

7 PRICING

7.1 Fixed Price Model

S.No.	Description	Cost
1	AI Consultancy Services (Duration – 3 Months)	168,240/- USD

Terms & Conditions:

- The above indicating fixed price model is assuming the consulting engagement will be completed within a duration of 3 months.
- In case there is an increase in project timeline due to delays in client stakeholder's availability, delay in reviews of deliverables and sign-offs, the subsequent month's efforts will be charged extra on actuals in T & M model.
- Hybrid approach considered with a mix of on-site and offshore resources with skillsets including Project Manager, AI Technical Architect, Business Analyst, AI Data Specialist & AI Security Specialist.
- Invoices will be raised as per the payment terms indicated in below table. Payment due date is NET30 days from the invoice raised date.

Payment Terms:

S.No.	Milestone	Payment %	Deliverable
1	Project Kick-off (Advance payment upon project kickoff date)	30%	<ul style="list-style-type: none"> ▪ Project kick-off presentation
2	Interim milestone 1 (at the end of 1 st month from project kick-off date)	25%	<ul style="list-style-type: none"> ▪ Initial AI Strategy Report. ▪ Feasibility Study with AI Use Case Recommendations, including a detailed data strategy component.
3	Interim milestone 2 (at the end of 2 nd month from project kick-off date)	25%	<ul style="list-style-type: none"> ▪ 5-Year AI Roadmap alongside a detailed AI Implementation Plan. ▪ Pilot Implementation Plan.
4	Project Sign-off (at the end of 3 rd month from project kick-off date)	20%	<ul style="list-style-type: none"> ▪ Staff training Sessions, Knowledge Transfer Plan & Materials. ▪ Detailed documentation on ethical AI guidelines and measures incorporated. ▪ Final Project Report, including project evaluation, outcomes, and recommendations for further AI integration.

T&M rate card for both onshore and offshore resources

Job Roles	Experience Range	Bill Rates	
		US (Onsite)	India (Offshore)
Project Manager	12+ Years	\$125.00	\$45.00
AI Technical Architect	12+ Years	\$155.00	\$53.00
Business Analyst	8+ Years	\$116.00	\$37.00
AI Data Specialist	10+ Years	\$124.00	\$38.00
AI Security Specialist	10+ Years	\$147.00	\$44.00