

Pricing

Respondents should furnish a detailed hourly rate card for all staff members who would be involved in delivering AI Consultancy Services, as required, throughout the duration of the Contract. Include roles, associated hourly rates, and any applicable conditions, pricing models and any optional services. See attached Pricing Example. Using as many pages as necessary, label your pricing proposal as "Proposal Pricing."

Table 1: Proposal Pricing

Proposed Pricing RFP No. 2025-023			
Pricing Format Request Example			
Respondent Name:	22nd Century Technologies, Inc.		
	1. This pricing sheet is an EXAMPLE of how pricing should be submitted for RFP 2025-023. 2. Please provide a detailed hourly rate card for all staff members who would be involved in delivering AI Consultancy Services, as required, throughout the duration of the Contract. Include roles, associated hourly rates, and any applicable conditions or additional costs. 3. Use as many lines as necessary. 4. Detail any additional information. 5. <i>Proposers are encouraged to offer optional features and supplemental functions or services to be offered as a catalog option. Please provide any options with 'list less' or 'cost plus's percentages for pricing.</i>		
Notes:			
Artificial Intelligence (AI) Consultancy Services			
Item	Description	Price	Conditions
1	Lead AI Consultant	\$145.56	
2	AI Strategy Consultant	\$179.66	
3	Business Transformation Consultant	\$139.87	
4	Data Scientist	\$107.50	
5	Data Analyst	\$89.20	
6	Data Visualization Specialist	\$93.45	
7	Machine Learning Engineer	\$119.80	
8	AI Model Architect	\$163.20	
9	AI Solutions Architect	\$165.43	
10	Full-Stack AI Developer	\$119.50	
11	Cloud Solutions Architect	\$142.30	
12	IT Infrastructure Consultant	\$137.76	
13	Pilot Program Coordinator	\$89.98	
14	ROI Specialist	\$95.43	
15	Data Integration Specialist	\$109.50	
16	Project Manager	\$138.87	
17	UX/UI Designer	#REF!	
18	AI System Architect	\$163.22	
19	Quality Assurance Analyst	\$110.70	
20	Support and Maintenance Specialist	#REF!	
21	Compliance Specialist	\$87.65	
22	Human centred Design Consultant	\$83.45	
23	Enterprise IT Consultant	\$139.70	
24	Threat Intelligence Specialist	\$145.40	
25	Cloud Infrastructure Consultant	\$149.87	

Local Office: 700 Lavaca St., STE 1401 Austin, TX 78701

Headquarters: 8251 Greensboro Drive, Suite 250, Mclean, VA, 22102

26	DevOps Engineer	\$113.40	
27	Digital Transformation Specialist	\$132.34	
28	Advanced Analytics Consultant	\$138.76	
29	ML Model Engineer	\$135.40	
30	Predictive Analytics Specialist	\$129.70	
31	AI Policy Developer	\$118.98	
32	AI Ethics Specialist	\$119.70	
33	AI Training Specialist	\$136.50	
34	Chatbot Developer	\$129.80	
Contractors shall provide additional related services at catalogue price less:			