionality that meets or exceeds Federal security standards (e.g., NIST, FedRAMP Moderate), and provide security functions such as role-based segregation of duties and configurable approval rules that significantly strengthen financial controls?
- What recommend improvements for a system that would be fully integrated with the financial management, asset management, and inventory functions, thereby improving process efficiency and control would your firm suggest?
- What services can your firm provide for better tracking and management of the projects and assets?
- How can your firm achieve process standardization based on best practices through the implementation of a unified technology platform?
- What methods would you provide for the reduction of paper-based processes by leveraging electronic workflow, approval, document management, and retention capabilities where appropriate;
- What methods could your firm provide for the capturing and production of consistent, expandable set of data;
- How can your firm enable a more flexible solution to meet evolving business requirements (e.g., compliance with Governmental Accounting Standards Board [GASB] guidance) that is configurable by business users and does not require software developers to adjust/maintain system rules; and
- How would you provide for enhanced compliance with Section 508 of the Americans with Disabilities Act regarding accessibility.
- How would your firm conduct Business Process Reviews for Finance, Human Resources, Academic/Student Affairs, Procurement functionalities?
- How can your firm provide efficiency enhancements to existing Time and Expense modules as desired?
- How does your firm review and make recommendations for transitioning to or from cloud-based systems to on-premises based systems?



#### EXHIBIT B Service Questionnaire

Indicate the services you are able to provide:

SERVICE	YES	NO
Product Category #1	×	
Product Category #2	X	
Product Category #3	X	
Product Category #4	X	
Product Category #5		X
Product Category #6	×	

Respondents should address the following items in Tab D: Technical Proposal if they are applicable for the service(s) being proposed.

- · Respondents are asked to identify services that they are able to provide.
- Respondents are not required to be able to respond to all services in order to provide a proposal to this RFP.
- Those Respondents that are capable of providing more than a single service, indicate which in the
  table above, and provide an individual narrative relating to the needs of each Bid Item as
  described in Exhibit A.
- Responses should consist of detailed descriptions of what a Respondent's firm is capable of
  providing to the TXSHARE Public Purchasing Cooperative. The narrative for each Product
  Category must be addressed, but Respondents are encouraged to provide additional detail about
  their operation and capabilities.



#### Exhibit B Cont'd Pricing Proposal (Firm/Organization)

Respondents are to provide a rate chart for the labor categories/ skill sets outlined below. All rates should be presented as fully loaded hourly rates. Include any other cost categories that should be considered within the "other" category. Attach extra sheets, as necessary. Respondents are encouraged to offer additional Public Sector Procurement Consulting functions and services as options for retainer under this solicitation.

ricing Forma	t Request Example Pr	ocurement No.:	NCT 2025-017
Respondent Name:			- 11
Notes:	1. This pricing sheet is an EXAMPLE of how pricing should be submitted for RFP 2. Please provide hourly rates for all staff that would be involved in ERP Cor 3. Use as many lines as needed. 4. Detail any additional information necessary. 5. Proposers are encouraged to offer additional ERP Consulting functions or ser option. Please provide any additional options with 'list less' or 'cost plus percenservices your firm can provide should be included with this response. If no such	vices to be offered as tages for pricing. A co	s a catalog opy of any catalog
	Enterprise Resource Planning Consultancy - SHARE Cooperative Pu	irchasing Program	
Item	Description		Offered Price
1	Position Title Partner		\$250 Specify Rate (Hourly)
2	Position Title Senior Consultant		\$180 Specify Rate (Hourly)
3	Position Title Consultant		\$150 Specify Rate (Hourly)
4	Position Title Implementation/Data Conversion Consultant		\$225 Specify Rate (Hourly)
5	Position Title		Specify Rate (Hourly)
6	Position Title		Specify Rate (Hourly)
7	Other, Miscellaneous, Etc.		Specify Rate (Hourly, Daily, Weekly)
8	Other, Miscellaneous, Etc.		Specify Rate (Hourly, Daily, Weekly)
Contractor s	hall provide additional Enterprise Resource Planning goods or services a	at cost plus:	



#### EXHIBIT C

RFP 2025-017	Texas Service Area Designation or Identification				
Proposer Name:					
Notes:	Indicate in the appropriate b	ox whether you are proposing to service t			
	Will service the entire State of	Texas Will not service the entir	Will not service the entire State of Texas		
	×				
	If you are not proposing to service the entire State of Texas, designate on the form below the regions that you are proposing to provide goods and/or services to. By designating a region or regions, you are certifying that you are willing and able to provide the proposed goods and services.				
Item	Region	Metropolitan Statistical Areas	Designated Service Area		
1	North Central Texas	16 counties in the Dallas-Fort Worth Metropolitan area	Will service the entire State of Texas		
2.	High Plains	Amarillo Lubbock			
3.	Northwest	Abilene Wichita Falls			
4.	Upper East	Longview Texarkana, TX-AR Metro Area Tyler			
5.	Southeast	Beaumont-Port Arthur			
6.	Gulf Coast	Houston-The Woodlands- Sugar Land			
7.	Central Texas	College Station-Bryan Killeen-Temple Waco			
8.	Capital Texas	Austin-Round Rock			
9.	Alamo	San Antonio-New Braunfels Victoria			
10.	South Texas	Brownsville-Harlingen Corpus Christi Laredo McAllen-Edinburg-Mission			
11.	West Texas	Midland Odessa San Angelo			
12.	Upper Rio Grande	El Paso			



RFP 2025-017	Nationwide Service Area Designation or Identification Form				
Proposer Name:					
Notes:	Indicate in the appropriate box whether you are proposing to provide service to all Fifty (50) States.				
	Will service all F	ifty (50) States	Will not service Fifty (50) States		
		X			
	If you are not proposing to service to all Fifty (50) States, then designate on the form below the States that you will provide service to. By designating a State or States, you are certifying that you are willing and able to provide the proposed goods and services in those States.  If you are only proposing to service a specific region, metropolitan statistical area (MSA), or city in a State, then indicate as such in the appropriate column box.				
Item	State	Re	gion/MSA/City	Designated as a Service Area	
1.	Alabama	Will service all 50 states			
2.	Alaska				
3.	Arizona				
4.	Arkansas				
5.	California				
6.	Colorado				
7.	Connecticut				
8.	Delaware				
9.	Florida				
10.	Georgia				
11.	Hawaii				
12.	Idaho				
13.	Illinois				
14.	Indiana				
15.	Iowa				
16.	Kansas				
17.	Kentucky				
18.	Louisiana				
19.	Maine				
20.	Maryland				
21.	Massachusetts				



22.	Michigan	
23.	Minnesota	
24.	Mississippi	
25.	Missouri	
26.	Montana	
27.	Nebraska	
28.	Nevada	
29.	New Hampshire	
30.	New Jersey	
31.	New Mexico	
32.	New York	
33.	North Carolina	
34.	North Dakota	
35.	Ohio	
36.	Oregon	
37.	Oklahoma	
38.	Pennsylvania	
39.	Rhode Island	
40.	South Carolina	
41.	South Dakota	
42.	Tennessee	
43.	Texas	
44.	Utah	
45.	Vermont	
46.	Virginia	
47.	Washington	
48.	West Virginia	
49.	Wisconsin	
50.	Wyoming	
The state of the s		



#### WHY CHOOSE SCIENS FOR YOUR ERP CONSULTANCY?

# It is a pleasure to submit this proposal to TXShare and the NCTCOG

Once again, thank you for taking the time to consider our firm to assist TXShare with ERP Consultancy Services. We understand this project is tremendously important and thus you are seeking a qualified, experienced consulting firm to ensure your organization selects the best consulting services for its needs. We also understand that responsiveness and timeliness are important attributes. Our ERP System Expert Group is one of the largest specialty groups in our firm assisting local government clients all over the country with their ERP system selection and implementation projects. You can be assured that we will work with the local government TXShare Entities in helping them meet their goals and strategic visions, to move their organization ahead for the future as technology becomes more critical to the way they do business.

#### Some aspects that make us unique:



#### **True Local Government Experts**

We have dedicated ourselves to learning and working solely with local cities, counties, and utility districts enabling us to develop a deep comprehension of your business processes and technology needs. Many of our staff have worked in local government organizations, expanding our knowledge base even further.

#### **Customized Deliverables to Capture Your Goals**

We understand that no two clients are the same, each having their own set of challenges and business needs. Sciens works with each organization to ascertain specific needs and personalize their deliverables to meet their goals and requirements.





#### **Considering Every Angle of the Project**

In addition to capturing the business processes, workflows, and reports of the new system, Sciens also considers the technical and data flow aspects of the ERP and how other operational systems will "talk" to it. We help architect the future design to incorporate every system into a unified, integrated platform.

#### **ERP Software Experienced Project Management and Advisement**

Many of our expert staff have previously worked for some of the top ERP software companies as senior project managers and implementation consultants. This gives Sciens a unique advantage when implementing these systems as we have hands-on, in-depth knowledge that proves to be extremely beneficial for our clients in making decisions throughout their implementation projects.







#### **Sciens Consulting**

5900 S. Lake Forest Drive, Suite 300 McKinney, Texas 75070 888.898.3468

