

APPENDIX A.1

Pricing for TXShare Cooperative Purchase Program Participants

Proposed Pricing RFP No. 2025-018			
Respondent Name: LSPS Solutions, LLC			
Artificial Intelligence (AI) Consultancy Services			
Item	Description	Price	Conditions
1	AI Strategy Specialist	\$200/hour	AI strategy development, roadmap creation, and implementation oversight.
2	AI/ML system design, model development, and deployment.	\$200/hour	AI/ML system design, model development, and deployment.
3	Data Analyst/AI Specialist	\$200/hour	Data preparation, cleaning, and analysis for AI systems.
4	Automation Engineer	\$200/hour	Automation of workflows and integration with existing systems.
5	Project Manager	\$150/hour	Overall project coordination, progress tracking, and reporting.
6	Training Specialist	\$200/hour	Staff training, knowledge transfer, and capacity building.
7	Technical Support Staff	\$150/hour	Ongoing support for AI solutions post-implementation.
8	Ethics and Compliance Consultant	\$200/hour	Ensures alignment with ethical AI standards and compliance.
9	AI Health Check Audit	\$3,500 per audit	Quarterly performance and compliance audits of AI tools.
10	Custom Chatbot Development	\$25,000 per bot	Tailored citizen service bots for unique requirements.
11	Data Governance Framework Design	\$8,500 fixed fee	Full framework creation for AI data strategy compliance.
12	System Integration	Cost Plus 10%	Custom integration of AI tools with legacy systems.
13	AI Solution Maintenance	\$2,000 per month	Ongoing maintenance and updates for AI tools.
Additional Information			
1. Discount for Multi-Department Engagement: A 5% discount will be applied for engagements covering more than three departments within a municipality.			
2. Volume-Based Pricing: Additional discounts can be negotiated for extended engagements exceeding 500 hours annually.			
3. Travel Expenses: If on-site support or training is required, reasonable travel and accommodation costs will be billed at cost with pre-approval.			