

S4AI			
Description	Add additional description if necessary:	Unit Price	Notes/Comments
1. Software Licensing and Subscription Costs: <i>Provide the cost breakdown for software licenses, subscriptions, or any other software-related fees.</i>	S4AI - Strategy Roadmap Solution	\$ 49,999.00	Road Map Exercise for agencies up to 5 departments.
2. Implementation and Customization Costs: <i>Outline the costs related to the implementation of the AI solution, including setup, integration with existing systems, customization, and deployment.</i>	Implementation Time And Material	325.00/per hour	Based on the scope of the work project costs will be defined at the time of the project SOW.
3. Training and Support Costs: <i>Include costs for training government staff, technical support, and customer service, both during and after implementation.</i>		125.00/per hour	
4. Ongoing Maintenance and Updates: <i>Provide costs for ongoing software maintenance, updates, and any regular services required to keep the AI system running smoothly.</i>		22% of the Licensing Costs	
5. Optional Add-Ons or Features: <i>List any additional features or services available that are not included in the core proposal but can be added at an additional cost.</i>		Not Applicable	
6. Total Cost of Ownership (TCO): <i>Summarize the Total Cost of Ownership (TCO), which includes all costs over a defined period (e.g., 3 years or 5 years). This should reflect software, implementation, support, maintenance, and optional add-ons.</i>		\$ 90,000.00	Depend on the solution
7. Additional Costs (if applicable): <i>List any additional costs not covered in the above sections that are relevant to the proposal, such as travel costs, setup fees, or other miscellaneous charges.</i>	Traveling/other misc costs.	\$ 10,000.00	

2ndSight			
Description	Add additional description if necessary:	Unit Price	Notes/Comments
1. Software Licensing and Subscription Costs: <i>Provide the cost breakdown for software licenses, subscriptions, or any other software-related fees.</i>	2ndSight.ai	\$16.00/per seat	Subscription. Minimum 500 Seats
2. Implementation and Customization Costs: <i>Outline the costs related to the implementation of the AI solution, including setup, integration with existing systems, customization, and deployment.</i>	Implementation Time And Material	275.00/per hour	Based on the scope of the work project costs will be defined at the time of the project SOW.
3. Training and Support Costs: <i>Include costs for training government staff, technical support, and customer service, both during and after implementation.</i>		125.00/per hour	
4. Ongoing Maintenance and Updates: <i>Provide costs for ongoing software maintenance, updates, and any regular services required to keep the AI system running smoothly.</i>	Not Applicable	Not Applicable	
5. Optional Add-Ons or Features: <i>List any additional features or services available that are not included in the core proposal but can be added at an additional cost.</i>	Not Applicable	Not Applicable	
6. Total Cost of Ownership (TCO): <i>Summarize the Total Cost of Ownership (TCO), which includes all costs over a defined period (e.g., 3 years or 5 years). This should reflect software, implementation, support, maintenance, and optional add-ons.</i>	Not Applicable	Not Applicable	
7. Additional Costs (if applicable): <i>List any additional costs not covered in the above sections that are relevant to the proposal, such as travel costs, setup fees, or other miscellaneous charges.</i>	Traveling/other misc costs.	\$ 10,000.00	

SENTRA			
Description	Add additional description if necessary:	Unit Price	Notes/Comments
1. Software Licensing and Subscription Costs: <i>Provide the cost breakdown for software licenses, subscriptions, or any other software-related fees.</i>	Single Instance Deployment	\$150,000.00	Year renewal price, post contract period price will be hiked by 12% per renewal.
2. Implementation and Customization Costs: <i>Outline the costs related to the implementation of the AI solution, including setup, integration with existing systems, customization, and deployment.</i>	One time setup cost	\$15,000.00	Unit price per hour as part of professional services.
3. Training and Support Costs: <i>Include costs for training government staff, technical support, and customer service, both during and after implementation.</i>	Part of post deployment handover	\$5,000.00	Three working days workshop will be conducted.
4. Ongoing Maintenance and Updates: <i>Provide costs for ongoing software maintenance, updates, and any regular services required to keep the AI system running smoothly.</i>	Quarterly On-site visiting health check and maintainance support	\$30,000.00	Annual Maintainance Optional
5. Optional Add-Ons or Features: List any additional features or services available that are not included in the core proposal but can be added at an additional cost.	Not Applicable	Not Applicable	\$50,000 for additional deployment.
6. Total Cost of Ownership (TCO): Summarize the Total Cost of Ownership (TCO), which includes all costs over a defined period (e.g., 3 years or 5 years). This should reflect software, implementation, support, maintenance, and optional add-ons.		\$200,000.00	Discount - 1 Year 5%, 3 Year 20%, 5 Year 30
7. Additional Costs (if applicable): List any additional costs not covered in the above sections that are relevant to the proposal, such as travel costs, setup fees, or other miscellaneous charges.	Not Applicable	Not Applicable	

SPECTRA			
Description	Add additional description if necessary:	Unit Price	Notes/Comments
1. Software Licensing and Subscription Costs:	Single Instance Deployment (On-Prem)	\$150,000.00	Year renewal price, post contract period price will be hiked by 12% per renewal.
<i>Provide the cost breakdown for software licenses, subscriptions, or any other software-related fees.</i>	(PaaS Model)		
	Subscription Based	\$2.50	Price is per camera per hour in near real time
	(SaaS Model)		
2. Implementation and Customization Costs:	One time setup cost	\$15,000.00	Unit price per hour as part of proffesional services.
<i>Outline the costs related to the implementation of the AI solution, including setup, integration with existing systems, customization, and deployment.</i>	(For both Models)		
3. Training and Support Costs:	Part of post deployment handover	\$5,000.00	Three working days workshop will be conducted.
<i>Include costs for training government staff, technical support, and customer service, both during and after implementation.</i>	(For both Models)		
4. Ongoing Maintenance and Updates:	Quarterly On-site visting health check and maintainance support	\$30,000.00	Annual Maintainance Optional
<i>Provide costs for ongoing software maintenance, updates, and any regular services required to keep the AI system running smoothly.</i>	(For both Models)		
5. Optional Add-Ons or Features:		Not Applicable	\$50,000 for additional deployment.
List any additional features or services available that are not included in the core proposal but can be added at an additional cost.			
6. Total Cost of Ownership (TCO):		\$200,002.50	Discount - 1 Year 5%, 3 Year 20%, 5 Year 30
Summarize the Total Cost of Ownership (TCO), which includes all costs over a defined period (e.g., 3 years or 5 years). This should reflect software, implementation, support, maintenance, and optional add-ons.			
7. Additional Costs (if applicable):		Not Applicable	
List any additional costs not covered in the above sections that are relevant to the proposal, such as travel costs, setup fees, or other miscellaneous charges.			