

Tab F PROPOSAL PRICING

Respondents should furnish a proposal that specifies a pricing model(s) that will apply to all orders placed under this contract. The pricing models(s) can be based on quantity or a flat percentage discount across the board. Please provide a current suggested list pricing (rate card) for the products and services that you intend to provide in your proposal.

Product Category / Resource	Hourly Rate	Est. Yearly Hours	Est. Yearly Cost
Product Category #1: Provide Application Development			
Project Manager	\$95.00	1880	\$178,600.00
Business Analyst	\$65.00	1880	\$122,200.00
System Architect	\$105.00	1880	\$197,400.00
Software Developer	\$100.00	1880	\$188,000.00
Full Stack Developer	\$100.00	1880	\$188,000.00
Tester	\$65.00	1880	\$122,200.00
DevOps Engineer	\$90.00	1880	\$169,200.00
Product Category #2: Provide Application Maintenance and Support			
Support Manager	\$85.00	1880	\$159,800.00
System Administrator	\$88.00	1880	\$165,440.00
DevOps & Infrastructure Engineer	\$90.00	1880	\$169,200.00
Security Engineer	\$85.00	1880	\$159,800.00
Product Category #4: Provide Enterprise Architecture			
Enterprise / Solutions Architect	\$110.00	1880	\$206,800.00
Cloud Architect	\$110.00	1880	\$206,800.00
Technical / Integration Architect	\$110.00	1880	\$206,800.00
Data Architect	\$110.00	1880	\$206,800.00
Product Category #5: Provide Project Management			
Project Manager	\$95.00	1880	\$178,600.00
Scrum Master	\$85.00	1880	\$159,800.00

Project Coordinator	\$75.00	1880	\$141,000.00
Program Manager	\$110.00	1880	\$206,800.00
Product Category #6: Provide Technology Upgrade, Migration, and Transformation			
Infrastructure Engineer	\$90.00	1880	\$169,200.00
Data Engineer	\$80.00	1880	\$150,400.00
ETL Engineer	\$85.00	1880	\$159,800.00
Full Stack Developer	\$100.00	1880	\$188,000.00
Product Category #7: Provide Business Intelligence			
BI Architect	\$100.00	1880	\$188,000.00
BI Developer/Admin	\$90.00	1880	\$169,200.00
BI Analyst	\$80.00	1880	\$150,400.00
Product Category #10: Provide Microsoft Maintenance and Support			
MS / Azure Architect	\$105.00	1880	\$197,400.00
O365 Administrator	\$80.00	1880	\$150,400.00
Network Administrator	\$80.00	1880	\$150,400.00
SQL Server / MySQL Administrator	\$85.00	1880	\$159,800.00
Product Category #13: Provide Products and Services			
Product Manager	\$100.00	1880	\$188,000.00
Product Analyst	\$90.00	1880	\$169,200.00
Product Development Engineer	\$95.00	1880	\$178,600.00
Product Tester	\$75.00	1880	\$141,000.00

Our above pricing for this RFP follows a "time and material" model, where the cost is based on the hours worked by the required resources for the project.

For the products that are part of the Niha Technologies Product Catalog, we offer fixed pricing, which is determined based on the scope.