

TAB F: PROPOSAL PRICING

Respondents should furnish a proposal that specifies a pricing model(s) that will apply to all orders placed under this contract. The pricing models(s) can be based on quantity or a flat percentage discount across the board. Please provide a current suggested list pricing (rate card) for the products and services that you intend to provide in your proposal.

Ivoyant Response:

Note: The requirement and the number of members in each Title under Team Composition would be determined after the assessment of the project in consultation with the clients.

Product Category #1 - Application Development				
SI NO	Team Composition	Hourly Rates		
		Junior-Level Resource (1 to 3 Years)	Mid-Level Resource (3 to 7 Years)	Senior-Level Resource (7-10 years)
1	Project Managers	\$55-\$70	\$65-\$105	\$85-\$120
2	Product Owner / BA	\$55-\$70	\$65-\$105	\$85-\$120
3	Developers	\$50-\$70	\$65-\$95	\$85-\$120
4	QA Engineers	\$45-\$60	\$55-\$75	\$70-\$90
5	UI/UX Designers	\$55-\$70	\$65-\$85	\$85-\$100
6	DevOps Engineers	\$55-\$70	\$65-\$95	\$85-\$110
7	System Architects	\$55-\$70	\$65-\$105	\$85-\$120
8	DBAs	\$55-\$70	\$65-\$95	\$75-\$100
9	Scrum Masters	\$55-\$70	\$65-\$105	\$85-\$120

Product Category #2 - Application Maintenance & Support				
SI NO	Team Composition	Hourly Rates		
		Junior-Level Resource (1 to 3 Years)	Mid-Level Resource (3 to 7 Years)	Senior-Level Resource (7-10 years)
1	Support Engineers	\$45-\$60	\$60-\$70	\$75-\$90
2	Developers	\$50-\$70	\$65-\$95	\$85-\$120
3	QA Engineers	\$45-\$60	\$55-\$75	\$70-\$90
4	Database Administrator	\$55-\$70	\$65-\$95	\$75-\$100
5	Documentation Specialist	\$50-\$60	\$55-\$75	\$70-\$90
6	IT Infrastructure Specialists	\$55-\$70	\$65-\$90	\$90-\$120
7	Security Experts	\$55-\$70	\$65-\$90	\$90-\$120

Product Category #3 - Data Management Analytics & Automation				
SI NO	Team Composition	Hourly Rates		
		Junior-Level Resource (1 to 3 Years)	Mid-Level Resource (3 to 7 Years)	Senior-Level Resource (7-10 years)
1	Team Leader/Manager	NA	\$65-\$105	\$85-\$120
2	Data Engineers	\$55-\$70	\$60-\$90	\$80-\$110
3	Data Analysts	\$55-\$70	\$65-\$95	\$85-\$120

4	Data Scientist	\$55-\$70	\$65-\$95	\$85-\$120
5	Business Analysts	\$55-\$70	\$65-\$105	\$85-\$120
6	Data Governance and Compliance Specialists	\$55-\$70	\$65-\$105	\$85-\$120
7	Database Administrator	\$55-\$70	\$65-\$95	\$75-\$100
8	Automation Engineers / DevOps Specialist	\$50-\$70	\$65-\$95	\$85-\$110
9	Visualization Experts	\$50-\$70	\$65-\$90	\$85-\$110
10	Project Managers	\$55-\$70	\$65-\$105	\$85-\$120
11	QA Engineers	\$45-\$60	\$55-\$75	\$70-\$90
12	ML Engineers	\$55-\$70	\$65-\$90	\$85-\$110

Product Category #4 - Enterprise Architecture				
SI NO	Team Composition	Hourly Rates		
		Junior-Level Resource (1 to 3 Years)	Mid-Level Resource (3 to 7 Years)	Senior-Level Resource (7-10 years)
1	Chief Enterprise Architect	NA	\$65-\$105	\$85-\$120
2	Enterprise Architect	NA	\$65-\$105	\$85-\$120
3	Solution Architects	NA	\$65-\$105	\$85-\$120
4	Data Architects	\$55-\$70	\$65-\$105	\$85-\$120
5	Application Architects	NA	\$65-\$105	\$85-\$120

6	Infrastructure Architects	NA	\$65-\$105	\$85-\$120
7	Business Architects	NA	\$65-\$105	\$85-\$120
8	Governance & Compliance Specialist	\$55-\$70	\$65-\$105	\$85-\$120
9	Change Management & Communication Specialists	\$55-\$70	\$65-\$105	\$85-\$120
10	Data Scientists & Analysts	\$55-\$70	\$65-\$95	\$85-\$120
11	Project Manager	\$55-\$70	\$65-\$105	\$85-\$120
12	Domain Experts	NA	\$65-\$105	\$85-\$120

Product Category #5 - Project Management

SI NO	Team Composition	Hourly Rates		
		Junior-Level Resource (1 to 3 Years)	Mid-Level Resource (3 to 7 Years)	Senior-Level Resource (7-10 years)
1	Project Manager	\$55-\$70	\$65-\$105	\$85-\$120
2	Project Coordinator	\$50-\$60	\$60-\$80	\$75-\$100
3	Subject Matter Experts	NA	\$65-\$105	\$85-\$120
4	BA	\$55-\$70	\$65-\$105	\$85-\$120
5	Risk Manager	\$55-\$70	\$65-\$105	\$85-\$120
6	QA/QC Manager	\$55-\$70	\$65-\$105	\$85-\$120

Product Category #6 - Business Intelligence				
SI NO	Team Composition	Hourly Rates		
		Junior-Level Resource (1 to 3 Years)	Mid-Level Resource (3 to 7 Years)	Senior-Level Resource (7-10 years)
1	Team leader / Manager	NA	\$65-\$105	\$85-\$120
2	BI Analyst	\$55-\$70	\$65-\$105	\$85-\$120
3	Data Scientists / Analysts	\$55-\$70	\$60-\$90	\$80-\$110
4	Data Engineers	\$55-\$70	\$60-\$90	\$80-\$110
5	Data Architects	\$55-\$70	\$65-\$105	\$85-\$120
6	Database Administrators	\$55-\$70	\$65-\$95	\$75-\$100
7	Automation Engineers	\$50-\$70	\$65-\$95	\$85-\$110
8	Data Governance & Compliance Specialists	\$55-\$70	\$65-\$105	\$85-\$120
9	Domain Experts	NA	\$65-\$105	\$85-\$120
10	IT Support	\$55-\$70	\$65-\$105	\$85-\$120
11	Communication & Visualization Specialists	\$55-\$70	\$65-\$105	\$85-\$120
12	Project Managers	\$55-\$70	\$65-\$105	\$85-\$120

Product Category #7 - Technology Upgradation, Migration & Transformation				
SI NO	Team Composition	Hourly Rates		
		Junior-Level Resource (1 to 3 Years)	Mid-Level Resource (3 to 7 Years)	Senior-Level Resource (7-10 years)
1	Project Manager	\$55-\$70	\$65-\$105	\$85-\$120
2	Technical Lead / Architect	NA	\$65-\$105	\$85-\$120
3	BA	\$55-\$70	\$65-\$105	\$85-\$120
4	System Administrators	\$50-\$70	\$65-\$95	\$85-\$120
5	Developers/ Engineers	\$50-\$70	\$65-\$95	\$85-\$120
6	Database Administrators	\$55-\$70	\$65-\$95	\$75-\$100
7	System Security Experts	\$55-\$70	\$65-\$90	\$90-\$120
8	QA Engineers	\$45-\$60	\$55-\$75	\$70-\$90
9	Network Specialists	\$55-\$70	\$65-\$105	\$85-\$120
10	Documentation Specialists	\$50-\$60	\$55-\$75	\$70-\$90
11	Project Coordinator	\$50-\$60	\$60-\$80	\$75-\$100
12	Data Analysts / Scientists	\$55-\$70	\$65-\$95	\$85-\$120

Product Category #10 - Microsoft Maintenance & Support				
SI NO	Team Composition	Hourly Rates		
		Junior-Level Resource (1 to 3 Years)	Mid-Level Resource (3 to 7 Years)	Senior-Level Resource (7-10 years)
1	Support Manager / Team Leader	NA	\$65-\$105	\$85-\$120
2	MS Systems Administrator	\$50-\$70	\$65-\$95	\$85-\$120
3	Microsoft Certified Professionals	\$50-\$70	\$65-\$95	\$85-\$120
4	Network Engineers	\$50-\$70	\$65-\$95	\$85-\$120
5	DB Administrators	\$55-\$70	\$65-\$95	\$75-\$100
6	Security Analysts	\$55-\$70	\$65-\$105	\$85-\$120
7	Support Technicians	\$50-\$70	\$60-\$80	\$85-\$100
8	Project Managers	\$55-\$70	\$65-\$105	\$85-\$120

Product Category #13 - Products and Services Otherwise Not Anticipated

Pricing for this category will be determined on the description of services in task order.