Tab E REFERENCES

Reference #1

Name of Establishment	United States Department of Agriculture (USDA)
Full Address	1400 Independence Avenue, SW Washington DC 20250
Contact Name	Sean Jordan
Telephone Number	202-671-0339
Email Address	sean.jordan2@wdc.usda.gov

Reference #2

Name of Establishment	Metropolitan Washington Airports Authority (MWAA)
Full Address	1 Aviation Circle Washington, D.C. 20001
Contact Name	Kevin James
Telephone Number	(703) 417-8671
Email Address	Kevin.james@mwaa.com

Reference #3

Name of Establishment	Obverse Inc.
Full Address	6856 Eastern Avenue, NW Suite 210 Washington, DC 20012
Contact Name	James Detherage
Telephone Number	(202) 213-3422
Email Address	jdetherage@obverse.net

Tab F PROPOSAL PRICING

IT Service Category	Labor Position	NTE Hourly Rate
Application Development	Software Developer	$130.00
	Front-end Developer	$120.00
	Back-end Developer	$110.00
	Mobile App Developer	$120.00
	DevOps Engineer	$135.00
	Quality Assurance Engineer	$105.00
	Product Manager	$130.00
Application Maintenance and Support	Application Support Analyst	$95.00
	System Administrator	$90.00
	Help Desk Technician	$50.00
	Release Manager	$90.00
	Technical Support Specialist	$60.00
Data Management, Analytics, and Automation	Data Analyst	$96.00
	Data Scientist	$130.00
	Data Engineer	$130.00
	Business Intelligence Analyst	$128.00
	Machine Learning Engineer	$132.00

	Automation Specialist	$140.00
Enterprise Architecture	Enterprise Architect	$145.00
	Solutions Architect	$143.00
	Cloud Architect	$140.00
	Data Architect	$146.00
	Security Architect	$155.00
Project Management	Project Manager	$140.00
	Program Manager	$130.00
	Scrum Master	$130.00
	Agile Coach	$140.00
	Business Analyst	$120.00
Technology Upgrade, Migration, and Transformation	IT Infrastructure Engineer	$120.00
	Change Management Specialist	$140.00
	Migration Specialist	$130.00
	Transformation Manager	$135.00
Business Intelligence	Business Intelligence Developer	$145.00
	BI Analyst	$140.00
	Data Visualization Specialist	$136.00
	Report Developer	$135.00
Microsoft Maintenance and Support	Microsoft Certified Engineer	$135.00
	Microsoft Administrator	$120.00
	Office 365 Specialist	$125.00
	SharePoint Administrator	$125.00

Budget and Pricing Structure

Our pricing model is a result of a meticulous analysis of current market surveys and a deep understanding of the evolving employment needs in various sectors. At vTech, we believe in offering competitive pricing that reflects the value we provide to our clients. Our pricing structure is designed to be flexible, catering to the unique requirements of each project and client. We understand that one size does not fit all in the dynamic world of information technology, which is why we take a tailored approach to pricing. Our rates are benchmarked against industry standards to ensure that they are competitive and reflective of the expertise and quality of service we offer. We are committed to delivering cost-effective solutions without compromising on the quality, and our pricing model reflects this commitment. Whether it's hourly rates for ongoing support or fixed project costs based on the scope and complexity of the project, our pricing is transparent, fair, and aligned with NCTCOG' expectations.

Budget Structure: We understand that each project is unique, with its own set of challenges, goals, and timelines. Therefore, we will provide NCTCOG with fixed project costs when specific project details are provided, ensuring that NCTCOG have the flexibility to choose the most suitable approach based on their specific needs. Hourly rates are ideal for ongoing support and services that require a variable level of effort, enabling NCTCOG to pay for the exact amount of work completed. On the other hand, fixed project costs are well-suited for projects with clearly defined scopes, budgets, and timelines. These fixed costs will provide NCTCOG with predictability and peace of mind, as they know the total investment required upfront. Regardless of the budget structure chosen, our commitment to delivering high-quality, on-time, and on-budget solutions remains unwavering. We work closely with clients to align our pricing and budgeting with their objectives, ensuring a seamless and successful partnership.

Tab G REQUIRED ATTACHMENTS

Attached Below: