

TAB F PROPOSAL PRICING

Respondents should furnish a proposal that specifies a pricing model(s) that will apply to all orders placed under this contract. The pricing models(s) can be based on quantity or a flat percentage discount across the board. Please provide a current suggested list pricing (rate card) for the products and services that you intend to provide in your proposal.

Please see table below with average pricing for MCCi product categories. A document with a full price list has been submitted as an attached file.

Product Category	Product Description	TXShare Discount with Active SLA	TXShare Discount without Active SLA
#9	Laserfiche On-Premise Software	7%	7%
#9	Laserfiche On-Premise Software Support	10%	0%
#9	Laserfiche Subscription	5%	0%
#9	Laserfiche Cloud	3%	0%
#9	MCCi Subscriptions (excluding Managed Cloud)	5%	0%
#9	MCCi Professional Services	10%	5%
#13	MCCi Managed Cloud Subscriptions*	3%	0%
#13	ABBYY Subscription	5%	5%
#13	OneSpan Subscriptions	5%	5%
#13	Scanning	5%	5%

*MCCi Managed Cloud Subscriptions are subject to a 5% Annual Escalator

Laserfiche is increasing our pricing to accurately reflect the value users get from our platform. These adjustments help support the continued investment and feature updates to our self-hosted and cloud offerings. We believe investing in our platforms is critical as we introduce productivity enhancements like generative AI product innovations as well as Laserfiche 12 that all self-hosted platforms will benefit from.

October 1, 2025, the Laserfiche Cloud, Laserfiche Self-hosted Subscription and Laserfiche self-hosted perpetual product suites (Laserfiche Team, Laserfiche United, Laserfiche Avante and Laserfiche Rio) and the Municipal Site packages will have a 5% uplift for software and support prices. This applies to both new and expansion orders as well as renewals for existing customers. This adjustment helps support the continued investment and updates to these product suites.