

North Central Texas Council of Governments

RFP # 2023-074 Office and Classroom Furniture With Installation And Related Services

TXShare
Your Public Sector Solutions Center

Points of Contact:

Johanna Lopez, Bid Analyst
(800) 421-5354
biddept@lakeshorelearning.com

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(817) 471-8518
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TAB A COVER LETTER

TXShare

Your Public Sector Solutions Center

REQUEST FOR PROPOSALS
For
Office and Classroom Furniture with Installation and Related Services
RFP # 2023-074

Sealed proposals will be accepted until **2:00 PM CT, Tuesday, September 5, 2023**, and then publicly opened and read aloud thereafter.

Lakeshore Learning Materials, LLC

Legal Name of Proposing Firm

Johanna Lopez

Bid Analyst

Contact Person

Title

(800) 421-5354

biddept@lakeshorelearnig.com

Telephone Number

E-Mail Address

2695 E. Dominguez Street

Carson, CA

90895

Street Address of Principal Place of Business

City/State

Zip

2695 E. Dominguez Street

Carson, CA

90895


Complete Mailing Address

City/State

Zip

Acknowledgment of Addenda: #1 N/A #2 N/A #3 N/A #4 N/A #5 N/A

By signing below, you hereby certify that the information contained in this proposal and any attachments is true and correct, and may be viewed as an accurate representation of proposed services to be provided by this organization. You agree that failure to submit all requested information may result in rejection of your company's proposal as non-responsive. You certify that no employee, board member, or agent of the North Central Texas Council of Governments has assisted in the preparation of this proposal. You acknowledge that you have read and understand the requirements and provisions of this solicitation and that the organization will comply with the regulations and other applicable local, state, and federal regulations and directives in the implementation of this contract. And furthermore that I certify that I am legally authorized to sign this offer and to submit it to the North Central Texas Council of Governments, on behalf of said offeror by authority of its governing body.



Authorized Signature

TAB A COVER LETTER

A brief statement of the respondent's understanding of the work to be done and a summary of its qualifications.

Thank you for providing Lakeshore Learning Materials the opportunity to respond to RFP #2023-074 Office and Classroom Furniture with Installation and Related Services. Lakeshore is dedicated to creating innovative educational materials and furniture that spark young imaginations, instill a sense of wonder and foster a lifelong love of learning. With materials, furniture and environments for students of all ages, we help each individual reach developmental milestones and achieve education goals—while still having fun!

Lakeshore is a full-service partner that can provide classroom furniture (including our 21st Century Flex-Space furniture line), design services, delivery services, installation services, professional development services, classroom and instructional materials, and more! Lakeshore has extensive experience working with school districts, early childhood programs, both public and private, all government agencies, and Architects. Lakeshore has been developing innovative products since 1988. Our developers take Lakeshore products from ideas to realities—from first sketches and 3-D simulations to rigorous testing and classroom use.

We have read the Request for Proposal thoroughly and we are ready to partner with the North Central Texas Council of Governments to provide various types of office and classroom furniture, as well as design, delivery, and installation services to the TXShare Cooperative Purchasing Program.

Throughout our proposal, we have outlined our qualifications, local representation, warranty & ironclad guarantee. We are prepared to partner with the NCTCOG TXShare Cooperative Purchasing Program and excited for the opportunity to showcase the many benefits of working with Lakeshore!

Below are a few of the advantages NCTCOG TXShare Cooperative Purchasing Program Members will experience when partnering with Lakeshore:

- **Direct Manufacturer:** With Lakeshore, you're working with a single point of contact from start to finish. Lakeshore is the direct manufacturer of our own furniture lines (Flex Space, Flex Jr, Engage, Birch, Heavy Duty, Kids Colors, Outdoor, and First Steps), NO DROP SHIPMENTS!
- **Complimentary Classroom Design Planning:** Lakeshore provides complimentary 3-D classroom layouts for all Complete Classroom orders, which includes scaled renderings depicting all furniture, carpet, doors, windows, etc., to ensure appropriate sizing and functionality in each classroom environment.
- **Delivery and Installation Services:** Lakeshore offers complimentary delivery and installation services on all Complete Classroom orders over \$20,000 shipping to a single location within the contiguous U.S, which includes working with on-site personnel to schedule the delivery, meeting the truck upon arrival, coordinating with site contacts, assembling all furniture, placing materials, organizing each room to specification, and removing all debris associated with the project.
- **Complimentary Project Management:** Our experts will be available throughout the entirety of this project. We have local support available to setup trainings and meeting, as well as a local retail location in Dallas, Texas for in-store product demonstrations.
- **Complimentary Warehousing and Storage:** Over 2 million square feet of inventory and distribution space!

- **Lifetime Furniture Warranty:** All our premium-quality furniture is durably designed to stand the test of time—and backed by a lifetime warranty. Plus, we offer 5- and 10-year warranties on a variety of other products.
- **Satisfaction Guaranteed:** If you're unhappy with any item for any reason, return it to us for a full refund or exchange.
- **Quality and Safety:** From the selection of raw materials to order fulfillment, we provide the highest degree of quality control at every point of the supply chain. Our product developers use their extensive classroom experience in partnership with a top-notch engineering team to create Lakeshore's exclusive furniture lines.
- **GREENGUARD Gold Certification:** We offer a variety of furniture certified by the GREENGUARD® Environmental Institute to support low emissions standards—reducing chemical pollutants and helping to improve indoor air quality.
- **Product Safety:** Every item meets or exceeds all government safety requirements, and our in-house Product Regulatory & Compliance team and In-House Lab test and inspect each item with even more rigorous standards than those required by law.
- **Responsible Manufacturing:** Lakeshore holds itself to the highest standards of conduct among its employees, vendors and suppliers. We are proud to be in full compliance with the California Transparency in Supply Chain Act.
- **Custom Cartoning & Labeling:** Boxes are labeled by site, by classroom, and/or by teacher name so materials can be quickly inventoried and delivered to each location without error.
- **E-Procurement Services:** Lakeshore offers complimentary and customized e-procurement services that are compatible with in-house purchasing systems and web-based platforms (Oracle, Ariba, SAP, etc.).
- **Professional Development:** Partner us for teacher training, program support and so much more!

Should you have any questions, please feel free to contact Anthony McKee at (817) 471-8518 or amckee@lakeshorelearning.com.

Thank you in advance for giving Lakeshore Learning Materials the opportunity to serve you. We look forward to doing business with you!

Sincerely,



Johanna Lopez
Lakeshore Learning Materials

TAB B
EXECUTIVE SUMMARY

TAB B EXECUTIVE SUMMARY

An executive summary will briefly describe the firm's approach and clearly indicate any options or alternatives being proposed. It should also indicate any major requirements that cannot be met by the firm.

At Lakeshore, we're guided by a simple question: How can we help? That's why we devote ourselves to offering educational materials and classroom furniture that make a real difference. Developed by teachers for teachers, our products are meticulously crafted to help children reach developmental and academic milestones through sixth grade, with furniture designed for any learning space—from infant & toddler environments to high school. We're also proud to offer comprehensive services like Complete Classrooms®, user-friendly eProcurement and professional development—making Lakeshore the one-stop shop for all your classroom needs.

Lakeshore is one of the largest educational materials companies in the world. We've been in business over 69 years and have built our reputation by providing high quality, developmentally appropriate and relevant materials to teachers and students of all ages. We develop and manufacture the vast majority of the items we feature in our catalogs, retail stores and website.

COMPANY HEADQUARTERS AND PRINCIPAL PLACE OF BUSINESS

Lakeshore Learning Materials, LLC
2695 E. Dominguez Street
Carson, CA 90895
Phone: (800) 421-5354
Fax: (310) 537-7990



Lakeshore's corporate headquarters and distribution center are located in Carson, California because it's 5 short miles from the Ports of Los Angeles and Long Beach, accessible from every major trucking corridor. Being this close to the ports makes it easy for us to ship and receive materials to our main distribution center in Carson, California.

We also have a second distribution center in Kentucky (which makes it easier to serve our customers in the South, the Upper Midwest and the East Coast). Because Lakeshore is uniquely and strategically positioned geographically, our customers receive an unparalleled delivery experience.

BRIEF HISTORY

Like many great enterprises, Lakeshore started with one person taking a chance. In 1954, an Omaha homemaker named Ethelyn decided to pack up her family and move to California to open a toy store. The move was a bit unconventional for a woman in 1950s America—but entrepreneurs don't typically follow the status quo. Initially, Ethelyn focused on selling toys to parents, but before long, local schools started calling her for art materials and other classroom supplies. Ethelyn listened to her customers. Sensing an untapped market, she sold the store and started Lakeshore Learning Materials.

Eventually, Ethelyn's sons, Charles and Michael, joined the business—expanding operations and turning Lakeshore into a million-dollar company within just a few years. When Ethelyn retired in 1971, Michael assumed the duties of CEO, while Charles became the Vice President in charge of merchandise and buying. Today, Michael's sons, Bo and Josh, are an integral part of the business as well—having worked their way up from summer jobs in the warehouse to President/CEO and Chief Product Officer, respectively.

One Family—Three Generations Strong

Two generations later, Lakeshore continues to offer the best products and service around—and we're still expanding! In addition to our growing network of 62 retail stores, we offer multiple mail-order catalogs to meet the needs of parents, teachers and children worldwide. Plus, our full-service website offers instantaneous access to our catalogs as well as free activity ideas, classroom designs for infants through high school and much more.



Our founder,
Ethelyn



Ethelyn's sons,
Charles and Michael



Grandsons Bo and Josh
continue the legacy

TODAY

Lakeshore has grown from that first brick-and-mortar store to a leading developer and retailer of top-quality educational materials for early childhood programs, elementary schools and homes around the world. But we're still a business that remains dedicated to our founding mission—listening closely to our customers and serving their needs.

Today, we have a thriving e-commerce business, a national sales division, catalogs and 62 retail locations across the country ready to support NCTCOG TXShare Cooperative Program Members, but we still consider ourselves “69 years young”—a company that experiences record growth year after year. We attribute that growth to the more than 3,500 people that make up our team.

NATIONAL PRESENCE

Lakeshore is proud to have a well-established presence coast-to-coast. We have over 70 knowledgeable people around the United States that comprise our sales force. As the needs of the industry are ever-changing, our consultants continue to learn and evolve to meet and exceed those needs.

We have two state-of-the-art distribution centers located in Carson, California, and Midway, Kentucky, enabling us to serve the United States coast-to-coast!

You'll find Lakeshore Learning Stores from coast to coast! We have 62 retail stores through the United States—with seven in Texas alone! NCTCOG TXShare Cooperative Purchasing Program Members can stop by any store for exclusive learning materials, lamination services, expert support from our associates and more!



EXPERIENCE

Lakeshore has extensive experience working with school districts, early childhood programs (both public and private) and government agencies. Below are a few examples of the types of large orders that we skillfully and conscientiously handle on a regular basis.



Killeen Independent School District - Based in Killeen, Texas, the district tasked Lakeshore with designing and furnishing 60 elementary classrooms and 10 specialty rooms—including breakout spaces, a music center, a library and a special education resource area. In addition to supplying the furniture and materials, Lakeshore also provided full installation services and debris removal for all 70 learning spaces. Killeen ISD is now equipped with flexible, multipurpose spaces to support teachers, students and overall classroom management.

San Diego City Schools - Based in San Diego, California, this sprawling district partnered with Lakeshore to modernize 151 elementary classrooms at 32 different sites. The goal was to provide teachers and students with environments that reflect best practices for 21st-century learning—while also encouraging engagement, exploration and collaboration across multiple learning domains. Lakeshore fulfilled every order and provided comprehensive setup for each location, including installation and debris removal. All 151 classrooms were completed ahead of schedule and in less than four weeks.

Peoria Public Schools - Based in Peoria, Illinois, the Board of Education contracted with Lakeshore to outfit their Early Learning Center, off-campus Extension Center and Parent Lending Library with furniture and supplemental materials. The partnership continued to grow—with Lakeshore contracted to upgrade all kindergarten through 4th-grade classrooms with mobile furniture designed to engage students and allow teachers to utilize a variety of different instructional practices. By the end of 2023, Lakeshore will also have outfitted the district's dual-language programs, media centers and self-contained classrooms designed for special education.

Salinas City Elementary School District - Based in Salinas, California, the district reached out to Lakeshore to implement the use of mobile furniture in pre-k and transitional kindergarten classrooms, as well as classrooms for students with special needs. This process involved intensive collaboration and modification to classroom design to support the use of adaptive equipment and to accommodate varying learning modalities. To support the process further, Lakeshore furnished pilot classrooms to ensure success when furniture was fully implemented across 60+ classrooms in the district.

Long Beach Unified School District - Based in Long Beach, California, the district partnered with Lakeshore to modernize 265 preschool, transitional kindergarten, kindergarten, outdoor and special day classrooms using the company's proprietary mobile furniture. In addition, each preschool environment was aligned to California Preschool Learning Foundations criteria and LBUSD school readiness goals. Prior to implementation, 30 classrooms were piloted for 45 days to allow for necessary modifications and improvements. All classrooms were delivered and installed over summer break so that each setting would be ready in time for the new school year.

DIRECT MANUFACTURER

With Lakeshore, you're working with a single point of contact from start to finish. As the direct manufacturer of Lakeshore products, we develop a vast majority of the items featured in our catalogs, in our retail stores and on our website. We are not restricted from sales, territories or dealer authorizations. In addition, our products are backed by our ironclad guarantee: If you are unhappy with any item for any reason, return it to us for a full refund or exchange.

We maintain strict control of manufacturing specifications and processes. The fully staffed office near our overseas factories ensures top-quality, virgin raw materials are used. Plus, our in-house mechanical/process engineers regularly inspect and consult with the factories, ensuring manufacturing processes operate effectively, producing consistent, high-quality furniture pieces. In-house inspectors also conduct strict and thorough factory inspections on all orders following manufacturing—before furniture units are shipped and stocked at Lakeshore distribution centers.

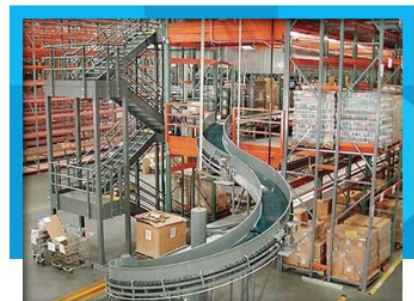
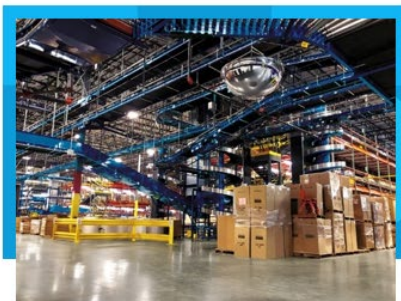
OUR APPROACH TO PRODUCT DEVELOPMENT

At Lakeshore, we develop our products based on recognized, evidence-based best practices. Designed to meet grade-level expectations and to support the achievement of key developmental milestones, Lakeshore products are created by expert educators with years of classroom experience. All products are developed with intentionality and designed to focus on and support principles and practices identified in current research; each product is evaluated for its alignment with the available research as well as for its practical functions in the classroom or other learning space.

In addition to independent laboratory testing, Lakeshore products are both teacher-tested and child-tested to ensure appropriateness, durability and safety. From development to manufacturing, we maintain strict oversight to ensure the quality of our products.

SUPPLY CHAIN

Lakeshore has complete control of its supply chain—from raw materials acquisition to final product. In addition, we have multiple checks in place at every stage of design, development and delivery. This gives us the nimbleness and flexibility to ensure our customers are never impacted by sudden or unexpected changes. Because Lakeshore has such extensive control over our supply chain, we are in the unique position of being able to deliver our products regardless of prevailing market conditions.



Our due diligence begins with the strong partnership between our home office and the various teams who oversee each part of the production process. Both our domestic and overseas teams include expert engineers with deep knowledge of raw materials, mechanics and manufacturing. These professional teams work in harmony with each other to ensure our customers never have a poor experience. We are also committed to lean and responsible production processes, never relying on third parties to manufacture or review our items. By controlling this aspect of the supply chain, we ensure that we are able to provide products when others may have difficulty.

From retail stores and staff to our local sales team and full-service website, Lakeshore offers multiple channels to ensure that NCTCOG TXShare Cooperative Purchasing Program Members enjoy a frictionless experience free of supply chain issues or disruptions.

COMPLIMENTARY WAREHOUSE AND STORAGE CAPABILITY

With more than 2 million square feet of warehouse space, our in-stock rate is among the highest industry-wide! We have two state-of-the-art distribution centers located in Carson, California, and Midway, Kentucky, enabling us to serve the United States coast-to-coast!

Because we possess such extensive storage capacity, Lakeshore can help customers by storing items on-site in case of unexpected project delays.

California Distribution Center 1 (DC1) - 2649 E. Dominguez Street, Carson, CA 90895



Kentucky Distribution Center 2 (DC2) - 547 McKinney Avenue, Midway, KY 40347



MIDWAY, KENTUCKY EXPANSION COMING IN 2023!

Throughout 2023, we'll be working hard to add 360,000 square feet of space to the facility, which currently has a footprint of one (1) million square feet. With this new space, we'll be able to delight even more educators, families and kids with learning products that are in stock and ready to ship.

QUALITY & SAFETY

Focus on Safety

At Lakeshore, children's safety is our highest priority—and we know it's the top concern of our customers. That's why we want to provide you with detailed information about Lakeshore's testing and certification process, including the rigorous steps we take to ensure our products are safe.

Not only are we in full compliance with all the current U.S. safety regulations, but we also have our own in-house Product Regulatory & Compliance Team, which tests and inspects every item we carry with even more rigorous standards than those required by law. Every item we sell must meet or exceed all government safety requirements, or we don't carry it.

First, we ensure that all the materials that go into each new product are safe. (For example, materials in all children's products must be phthalate-compliant and must also meet strict standards for lead content.) Once we confirm that the materials we're using are safe, we conduct



exhaustive “use and abuse” testing to make sure each product will remain safe through years of everyday use. And after a product passes our rigorous testing, it is then tested and certified by a third-party testing laboratory. Finally, we continue to monitor the safety of our products through periodic testing, both internally and by third-party labs, to ensure that our suppliers maintain the high level of integrity we demand of our materials.

Designed by Educators

All of our exclusive products are designed by credentialed educators with years of real-world classroom experience. As subject-matter experts, they intentionally design Lakeshore products to meet content and performance standards at appropriate ages and abilities. In addition, our product developers utilize the latest research to ensure products remain relevant in a continuously evolving educational environment. Finally, they are involved in every stage of product development as well as the creation of ancillary materials to support implementation.

In-House Engineering

Our product developers are supported by a dedicated team of in-house engineers who ensure the quality and integrity of our designs. They use 3-D printing technology to oversee our designs and maintain strict control over the quality and durability of each product. In addition, just as we source the highest-quality raw materials for our furniture, we only use virgin materials and composites in our manipulatives—avoiding regrind material that can compromise a product’s integrity.

Transparency in Manufacturing

Once a design is finalized, we maintain close supervision over the entire manufacturing process. Our manufacturing experts—who possess degrees in mechanical engineering, chemical engineering, process engineering and other related fields—spend all of their time at our production sites. They closely monitor the manufacturing processes and the materials being used to ensure the highest-quality products for our customers. Having our own experts on hand allows us to manufacture our products without the use of third parties.

Our commitment to responsible and ethical business practices extends to everything we do—including our social and community responsibilities. Lakeshore has a strict no-tolerance policy for human rights violations, child labor or other labor law violations; we have a fully staffed Hong Kong office set up for the sole purpose of enforcing that policy and ensuring the highest health and safety standards are met by our vendors. If manufacturing issues arise, we take corrective action by providing additional training and development. Our engineers work closely with the factory’s owners and engineers—reinforcing Lean and Six Sigma Manufacturing processes and overseeing the entire production process from start to finish.

TAB C
KEY PERSONNEL

TAB C KEY PERSONNEL

If applicable in providing services under this contract, identify all managers, supervisors, and other team members who will be involved in the management of the delivery of goods or services under this RFP. Identify any subcontractors or third-party services that are utilized in the performance of fulfilling this RFP. In addition to email and phone contact information for each, provide a general explanation of how the team will interface with NCTCOG and Participating Entities' project management and team personnel.

At Lakeshore, we are proud to provide one point of contact through the entire project phase! You can ensure the Members will receive the best possible service. If Lakeshore is selected to perform any work under the TXShare contract, NCTCOG TXShare Cooperative Purchasing Program Members will have a dedicated team assigned to their projects.

Anthony McKee will serve as the Primary Point of Contact for TXShare Cooperative Purchasing Program Members and will work hand in hand with Participating Entities' project management and team personnel. You can depend on Anthony to provide personalized service to ensure that all Members' needs are met—from order to delivery.

DEDICATED STAFF

Anthony McKee, Regional Sales Manager (Primary Point of Contact)

Based in Arlington, Texas, Anthony has been exceeding Lakeshore customer expectations for 9 years. You can be confident that Anthony is an experienced, practiced professional who understands the needs of teachers and classrooms in all settings. Anthony will work closely with our design and installation/delivery team and will be available to make in-person visits to installation and showrooms as needed, provide product demonstrations, and training.

Contact Information

Phone: (817) 471-8518

Email: amckee@lakeshorelearning.com

Fax: (310) 537-7990

Bob Musso, Regional Vice President –Texas

Bob has been with Lakeshore for 9 years. He is responsible for managing our regional teams in the state of Texas. He ensures that regional managers and directors in his area have the tools and expertise to support all customers large and small.

Contact Information

Phone: (310) 431-1345

Email: bmusso@lakeshorelearning.com

Fax: (310) 537-7990

Maribel Lopez, Sales Support Specialist

Maribel will act as a liaison between Lakeshore and the NCTCOG TXShare Cooperative Purchasing Program Members to ensure open lines of communication so the Members' expectations are met and exceeded. Her responsibilities will include personal account service, management of large deliveries and orders that require special handling, general sales support and special events.

Contact Information

Phone: (800) 421-5354 ext. 2767

Email: mrlopez@lakeshorelearning.com

Fax: (310) 537-7990

Susan Dykgraaf, Director of Learning Environments - West US

Susan has been with Lakeshore for 6 years. Susan's responsibilities include personally servicing customers in their respective areas of the Western region of the United States to ensure that each customer's needs are met and that they receive superior service and quality educational materials.

Contact Information

Phone: (469) 990-7844

Email: sdykgraaf@lakeshorelearning.com

Fax: (310) 537-7990

Todd Hays, Senior Vice President of Business Development Team & FF&E

Todd has been with Lakeshore for 16 years. He is responsible for managing Lakeshore's elementary business development efforts throughout the United States. He has a direct role in servicing Lakeshore's top customer accounts and ensures that they receive the best possible services.

Contact Information

Phone: (720) 985-9457

Email: thays@lakeshorelearning.com

Fax: (310) 537-7990

Local Retail Support

NCTCOG TXShare Cooperative Purchasing Program Members can also take advantage of our retail store located in Dallas, Texas. Our store managers and a team of store associates are available to provide a seamless shopping experience! Simply provide account #158476 and RFP #2023-074 at the register to receive contract pricing. Lakeshore is also willing to make this retail store space available to Members for special events!

Lakeshore Learning Store (Dallas)

14060 N. Dallas Pkwy.

Dallas, TX 75240

Phone: (972) 934-8866

Fax: (972) 934-0593

Store Hours: Monday-Friday 10:00 a.m.-8:00 p.m.,

Saturday 10:00 a.m.-7:00 p.m., Sunday 11:00 a.m.-5:00 p.m.

POST AWARD**Emily McGowan, Lead Classroom Designer & Education Expert**

Emily has over 10 years of teaching experience and over 14 years in design of educational products and learning environment design. She has worked on over 450 3-D design and layout projects this year alone. Emily will work closely with NCTCOG TXShare Cooperative Purchasing Program Members to help visualize exactly what the learning environment will look like. She will continue to work closely with Members during the design stage and will make any necessary changes along the way.

Contact Information

Phone: (800) 421-5354 ext. 2121

Email: emjohnson@lakeshorelearning.com

Fax: (310) 537-7990

Ian Turpen, Lead Installer

Ian has been with Lakeshore for over 6 years. Ian manages deliveries and installation projects throughout the country. He has supervised over 300 installation projects and over 1,000 classroom setups. Upon request, Ian is available for on-site support and unscheduled site meetings related to installation. He will oversee all NCTCOG TXShare Cooperative Purchasing Program Members' deliveries.

Contact Information

Phone: (720) 245-0484,

Email: iturpen@lakeshorelearning.com

Fax: (310) 537-7990

SUBCONTRACTORS

If Lakeshore is selected to perform any work under the TXShare contract, the contract will be performed and fully satisfied by Lakeshore Learning Materials. No subcontractors will be involved in the performance of the contract. We do not need to specifically contract with another company to fill your order because we have more than 2 million feet of warehouse space where we always keep a complete inventory of all materials. Furthermore, Lakeshore is proud to offer an in-house highly trained installation and service team.

TAB D
TECHNICAL PROPOSAL

TAB D TECHNICAL PROPOSAL

This section should constitute the major portion of the submittal and must contain a narrative in specific response to items identified below and to all to the specifications outlined in Section 5.0 – Scope of Work and Exhibit A.

1. Description of the services for which the Proposer is able to provide. In responding, please use the categories identified in Exhibit A of this RFP.

Lakeshore is proposing Seating, Storage Units, Tables, and Desks for the following categories:

Category #2: Freestanding Office and Classroom Furniture such as fixed and adjustable height desks, tables, bookshelves, vertical and lateral filing cabinets, bookshelves, library shelving and filing systems.

Category #3: Office, Classroom and Breakroom Seating Solutions such as soft seating, lounge seating, modular linear seating, executive chairs, task chairs, folding and stackable chairs, benches and other general seating not limited to pre-school seating.

If Lakeshore is selected to perform any work under the TXShare contract, Lakeshore will offer NCTCOG TXShare Cooperative Purchasing Program Members complimentary services which includes design, furniture recommendation, project management, budget alignment, meetings, training, and evaluation.

We have extensive experience working with programs that are converting “traditional” classroom spaces to ones that are focused on collaborative learning, student-directed activities, and 21st Century learning environments.

WE ARE TEACHERS

Our specialists have years of real-world teaching experience and possess deep knowledge of the most current research on effective learning environments. When putting a classroom together, our experts are educators first. Their in-depth understanding of the early childhood classroom informs every choice they make, ensuring that your learning spaces will support the specific needs of your teachers and students throughout the day. In total, our product development team has over 140 years of combined classroom experience!

At Lakeshore, we believe that all students and educators deserve the very best when it comes to classroom furniture and design. This is clear in our approach to classroom design and choices. In our world, there isn't a good, better, best scenario; we only offer the best. As such, we don't source our furniture from outside vendors, choosing instead to design, manufacture, and distribute all of our furniture in-house in an effort to oversee both the quality of the furniture and the customer experience, from start to finish.

Our furniture creates learning environments that are flexible, comfortable, and functional for the entire school community. With extensive classroom experience, all of our developers understand the importance of student choice in their own learning process. Likewise, we understand how classrooms and schools operate, so we make sure to include the needs of educators, administrators, support staff, and facilities personnel, in the designs of our furniture. All of this, combined with our control over the manufacturing process produces a best-in-class durability, backed by a lifetime warranty, ensuring years of educational instruction and positive learning outcomes for NCTCOG TXShare Cooperative Purchasing Program Members.

FURNITURE FOR THE 21ST-CENTURY SCHOOL

Lakeshore's product developers were inspired to create Flex-Space furniture so teachers could meet the real-world needs of 21st-century classrooms—from kindergarten to high school. Our developers understand the importance of student choice in their own learning process. Our most versatile furniture line allows educators to arrange flexible spaces that fluidly change throughout the day—supporting a wide variety of independent and cooperative learning activities while giving students choices about how they learn best. We're so thrilled with the result, we offer a lifetime warranty on all Flex-Space storage units, desks and tables (excluding write & wipe), as well as a wide array of seating options. Flex-Space—it's the furniture designed for any learning space.



Flex-Space furniture by Lakeshore is now available for middle school and high school! Intentionally designed by educators, Flex-Space supports the physical, academic and social needs of students preparing for college and career. With mobile desks and tables, tech-ready Engage Modular Seating units, plus an array of additional flexible seating options, Flex-Space supports students' physical need to move and makes it easy to fluidly reconfigure spaces throughout the day. As students engage in collaborative, project-based activities or teacher-led instruction, this newly expanded furniture line promotes next-generation learning skills and a true sense of community. Rigorously tested and featuring a timeless design, Flex-Space is built to last, providing schools with future-proof learning spaces from the classroom to common areas and beyond.

Below are some of the key features of our Flex-Space furniture line.

- Next-generation classrooms **support advanced learning** of middle school students
- Independent & group workstations invite critical thinking and in-depth discussions
- **Furniture provides flexibility within the learning space**, supporting how students work best
- Mobile furniture for elementary school to high school supports the development of key skills needed for the 21st century—**communication, collaboration**, critical thinking and creativity
- **Desks, tables and seating allow students to quickly transition from independent to collaborative learning...and back again**
- Allows educators to easily reconfigure classrooms, libraries, media centers and nontraditional spaces for various projects and group sizes
- Inspires dynamic spaces that fit every student's individual learning style
- Made of tough, wipe-clean laminate on top & bottom; supported by durable, full-steel frames; deep design for added stability and storage; top-quality, locking casters
- GREENGUARD® Certified and recognized by the LEED® Building Rating System backed by lifetime warranties

LAKESHORE FURNITURE: DIFFERENT OPTIONS FOR DIFFERENT NEEDS

All Lakeshore furniture is designed by our in-house team of product developers—who are all educators with years of classroom experience. Their deep and practical knowledge ensures that Lakeshore’s purpose-built furniture supports best teaching practices, child learning and development, and long-term facilities’ management.

Flex-Space

- Mobile furniture for elementary school to high school supports the development of key skills needed for the 21st century—communication, collaboration, critical thinking and creativity
- Desks, tables and seating allow students to quickly transition from independent to collaborative learning...and back again
- Allows educators to easily reconfigure classrooms, libraries, media centers and nontraditional spaces for various projects and group sizes
- Inspires dynamic spaces that fit every student's individual learning style
- Made of tough, wipe-clean laminate on top & bottom; supported by durable, full-steel frames; deep design for added stability and storage; top-quality, locking casters
- GREENGUARD® Gold Certified and recognized by the LEED® Building Rating System
- Backed by lifetime warranties



Flex-Space Jr.™

- The first complete line of mobile furniture for early childhood environments
- Rolls anywhere educators need—transitioning learning spaces in seconds to support circle time, naptime, mealtime, classroom cleaning, physical distancing or just refreshing the room
- Made of tough, wipe-clean laminate on top and bottom; supported by durable, full-steel frames; deep design for added stability and storage; top-quality, locking casters
- GREENGUARD® Gold Certified and recognized by the LEED® Building Rating System
- Backed by lifetime warranties



Classic Birch

- Quality-crafted for early childhood settings, kid-safe and built to last
- Natural wood furniture fosters an inviting environment for early learners
- Made of solid birch with a nontoxic, wipe-clean finish; reinforced dado joint construction; fully captured hardboard backings for extra strength; smooth, eased edges for safety
- GREENGUARD® Gold Certified and recognized by the LEED® Building Rating System
- Backed by lifetime warranties



Heavy Duty

- Durable laminate with the look and appeal of wood is perfect for early childhood
- Supports the visual and design aesthetic of any learning environment
- Made of sturdy laminate with smooth rounded corners for safety; metal-to-metal construction for ultimate durability, wipe-clean surfaces resist moisture and stains; PVC edgebands for extra durability
- GREENGUARD® Gold Certified and recognized by the LEED® Building Rating System
- Backed by lifetime warranties



Kids Colors™

- Easy-care, kid-friendly and classroom-tough
- Available in 4 colors: blue, red, yellow and green
- Tempered steel hardware for strength; double-reinforced joint construction; durable, wipe-clean laminate surfaces; kid-friendly, rounded corners for safety
- Backed by lifetime warranties



Just Like Home™

- Everything caregivers need to make learning feel like home
- A perfect addition to Montessori-inspired and Reggio-inspired early learning settings
- Solid hardwood construction that's built to last; metal-to-metal connections for maximum strength; wipe-clear surfaces that resist moisture and stains; durable, textured vinyl cushions for extra comfort
- GREENGUARD® Gold Certified and recognized by the LEED® Building Rating System
- Backed by lifetime warranties



First Steps®

- Early childhood furniture that's built to last and toddler-safe
- Hardwood furniture designed specifically for toddler settings
- Low-to-ground design keeps toddlers in view; easy-grip handrails help tots stand, keep their balance and take steps; play-top surface to keep toys fully contained; nontoxic wipe-clean finish for easy care
- GREENGUARD® Gold Certified and recognized by the LEED® Building Rating System
- Backed by lifetime warranties



Outdoor

- Everything you need to take learning outdoors
- Looks like wicker, but constructed of tightly woven all-weather plastic for lasting durability in early learning programs
- Made of easy-clean materials; fade-resistant and water-resistant fabric covers; hidden metal construction; adjustable feet to make leveling easy
- Backed by 5-year warranties



NOW AVAILABLE FOR MIDDLE SCHOOL AND HIGH SCHOOL!

Our Flex-Space line now includes furniture for middle and high school students! Our all-new Engage Modular Seating is perfect for next-generation learning—making collaboration, group work and study time more inviting than ever. Designed by educators, the furniture can easily be mixed and matched to create custom learning spaces. Engage seating is also ideal for common areas, libraries and even teacher lounges! Want to make spaces tech-ready? Just add the coordinating table with built-in power outlets!

GREENGUARD® GOLD CERTIFICATION

Lakeshore offers a variety of classroom furniture pieces that have earned GREENGUARD Gold Certification. Many of our furniture lines (Classic Birch, Flex-Space, First Steps® and Heavy-Duty) are certified by the GREENGUARD Environmental Institute to support low emissions standards—reducing chemical pollutants and helping to improve indoor air quality.



GREENGUARD Gold Certification is recognized by numerous sustainable building programs, including the LEED® Building Rating System. Purchasing products that are GREENGUARD Gold Certified helps you earn points toward LEED certification. Products on our website that feature the GREENGUARD Gold logo are certified by the GREENGUARD Environmental Institute to comply with low emissions standards—reducing chemical pollutants and helping improve the quality of indoor air.

For a complete listing of Lakeshore's GREENGUARD Gold Certified products, just search the keyword "GREENGUARD" on our website. You may also request more information from Lakeshore's Customer Service Department by calling (800) 421-5354.

FURNITURE FOR THE 21ST-CENTURY SCHOOL



Design & Development

- Lakeshore's Flex-Space Furniture is designed to support the development of key skills needed for the 21st century—communication, collaboration, critical thinking and creativity.
- Flex-Space Furniture gives teachers the ability to create flexible spaces, allowing educators to quickly and easily reconfigure classrooms, libraries, media centers and nontraditional spaces for various projects and group sizes!
- Flex-Space Furniture is managed by Lakeshore's product developers—who are all former teachers! Their decades of combined classroom experience ensure that Flex-Space Furniture is designed with the teacher in mind and supports best teaching practices.
- Lakeshore product developers' long experience designing manipulatives and supplemental curricula assures that Flex-Space Furniture will transform all learning spaces into student-centered environments that support project-based learning.
- The Flex-Space Furniture line includes various flexible seating options, providing student choice to support individual learning styles.
- All furniture pieces are designed to seamlessly integrate the storage and use of student materials, tools and manipulatives.
- In-house design engineers ensure that all furniture is manufactured for ultimate strength and longevity.
- In-house mechanical/process engineers assist with the selection of raw materials, ensuring the highest quality and appropriateness for all furniture.
- Lakeshore offers Professional Development services, including sessions targeted to support the implementation of an effective 21st-century classroom.

Manufacturing Standards

- Strict control of manufacturing specifications and processes. Fully staffed office near factories ensures top-quality, virgin raw materials are used.
- In-house mechanical/process engineers regularly inspect and consult with factories, ensuring manufacturing processes operate effectively, producing consistent, high-quality furniture pieces.
- In-house inspectors conduct strict and thorough factory inspections on all orders following manufacturing—before furniture units are shipped and stocked at Lakeshore distribution centers.
- Metal-to-metal construction for ultimate durability, along with fully captured back panels and durable, protective edgebands to prevent moisture and warping.

Testing & Quality Assurance

- In-house use-and-abuse testing is conducted on all designs throughout the development process to guarantee that furniture meets strict standards. Designs are revised and improved after each test prior to manufacturing until all standards are met.
- Outside lab testing and certifications conducted to meet strict safety and flammability standards. Certification and testing documents available upon request.
- In-house use-and-abuse testing conducted on orders after arrival at Lakeshore distribution centers to ensure consistent quality over time.
- Every order is inspected to ensure 100% customer satisfaction.
- Lifetime warranty on all tables, stacking chairs, storage units and shelves.

Category #5: Installation and Related Services such as rental, design, assembly, safety inspection, repair, renovation, refurbishment, re-manufacture, retrofit or recycling services.

INSTALLATION SERVICES

We are proud to offer our own in-house highly trained team of experts and we employ a nationwide team of installation staff with experience installing classroom setups through our Complete Classrooms® program. Rest assured, we will ensure customer satisfaction on all Installation projects.

INSTALLATION/DELIVERY TEAM

With over 8,000 Complete Classroom installations in 2022 alone, Lakeshore is fully equipped in assisting school districts with complete classroom or expansion projects! No job is too big or too small for Lakeshore! We are a vertically integrated company that can scale any size project with over 3,500 employees across the US, enabling us to manage multiple installation projects.

Lakeshore is proud to offer in-house highly trained installation and service team. Lakeshore's dedicated installation staff has extensive experience working with school districts, individual schools, elementary programs, early childhood programs (both public and private), and all related government agencies. Our Lakeshore Complete Classrooms® (CCP) assembly teams are trained in and responsible for safely unloading product from the delivery truck, accurate furniture assembly according to the instruction provided (and via assembly training videos), classroom set up if requested by the customer, and trash removal.

The number of staff Lakeshore assigns to an installation project depends on the size of the order and the number of days required to complete installation.

INSTALLATION PROCEDURE

Our delivery teams are trained to provide unbeatable service from the moment they arrive. On delivery day, we take care of everything—with White-Glove Delivery and Installation service*! This service includes:

- Unpacking and assembly
- Supervised setup in a classroom, a library, a media center or other learning space
- Custom labeling and boxing of orders by designated information, such as by classroom or teacher
- Supervised verification that all rooms are in ready-to-move-in condition

*Complimentary for orders of \$20,000 or more that ship to a single location in the contiguous United States. Depending on delivery location, additional charges may apply.



INSTALLATION DAY

On delivery day, we take care of everything—with White-Glove Delivery and Installation service*! On the date of installation, our team will meet the truck, offload materials, and place all materials in designated area(s) or classroom(s).

Our on-site Customer Care Program (CCP) Supervisors lead our assembly teams. Each CCP Supervisor has gone through hands on and book training in order to be safe and successful. A CCP supervisor will supervise the delivery to ensure that all items are assembled, complete set-up in each room and remove all debris such as cardboard and packing. Ian Turpen has been assigned to this project as the Lead Installer. Ian work with the district and/or campus administrator for final configuration of furniture in the areas of this facility.

PUNCH PROCESS

Upon completion of White-Glove Delivery and Installation services, we will provide NCTCOG TXShare Cooperative Purchasing Program Members with a punch list of all furniture delivered and installed. The punch list will include descriptions of furniture items delivered and locations of delivery, such as school locations, area, or room to assist in catering any outstanding issues or areas of concern.

2. Description of the Proposer's process for responding to an order for product.

PRODUCT AVAILABILITY AND DELIVERY CAPABILITY

Two National Distribution Centers to Serve You!

With two national distribution centers serving the eastern and western regions of the United States, we can provide fast shipping anywhere in the country. And with 2 million square feet of storage capacity, our in-stock rate is among the highest industry-wide!

Our west coast distribution center is located at company headquarters in Carson, California (close to the Ports of Los Angeles and Long Beach), while our eastern distribution center is in Midway, Kentucky.

- No drop shipments—all orders ship direct from Lakeshore
- Simple and hassle-free order tracking
- Custom labeling—so every item is delivered to the right classroom, library, media center or other learning space
- Personalized service from order to delivery

ORDER PROCEDURE

When Lakeshore receives a purchase order from North Central Texas Council of Governments, your dedicated Lakeshore Sales Support Specialist, Maribel Lopez, will contact NCTCOG TXShare Cooperative Purchasing Program Members to coordinate the logistics of the delivery, such as:

- Delivery dates and locations
- Unloading restrictions
- Stairs/elevator restrictions
- Setup requirements

For any delays in the project schedule, Lakeshore will coordinate to hold orders from shipping at one of our storage facilities (located in Midway, Kentucky, and Carson, California) until NCTCOG TXShare Cooperative Purchasing Program Members provide confirmation to release orders and schedule deliveries.

3. Description of the Proposer's process for delivering orders to respective clients.

DELIVERY OF GOODS

Lakeshore ships millions of boxes each year, with numerous semi-truckloads leaving our warehouses every day. We contract with leading trucking companies that deliver thousands of truckloads of materials each year to different regions across the country, and that number is growing.

Lakeshore is flexible and can alter delivery and installation schedules if NCTCOG TXShare Cooperative Purchasing Program Members' schedule changes.

MASTER PACKING LIST

Every order that leaves Lakeshore has a detailed master packing list included. The packing list contains the item number, quantity, description, and box number. The box number is unique for each box on every order. This is particularly useful on large shipments when you need to find a specific item.

We have the ability to package the items by "kit", so the materials do not need to be separated on the receiving end. By doing this, the materials are already separated for individual classrooms—i.e., Bungalow 01 0-12 Months—and will be labeled accordingly for ease of distribution on the receiving end.

CUSTOM LABELING

We also include a “Carton Contents Label” on every box that clearly identifies the stock numbers, descriptions and quantities of everything in that box. The Carton Content Label is designed to make Receiving and Inventorying of received materials extremely easy, easily taking hours off the unpacking process for large, classroom sized orders.

SHIPPER LABELS

In addition to our Master Packing Lists and Carton Content Labels, our Shipper Labels also contain vital information to make the receipt of shipments easy. Every shipper label is uniform in size, content and layout, and is easy to read. They also include all the vital information regarding your order: Purchase Order Number/Contract Number, Classroom Name, Teacher Name, Location Name and Complete Shipping Address, along with Lakeshore’s order number.

4. Description of the Proposer’s customer satisfaction services, to include any warranty and/or repair capabilities.

CUSTOMER SERVICE

We can’t say it enough: Customer satisfaction is our number-one priority. As such, our multifaceted Customer Service representatives go out of their way to provide a peak experience for every customer.

Customer Service Center:

Address: Lakeshore Learning Materials - Customer Service Department
2695 E. Dominguez St., Carson, CA 90895
Phone: (800) 428-4414
Fax: (310) 537-4261
E-Mail: lakeshore@lakeshorelearning.com
Hours of Operation: Monday–Friday, 6:00 a.m.–6:00 p.m., PST



PRODUCT WARRANTY

Lakeshore believes in the quality of our products, and we stand behind them. Our no-nonsense warranties guarantee that the items we create are meticulously designed and carefully crafted to withstand the test of time. From our ruggedly built furniture to our many reusable classroom activities, the majority of our products are non-consumable and will stand up to years of use. If any product breaks within the warranty period, we will repair or replace it...at no charge!

We unconditionally guarantee every item. We stake our reputation on the quality of our products. If you are unhappy with any item for any reason, return it to us for a full refund or exchange.

- **Lifetime warranty** on premium-quality classroom furniture, tables and desks, chairs, and cots
- **10-year warranty** on Classroom Carpets
- **5-year warranty** on Write & Wipe Mobile Tables & Desks, Outdoor Furniture, trikes, and cribs
- All other items receive a full-year warranty (unless otherwise noted)



Our warranties cover any structural defects that are found under normal, everyday use. Structural defects do not include cosmetic damage caused by regular wear and tear (such as the gradual fading of fabrics over time) or damage caused by factors outside of normal use, such as acts of nature, modification, or unreasonable or abusive use.

Lakeshore will repair or replace any product or product component that is defective in material or workmanship for the life of its warranty period as long as the product is owned and used by NCTCOG TXShare Cooperative Purchasing Program Members. All warranty claims are tracked by Lakeshore Purchase Order number.

WARRANTY TRACKING

Warranty data is maintained at Lakeshore's headquarters. Our team prepares product binder including images, cut sheets, furniture plans, product manuals, cleaning instructions, and warranty information and updated binder with any products which have changed during installation. Should you need any warranty details, or have any questions about existing warranties, you can reach Customer Service at (800) 428-4414 or lakeshore@lakeshorelearning.com.

RETURNS OR EXCHANGES

Not only are our products distinguished by their quality, educational merit and safety—they're also backed by our ironclad guarantee. If you are unhappy with any item for any reason, you may return it for a full refund or exchange...no questions asked! If you need assistance with an order, simply contact our Customer Service Department at (800) 428-4414.

5. Description of the Proposer's invoicing process used by the Proposer.

We can accommodate requests for individual locations to receive invoices when they are both the "bill to" and "ship to" address. Our options for electronic billing will be contingent on your specific needs and software requirements.

Lakeshore offers custom eProcurement solutions that can meet all electronic ordering and invoicing needs. Our eProcurement team serves over 20,000 organizations nationwide, from metropolitan school districts to local Head Starts. We can create custom Procurement websites, as well as electronic integration via cxml punchout and EDI.

6. Any assumptions made in responding to the requirements.

Lakeshore has made no assumptions in responding to the Bid requirements

7. Any exceptions to the requirements. If there are no exceptions, Proposer shall explicitly state that no exceptions are taken to any part of this RFP. Offer must be in compliance with stated term and conditions unless NCTCOG accepts identified exceptions of the Proposer.

Lakeshore does not provide installation services in Alaska and Hawaii.

8. Any special features or services the Proposer is proposing in response to the requirements that are included within the pricing provided.

We're also proud to offer comprehensive services like Complete Classrooms®, user-friendly eProcurement and targeted professional development—making Lakeshore the one-stop shop for all your classroom needs.

CLASSROOM & SCHOOL DESIGN PLANNING

Simply show us your space—and leave the rest to us! Our design experts will create all area layouts and we will make all the necessary changes along the way.

We have extensive experience partnering with site and design advisory teams on large projects. Upon award, our team can meet with advisory boards to visit classrooms, libraries, media centers or other sites to measure, develop and deliver complimentary 3-D classroom layouts. These “scaled” 3-D renderings are available at no additional cost—and feature all furniture, carpet, doors, windows, etc., to ensure appropriate sizing and functionality in each environment.



All classroom and school design services are supported by traditional furniture for preschool to kindergarten and flexible furniture options for preschool to high school settings. All Lakeshore furniture is developed in-house by educators and design engineers who ensure that all units are manufactured for ultimate strength and durability. In addition, our in-house team of mechanical/process engineers assist with the selection of raw materials, ensuring the highest quality and appropriateness for all furniture.

DESIGN TEAM

Our design experts are educators with years of classroom experience. Their deep knowledge of the classroom informs every choice they make—ensuring that your learning space supports teachers and students throughout the school day. Emily McGowan, Product Services Director is the Lead Classroom Designer and oversees the design team, comprising 8 individuals. Rest assured, you'll get the expertise you need and the support you want.

PROJECT APPROACH

We have the ability to work with individual schools to customize furniture selection based on their vision, goals, and budget. Based on your needs, our experts can provide design development, specification, procurement, delivery, installation, punch, and follow-up of furniture, fixtures, and equipment to NCTCOG TXShare Cooperative Purchasing Program Members. Additionally, we will help ensure project cost control and will provide budget updates accordingly.

Step #1: Meet with Our Experts:

Upon award and before product selection begins, you'll meet with our education specialists to discuss your needs and show us your space. Our specialists have years of real-world teaching experience and possess deep knowledge of the most current research on effective 21st Century learning environments. When putting a classroom together, our experts are educators first.

Step #2: Design Your Space:

To help you visualize exactly what your classroom will look like, our design team will create a custom 3-D layout for each learning environment we're furnishing, including scaled renderings that depict all furniture, carpets, doors, and windows to ensure appropriate sizing and functionality in each space.

Step #3: Delivery and Installation—Leave It to Us:

Once the design is complete and your order is finalized, we will continue to support you through the entire installation process. We will deliver your order, assemble the furniture, set up your learning environment and remove any packaging and debris at no cost.

EXCLUSIVE ITEMS

Among the wide range of educational products offered by Lakeshore, there are over a thousand outstanding and innovative items for which we are the sole-source vendor. These exclusive materials are easily identified by the prefix in their item number. Any items you see with the following prefixes are sole-source items that you simply won't find anywhere other than Lakeshore:

**AA AB AX AZ DD DG EE FF GG HH JC JJ KC KT
LA LC LCW LDA LK LL LM PP PX RA RE RJ RR RS TT VX WF YB**



CUSTOM WEBSITES: ePROCUREMENT SERVICES

Lakeshore eProcurement Services helps schools and institutions cut administrative costs, streamline processes and put the entire purchasing cycle at their fingertips.

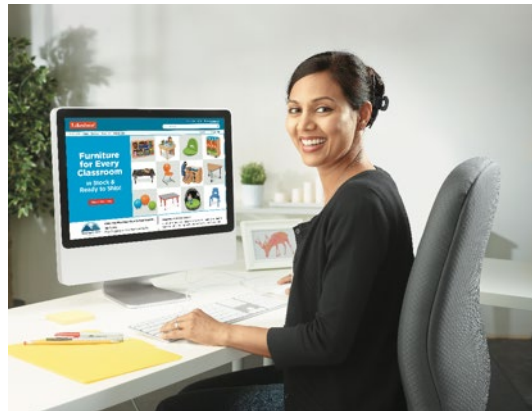
With over 20,000 enrolled customers, from metropolitan and rural school districts to local early learning programs, custom ePro websites are designed to meet the needs of any organization.

Our custom ePro websites complement any system:

- Oracle
- SAP
- Ariba
- Skyward and more

Over 30 features to choose from:

- Visibility of account terms
- Multilevel approval process (up to 4 levels)
- Instant quotes
- Quick order approval
- One-click bulk orders
- User-specific budgets and expirations, shipping/billing rules and views
- Exclusive items
- Customized product assortment
- Item restrictions and maximum limits on orders
- Easy self-service user administration
- Search function that narrows results quickly and accurately
- Multiple payment options: PO, account, P-Card, credit card, gift card, etc.
- Tablet-friendly
-



PROFESSIONAL DEVELOPMENT

Lakeshore Professional Services Group (PSG) is proud to offer personalized, hands-on learning services designed to support the unique and growing needs of teachers and educators. As educators themselves, our PSG specialists will partner with you to customize the perfect mix of content and training to support your professional development needs.

- **Professional Development**
Virtual and in-person workshops led by credentialed content experts and tailored to your exact needs. Offered to support a variety of programs through traditional workshop settings, conferences, and keynotes.
- **CLASS Observations**
Infant, Toddler and Preschool CLASS observations conducted by reliable observers.
- **Custom Solutions**
Training and support with aligned resource choices for optimal implementation and impact.
- **Flexible Scheduling Options**
Half-Day Sessions (up to 3 hours) | Full-Day Sessions (over 3 hours) | Multiday Series

Professional Development can be tailored for a variety of audiences, including teachers, administrators, and parents. Choose from in-person events, live or recorded virtual sessions, or a combination of both.

BUDGET TRACKING

Because Lakeshore is the direct manufacturer of our own furniture lines (Flex Space, Flex Jr, Engage, Birch, Heavy Duty, Kids Colors, Outdoor, and First Steps), Lakeshore can offer the best possible pricing, which we pass along to our customers each day. You can rest assured – if NCTCOG TXShare Cooperative Purchasing Program Members order with Lakeshore, regardless of the volume, Members will be receiving the highest quality products featuring the best pricing available.

Our team works with NCTCOG TXShare Cooperative Purchasing Program Members to finalize selections and to stay within budget. Lakeshore will provide any updates to the budget throughout the process and will confirm quantities, fabric approvals, and budget alignments. Our team will provide Members updates accordingly throughout the lifetime of the contract.

IN-HOUSE MARKETING

Upon award of this contract, we will notify all appropriate departments and Regional Sales Managers (RSMs) about the new contract. Our RSM's can help spread the word about our new NCTCOG TXShare Cooperative contract when visiting customers. If requested, we can also have our in-house Marketing Department and Art Departments create special flyers that include contract details. We can also note the contract in each participating agency's Lakeshore account.

Lakeshore develops and distributes best-in-class co-branded marketing materials. Our marketing staff will develop a marketing plan to support the NCTCOG TXShare Cooperative contract in collaboration with NCTCOG. Our in-house Marketing and Art departments will work together to create any marketing pieces needed, whether electronic mailings, sales flyers, handouts, brochures, mailings, catalogs, etc. Conferences can be attended by one of our regional managers.

We are very proactive in announcing awarded cooperative purchasing contracts with our current participating Public Agencies and prospective Public Agencies nationwide. Upon review and approval of marketing materials, we create and distribute a co-branded press release to trade publications. We announce agreements and ongoing updates of partnership on Lakeshore's social media channels. We are consistently prospecting new customers via shows, referrals, mailing lists, etc.

Failure to provide written response to items indicated in this section will be interpreted by NCTCOG as an inability by the firm to provide the requested product, service or function. NCTCOG encourages vendors to be creative when developing their proposals for the requested goods and or service(s). Designate specific contact person(s) for the following phases: (1) bid process (2) contracting process (3) contract administration (primary point of contact for receiving orders from Participating Entities).

BID PROCESS

Lakeshore's Bid Department is available for timely support. For any questions regarding this bid submission, please contact Johanna Lopez, Bid Analyst. Johanna will serve as your main point of contact during the evaluation process and for any requested clarification at (800) 421-5354, by fax at (310) 537-7990 or by e-mail at biddept@lakeshorelearning.com.

Lakeshore's Bid Manager Eunice Peterson and Bid Operations Manager Rafael Muro will also be available to assist NCTCOG TXShare Cooperative Purchasing Program Members with any questions regarding this Proposal. The Bid Team is available via phone at (800) 421-5354 and via email at biddept@lakeshorelearning.com.

CONTRACTING PROCESS

Lakeshore's Director of Bid & Contracts Jennifer Doran will ensure that Lakeshore adheres to all contractual agreements and commitments, assist with renewals, and answer any questions regarding the contract. Jennifer Doran is available via e-mail at biddept@lakeshorelearning.com or by phone at (800) 421-5354.

CONTRACT ADMINISTRATION

Anthony McKee will serve as the Primary Point of Contact for NCTCOG TXShare Cooperative Purchasing Program Members projects. Anthony is based in Arlington, Texas, which allows him to be readily available for classroom planning, product demonstrations, and training that NCTCOG TXShare Cooperative Purchasing Program Members need.

Upon award, your dedicated Lakeshore representative Anthony McKee will reach out to confirm all post-award requirements and provide a timeframe for delivery of goods. All internal teams and personnel assigned to the account will be briefed on contractual requirements.

Whether it be a small question or an inquiry about a large project, Anthony remains eminently available to assist TXShare Members. He will be available to meet in-person or remotely-whichever is best for TXShare Members.

Anthony will be a true resource for TXShare Members, providing expanded abilities in a variety of areas. Anthony will have the full support of by Melissa Crockett, Sales Support Specialist, Bob Musso, Regional Vice President, and Todd Hays, Vice President of Business Development Team and FF&E. Anthony will ensure TXShare Members receive the best possible service.

REPORTING

Lakeshore has the capability to report and track all products and services sold to NCTCOG TXShare Cooperative Purchasing Program Members, provided they reference "Per RFP #2023-074". We have an in-house IT team of over 40 people that can design, program, and implement reporting tools and analysis for your program to your specifications. Lakeshore does not charge any fees associated with our reports. We would be happy to set up any automated reports that you may need. Members must reference "Per RFP #2023-074" on all purchase orders. Designated to this contact for reporting is Kelly Brim can be reached by phone at (800) 421-5354 ext. 2597 or via email at bidreporting@lakeshorelearning.com

TAB E REFERENCES

TAB E REFERENCES

Include at least three recent references for customers (preferably public agencies) for whom you have provided similar services. Please include the organization's name, address, contact person, phone number, and email address for each reference. NCTCOG reserves the right to contact or visit any of the Respondent's current and/or past customers to evaluate the level of performance and customer satisfaction.

Lakeshore Learning Materials has over 69 years of experience in providing classroom equipment and supplies for schools, organizations and architects. Please feel free to contact the following references about our quality of goods and services:

LOCAL TEXAS SCHOOL DISTRICTS

Dallas Independent School District

209 N. Buckner Boulevard, Dallas TX 75228
Scope of Project: New Pre-K Full Day Program for whole district
Total Project Spend: \$400,000
Focus: Early Childhood
Project Year: 2020
Contact: Monica Ramirez, K-2 Director
Phone: (972) 925-6784
Email: moramirez@dallasisd.org

Arlington Independent School District

1203 West Pioneer Parkway, Arlington TX 76013
Scope of Project: In 2021, the Arlington ISD collaborated with Lakeshore to implement their Universal Pre-K initiative. Lakeshore successfully supplied curated learning materials and early childhood furniture to 10 Bilingual Classrooms, 8 ECSC Classrooms, and 32 General Ed Classrooms. Over a 9-days, Lakeshore meticulously supervised the delivery and installation process, including unpacking, assembly, debris removal, and ensuring that all 50 rooms across 14 campuses were in a ready-to-use condition.
Total Project Spend: \$300,000
Focus: Early Childhood
Project Year: 2021
Contact: Jackeline Orsini, Director of Early Childhood Learning
Phone: (682) 867-7265
Email: jorsini1@aisd.net

SIMILAR SCOPE OF WORK/EXPERIENCE

Fort Worth Independent School District

100 N. University Drive, SE 222, Fort Worth TX 76107
Scope of Project: Fort Worth ISD partnered with Lakeshore to outfit 250 classrooms. Lakeshore delivered and installed an average of five classrooms in four schools per day. With strategic early deliveries, Lakeshore ensured classrooms were prepared well in advance of teacher development days, enabling students to start their school year in fully-realized, modern learning environments.
Total Project Spend: \$3.4 Million
Focus: Early Childhood
Project Year: 2023
Contact #1: Heather Hennesey, Assistant Dir., Early Learning

Contact #1 Phone: (817) 871-2150
Contact #1 Email: heather.hennesey@fwisd.org
Contact #2: Olayinka Ojo, Executive Dir., Early Learning
Contact #2 Phone: (817) 814-245
Contact #2 Email: olayinka.ojo@fwisd.org

Kennedale Independent School District

120 W. Kennedale Pkwy, Kennedale, TX 76060
Scope of Project: James Arthur Early Academy that serves Pre-K to 2nd Grade. We outfitted 18 classrooms.
Focus: Early Childhood
Project Year: \$300,000
Contact: Laura Wells
Phone: (817) 563-8065
Email: wellsl@kisdtx.net

LARGE PROJECTS

Killeen Independent School District

We partnered with Killeen ISD to support a dramatic reimagining of 365 learning spaces for pre-k through fifth grade. The introduction of Flex-Space across five campuses is transforming teaching and learning across the district!

Project Name: Brand New Design and Build for the District.

Project Description: Based in Killeen, Texas, the district tasked Lakeshore with designing and furnishing 350 classrooms and 15 specialty rooms across 5 elementary campuses—including breakout spaces, a music center, a library, and a special education resource area. In addition to supplying the furniture and materials, Lakeshore also provided full installation services and debris removal for all learning spaces. Killeen ISD is now equipped with flexible, multipurpose spaces to support teachers, students and overall classroom management.

Start and Finish Date: 2019

Contract Amount: \$850,000.00

Please see attached for our Killen Independent School District Case Study.

Todd County Board of Education

Want to implement mobile furniture across your entire district? You're not alone! Just take a look at what we did in partnership with Todd County Schools in Kentucky.

Project: Brand New Design and Build for the District

Project Description: In December 2021, we delivered and installed 140 complete classroom environments at six schools/locations (one Early Childhood Center, two Elementary, one Middle, one alternative High School & one High School) making this entire district outfitted with our 21st Century Flex-Space Furniture Line.

Start and Finish Date: 2021

Contract Amount: \$2,100,000.00

Please see attached for our Todd County Board of education Case Study.



Lakeshore®

**Making the Difference
at Killeen ISD**

Designing, delivering and
installing 365 learning spaces
on time and on budget

Project Profile

5

elementary
school campuses

15

specialty rooms
and nontraditional
learning spaces

350

pre-k to 5th grade
classrooms



Objectives

- Transition from traditional to 21st-century learning spaces
- Provide training to support integration of flexible seating
- Expand learning opportunities to nontraditional spaces
- Provide seamless delivery & installation within time frame



Bringing Flexibility to Killeen

Killeen Independent School District serves a number of communities in central Texas. As the region undergoes a period of unprecedented growth, so grows the size of the student body. To meet the increase—and to satisfy the needs of 50,000 students by 2030—Killeen ISD relied on their *May 2018 Bond*.

“Our main initiative is to provide flexible seating options for our students,” said George Ybarra, Director of Purchasing at Killeen ISD. “When we began this project, we were traditional schools with traditional classroom configurations...and Lakeshore provided the options we needed.”

Challenge

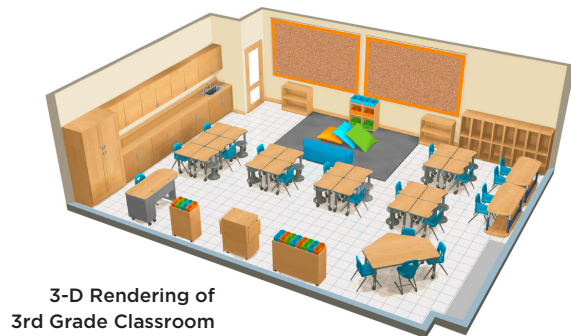
Creating New Learning Spaces on Time & on Budget

With the passage of the bond, Killeen officials set their sights on finding the right furniture vendor—and Lakeshore was the unanimous choice. What sealed the deal? The unmatched quality and value of their furniture, their decades of experience in education and their deep understanding of how classrooms function in the real world, plus the company's comprehensive installation service that ensured each campus would be completed in 15 days or less.

Solution

Flex-Space Mobile Furniture—Designed, Developed & Manufactured by Lakeshore

Created by educators for educators, Flex-Space transforms the teacher-focused classroom into a multifunctional environment that supports engagement, ease of differentiation and better outcomes for all learners. And with the strongest inventory position industry-wide, Lakeshore was able to meet Killeen ISD's timing needs without delay or interruption.



3-D Rendering of
3rd Grade Classroom



Design, Delivery & Installation



Installing 365 classrooms and nontraditional learning spaces is no easy feat. But, with 2 million square feet of capacity at the company's fully automated, state-of-the-art distribution centers, Lakeshore ships all orders direct to the customer—with no drop shipments or third parties.

And thanks to Lakeshore's Complete Classrooms® service—the company's turnkey solution for new or expanding schools—each installation at Killeen ISD required only 7-14 days. With room design, delivery and supervised installation by fully trained crews, Complete Classrooms® provides the comprehensive service districts need. "Lakeshore does not outsource," said George Ybarra. "It was the whole package."

The experience "re-standardized our expectations," said Ybarra. "I can honestly say we haven't had any real issues." And it all starts with Flex-Space furniture—Lakeshore's mobile furniture for 21st-century classrooms.





Next-generation learning spaces for the entire school

Killeen ISD wanted to move from traditional spaces to more flexible environments that offer students greater freedom in how they study, learn and connect. Flex-Space is the perfect solution.



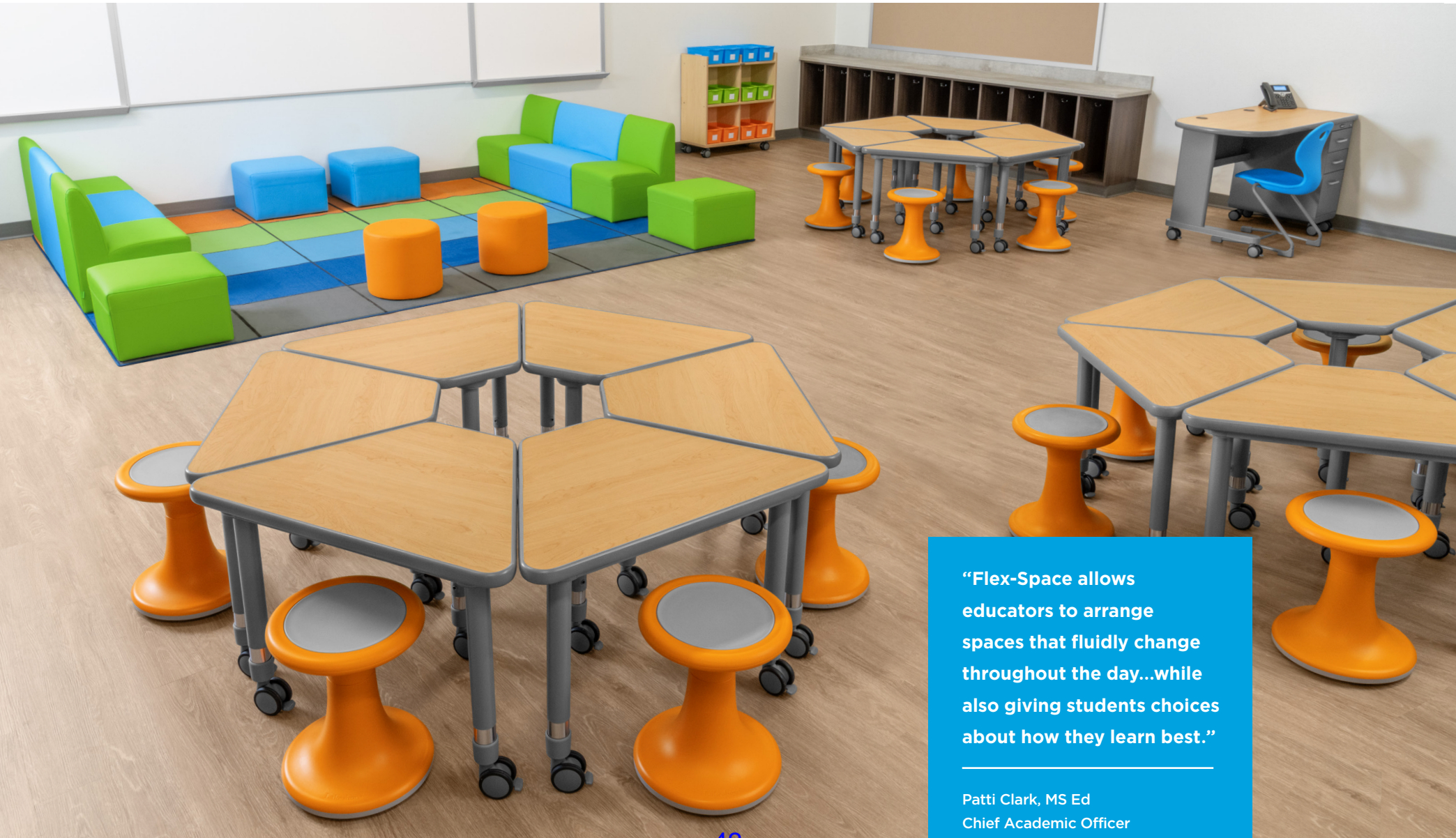
“Lakeshore’s product developers are educators first. This ensures that our furniture is an effective aid in teaching and learning.”

Patti Clark, MS Ed
Chief Academic Officer
Lakeshore

2nd Grade Classroom

Reimagine the traditional classroom

From mobile desks to a variety of flexible seating options, Flex-Space furniture helps Killeen ISD create student-centered spaces that meet the fast-changing needs of today's classrooms.



“Flex-Space allows educators to arrange spaces that fluidly change throughout the day...while also giving students choices about how they learn best.”

Patti Clark, MS Ed
Chief Academic Officer
Lakeshore

5th Grade Classroom

Flexible classrooms keep the options open

Flex-Space furniture provides upper elementary classrooms at Killeen ISD with maximum versatility—encouraging movement and collaboration while also supporting individual learning styles.



**“Our goals were
met and exceeded...
especially under
short time frames.”**

George Ybarra
Director of Purchasing
Killeen ISD



Quality, mobility, durability—you get it all with Flex-Space

Of course, Flex-Space furniture isn't just for the standard classroom. Lakeshore's mobile furniture gives Killeen ISD the flexibility it needs to support science labs, art rooms, diagnostic rooms and more.



**“Flex-Space furniture
supports engagement in
practically any setting.”**

Patti Clark, MS Ed
Chief Academic Officer
Lakeshore



Any space can be flexible

Looking beyond the classroom, Killeen ISD wanted to transform landings and other so-called “empty spaces” to create additional opportunities for student learning and connection.

From landings to stairwells to other underused areas, Flex-Space furniture allows schools to create inviting spaces that can be easily reconfigured from day to day...or hour to hour!



45
Stairwell Nook

Meeting the developmental needs of early learners

Pre-k settings present a unique set of challenges. But, with 68 years of expertise and a range of furniture and materials you won't find anywhere else, Lakeshore met all of Killeen ISD's early learning needs.



"It's been a 10 out of 10. No chasing down vendors, no excuses."

George Ybarra
Director of Purchasing
Killeen ISD

[Click to connect with us and explore the furniture solutions you need!](#)



Lakeshore®

Todd County
CASE STUDY



Location:
Kentucky
School District

5
school
campuses

48

137
learning
spaces

9 days
delivery &
installation







Dynamic spaces that fit every student's individual learning style

From flexible seating to mobile desks and tables, Flex-Space furniture gives students at Todd County options...while also supporting general instruction, intervention and classroom management.

"I've worked with other vendors...and the feeling is, it's Lakeshore or nothing."

Mark Thomas
Superintendent





TAB F
PROPOSAL PRICING

TAB F PROPOSAL PRICING

Respondents should furnish a proposal that specifies a pricing model(s) that will apply to all orders placed under this contract. The pricing models(s) can be based on quantity or a flat percentage discount across the board.

At Lakeshore, we have extensive classroom experience. We offer a wide variety of furniture lines and products that can be used by students from early childhood through high school. Our product developers are true educators who understand the functional requirements of classroom furniture. They ensure that our furniture is the best by conferring regularly with thought leaders and other experts in education research and design. Each Lakeshore furniture line is designed with the specific needs of students in mind, is developmentally appropriate and includes intentional elements that enhance the learning experience.

All items are available for purchase by all NCTCOG TXShare Cooperative Purchasing Program Members nationwide. Members can visit us at www.LakeshoreLearning.com and search “furniture” to view all of our furniture items! Your dedicated Regional Sales Manager, Anthony McKee, will work with NCTCOG TXShare Cooperative Purchasing Program Members to finalize product selections and will also be available to assist with any installations and site visits. Rest assured, our team will continue to work closely with you during the design stage and will make any necessary changes along the way.

Please see Lakeshore Quote #8502 for Market Basket Item 3 and 6 listed in Exhibit B: Sample Market Basket Form.

OFFER

Lakeshore is pleased to present the following offer to North Central Texas Council of Governments:

- 5% discount on all nonsale items from Lakeshore’s catalogs, website (www.LakeshoreLearning.com) and retail stores (see attached Store List for locations).
- FREE shipping on all orders in the contiguous United States.
- For orders shipping outside of the contiguous United States, please estimate standard shipping freight charges at 25% of the subtotal, with a minimum freight charge of \$9.99.

Complete Classrooms® design, delivery and white-glove installation service complimentary on orders of \$20,000 or more that ship to a single location in the contiguous United States.

Depending on delivery location, additional charges may apply. This service includes:

- Unpacking and assembly
- Supervised setup in a classroom, a library, a media center or other learning space
- Custom labeling and boxing of orders by designated information, such as by classroom or teacher
- Supervised verification that all rooms are in ready-to-move-in condition

Must reference “Per RFP #2023-074” on all purchase orders to receive these terms.

Lakeshore agrees to hold the discount offered in this submission throughout the lifetime of the contract. Catalogs and prices are subject to change during the calendar year, and in the event of significant factors outside our control, such as government-imposed tariffs or global pandemic; for current prices please visit www.LakeshoreLearning.com.

Please provide a current suggested list pricing (rate card) for the products and services that you intend to provide in your proposal.

Please see attached for NCTCOG TXShare Category 1 and Category 3 Price Lists.

EXHIBIT B

Sample Market Basket Specifications and Pricing Form

This will be used for **evaluation purposes only**.

Please use the information below along with the subsequent sample pricing form to complete this section. The following specifications are derived from manufacturer datasheets and from authorized third-party resellers when data is otherwise not readily available. Each market basket item will be priced at a quantity of one (1) unit.

Respondents are encouraged to provide a market equivalent if their company does not offer the item used to generate specifics.

Market Basket Item 1: HON Ignition Mesh Back Desk Chair (HON12M2AMLC10TK) No Bid

Description:

- Task chair for office work
- Black mesh upholstery
- Pneumatic gas lift height adjustment
- Overall dimensions: 44.5"H x 27"W x 28.5"D
- Seat dimensions: 20"W x 19"D
- Width and height adjustable arms
- Synchro-tilt mechanism for a smooth recline, with tilt tension and tilt lock
- Weight rated up to 250 pounds



Market Basket Item 2: Benton Studio Bellanca Guest Chair (H-6530L-BK-1)

No Bid

Description:

- Dimensions: 33-7/8"H x 23-5/8"W x 27-1/8"D
- 275 lbs. Weight Capacity
- Color: Black
- Padded seat, back and arms



Market Basket Item 3: Offices To Go 5-Shelf Bookcase (SL71BC)

Lakeshore Item #DG218
Heavy-Duty 6-Foot Locking Storage
Cabinet W/doors

Description:

- Open shelves
- Three adjustable and two fixed shelves
- Quality laminate finish
- Number of Shelves: 5 (3 adjustable)
- Dimensions: 32" W x 71" H x 14" D
- Colors: Dark Cherry, Espresso, Grey, Mahogany, Walnut



57

Market Basket Item 4: NPS Rectangle Cafeteria Table (NPS-MTS10)

No Bid

Description:

- Length: 10'
- Capacity: 12 People
- Standard top is 29"H; 4 benches are 17"H
- ADA Compliant
- Tabletop is 5/8" thick with high-pressure laminate finish.
- Automatic lock safely secures table in open position when in use and in closed position for storage and transport
- intermediate locking position for easy floor cleaning
- Long-lasting opening/closing functions guaranteed by high-speed gas cylinder and torsion bar
- 14-gauge powder-coated steel frame



Market Basket Item 5: TechOrbits Height Adjustable Standing Desk Sit to Stand Riser Converter Workstation (OF-206-2)

No Bid

Description:

- Product dimensions: 16.1"D x 37.4"W x 19.88"H
- Base material: Engineered wood
- Item weight: 29.8 pounds
- Furniture finish: black
- Special feature: adjustable height, keyboard tray



Market Basket Item 6: Structure Series Open Front School Desk w/ Black Book Box (LNT-0027-SO)

Description:

- Overall product dimensions: 18"D x 24"W x 22"-30"H (adjustable)
- Book box dimensions: 14"D x 21"W x 4"H
- Desktop material: Particleboard core with melamine finish
- Frame finish: Powder coat with chrome leg inserts

Lakeshore Item #LC789
Flex-Space Mobile Student Desk
with Book Box - Modern Maple



Market Basket Item 7: Magellan L-Shaped Corner Desk (HS-MG-2060)

No Bid

Description:

- Overall product dimensions: 18 3/4"D x 58 3/4"W x 30"H
- Assembly: Assembly required
- Number of drawers: Four (4)
- Bottom file drawer
- Slide-out keyboard tray
- Primary material: Laminate
- Material (hardware): Metal



**QUOTE 8502**

Lakeshore Learning Materials
2695 E. Dominguez St Carson, CA 90895
(310)537-8600 (800)421-5354
www.lakeshorelearning.com

To contact your local representative,
Anthony McKee, please call (800) 421-5354

Bill to:

158476
NORTH CENTRAL TX WORKFORCE
PO BOX 5888
ARLINGTON TX 76005
(817) 695-9184

Ship to:

999999
NORTH CENTRAL TX WORKFORC
ARLINGTON TX 76005

Comments:



ITEM AVAILABILITY SUBJECT TO CHANGE

FOB DESTINATION: FREE SHIPPING DISCOUNT REFLECTED IN PRICES.

PLEASE REFERENCE "PER QUOTE #8502" ON YOUR PURCHASE ORDER.

Entry date: 08/16/2023 Sls: 130 Your reference number: **Quote #8502**

Market Basket

Item #	Item	Qty	Description	List	Price	Extended	Image
3	DG218	1	Heavy-Duty 6-Foot Locking Storage Cabinet	\$1,099.00	\$1,044.05	\$1,044.05	
Our roomy, locking cabinet keep tons of classroom supplies securely stored—and safely out of children's reach! Heavy-duty cabinet features spacious shelves and smooth surfaces that wipe clean. Assembly required. Unit measures 30"w x 23"d x 72"h. Lifetime warranty.							
6	LC789	1	Flex-Space Mobile Student Desk with Book Box - Modern Maple	\$489.00	\$464.55	\$464.55	
Our rolling student desk encourages collaboration and includes built-in storage! The roomy desktop is made of durable laminate on both the surface and underside, with a tough vinyl edgeband and a curved ergonomic design. Plus, there's an easy-access steel box below the desktop for students' supplies, papers and more...and the desk height is fully adjustable to fit every level of elementary classrooms! Desk includes 4 smooth-rolling, locking casters for convenient mobility. Easy assembly. Desk measures 28"w x 21"d. Adjusts from 23" to 34" high. Fits chairs 12" to 17 1/2" high. Book box measures approximately 14 3/8"l x 14 3/4"w x 3 1/8"h. Lifetime warranty.							

Subtotal: \$1,508.60

0.0% Tax: \$0.00

Freight Amount: \$0.00

Total: \$1,508.60



CATEGORY 2: Office, Classroom and Breakroom Seating Solutions

Item Number	Description	Early Childhood Page #	Elementary Page #	Price	Discount	NCTCOG Discount Price	Category	Subcategory
AA107	First Steps® Sign-In Communication & Cubby Center	131		\$599.00	5.00%	\$569.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
AA156	First Steps® Locking Supply Cabinet	130		\$799.00	5.00%	\$759.05	STORAGE UNITS	LOCKING STORAGE CABINETS
AA356	Classic Birch Transition Table	123		\$499.00	5.00%	\$474.05	TABLES & DESKS	TABLES
AA392	First Steps® Double-Duty Storage Center	130		\$699.00	5.00%	\$664.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
AA906	Heavy-Duty Adjustable Square Table - 30" x 30"	www.LakeshoreLearning.com	www.LakeshoreLearning.com	\$279.00	5.00%	\$265.05	TABLES & DESKS	TABLES
AA907	Heavy-Duty Adjustable Square Table - 30" x 30" - Low	127		\$279.00	5.00%	\$265.05	TABLES & DESKS	TABLES
AA908	Heavy-Duty Adjustable Round Table - 30" Diameter	www.LakeshoreLearning.com	www.LakeshoreLearning.com	\$279.00	5.00%	\$265.05	TABLES & DESKS	TABLES
AA909	Heavy-Duty Adjustable Round Table - 30" Diameter - Low	127		\$279.00	5.00%	\$265.05	TABLES & DESKS	TABLES
AB243BU	Kids Colors™ Locking Storage Cabinet - Blue	85		\$1,179.00	5.00%	\$1,120.05	STORAGE UNITS	LOCKING STORAGE CABINETS
AB243GR	Kids Colors™ Locking Storage Cabinet - Green	85		\$1,179.00	5.00%	\$1,120.05	STORAGE UNITS	LOCKING STORAGE CABINETS
AB243RD	Kids Colors™ Locking Storage Cabinet - Red	85		\$1,179.00	5.00%	\$1,120.05	STORAGE UNITS	LOCKING STORAGE CABINETS
AB243YE	Kids Colors™ Locking Storage Cabinet - Yellow	85		\$1,179.00	5.00%	\$1,120.05	STORAGE UNITS	LOCKING STORAGE CABINETS
AB321BU	Kids Colors™ Toddler Storage Unit - Blue	85		\$559.00	5.00%	\$531.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
AB321GR	Kids Colors™ Toddler Storage Unit - Green	85		\$559.00	5.00%	\$531.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
AB321RD	Kids Colors™ Toddler Storage Unit - Red	85		\$559.00	5.00%	\$531.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
AB321YE	Kids Colors™ Toddler Storage Unit - Yellow	85		\$559.00	5.00%	\$531.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
AB322BU	Kids Colors™ Preschool Storage Unit - Blue	85		\$679.00	5.00%	\$645.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
AB322GR	Kids Colors™ Preschool Storage Unit - Green	85		\$679.00	5.00%	\$645.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
AB322RD	Kids Colors™ Preschool Storage Unit - Red	85		\$679.00	5.00%	\$645.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
AB322YE	Kids Colors™ Preschool Storage Unit - Yellow	85		\$679.00	5.00%	\$645.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
AB323BU	Kids Colors™ All-Purpose Storage Unit - Blue	85		\$799.00	5.00%	\$759.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
AB323GR	Kids Colors™ All-Purpose Storage Unit - Green	85		\$799.00	5.00%	\$759.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
AB323RD	Kids Colors™ All-Purpose Storage Unit - Red	85		\$799.00	5.00%	\$759.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
AB323YE	Kids Colors™ All-Purpose Storage Unit - Yellow	85		\$799.00	5.00%	\$759.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
AB361BU	Kids Colors™ Adjustable Group Table - 48" x 72" - Blue	87		\$449.00	5.00%	\$426.55	TABLES & DESKS	TABLES
AB361GR	Kids Colors™ Adjustable Group Table - 48" x 72" - Green	87		\$449.00	5.00%	\$426.55	TABLES & DESKS	TABLES
AB361RD	Kids Colors™ Adjustable Group Table - 48" x 72" - Red	87		\$449.00	5.00%	\$426.55	TABLES & DESKS	TABLES
AB361YE	Kids Colors™ Adjustable Group Table - 48" x 72" - Yellow	87		\$449.00	5.00%	\$426.55	TABLES & DESKS	TABLES
AB362BU	Kids Colors™ Adjustable Group Table - 48" x 72" - Low - Blue	87		\$449.00	5.00%	\$426.55	TABLES & DESKS	TABLES
AB362GR	Kids Colors™ Adjustable Group Table - 48" x 72" - Low - Green	87		\$449.00	5.00%	\$426.55	TABLES & DESKS	TABLES
AB362RD	Kids Colors™ Adjustable Group Table - 48" x 72" - Low - Red	87		\$449.00	5.00%	\$426.55	TABLES & DESKS	TABLES
AB362YE	Kids Colors™ Adjustable Group Table - 48" x 72" - Low - Yellow	87		\$449.00	5.00%	\$426.55	TABLES & DESKS	TABLES
AB371BU	Kids Colors™ Adjustable Round Table - 42" Diameter - Blue	87		\$339.00	5.00%	\$322.05	TABLES & DESKS	TABLES
AB371GR	Kids Colors™ Adjustable Round Table - 42" Diameter - Green	87		\$339.00	5.00%	\$322.05	TABLES & DESKS	TABLES
AB371RD	Kids Colors™ Adjustable Round Table - 42" Diameter - Red	87		\$339.00	5.00%	\$322.05	TABLES & DESKS	TABLES
AB371YE	Kids Colors™ Adjustable Round Table - 42" Diameter - Yellow	87		\$339.00	5.00%	\$322.05	TABLES & DESKS	TABLES
AB372BU	Kids Colors™ Adjustable Round Table - 42" Diameter - Low - Blue	87		\$339.00	5.00%	\$322.05	TABLES & DESKS	TABLES
AB372GR	Kids Colors™ Adjustable Round Table - 42" Diameter - Low - Green	87		\$339.00	5.00%	\$322.05	TABLES & DESKS	TABLES
AB372RD	Kids Colors™ Adjustable Round Table - 42" Diameter - Low - Red	87		\$339.00	5.00%	\$322.05	TABLES & DESKS	TABLES
AB372YE	Kids Colors™ Adjustable Round Table - 42" Diameter - Low - Yellow	87		\$339.00	5.00%	\$322.05	TABLES & DESKS	TABLES
AB373BU	Kids Colors™ Adjustable Round Table - 48" Diameter - Blue	87		\$359.00	5.00%	\$341.05	TABLES & DESKS	TABLES
AB373GR	Kids Colors™ Adjustable Round Table - 48" Diameter - Green	87		\$359.00	5.00%	\$341.05	TABLES & DESKS	TABLES
AB373RD	Kids Colors™ Adjustable Round Table - 48" Diameter - Red	87		\$359.00	5.00%	\$341.05	TABLES & DESKS	TABLES
AB373YE	Kids Colors™ Adjustable Round Table - 48" Diameter - Yellow	87		\$359.00	5.00%	\$341.05	TABLES & DESKS	TABLES
AB374BU	Kids Colors™ Adjustable Round Table - 48" Diameter - Low - Blue	87		\$359.00	5.00%	\$341.05	TABLES & DESKS	TABLES
AB374GR	Kids Colors™ Adjustable Round Table - 48" Diameter - Low - Green	87		\$359.00	5.00%	\$341.05	TABLES & DESKS	TABLES
AB374RD	Kids Colors™ Adjustable Round Table - 48" Diameter - Low - Red	87		\$359.00	5.00%	\$341.05	TABLES & DESKS	TABLES
AB374YE	Kids Colors™ Adjustable Round Table - 48" Diameter - Low - Yellow	87		\$359.00	5.00%	\$341.05	TABLES & DESKS	TABLES
AB381BU	Kids Colors™ Adjustable Rectangular Table - 30" x 36" - Blue	87		\$289.00	5.00%	\$274.55	TABLES & DESKS	TABLES
AB381GR	Kids Colors™ Adjustable Rectangular Table - 30" x 36" - Green	87		\$289.00	5.00%	\$274.55	TABLES & DESKS	TABLES
AB381RD	Kids Colors™ Adjustable Rectangular Table - 30" x 36" - Red	87		\$289.00	5.00%	\$274.55	TABLES & DESKS	TABLES
AB381YE	Kids Colors™ Adjustable Rectangular Table - 30" x 36" - Yellow	87		\$289.00	5.00%	\$274.55	TABLES & DESKS	TABLES
AB382BU	Kids Colors™ Adjustable Rectangular Table - 30" x 36" - Low - Blue	87		\$289.00	5.00%	\$274.55	TABLES & DESKS	TABLES

Lakeshore®

Item Number	Description	Early Childhood Page #	Elementary Page #	Price	Discount	NCTCOG Discount Price	Category	Subcategory
AB382GR	Kids Colors™ Adjustable Rectangular Table - 30" x 36" - Low - Green	87		\$289.00	5.00%	\$274.55	TABLES & DESKS	TABLES
AB382RD	Kids Colors™ Adjustable Rectangular Table - 30" x 36" - Low - Red	87		\$289.00	5.00%	\$274.55	TABLES & DESKS	TABLES
AB382YE	Kids Colors™ Adjustable Rectangular Table - 30" x 36" - Low - Yellow	87		\$289.00	5.00%	\$274.55	TABLES & DESKS	TABLES
AB383BU	Kids Colors™ Adjustable Rectangular Table - 30" x 48" - Blue	87		\$299.00	5.00%	\$284.05	TABLES & DESKS	TABLES
AB383GR	Kids Colors™ Adjustable Rectangular Table - 30" x 48" - Green	87		\$299.00	5.00%	\$284.05	TABLES & DESKS	TABLES
AB383RD	Kids Colors™ Adjustable Rectangular Table - 30" x 48" - Red	87		\$299.00	5.00%	\$284.05	TABLES & DESKS	TABLES
AB383YE	Kids Colors™ Adjustable Rectangular Table - 30" x 48" - Yellow	87		\$299.00	5.00%	\$284.05	TABLES & DESKS	TABLES
AB384BU	Kids Colors™ Adjustable Rectangular Table - 30" x 48" - Low - Blue	87		\$299.00	5.00%	\$284.05	TABLES & DESKS	TABLES
AB384GR	Kids Colors™ Adjustable Rectangular Table - 30" x 48" - Low - Green	87		\$299.00	5.00%	\$284.05	TABLES & DESKS	TABLES
AB384RD	Kids Colors™ Adjustable Rectangular Table - 30" x 48" - Low - Red	87		\$299.00	5.00%	\$284.05	TABLES & DESKS	TABLES
AB384YE	Kids Colors™ Adjustable Rectangular Table - 30" x 48" - Low - Yellow	87		\$299.00	5.00%	\$284.05	TABLES & DESKS	TABLES
AB385BU	Kids Colors™ Adjustable Rectangular Table - 30" x 60" - Blue	87		\$309.00	5.00%	\$293.55	TABLES & DESKS	TABLES
AB385GR	Kids Colors™ Adjustable Rectangular Table - 30" x 60" - Green	87		\$309.00	5.00%	\$293.55	TABLES & DESKS	TABLES
AB385RD	Kids Colors™ Adjustable Rectangular Table - 30" x 60" - Red	87		\$309.00	5.00%	\$293.55	TABLES & DESKS	TABLES
AB385YE	Kids Colors™ Adjustable Rectangular Table - 30" x 60" - Yellow	87		\$309.00	5.00%	\$293.55	TABLES & DESKS	TABLES
AB386BU	Kids Colors™ Adjustable Rectangular Table - 30" x 60" - Low - Blue	87		\$309.00	5.00%	\$293.55	TABLES & DESKS	TABLES
AB386GR	Kids Colors™ Adjustable Rectangular Table - 30" x 60" - Low - Green	87		\$309.00	5.00%	\$293.55	TABLES & DESKS	TABLES
AB386RD	Kids Colors™ Adjustable Rectangular Table - 30" x 60" - Low - Red	87		\$309.00	5.00%	\$293.55	TABLES & DESKS	TABLES
AB386YE	Kids Colors™ Adjustable Rectangular Table - 30" x 60" - Low - Yellow	87		\$309.00	5.00%	\$293.55	TABLES & DESKS	TABLES
AB387BU	Kids Colors™ Adjustable Rectangular Table - 30" x 78" - Blue	87		\$359.00	5.00%	\$341.05	TABLES & DESKS	TABLES
AB387GR	Kids Colors™ Adjustable Rectangular Table - 30" x 78" - Green	87		\$359.00	5.00%	\$341.05	TABLES & DESKS	TABLES
AB387RD	Kids Colors™ Adjustable Rectangular Table - 30" x 78" - Red	87		\$359.00	5.00%	\$341.05	TABLES & DESKS	TABLES
AB387YE	Kids Colors™ Adjustable Rectangular Table - 30" x 78" - Yellow	87		\$359.00	5.00%	\$341.05	TABLES & DESKS	TABLES
AB388BU	Kids Colors™ Adjustable Rectangular Table - 30" x 78" - Low - Blue	87		\$359.00	5.00%	\$341.05	TABLES & DESKS	TABLES
AB388GR	Kids Colors™ Adjustable Rectangular Table - 30" x 78" - Low - Green	87		\$359.00	5.00%	\$341.05	TABLES & DESKS	TABLES
AB388RD	Kids Colors™ Adjustable Rectangular Table - 30" x 78" - Low - Red	87		\$359.00	5.00%	\$341.05	TABLES & DESKS	TABLES
AB388YE	Kids Colors™ Adjustable Rectangular Table - 30" x 78" - Low - Yellow	87		\$359.00	5.00%	\$341.05	TABLES & DESKS	TABLES
AB526BU	Kids Colors™ Spacemaker Storage Unit - Blue	86		\$899.00	5.00%	\$854.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
AB526GR	Kids Colors™ Spacemaker Storage Unit - Green	86		\$899.00	5.00%	\$854.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
AB526RD	Kids Colors™ Spacemaker Storage Unit - Red	86		\$899.00	5.00%	\$854.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
AB526YE	Kids Colors™ Spacemaker Storage Unit - Yellow	86		\$899.00	5.00%	\$854.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
AB527BU	Kids Colors™ 20-Cubby Unit - Blue	85		\$829.00	5.00%	\$787.55	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
AB527GR	Kids Colors™ 20-Cubby Unit - Green	85		\$829.00	5.00%	\$787.55	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
AB527RD	Kids Colors™ 20-Cubby Unit - Red	85		\$829.00	5.00%	\$787.55	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
AB527YE	Kids Colors™ 20-Cubby Unit - Yellow	85		\$829.00	5.00%	\$787.55	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
AB531BU	Kids Colors™ 8-Cubby Unit - Blue	85		\$429.00	5.00%	\$407.55	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
AB531GR	Kids Colors™ 8-Cubby Unit - Green	85		\$429.00	5.00%	\$407.55	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
AB531RD	Kids Colors™ 8-Cubby Unit - Red	85		\$429.00	5.00%	\$407.55	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
AB531YE	Kids Colors™ 8-Cubby Unit - Yellow	85		\$429.00	5.00%	\$407.55	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
AB668BU	Kids Colors™ Easy-Access Book Center - Blue	86		\$479.00	5.00%	\$455.05	STORAGE UNITS	BOOK STANDS & CENTERS
AB668GR	Kids Colors™ Easy-Access Book Center - Green	86		\$479.00	5.00%	\$455.05	STORAGE UNITS	BOOK STANDS & CENTERS
AB668RD	Kids Colors™ Easy-Access Book Center - Red	86		\$479.00	5.00%	\$455.05	STORAGE UNITS	BOOK STANDS & CENTERS
AB668YE	Kids Colors™ Easy-Access Book Center - Yellow	86		\$479.00	5.00%	\$455.05	STORAGE UNITS	BOOK STANDS & CENTERS
AB787BU	Kids Colors™ Coat Lockers for 10 - Blue	86		\$1,099.00	5.00%	\$1,044.05	STORAGE UNITS	COAT LOCKERS
AB787GR	Kids Colors™ Coat Lockers for 10 - Green	86		\$1,099.00	5.00%	\$1,044.05	STORAGE UNITS	COAT LOCKERS
AB787RD	Kids Colors™ Coat Lockers for 10 - Red	86		\$1,099.00	5.00%	\$1,044.05	STORAGE UNITS	COAT LOCKERS
AB787YE	Kids Colors™ Coat Lockers for 10 - Yellow	86		\$1,099.00	5.00%	\$1,044.05	STORAGE UNITS	COAT LOCKERS
AB788BU	Kids Colors™ Coat Lockers for 8 - Blue	86		\$899.00	5.00%	\$854.05	STORAGE UNITS	COAT LOCKERS
AB788GR	Kids Colors™ Coat Lockers for 8 - Green	86		\$899.00	5.00%	\$854.05	STORAGE UNITS	COAT LOCKERS
AB788RD	Kids Colors™ Coat Lockers for 8 - Red	86		\$899.00	5.00%	\$854.05	STORAGE UNITS	COAT LOCKERS
AB788YE	Kids Colors™ Coat Lockers for 8 - Yellow	86		\$899.00	5.00%	\$854.05	STORAGE UNITS	COAT LOCKERS
CN442	Classic Adjustable Rectangular Table - 24" x 36" - Low	www.LakeshoreLearning.com	www.LakeshoreLearning.com	\$239.00	5.00%	\$227.05	TABLES & DESKS	TABLES
CN444	Classic Adjustable Rectangular Table - 24" x 48" - Low	www.LakeshoreLearning.com	www.LakeshoreLearning.com	\$259.00	5.00%	\$246.05	TABLES & DESKS	TABLES
CN454	Classic Adjustable Rectangular Table - 30" x 72" - Low	www.LakeshoreLearning.com	www.LakeshoreLearning.com	\$339.00	5.00%	\$322.05	TABLES & DESKS	TABLES
CN541BU	Rainbow Adjustable Round Table - 42" Diameter - Blue	99		\$329.00	5.00%	\$312.55	TABLES & DESKS	TABLES

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Item Number	Description	Early Childhood Page #	Elementary Page #	Price	Discount	NCTCOG Discount Price	Category	Subcategory
CN541RD	Rainbow Adjustable Round Table - 42" Diameter - Red	99		\$329.00	5.00%	\$312.55	TABLES & DESKS	TABLES
CN541YE	Rainbow Adjustable Round Table - 42" Diameter - Yellow	99		\$329.00	5.00%	\$312.55	TABLES & DESKS	TABLES
CN542BU	Rainbow Adjustable Round Table - 42" Diameter - Low - Blue	99		\$329.00	5.00%	\$312.55	TABLES & DESKS	TABLES
CN542RD	Rainbow Adjustable Round Table - 42" Diameter - Low - Red	99		\$329.00	5.00%	\$312.55	TABLES & DESKS	TABLES
CN542YE	Rainbow Adjustable Round Table - 42" Diameter - Low - Yellow	99		\$329.00	5.00%	\$312.55	TABLES & DESKS	TABLES
CN543BU	Rainbow Adjustable Round Table - 48" Diameter - Blue	99		\$349.00	5.00%	\$331.55	TABLES & DESKS	TABLES
CN543RD	Rainbow Adjustable Round Table - 48" Diameter - Red	99		\$349.00	5.00%	\$331.55	TABLES & DESKS	TABLES
CN543YE	Rainbow Adjustable Round Table - 48" Diameter - Yellow	99		\$349.00	5.00%	\$331.55	TABLES & DESKS	TABLES
CN544BU	Rainbow Adjustable Round Table - 48" Diameter - Low - Blue	99		\$349.00	5.00%	\$331.55	TABLES & DESKS	TABLES
CN544RD	Rainbow Adjustable Round Table - 48" Diameter - Low - Red	99		\$349.00	5.00%	\$331.55	TABLES & DESKS	TABLES
CN544YE	Rainbow Adjustable Round Table - 48" Diameter - Low - Yellow	99		\$349.00	5.00%	\$331.55	TABLES & DESKS	TABLES
CN551BU	Rainbow Adjustable Group Table - 36" x 72" - Blue	99		\$389.00	5.00%	\$369.55	TABLES & DESKS	TABLES
CN551RD	Rainbow Adjustable Group Table - 36" x 72" - Red	99		\$389.00	5.00%	\$369.55	TABLES & DESKS	TABLES
CN551YE	Rainbow Adjustable Group Table - 36" x 72" - Yellow	99		\$389.00	5.00%	\$369.55	TABLES & DESKS	TABLES
CN552BU	Rainbow Adjustable Group Table - 36" x 72" - Low - Blue	99		\$389.00	5.00%	\$369.55	TABLES & DESKS	TABLES
CN552RD	Rainbow Adjustable Group Table - 36" x 72" - Low - Red	99		\$389.00	5.00%	\$369.55	TABLES & DESKS	TABLES
CN552YE	Rainbow Adjustable Group Table - 36" x 72" - Low - Yellow	99		\$389.00	5.00%	\$369.55	TABLES & DESKS	TABLES
CN553BU	Rainbow Adjustable Group Table - 48" x 72" - Blue	99		\$439.00	5.00%	\$417.05	TABLES & DESKS	TABLES
CN553RD	Rainbow Adjustable Group Table - 48" x 72" - Red	99		\$439.00	5.00%	\$417.05	TABLES & DESKS	TABLES
CN553YE	Rainbow Adjustable Group Table - 48" x 72" - Yellow	99		\$439.00	5.00%	\$417.05	TABLES & DESKS	TABLES
CN554BU	Rainbow Adjustable Group Table - 48" x 72" - Low - Blue	99		\$439.00	5.00%	\$417.05	TABLES & DESKS	TABLES
CN554RD	Rainbow Adjustable Group Table - 48" x 72" - Low - Red	99		\$439.00	5.00%	\$417.05	TABLES & DESKS	TABLES
CN554YE	Rainbow Adjustable Group Table - 48" x 72" - Low - Yellow	99		\$439.00	5.00%	\$417.05	TABLES & DESKS	TABLES
CN561BU	Rainbow Adjustable Rectangular Table - 24" x 36" - Blue	99		\$239.00	5.00%	\$227.05	TABLES & DESKS	TABLES
CN561RD	Rainbow Adjustable Rectangular Table - 24" x 36" - Red	99		\$239.00	5.00%	\$227.05	TABLES & DESKS	TABLES
CN561YE	Rainbow Adjustable Rectangular Table - 24" x 36" - Yellow	99		\$239.00	5.00%	\$227.05	TABLES & DESKS	TABLES
CN562BU	Rainbow Adjustable Rectangular Table - 24" x 36" - Low - Blue	99		\$239.00	5.00%	\$227.05	TABLES & DESKS	TABLES
CN562RD	Rainbow Adjustable Rectangular Table - 24" x 36" - Low - Red	99		\$239.00	5.00%	\$227.05	TABLES & DESKS	TABLES
CN562YE	Rainbow Adjustable Rectangular Table - 24" x 36" - Low - Yellow	99		\$239.00	5.00%	\$227.05	TABLES & DESKS	TABLES
CN563BU	Rainbow Adjustable Rectangular Table - 24" x 48" - Blue	99		\$259.00	5.00%	\$246.05	TABLES & DESKS	TABLES
CN563RD	Rainbow Adjustable Rectangular Table - 24" x 48" - Red	99		\$259.00	5.00%	\$246.05	TABLES & DESKS	TABLES
CN563YE	Rainbow Adjustable Rectangular Table - 24" x 48" - Yellow	99		\$259.00	5.00%	\$246.05	TABLES & DESKS	TABLES
CN564BU	Rainbow Adjustable Rectangular Table - 24" x 48" - Low - Blue	99		\$259.00	5.00%	\$246.05	TABLES & DESKS	TABLES
CN564RD	Rainbow Adjustable Rectangular Table - 24" x 48" - Low - Red	99		\$259.00	5.00%	\$246.05	TABLES & DESKS	TABLES
CN564YE	Rainbow Adjustable Rectangular Table - 24" x 48" - Low - Yellow	99		\$259.00	5.00%	\$246.05	TABLES & DESKS	TABLES
CN571BU	Rainbow Adjustable Square Table - 30" x 30" - Blue	99		\$249.00	5.00%	\$236.55	TABLES & DESKS	TABLES
CN571RD	Rainbow Adjustable Square Table - 30" x 30" - Red	99		\$249.00	5.00%	\$236.55	TABLES & DESKS	TABLES
CN571YE	Rainbow Adjustable Square Table - 30" x 30" - Yellow	99		\$249.00	5.00%	\$236.55	TABLES & DESKS	TABLES
CN572BU	Rainbow Adjustable Square Table - 30" x 30" - Low - Blue	99		\$249.00	5.00%	\$236.55	TABLES & DESKS	TABLES
CN572RD	Rainbow Adjustable Square Table - 30" x 30" - Low - Red	99		\$249.00	5.00%	\$236.55	TABLES & DESKS	TABLES
CN572YE	Rainbow Adjustable Square Table - 30" x 30" - Low - Yellow	99		\$249.00	5.00%	\$236.55	TABLES & DESKS	TABLES
CN573BU	Rainbow Adjustable Rectangular Table - 30" x 60" - Blue	99		\$299.00	5.00%	\$284.05	TABLES & DESKS	TABLES
CN573RD	Rainbow Adjustable Rectangular Table - 30" x 60" - Red	99		\$299.00	5.00%	\$284.05	TABLES & DESKS	TABLES
CN573YE	Rainbow Adjustable Rectangular Table - 30" x 60" - Yellow	99		\$299.00	5.00%	\$284.05	TABLES & DESKS	TABLES
CN574BU	Rainbow Adjustable Rectangular Table - 30" x 60" - Low - Blue	99		\$299.00	5.00%	\$284.05	TABLES & DESKS	TABLES
CN574RD	Rainbow Adjustable Rectangular Table - 30" x 60" - Low - Red	99		\$299.00	5.00%	\$284.05	TABLES & DESKS	TABLES
CN574YE	Rainbow Adjustable Rectangular Table - 30" x 60" - Low - Yellow	99		\$299.00	5.00%	\$284.05	TABLES & DESKS	TABLES
CN575BU	Rainbow Adjustable Rectangular Table - 30" x 72" - Blue	99		\$349.00	5.00%	\$331.55	TABLES & DESKS	TABLES
CN575RD	Rainbow Adjustable Rectangular Table - 30" x 72" - Red	99		\$349.00	5.00%	\$331.55	TABLES & DESKS	TABLES
CN575YE	Rainbow Adjustable Rectangular Table - 30" x 72" - Yellow	99		\$349.00	5.00%	\$331.55	TABLES & DESKS	TABLES
CN576BU	Rainbow Adjustable Rectangular Table - 30" x 72" - Low - Blue	99		\$349.00	5.00%	\$331.55	TABLES & DESKS	TABLES
CN576RD	Rainbow Adjustable Rectangular Table - 30" x 72" - Low - Red	99		\$349.00	5.00%	\$331.55	TABLES & DESKS	TABLES
CN576YE	Rainbow Adjustable Rectangular Table - 30" x 72" - Low - Yellow	99		\$349.00	5.00%	\$331.55	TABLES & DESKS	TABLES
CN731	Natural Adjustable Teaching Table - 48" x 72"	98		\$499.00	5.00%	\$474.05	TABLES & DESKS	TABLES
CN732	Natural Adjustable Teaching Table - 48" x 72" - Low	98		\$499.00	5.00%	\$474.05	TABLES & DESKS	TABLES

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Item Number	Description	Early Childhood Page #	Elementary Page #	Price	Discount	NCTCOG Discount Price	Category	Subcategory
CN741	Natural Adjustable Round Table - 42" Diameter	98		\$329.00	5.00%	\$312.55	TABLES & DESKS	TABLES
CN742	Natural Adjustable Round Table - 42" Diameter - Low	98		\$329.00	5.00%	\$312.55	TABLES & DESKS	TABLES
CN743	Natural Adjustable Round Table - 48" Diameter	98		\$349.00	5.00%	\$331.55	TABLES & DESKS	TABLES
CN744	Natural Adjustable Round Table - 48" Diameter - Low	98		\$349.00	5.00%	\$331.55	TABLES & DESKS	TABLES
CN771	Natural Adjustable Group Table - 36" x 72"	98		\$389.00	5.00%	\$369.55	TABLES & DESKS	TABLES
CN772	Natural Adjustable Group Table - 36" x 72" - Low	98		\$389.00	5.00%	\$369.55	TABLES & DESKS	TABLES
CN773	Natural Adjustable Group Table - 48" x 72"	98		\$439.00	5.00%	\$417.05	TABLES & DESKS	TABLES
CN774	Natural Adjustable Group Table - 48" x 72" - Low	98		\$439.00	5.00%	\$417.05	TABLES & DESKS	TABLES
CN781	Natural Adjustable Rectangular Table - 24" x 36"	98		\$239.00	5.00%	\$227.05	TABLES & DESKS	TABLES
CN782	Natural Adjustable Rectangular Table - 24" x 36" - Low	98		\$239.00	5.00%	\$227.05	TABLES & DESKS	TABLES
CN783	Natural Adjustable Rectangular Table - 24" x 48"	98		\$259.00	5.00%	\$246.05	TABLES & DESKS	TABLES
CN784	Natural Adjustable Rectangular Table - 24" x 48" - Low	98		\$259.00	5.00%	\$246.05	TABLES & DESKS	TABLES
CN793	Natural Adjustable Square Table - 30" x 30"	98		\$249.00	5.00%	\$236.55	TABLES & DESKS	TABLES
CN794	Natural Adjustable Square Table - 30" x 30" - Low	98		\$249.00	5.00%	\$236.55	TABLES & DESKS	TABLES
CN795	Natural Adjustable Rectangular Table - 30" x 60"	98		\$299.00	5.00%	\$284.05	TABLES & DESKS	TABLES
CN796	Natural Adjustable Rectangular Table - 30" x 60" - Low	98		\$299.00	5.00%	\$284.05	TABLES & DESKS	TABLES
CN797	Natural Adjustable Rectangular Table - 30" x 72"	98		\$349.00	5.00%	\$331.55	TABLES & DESKS	TABLES
CN798	Natural Adjustable Rectangular Table - 30" x 72" - Low	98		\$349.00	5.00%	\$331.55	TABLES & DESKS	TABLES
DD195	Heavy-Duty Adjustable Mobile Computer Station for Two	82		\$599.00	5.00%	\$569.05	TABLES & DESKS	DESKS
DD615	Play-Top Connective Storage Unit	133		\$619.00	5.00%	\$588.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
DD619	Play-Top Connective Storage Unit with Acrylic Back	133		\$639.00	5.00%	\$607.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
DD621	Connective Furniture Storage Unit	www.LakeshoreLearning.com	www.LakeshoreLearning.com	\$499.00	5.00%	\$474.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
DG116	Heavy-Duty Safety Storage Cabinet	127		\$679.00	5.00%	\$645.05	STORAGE UNITS	LOCKING STORAGE CABINETS
DG139	Heavy-Duty Adjustable Round Table - 42" Diameter	83		\$339.00	5.00%	\$322.05	TABLES & DESKS	TABLES
DG140	Heavy-Duty Adjustable Round Table - 42" Diameter - Low	83		\$339.00	5.00%	\$322.05	TABLES & DESKS	TABLES
DG141	Heavy-Duty Adjustable Round Table - 48" Diameter	83		\$359.00	5.00%	\$341.05	TABLES & DESKS	TABLES
DG142	Heavy-Duty Adjustable Round Table - 48" Diameter - Low	83		\$359.00	5.00%	\$341.05	TABLES & DESKS	TABLES
DG143	Heavy-Duty Adjustable Rectangular Table - 30" x 36"	83		\$289.00	5.00%	\$274.55	TABLES & DESKS	TABLES
DG144	Heavy-Duty Adjustable Rectangular Table - 30" x 36" - Low	83		\$289.00	5.00%	\$274.55	TABLES & DESKS	TABLES
DG145	Heavy-Duty Adjustable Rectangular Table - 30" x 48"	83		\$299.00	5.00%	\$284.05	TABLES & DESKS	TABLES
DG146	Heavy-Duty Adjustable Rectangular Table - 30" x 48" - Low	83		\$299.00	5.00%	\$284.05	TABLES & DESKS	TABLES
DG147	Heavy-Duty Adjustable Rectangular Table - 30" x 60"	83		\$309.00	5.00%	\$293.55	TABLES & DESKS	TABLES
DG148	Heavy-Duty Adjustable Rectangular Table - 30" x 60" - Low	83		\$309.00	5.00%	\$293.55	TABLES & DESKS	TABLES
DG149	Heavy-Duty Adjustable Rectangular Table - 30" x 78"	83		\$359.00	5.00%	\$341.05	TABLES & DESKS	TABLES
DG150	Heavy-Duty Adjustable Rectangular Table - 30" x 78" - Low	83		\$359.00	5.00%	\$341.05	TABLES & DESKS	TABLES
DG157	Heavy-Duty Adjustable Group Table - 48" x 72"	83		\$449.00	5.00%	\$426.55	TABLES & DESKS	TABLES
DG158	Heavy-Duty Adjustable Group Table - 48" x 72" - Low	83		\$449.00	5.00%	\$426.55	TABLES & DESKS	TABLES
DG180	Heavy-Duty Low Cubbies & Shelves Storage Unit	78		\$699.00	5.00%	\$664.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
DG181	Heavy-Duty Medium Cubbies & Shelves Storage Unit	78		\$829.00	5.00%	\$787.55	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
DG182	Heavy-Duty Large Cubbies & Shelves Storage Unit	78		\$959.00	5.00%	\$911.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
DG184	Heavy-Duty Big Bin Storage Unit	80		\$899.00	5.00%	\$854.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
DG215	Heavy-Duty 5-Foot Locking Storage Cabinet	79		\$899.00	5.00%	\$854.05	STORAGE UNITS	LOCKING STORAGE CABINETS
DG218	Heavy-Duty 6-Foot Locking Storage Cabinet	79		\$1,099.00	5.00%	\$1,044.05	STORAGE UNITS	LOCKING STORAGE CABINETS
DG231	Heavy-Duty Spacemaker Storage Unit	80		\$899.00	5.00%	\$854.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
DG232	Heavy-Duty 8-Cubby Unit	77		\$399.00	5.00%	\$379.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
DG233	Heavy-Duty 20-Cubby Unit	77		\$799.00	5.00%	\$759.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
DG234	Heavy-Duty Toddler Double-Sided Storage Unit	81		\$779.00	5.00%	\$740.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
DG235	Heavy-Duty Preschool Double-Sided Storage Unit	81		\$899.00	5.00%	\$854.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
DG236	Heavy-Duty Fold & Roll Cubby Unit	81		\$1,499.00	5.00%	\$1,424.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
DG237	Heavy-Duty Fold & Roll Storage Unit	81		\$1,299.00	5.00%	\$1,234.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
DG238	Heavy-Duty Coat Lockers for 8	77		\$899.00	5.00%	\$854.05	STORAGE UNITS	COAT LOCKERS
DG239	Heavy-Duty Coat Lockers for 10	77		\$1,099.00	5.00%	\$1,044.05	STORAGE UNITS	COAT LOCKERS
DG240	Heavy-Duty Storage & Communication Center	79		\$1,199.00	5.00%	\$1,139.05	STORAGE UNITS	COAT LOCKERS
DG242	Heavy-Duty Preschool Storage Unit	77		\$659.00	5.00%	\$626.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
DG243	Heavy-Duty All-Purpose Storage Unit	77		\$779.00	5.00%	\$740.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS

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Item Number	Description	Early Childhood Page #	Elementary Page #	Price	Discount	NCTCOG Discount Price	Category	Subcategory
DG244	Help-Yourself Heavy-Duty Bookstand - 3-Foot Wide	78		\$459.00	5.00%	\$436.05	STORAGE UNITS	BOOK STANDS & CENTERS
DG245	Help-Yourself Heavy-Duty Bookstand - 4-Foot Wide	78		\$579.00	5.00%	\$550.05	STORAGE UNITS	BOOK STANDS & CENTERS
DG261	Heavy-Duty Holds Everything Storage Unit	78		\$649.00	5.00%	\$616.55	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
DG332	Heavy-Duty Shelves & Trays Storage Unit	82		\$659.00	5.00%	\$626.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
DG334	Heavy-Duty Mobile Teaching Cabinet	80		\$999.00	5.00%	\$949.05	STORAGE UNITS	LOCKING STORAGE CABINETS
DG437	Heavy-Duty Space-Saver Writing Center	82		\$679.00	5.00%	\$645.05	TABLES & DESKS	DESKS
EE367	Hardwood Coffee Table	43		\$89.99	5.00%	\$85.49	TABLES & DESKS	TABLES
EE369	Hardwood Side Table	43		\$69.99	5.00%	\$66.49	TABLES & DESKS	TABLES
FF269	Just Like Home® Oval Table	101		\$379.00	5.00%	\$360.05	TABLES & DESKS	TABLES
FF330	Just Like Home® Storage Center	101		\$599.00	5.00%	\$569.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
FF435	Just Like Home® Rectangular Table	101		\$599.00	5.00%	\$569.05	TABLES & DESKS	TABLES
FF938	Classic Birch Mobile Locking Teacher Cabinet with Power	91		\$999.00	5.00%	\$949.05	STORAGE UNITS	LOCKING STORAGE CABINETS
JJ105	Classic Birch Coat Lockers for 8	90		\$669.00	5.00%	\$635.55	STORAGE UNITS	COAT LOCKERS
JJ106	Classic Birch Coat Lockers for 10	90		\$699.00	5.00%	\$664.05	STORAGE UNITS	COAT LOCKERS
JJ156	Classic Birch Spacemaker Storage Unit	93		\$799.00	5.00%	\$759.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
JJ165	Classic Birch 8-Cubby Storage Unit	89		\$299.00	5.00%	\$284.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
JJ166	Classic Birch 20-Cubby Storage Unit	89		\$599.00	5.00%	\$569.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
JJ167	Classic Birch Toddler Storage Unit	89		\$429.00	5.00%	\$407.55	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
JJ168	Classic Birch Preschool Storage Unit	89		\$479.00	5.00%	\$455.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
JJ175	Classic Birch Help-Yourself Storage Center	91		\$699.00	5.00%	\$664.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
JJ188	Classic Birch Locking Storage Cabinet	89		\$1,099.00	5.00%	\$1,044.05	STORAGE UNITS	LOCKING STORAGE CABINETS
JJ195	Classic Birch All-Purpose Storage Unit	89		\$579.00	5.00%	\$550.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
JJ224	Classic Birch Store Anything Low Classroom Shelves	92		\$529.00	5.00%	\$502.55	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
JJ270	Classic Birch Store Anything Shelves & Cubbies	93		\$799.00	5.00%	\$759.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
JJ293	Classic Birch Space-Saver Storage Tray Center	93		\$479.00	5.00%	\$455.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
JJ347	Classic Birch Store Anything Medium Classroom Shelves	92		\$599.00	5.00%	\$569.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
JJ348	Classic Birch Store Anything Large Classroom Shelves	92		\$729.00	5.00%	\$692.55	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
JJ364	Classic Birch Help-Yourself Extra-Wide Bookstand	94		\$459.00	5.00%	\$436.05	STORAGE UNITS	BOOK STANDS & CENTERS
JJ376	Classic Birch Individual Coat Lockers for 10	90		\$829.00	5.00%	\$787.55	STORAGE UNITS	COAT LOCKERS
JJ378	Classic Birch Individual Coat Lockers for 8	90		\$799.00	5.00%	\$759.05	STORAGE UNITS	COAT LOCKERS
JJ618	Classic Birch Tabletop Communication Center		129	\$169.00	5.00%	\$160.55	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
JJ633	Classic Birch 12-Cubby Storage Unit	89		\$429.00	5.00%	\$407.55	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
JJ676	Classic Birch Mobile Book Organizer	200		\$729.00	5.00%	\$692.55	STORAGE UNITS	BOOK STANDS & CENTERS
JJ678	Classic Birch Big 8 Cubbies Storage Unit	91		\$599.00	5.00%	\$569.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
JJ679	Classic Birch Big 12 Cubbies Storage Unit	91		\$799.00	5.00%	\$759.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
JJ726	Classic Birch Space-Saver Writing Center	94		\$579.00	5.00%	\$550.05	TABLES & DESKS	DESKS
JJ748	Classic Birch Rectangular Table - 72" w x 30" d x 16" h	95		\$369.00	5.00%	\$350.55	TABLES & DESKS	TABLES
JJ749	Classic Birch Rectangular Table - 72" w x 30" d x 18" h	95		\$379.00	5.00%	\$360.05	TABLES & DESKS	TABLES
JJ750	Classic Birch Rectangular Table - 72" w x 30" d x 21" h	95		\$389.00	5.00%	\$369.55	TABLES & DESKS	TABLES
JJ751	Classic Birch Rectangular Table - 72" w x 30" d x 24" h	95		\$399.00	5.00%	\$379.05	TABLES & DESKS	TABLES
JJ752	Classic Birch Round Table - 42" Diameter x 16" h	95		\$329.00	5.00%	\$312.55	TABLES & DESKS	TABLES
JJ753	Classic Birch Round Table - 42" Diameter x 18" h	95		\$339.00	5.00%	\$322.05	TABLES & DESKS	TABLES
JJ754	Classic Birch Round Table - 42" Diameter x 21" h	95		\$349.00	5.00%	\$331.55	TABLES & DESKS	TABLES
JJ755	Classic Birch Round Table - 42" Diameter x 24" h	95		\$359.00	5.00%	\$341.05	TABLES & DESKS	TABLES
JJ756	Classic Birch Round Table - 48" Diameter x 16" h	95		\$369.00	5.00%	\$350.55	TABLES & DESKS	TABLES
JJ757	Classic Birch Round Table - 48" Diameter x 18" h	95		\$379.00	5.00%	\$360.05	TABLES & DESKS	TABLES
JJ758	Classic Birch Round Table - 48" Diameter x 21" h	95		\$389.00	5.00%	\$369.55	TABLES & DESKS	TABLES
JJ759	Classic Birch Round Table - 48" Diameter x 24" h	95		\$399.00	5.00%	\$379.05	TABLES & DESKS	TABLES
JJ760	Classic Birch Cubbies & Shelves Low Storage Unit	90		\$629.00	5.00%	\$597.55	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
JJ762	Classic Birch Cubbies & Shelves Medium Storage Unit	90		\$759.00	5.00%	\$721.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
JJ764	Classic Birch Cubbies & Shelves Large Storage Unit	90		\$879.00	5.00%	\$835.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
JJ769	Classic Birch Rectangular Table - 36" w x 24" d x 16" h	95		\$219.00	5.00%	\$208.05	TABLES & DESKS	TABLES
JJ770	Classic Birch Rectangular Table - 36" w x 24" d x 18" h	95		\$229.00	5.00%	\$217.55	TABLES & DESKS	TABLES
JJ771	Classic Birch Rectangular Table - 36" w x 24" d x 21" h	95		\$239.00	5.00%	\$227.05	TABLES & DESKS	TABLES
JJ772	Classic Birch Rectangular Table - 36" w x 24" d x 24" h	95		\$249.00	5.00%	\$236.55	TABLES & DESKS	TABLES

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JJ773	Classic Birch Rectangular Table - 48"w x 24"d x 16"h	95		\$269.00	5.00%	\$255.55	TABLES & DESKS	TABLES
JJ774	Classic Birch Rectangular Table - 48"w x 24"d x 18"h	95		\$279.00	5.00%	\$265.05	TABLES & DESKS	TABLES
JJ775	Classic Birch Rectangular Table - 48"w x 24"d x 21"h	95		\$289.00	5.00%	\$274.55	TABLES & DESKS	TABLES
JJ776	Classic Birch Rectangular Table - 48"w x 24"d x 24"h	95		\$299.00	5.00%	\$284.05	TABLES & DESKS	TABLES
JJ789	Classic Birch Rectangular Table - 60"w x 30"d x 16"h	95		\$319.00	5.00%	\$303.05	TABLES & DESKS	TABLES
JJ790	Classic Birch Rectangular Table - 60"w x 30"d x 18"h	95		\$329.00	5.00%	\$312.55	TABLES & DESKS	TABLES
JJ791	Classic Birch Rectangular Table - 60"w x 30"d x 21"h	95		\$339.00	5.00%	\$322.05	TABLES & DESKS	TABLES
JJ795	Classic Birch Rectangular Table - 60"w x 30"d x 24"h	95		\$349.00	5.00%	\$331.55	TABLES & DESKS	TABLES
JJ798	Classroom Space-Saver Bookcase		133	\$449.00	5.00%	\$426.55	STORAGE UNITS	BOOK STANDS & CENTERS
JJ832	Classic Birch Store-It-All Teaching Center	92		\$999.00	5.00%	\$949.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
JJ836	Classic Birch Help-Yourself Bookstand	170		\$309.00	5.00%	\$293.55	STORAGE UNITS	BOOK STANDS & CENTERS
JJ853	Help-Yourself Bookstand with Storage	170		\$429.00	5.00%	\$407.55	STORAGE UNITS	BOOK STANDS & CENTERS
JJ854	Classic Birch All-Purpose Classroom Storage Tray Center	93		\$779.00	5.00%	\$740.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
JJ908	Classic Birch Classroom Communication & Storage Center	93		\$1,079.00	5.00%	\$1,025.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
JJ926	Classic Birch Tabletop Writing Center	196		\$149.00	5.00%	\$141.55	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
JJ968	Classic Birch Big Bins See-Inside Storage Unit - 9 Cubby	91		\$779.00	5.00%	\$740.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
JJ969	Classic Birch Big Bins See-Inside Storage Unit - 12 Cubby	91		\$879.00	5.00%	\$835.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
JJ987	Classic Birch Magnetic Write & Wipe Big Book Center	92		\$459.00	5.00%	\$436.05	STORAGE UNITS	BOOK STANDS & CENTERS
LC153	Flex-Space Student Lap Desk	197	129	\$99.50	5.00%	\$94.53	TABLES & DESKS	DESKS
LC159	Flex-Space Double-Sided Book Cart		22	\$679.00	5.00%	\$645.05	STORAGE UNITS	BOOK STANDS & CENTERS
LC211	Flex-Space Mobile Round Table - Modern Gray - 42" Diameter		19	\$679.00	5.00%	\$645.05	TABLES & DESKS	TABLES
LC212	Flex-Space Mobile Round Table - Modern Gray - 48" Diameter		19	\$729.00	5.00%	\$692.55	TABLES & DESKS	TABLES
LC213	Flex-Space Mobile Rectangular Table - Modern Gray - 30" x 48"		19	\$629.00	5.00%	\$597.55	TABLES & DESKS	TABLES
LC214	Flex-Space Mobile Rectangular Table - Modern Gray - 30" x 60"		19	\$679.00	5.00%	\$645.05	TABLES & DESKS	TABLES
LC228	Flex-Space 2-Shelf All-Purpose Storage Unit - Modern Maple		15	\$529.00	5.00%	\$502.55	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LC229	Flex-Space 3-Shelf All-Purpose Storage Unit - Modern Maple		15	\$679.00	5.00%	\$645.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LC230	Flex-Space 4-Shelf All-Purpose Storage Unit - Modern Maple		15	\$829.00	5.00%	\$787.55	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LC238	Flex-Space 2-Shelf Binder Storage Center - Modern Maple		14	\$249.00	5.00%	\$236.55	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LC239	Flex-Space 3-Shelf Binder Storage Center - Modern Maple		14	\$349.00	5.00%	\$331.55	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LC247	Flex-Space Mobile Locking Storage Cabinet		17	\$1,499.00	5.00%	\$1,424.05	STORAGE UNITS	LOCKING STORAGE CABINETS
LC256	Flex-Space Mobile Wedge Student Desk - Modern Gray		18	\$399.00	5.00%	\$379.05	TABLES & DESKS	DESKS
LC257	Flex-Space Mobile Student Desk - Modern Gray		18	\$429.00	5.00%	\$407.55	TABLES & DESKS	DESKS
LC258	Flex-Space Mobile Student Desk with Book Box - Modern Gray	www.LakeshoreLearning.com	www.LakeshoreLearning.com	\$489.00	5.00%	\$464.55	TABLES & DESKS	DESKS
LC259	Flex-Space Mobile Teacher Desk - Modern Gray		19	\$1,199.00	5.00%	\$1,139.05	TABLES & DESKS	DESKS
LC288	Flex-Space Locking Storage Cabinet - Modern Maple		14	\$1,099.00	5.00%	\$1,044.05	STORAGE UNITS	LOCKING STORAGE CABINETS
LC298	Flex-Space Mobile Book Bin Storage Center - Modern Maple		16	\$729.00	5.00%	\$692.55	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LC302	Outdoor 6-Cubby Storage Unit	70		\$899.00	5.00%	\$854.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LC303	Outdoor 9-Cubby Storage Unit	70		\$1,199.00	5.00%	\$1,139.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LC398	Flex-Space Mobile Wedge Student Desk with Book Box - Modern Gray		18	\$459.00	5.00%	\$436.05	TABLES & DESKS	DESKS
LC474	All-Weather Cover for Outdoor Storage Unit – 30" High	67		\$229.00	5.00%	\$217.55	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LC476	Outdoor Toddler Table - 48"w x 26"d x 18"h	71		\$529.00	5.00%	\$502.55	TABLES & DESKS	TABLES
LC477	Outdoor Preschool Table - 48"w x 26"d x 21"h	71		\$559.00	5.00%	\$531.05	TABLES & DESKS	TABLES
LC479	Outdoor Storage Unit – 30" High	67		\$1,099.00	5.00%	\$1,044.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LC486	Outdoor Toddler Table - 36"w x 26"d x 18"h	71		\$459.00	5.00%	\$436.05	TABLES & DESKS	TABLES
LC487	Outdoor Preschool Table - 36"w x 26"d x 21"h	71		\$489.00	5.00%	\$464.55	TABLES & DESKS	TABLES
LC490	Outdoor Store Anything Shelves – 30" High	68		\$1,199.00	5.00%	\$1,139.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LC499	All-Weather Cover for Outdoor Store Anything Shelves – 30" High	68		\$239.00	5.00%	\$227.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LC504	All-Weather Cover for Outdoor 6-Cubby Storage Unit	70		\$159.00	5.00%	\$151.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LC505	All-Weather Cover for Outdoor 9-Cubby Storage Unit	70		\$229.00	5.00%	\$217.55	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LC512	Flex-Space Locking Storage Cabinet - Modern Gray		21	\$1,099.00	5.00%	\$1,044.05	STORAGE UNITS	LOCKING STORAGE CABINETS
LC531	Flex-Space 2-Shelf All-Purpose Storage Unit - Modern Gray		20	\$529.00	5.00%	\$502.55	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LC532	Flex-Space 3-Shelf All-Purpose Storage Unit - Modern Gray		20	\$679.00	5.00%	\$645.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LC533	Flex-Space 4-Shelf All-Purpose Storage Unit - Modern Gray		20	\$829.00	5.00%	\$787.55	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LC539	Flex-Space Mobile Trapezoid Table - Modern Gray		19	\$669.00	5.00%	\$635.55	TABLES & DESKS	TABLES
LC575	Flex-Space Mobile Storage Bin Center for 12 Students - Modern Gray		21	\$679.00	5.00%	\$645.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS

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LC576	Flex-Space Mobile Storage Bin Center for 24 Students - Modern Gray		21	\$979.00	5.00%	\$930.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LC641	Flex-Space Mobile Trapezoid Table - Modern Maple		11	\$669.00	5.00%	\$635.55	TABLES & DESKS	TABLES
LC661	Flex-Space Write & Wipe Mobile Wedge Student Desk		9	\$429.00	5.00%	\$407.55	TABLES & DESKS	DESKS
LC662	Flex-Space Write & Wipe Mobile Student Desk		9	\$459.00	5.00%	\$436.05	TABLES & DESKS	DESKS
LC663	Flex-Space Write & Wipe Mobile Rectangular Table		9	\$759.00	5.00%	\$721.05	TABLES & DESKS	TABLES
LC664	Flex-Space Write & Wipe Mobile Trapezoid Table		9	\$749.00	5.00%	\$711.55	TABLES & DESKS	TABLES
LC669	Outdoor Coffee Table	69		\$349.00	5.00%	\$331.55	TABLES & DESKS	TABLES
LC673	Flex-Space Mobile Storage Bin Center for 12 Students - Modern Maple		17	\$679.00	5.00%	\$645.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LC674	Flex-Space Mobile Storage Bin Center for 24 Students - Modern Maple		17	\$979.00	5.00%	\$930.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LC678	Flex-Space Round Floor Table - Modern Maple - 48" Diameter		12	\$449.00	5.00%	\$426.55	TABLES & DESKS	TABLES
LC679	Flex-Space Mobile Round Table - Modern Maple - 48" Diameter		11	\$729.00	5.00%	\$692.55	TABLES & DESKS	TABLES
LC680	Flex-Space Round Floor Table - Modern Maple - 42" Diameter		12	\$399.00	5.00%	\$379.05	TABLES & DESKS	TABLES
LC681	Flex-Space Mobile Round Table - Modern Maple - 42" Diameter		11	\$679.00	5.00%	\$645.05	TABLES & DESKS	TABLES
LC696	Flex-Space Mobile Book Bin Storage Center - Modern Gray		20	\$729.00	5.00%	\$692.55	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LC739	Flex-Space Mobile Teacher Desk - Modern Maple		14	\$1,199.00	5.00%	\$1,139.05	TABLES & DESKS	DESKS
LC747	Flex-Space Mobile Wedge Student Desk with Book Box - Modern Maple		10	\$459.00	5.00%	\$436.05	TABLES & DESKS	DESKS
LC750BU	Flex-Space Lounge & Learn Table with Power - Blue		8	\$399.00	5.00%	\$379.05	TABLES & DESKS	TABLES
LC750GA	Flex-Space Lounge & Learn Table with Power - Gray		8	\$399.00	5.00%	\$379.05	TABLES & DESKS	TABLES
LC750GR	Flex-Space Lounge & Learn Table with Power - Green		8	\$399.00	5.00%	\$379.05	TABLES & DESKS	TABLES
LC750RG	Flex-Space Lounge & Learn Table with Power - Orange		8	\$399.00	5.00%	\$379.05	TABLES & DESKS	TABLES
LC756	Flex-Space Rectangular Floor Table - Modern Maple - 30" x 48"		12	\$379.00	5.00%	\$360.05	TABLES & DESKS	TABLES
LC757	Flex-Space Mobile Rectangular Table - Modern Maple - 30" x 48"		11	\$629.00	5.00%	\$597.55	TABLES & DESKS	TABLES
LC758	Flex-Space Rectangular Floor Table - Modern Maple - 30" x 60"		12	\$429.00	5.00%	\$407.55	TABLES & DESKS	TABLES
LC759	Flex-Space Mobile Rectangular Table - Modern Maple - 30" x 60"		11	\$679.00	5.00%	\$645.05	TABLES & DESKS	TABLES
LC776	Flex-Space Mobile Triangular Student Desk - Modern Maple		10	\$399.00	5.00%	\$379.05	TABLES & DESKS	DESKS
LC787	Flex-Space Mobile Wedge Student Desk - Modern Maple		10	\$399.00	5.00%	\$379.05	TABLES & DESKS	DESKS
LC788	Flex-Space Mobile Student Desk - Modern Maple		10	\$429.00	5.00%	\$407.55	TABLES & DESKS	DESKS
LC789	Flex-Space Mobile Student Desk with Book Box - Modern Maple		10	\$489.00	5.00%	\$464.55	TABLES & DESKS	DESKS
LC808	Flex-Space Mobile Student Desk for Two - Modern Maple		10	\$599.00	5.00%	\$569.05	TABLES & DESKS	DESKS
LC962	Flex-Space Mobile 2-Shelf All-Purpose Storage Unit		16	\$899.00	5.00%	\$854.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LC963	Flex-Space Mobile 3-Shelf All-Purpose Storage Unit		16	\$1,199.00	5.00%	\$1,139.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LC964	Flex-Space Mobile 4-Shelf All-Purpose Storage Unit		16	\$1,499.00	5.00%	\$1,424.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LK171	Outdoor Cubbies & Shelves Storage Unit	69		\$1,299.00	5.00%	\$1,234.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LK172	Outdoor Store Anything Shelves - 24" High	68		\$999.00	5.00%	\$949.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LK173	Outdoor Storage Unit - 24" High	67		\$899.00	5.00%	\$854.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LK177	Outdoor Discovery Table	70		\$799.00	5.00%	\$759.05	TABLES & DESKS	TABLES
LK178	Outdoor Lockable Storage Cabinet	70		\$2,499.00	5.00%	\$2,374.05	STORAGE UNITS	LOCKING STORAGE CABINETS
LK196	Flex-Space Mobile Flip & Nest Table - Modern Maple - 30" x 48"		13	\$879.00	5.00%	\$835.05	TABLES & DESKS	TABLES
LK197	Flex-Space Mobile Flip & Nest Table - Modern Maple - 30" x 60"		13	\$979.00	5.00%	\$930.05	TABLES & DESKS	TABLES
LK221	All-Weather Cover for Outdoor Cubbies & Shelves Storage Unit	69		\$249.00	5.00%	\$236.55	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LK222	All-Weather Cover for Outdoor Store Anything Shelves - 24" High	68		\$199.00	5.00%	\$189.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LK223	All-Weather Cover for Outdoor Storage Unit - 24" High	67		\$189.00	5.00%	\$179.55	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LK224	All-Weather Cover for Lockable Storage Cabinet	70		\$299.00	5.00%	\$284.05	STORAGE UNITS	LOCKING STORAGE CABINETS
LK225	Flex-Space Jr.® Mobile Coat Lockers for 10	73		\$1,699.00	5.00%	\$1,614.05	STORAGE UNITS	COAT LOCKERS
LK226	Flex-Space Mobile Group Table - Modern Maple		12	\$929.00	5.00%	\$882.55	TABLES & DESKS	TABLES
LK227	Flex-Space Jr.® Mobile Cubbies & Shelves Storage Unit	74		\$1,099.00	5.00%	\$1,044.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LK230	Flex-Space Jr.® Mobile Holds-It-All Storage Unit	74		\$1,099.00	5.00%	\$1,044.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LK231	Flex-Space Jr.® Mobile Preschool Storage Unit	73		\$879.00	5.00%	\$835.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LK232	Flex-Space Jr.® Mobile All-Purpose Storage Unit	73		\$999.00	5.00%	\$949.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LK233	Flex-Space Jr.® Mobile Storage Tray Center	74		\$1,599.00	5.00%	\$1,519.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LK244	Flex-Space Jr.® Mobile Book Center	73		\$899.00	5.00%	\$854.05	STORAGE UNITS	BOOK STANDS & CENTERS
LK351	Flex-Space Jr.® Mobile Rectangular Table - 30" x 36"	75		\$579.00	5.00%	\$550.05	TABLES & DESKS	TABLES
LK352	Flex-Space Jr.® Mobile Rectangular Table - 30" x 48"	75		\$629.00	5.00%	\$597.55	TABLES & DESKS	TABLES
LK353	Flex-Space Jr.® Mobile Rectangular Table - 30" x 60"	75		\$679.00	5.00%	\$645.05	TABLES & DESKS	TABLES
LK354	Flex-Space Jr.® Mobile Round Table - 42" Diameter	75		\$679.00	5.00%	\$645.05	TABLES & DESKS	TABLES



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LK355	Flex-Space Jr.® Mobile Round Table - 48" Diameter	75		\$729.00	5.00%	\$692.55	TABLES & DESKS	TABLES
LK356	Flex-Space Jr.® Mobile Trapezoid Table	75		\$669.00	5.00%	\$635.55	TABLES & DESKS	TABLES
LK357	Flex-Space Jr.® Mobile Group Table	75		\$929.00	5.00%	\$882.55	TABLES & DESKS	TABLES
LK398	Flex-Space Store-It-All Mobile Locking Media Tower - Modern Maple		14	\$1,099.00	5.00%	\$1,044.05	STORAGE UNITS	LOCKING STORAGE CABINETS
LK412	Flex-Space Mobile Student Work Organizer - Modern Gray	www.LakeshoreLearning.com	www.LakeshoreLearning.com	\$1,199.00	5.00%	\$1,139.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LK414	Flex-Space Mobile Clover Table - Modern Maple		11	\$749.00	5.00%	\$711.55	TABLES & DESKS	TABLES
LK415	Flex-Space Mobile 6-Cubby Storage Unit - Modern Gray		22	\$999.00	5.00%	\$949.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LK426	Flex-Space Mobile 18-Tray Storage Center - Modern Maple		15	\$1,199.00	5.00%	\$1,139.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LK427	Flex-Space Mobile 27-Tray Storage Center - Modern Maple		15	\$1,599.00	5.00%	\$1,519.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LK428	Flex-Space Mobile 36-Tray Storage Center - Modern Maple		15	\$1,999.00	5.00%	\$1,899.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LK429	Flex-Space Mobile Student Work Organizer - Modern Maple		17	\$1,199.00	5.00%	\$1,139.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LK438	Flex-Space Mobile Standing Desk - Modern Gray		18	\$499.00	5.00%	\$474.05	TABLES & DESKS	DESKS
LK439	Flex-Space Mobile Standing Desk for Two - Modern Gray		18	\$699.00	5.00%	\$664.05	TABLES & DESKS	DESKS
LK468	Flex-Space Mobile Clear-View 10-Bin Storage Center - Modern Maple		16	\$899.00	5.00%	\$854.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LK469	Flex-Space Mobile Clear-View 20-Bin Storage Center - Modern Maple		16	\$1,499.00	5.00%	\$1,424.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LK516	Flex-Space Mobile 6-Cubby Storage Unit - Modern Maple		17	\$999.00	5.00%	\$949.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LK518	Flex-Space Mobile 12-Cubby Storage Unit - Modern Maple		17	\$1,599.00	5.00%	\$1,519.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LK537	Flex-Space Mobile 27-Tray Storage Center - Modern Gray		20	\$1,599.00	5.00%	\$1,519.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LK571	Flex-Space Mobile Standing Desk - Modern Maple		13	\$499.00	5.00%	\$474.05	TABLES & DESKS	DESKS
LK572	Flex-Space Mobile Standing Desk for Two - Modern Maple		13	\$699.00	5.00%	\$664.05	TABLES & DESKS	DESKS
LL299	Easy-Reach Storage Center	116		\$429.00	5.00%	\$407.55	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
LM908	Bins & Folders Set	93		\$199.00	5.00%	\$189.05	STORAGE UNITS	CUBBY, SHELVES & BIN UNITS
RR160	Space-Saver Book Tree	175		\$479.00	5.00%	\$455.05	STORAGE UNITS	BOOK STANDS & CENTERS

CATEGORY 3: Freestanding Office and Classroom Furniture

Item Number	Description	Early Childhood Page #	Elementary Page #	Price	Discount	NCTCOG Discount Price	Category	Subcategory
AA270	Calming Colors® Comfy Seats - Set of 3	135		\$379.00	5.00%	\$360.05	SEATING	UPHOLSTERED SEATING
AA357	Classic Birch Transition Chair - 9"	123		\$129.00	5.00%	\$122.55	SEATING	TRADITIONAL CLASSROOM CHAIRS
AA358	Classic Birch Transition Chair - 12"	123		\$139.00	5.00%	\$132.05	SEATING	TRADITIONAL CLASSROOM CHAIRS
AA518	Extra Toddler-Tough Chairs - Set of 2	123		\$189.00	5.00%	\$179.55	SEATING	TRADITIONAL CLASSROOM CHAIRS
AA799	Extra Toddler Hardwood Chairs - Set of 2	122		\$189.00	5.00%	\$179.55	SEATING	TRADITIONAL CLASSROOM CHAIRS
CF202SB	Calming Colors® Sit-Me-Up - Sky Blue	137		\$129.00	5.00%	\$122.55	SEATING	FLOOR SEATING
CF202SG	Calming Colors® Sit-Me-Up - Sage Green	137		\$129.00	5.00%	\$122.55	SEATING	FLOOR SEATING
CN607BU	Classic Stacking Chair - 7 1/2" - Blue	97		\$49.99	5.00%	\$47.49	SEATING	TRADITIONAL CLASSROOM CHAIRS
CN607RD	Classic Stacking Chair - 7 1/2" - Red	97		\$49.99	5.00%	\$47.49	SEATING	TRADITIONAL CLASSROOM CHAIRS
CN607YE	Classic Stacking Chair - 7 1/2" - Yellow	97		\$49.99	5.00%	\$47.49	SEATING	TRADITIONAL CLASSROOM CHAIRS
CN609BU	Classic Stacking Chair - 9 1/2" - Blue	97		\$54.99	5.00%	\$52.24	SEATING	TRADITIONAL CLASSROOM CHAIRS
CN609RD	Classic Stacking Chair - 9 1/2" - Red	97		\$54.99	5.00%	\$52.24	SEATING	TRADITIONAL CLASSROOM CHAIRS
CN609YE	Classic Stacking Chair - 9 1/2" - Yellow	97		\$54.99	5.00%	\$52.24	SEATING	TRADITIONAL CLASSROOM CHAIRS
CN611BU	Classic Stacking Chair - 11 1/2" - Blue	97		\$57.99	5.00%	\$55.09	SEATING	TRADITIONAL CLASSROOM CHAIRS
CN611RD	Classic Stacking Chair - 11 1/2" - Red	97		\$57.99	5.00%	\$55.09	SEATING	TRADITIONAL CLASSROOM CHAIRS
CN611YE	Classic Stacking Chair - 11 1/2" - Yellow	97		\$57.99	5.00%	\$55.09	SEATING	TRADITIONAL CLASSROOM CHAIRS
CN613BU	Classic Stacking Chair - 13 1/2" - Blue	97		\$64.99	5.00%	\$61.74	SEATING	TRADITIONAL CLASSROOM CHAIRS
CN613RD	Classic Stacking Chair - 13 1/2" - Red	97		\$64.99	5.00%	\$61.74	SEATING	TRADITIONAL CLASSROOM CHAIRS
CN613YE	Classic Stacking Chair - 13 1/2" - Yellow	97		\$64.99	5.00%	\$61.74	SEATING	TRADITIONAL CLASSROOM CHAIRS
CN615BU	Classic Stacking Chair - 15 1/2" - Blue	97		\$79.99	5.00%	\$75.99	SEATING	TRADITIONAL CLASSROOM CHAIRS
CN615RD	Classic Stacking Chair - 15 1/2" - Red	97		\$79.99	5.00%	\$75.99	SEATING	TRADITIONAL CLASSROOM CHAIRS
CN615YE	Classic Stacking Chair - 15 1/2" - Yellow	97		\$79.99	5.00%	\$75.99	SEATING	TRADITIONAL CLASSROOM CHAIRS
CN617BU	Classic Stacking Teacher's Chair - 17 1/2" - Blue	97		\$94.99	5.00%	\$90.24	SEATING	TRADITIONAL CLASSROOM CHAIRS
CN617RD	Classic Stacking Teacher's Chair - 17 1/2" - Red	97		\$94.99	5.00%	\$90.24	SEATING	TRADITIONAL CLASSROOM CHAIRS
CN617YE	Classic Stacking Teacher's Chair - 17 1/2" - Yellow	97		\$94.99	5.00%	\$90.24	SEATING	TRADITIONAL CLASSROOM CHAIRS
CR122BU	Wobble Chair - 12" - Blue	96		\$64.99	5.00%	\$61.74	SEATING	WOBBLE CHAIRS
CR122GR	Wobble Chair - 12" - Green	96		\$64.99	5.00%	\$61.74	SEATING	WOBBLE CHAIRS
CR122RD	Wobble Chair - 12" - Red	96		\$64.99	5.00%	\$61.74	SEATING	WOBBLE CHAIRS
CR124BU	Wobble Chair - 14" - Blue	96		\$74.99	5.00%	\$71.24	SEATING	WOBBLE CHAIRS
CR124GR	Wobble Chair - 14" - Green	96		\$74.99	5.00%	\$71.24	SEATING	WOBBLE CHAIRS
CR124RD	Wobble Chair - 14" - Red	96		\$74.99	5.00%	\$71.24	SEATING	WOBBLE CHAIRS
CR126BU	Wobble Chair - 16" - Blue	96		\$84.99	5.00%	\$80.74	SEATING	WOBBLE CHAIRS
CR126GR	Wobble Chair - 16" - Green	96		\$84.99	5.00%	\$80.74	SEATING	WOBBLE CHAIRS
CR126RD	Wobble Chair - 16" - Red	96		\$84.99	5.00%	\$80.74	SEATING	WOBBLE CHAIRS
DD370X	Soft Seats - Set of 6 Colors	105		\$129.00	5.00%	\$122.55	SEATING	FLOOR SEATING
DD371BU	Soft Seat - Blue	105		\$21.99	5.00%	\$20.89	SEATING	FLOOR SEATING
DD371GR	Soft Seat - Green	105		\$21.99	5.00%	\$20.89	SEATING	FLOOR SEATING
DD371RD	Soft Seat - Red	105		\$21.99	5.00%	\$20.89	SEATING	FLOOR SEATING
DD371RG	Soft Seat - Orange	105		\$21.99	5.00%	\$20.89	SEATING	FLOOR SEATING
DD371VT	Soft Seat - Purple	105		\$21.99	5.00%	\$20.89	SEATING	FLOOR SEATING
DD371YE	Soft Seat - Yellow	105		\$21.99	5.00%	\$20.89	SEATING	FLOOR SEATING
DD380X	Calming Colors® Soft Seats - Set of 5 Colors	104		\$109.00	5.00%	\$103.55	SEATING	FLOOR SEATING
DD381AT	Calming Colors® Soft Seat - Almond Tan	104		\$21.99	5.00%	\$20.89	SEATING	FLOOR SEATING
DD381MN	Calming Colors® Soft Seat - Mint Green	104		\$21.99	5.00%	\$20.89	SEATING	FLOOR SEATING
DD381SB	Calming Colors® Soft Seat - Sky Blue	104		\$21.99	5.00%	\$20.89	SEATING	FLOOR SEATING
DD381SE	Calming Colors® Soft Seat - Sea Blue	104		\$21.99	5.00%	\$20.89	SEATING	FLOOR SEATING
DD381SG	Calming Colors® Soft Seat - Sage Green	104		\$21.99	5.00%	\$20.89	SEATING	FLOOR SEATING
DD420SB	Calming Colors® Premium Beanbag Seat - Sky Blue	104		\$99.50	5.00%	\$94.53	SEATING	BEANBAG CHAIRS
DD420SG	Calming Colors® Premium Beanbag Seat - Sage Green	104		\$99.50	5.00%	\$94.53	SEATING	BEANBAG CHAIRS
DD430SB	Calming Colors® Premium Teardrop Beanbag Seat - Sky Blue	104		\$129.00	5.00%	\$122.55	SEATING	BEANBAG CHAIRS
DD430SG	Calming Colors® Premium Teardrop Beanbag Seat - Sage Green	104		\$129.00	5.00%	\$122.55	SEATING	BEANBAG CHAIRS
DG506	Heavy-Duty Stacking Toddler Chair - 6"	83		\$67.99	5.00%	\$64.59	SEATING	TRADITIONAL CLASSROOM CHAIRS
DG508	Heavy-Duty Stacking Chair - 7 1/2"	83		\$69.99	5.00%	\$66.49	SEATING	TRADITIONAL CLASSROOM CHAIRS

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Item Number	Description	Early Childhood Page #	Elementary Page #	Price	Discount	NCTCOG Discount Price	Category	Subcategory
DG509	Heavy-Duty Stacking Chair - 9 1/2"	83		\$79.99	5.00%	\$75.99	SEATING	TRADITIONAL CLASSROOM CHAIRS
DG511	Heavy-Duty Stacking Chair - 11 1/2"	83		\$84.99	5.00%	\$80.74	SEATING	TRADITIONAL CLASSROOM CHAIRS
DG513	Heavy-Duty Stacking Chair - 13 1/2"	83		\$89.99	5.00%	\$85.49	SEATING	TRADITIONAL CLASSROOM CHAIRS
DG515	Heavy-Duty Stacking Chair - 15 1/2"	83		\$99.99	5.00%	\$94.99	SEATING	TRADITIONAL CLASSROOM CHAIRS
DG517	Heavy-Duty Stacking Teacher's Chair - 17 1/2"	83		\$109.99	5.00%	\$104.49	SEATING	TRADITIONAL CLASSROOM CHAIRS
EE504BU	Kids Colors™ Stacking Toddler Chair - 6" - Blue	87		\$67.99	5.00%	\$64.59	SEATING	TRADITIONAL CLASSROOM CHAIRS
EE504GR	Kids Colors™ Stacking Toddler Chair - 6" - Green	87		\$67.99	5.00%	\$64.59	SEATING	TRADITIONAL CLASSROOM CHAIRS
EE504RD	Kids Colors™ Stacking Toddler Chair - 6" - Red	87		\$67.99	5.00%	\$64.59	SEATING	TRADITIONAL CLASSROOM CHAIRS
EE504YE	Kids Colors™ Stacking Toddler Chair - 6" - Yellow	87		\$67.99	5.00%	\$64.59	SEATING	TRADITIONAL CLASSROOM CHAIRS
EE505BU	Kids Colors™ Stacking Chair - 7 1/2" - Blue	87		\$69.99	5.00%	\$66.49	SEATING	TRADITIONAL CLASSROOM CHAIRS
EE505GR	Kids Colors™ Stacking Chair - 7 1/2" - Green	87		\$69.99	5.00%	\$66.49	SEATING	TRADITIONAL CLASSROOM CHAIRS
EE505RD	Kids Colors™ Stacking Chair - 7 1/2" - Red	87		\$69.99	5.00%	\$66.49	SEATING	TRADITIONAL CLASSROOM CHAIRS
EE505YE	Kids Colors™ Stacking Chair - 7 1/2" - Yellow	87		\$69.99	5.00%	\$66.49	SEATING	TRADITIONAL CLASSROOM CHAIRS
EE509BU	Kids Colors™ Stacking Chair - 9 1/2" - Blue	87		\$79.99	5.00%	\$75.99	SEATING	TRADITIONAL CLASSROOM CHAIRS
EE509GR	Kids Colors™ Stacking Chair - 9 1/2" - Green	87		\$79.99	5.00%	\$75.99	SEATING	TRADITIONAL CLASSROOM CHAIRS
EE509RD	Kids Colors™ Stacking Chair - 9 1/2" - Red	87		\$79.99	5.00%	\$75.99	SEATING	TRADITIONAL CLASSROOM CHAIRS
EE509YE	Kids Colors™ Stacking Chair - 9 1/2" - Yellow	87		\$79.99	5.00%	\$75.99	SEATING	TRADITIONAL CLASSROOM CHAIRS
EE511BU	Kids Colors™ Stacking Chair - 11 1/2" - Blue	87		\$84.99	5.00%	\$80.74	SEATING	TRADITIONAL CLASSROOM CHAIRS
EE511GR	Kids Colors™ Stacking Chair - 11 1/2" - Green	87		\$84.99	5.00%	\$80.74	SEATING	TRADITIONAL CLASSROOM CHAIRS
EE511RD	Kids Colors™ Stacking Chair - 11 1/2" - Red	87		\$84.99	5.00%	\$80.74	SEATING	TRADITIONAL CLASSROOM CHAIRS
EE511YE	Kids Colors™ Stacking Chair - 11 1/2" - Yellow	87		\$84.99	5.00%	\$80.74	SEATING	TRADITIONAL CLASSROOM CHAIRS
EE513BU	Kids Colors™ Stacking Chair - 13 1/2" - Blue	87		\$89.99	5.00%	\$85.49	SEATING	TRADITIONAL CLASSROOM CHAIRS
EE513GR	Kids Colors™ Stacking Chair - 13 1/2" - Green	87		\$89.99	5.00%	\$85.49	SEATING	TRADITIONAL CLASSROOM CHAIRS
EE513RD	Kids Colors™ Stacking Chair - 13 1/2" - Red	87		\$89.99	5.00%	\$85.49	SEATING	TRADITIONAL CLASSROOM CHAIRS
EE513YE	Kids Colors™ Stacking Chair - 13 1/2" - Yellow	87		\$89.99	5.00%	\$85.49	SEATING	TRADITIONAL CLASSROOM CHAIRS
EE515BU	Kids Colors™ Stacking Chair - 15 1/2" - Blue	87		\$99.99	5.00%	\$94.99	SEATING	TRADITIONAL CLASSROOM CHAIRS
EE515GR	Kids Colors™ Stacking Chair - 15 1/2" - Green	87		\$99.99	5.00%	\$94.99	SEATING	TRADITIONAL CLASSROOM CHAIRS
EE515RD	Kids Colors™ Stacking Chair - 15 1/2" - Red	87		\$99.99	5.00%	\$94.99	SEATING	TRADITIONAL CLASSROOM CHAIRS
EE515YE	Kids Colors™ Stacking Chair - 15 1/2" - Yellow	87		\$99.99	5.00%	\$94.99	SEATING	TRADITIONAL CLASSROOM CHAIRS
EE517BU	Kids Colors™ Stacking Teacher's Chair - 17 1/2" - Blue	87		\$109.99	5.00%	\$104.49	SEATING	TRADITIONAL CLASSROOM CHAIRS
EE517GR	Kids Colors™ Stacking Teacher's Chair - 17 1/2" - Green	87		\$109.99	5.00%	\$104.49	SEATING	TRADITIONAL CLASSROOM CHAIRS
EE517RD	Kids Colors™ Stacking Teacher's Chair - 17 1/2" - Red	87		\$109.99	5.00%	\$104.49	SEATING	TRADITIONAL CLASSROOM CHAIRS
EE517YE	Kids Colors™ Stacking Teacher's Chair - 17 1/2" - Yellow	87		\$109.99	5.00%	\$104.49	SEATING	TRADITIONAL CLASSROOM CHAIRS
FF450BU	Extra-Wide Comfy Couch - Blue	104		\$559.00	5.00%	\$531.05	SEATING	UPHOLSTERED SEATING
FF450RD	Extra-Wide Comfy Couch - Red	104		\$559.00	5.00%	\$531.05	SEATING	UPHOLSTERED SEATING
FF645	Comfy Toddler Couch - Dark Brown	122		\$379.00	5.00%	\$360.05	SEATING	UPHOLSTERED SEATING
FF647	Comfy Toddler Chair - Dark Brown	122		\$329.00	5.00%	\$312.55	SEATING	UPHOLSTERED SEATING
FF682BU	Easy-Clean Comfy Chair - Blue	43		\$349.00	5.00%	\$331.55	SEATING	UPHOLSTERED SEATING
FF682RD	Easy-Clean Comfy Chair - Red	43		\$349.00	5.00%	\$331.55	SEATING	UPHOLSTERED SEATING
FF683BU	Easy-Clean Comfy Couch - Blue	43		\$399.00	5.00%	\$379.05	SEATING	UPHOLSTERED SEATING
FF683RD	Easy-Clean Comfy Couch - Red	43		\$399.00	5.00%	\$379.05	SEATING	UPHOLSTERED SEATING
HH623BU	Comfy Toddler Couch - Blue	123		\$379.00	5.00%	\$360.05	SEATING	UPHOLSTERED SEATING
HH623RD	Comfy Toddler Couch - Red	123		\$379.00	5.00%	\$360.05	SEATING	UPHOLSTERED SEATING
HH625BU	Comfy Toddler Chair - Blue	123		\$329.00	5.00%	\$312.55	SEATING	UPHOLSTERED SEATING
HH625RD	Comfy Toddler Chair - Red	123		\$329.00	5.00%	\$312.55	SEATING	UPHOLSTERED SEATING
JJ320	Classic Birch Classroom Chair - 7 1/2"	95		\$89.99	5.00%	\$85.49	SEATING	TRADITIONAL CLASSROOM CHAIRS
JJ321	Classic Birch Classroom Chair - 9 1/2"	95		\$99.99	5.00%	\$94.99	SEATING	TRADITIONAL CLASSROOM CHAIRS
JJ322	Classic Birch Classroom Chair - 11 1/2"	95		\$109.99	5.00%	\$104.49	SEATING	TRADITIONAL CLASSROOM CHAIRS
JJ323	Classic Birch Classroom Chair - 13 1/2"	95		\$119.99	5.00%	\$113.99	SEATING	TRADITIONAL CLASSROOM CHAIRS
JJ324	Classic Birch Classroom Chair - 15 1/2"	95		\$149.99	5.00%	\$142.49	SEATING	TRADITIONAL CLASSROOM CHAIRS
JJ325	Classic Birch Teacher's Chair - 17 1/2"	95		\$179.99	5.00%	\$170.99	SEATING	TRADITIONAL CLASSROOM CHAIRS
JJ424	No-Slip Classroom Step Stool	95		\$159.00	5.00%	\$151.05	SEATING	BENCHES & STOOLS
JJ440FG	Colors of Nature® Stacking Chair - 7 1/2" - Forest Green	96		\$49.99	5.00%	\$47.49	SEATING	TRADITIONAL CLASSROOM CHAIRS
JJ440OB	Colors of Nature® Stacking Chair - 7 1/2" - Ocean Blue	96		\$49.99	5.00%	\$47.49	SEATING	TRADITIONAL CLASSROOM CHAIRS
JJ440SS	Colors of Nature® Stacking Chair - 7 1/2" - Summer Sand	96		\$49.99	5.00%	\$47.49	SEATING	TRADITIONAL CLASSROOM CHAIRS

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Item Number	Description	Early Childhood Page #	Elementary Page #	Price	Discount	NCTCOG Discount Price	Category	Subcategory
JJ441FG	Colors of Nature® Stacking Chair - 9 1/2" - Forest Green	96		\$54.99	5.00%	\$52.24	SEATING	TRADITIONAL CLASSROOM CHAIRS
JJ441OB	Colors of Nature® Stacking Chair - 9 1/2" - Ocean Blue	96		\$54.99	5.00%	\$52.24	SEATING	TRADITIONAL CLASSROOM CHAIRS
JJ441SS	Colors of Nature® Stacking Chair - 9 1/2" - Summer Sand	96		\$54.99	5.00%	\$52.24	SEATING	TRADITIONAL CLASSROOM CHAIRS
JJ442FG	Colors of Nature® Stacking Chair - 11 1/2" - Forest Green	96		\$57.99	5.00%	\$55.09	SEATING	TRADITIONAL CLASSROOM CHAIRS
JJ442OB	Colors of Nature® Stacking Chair - 11 1/2" - Ocean Blue	96		\$57.99	5.00%	\$55.09	SEATING	TRADITIONAL CLASSROOM CHAIRS
JJ442SS	Colors of Nature® Stacking Chair - 11 1/2" - Summer Sand	96		\$57.99	5.00%	\$55.09	SEATING	TRADITIONAL CLASSROOM CHAIRS
JJ443FG	Colors of Nature® Stacking Chair - 13 1/2" - Forest Green	96		\$64.99	5.00%	\$61.74	SEATING	TRADITIONAL CLASSROOM CHAIRS
JJ443OB	Colors of Nature® Stacking Chair - 13 1/2" - Ocean Blue	96		\$64.99	5.00%	\$61.74	SEATING	TRADITIONAL CLASSROOM CHAIRS
JJ443SS	Colors of Nature® Stacking Chair - 13 1/2" - Summer Sand	96		\$64.99	5.00%	\$61.74	SEATING	TRADITIONAL CLASSROOM CHAIRS
JJ444FG	Colors of Nature® Stacking Chair - 15 1/2" - Forest Green	96		\$79.99	5.00%	\$75.99	SEATING	TRADITIONAL CLASSROOM CHAIRS
JJ444OB	Colors of Nature® Stacking Chair - 15 1/2" - Ocean Blue	96		\$79.99	5.00%	\$75.99	SEATING	TRADITIONAL CLASSROOM CHAIRS
JJ444SS	Colors of Nature® Stacking Chair - 15 1/2" - Summer Sand	96		\$79.99	5.00%	\$75.99	SEATING	TRADITIONAL CLASSROOM CHAIRS
JJ445FG	Colors of Nature® Stacking Teacher's Chair - 17 1/2" - Forest Green	96		\$94.99	5.00%	\$90.24	SEATING	TRADITIONAL CLASSROOM CHAIRS
JJ445OB	Colors of Nature® Stacking Teacher's Chair - 17 1/2" - Ocean Blue	96		\$94.99	5.00%	\$90.24	SEATING	TRADITIONAL CLASSROOM CHAIRS
JJ445SS	Colors of Nature® Stacking Teacher's Chair - 17 1/2" - Summer Sand	96		\$94.99	5.00%	\$90.24	SEATING	TRADITIONAL CLASSROOM CHAIRS
JJ498	Classic Birch Storage Bench	95		\$399.00	5.00%	\$379.05	SEATING	BENCHES & STOOLS
LA108DC	Flex-Space Premium 18" Blue Wobble Chair Bundle - Set of 6 Chairs	www.LakeshoreLearning.com	www.LakeshoreLearning.com	\$659.00	5.00%	\$626.05	SEATING	WOBBLE CHAIRS
LA240DC	Flex-Space Premium 18" Green Wobble Chair Bundle - Set of 6 Chairs	www.LakeshoreLearning.com	www.LakeshoreLearning.com	\$659.00	5.00%	\$626.05	SEATING	WOBBLE CHAIRS
LA391DC	Flex-Space Premium 18" Orange Wobble Chair Bundle - Set of 6 Chairs	www.LakeshoreLearning.com	www.LakeshoreLearning.com	\$659.00	5.00%	\$626.05	SEATING	WOBBLE CHAIRS
LA468DC	Flex-Space Premium 18" Gray Wobble Chair Bundle - Set of 6 Chairs	www.LakeshoreLearning.com	www.LakeshoreLearning.com	\$659.00	5.00%	\$626.05	SEATING	WOBBLE CHAIRS
LA484DC	Flex-Space 17" Blue Balance Ball Seat Bundle - Set of 6 Ball Seats	www.LakeshoreLearning.com	www.LakeshoreLearning.com	\$149.00	5.00%	\$141.55	SEATING	BALL SEATS
LA485DC	Flex-Space 17" Green Balance Ball Seat Bundle - Set of 6 Ball Seats	www.LakeshoreLearning.com	www.LakeshoreLearning.com	\$149.00	5.00%	\$141.55	SEATING	BALL SEATS
LA486DC	Flex-Space 22" Blue Balance Ball Seat Bundle - Set of 6 Ball Seats	www.LakeshoreLearning.com	www.LakeshoreLearning.com	\$179.00	5.00%	\$170.05	SEATING	BALL SEATS
LA487DC	Flex-Space 22" Green Balance Ball Seat Bundle - Set of 6 Ball Seats	www.LakeshoreLearning.com	www.LakeshoreLearning.com	\$179.00	5.00%	\$170.05	SEATING	BALL SEATS
LA490DC	Flex-Space 17" Orange Balance Ball Seat Bundle - Set of 6 Ball Seats	www.LakeshoreLearning.com	www.LakeshoreLearning.com	\$149.00	5.00%	\$141.55	SEATING	BALL SEATS
LA513DC	Flex-Space 22" Orange Balance Ball Seat Bundle - Set of 6 Ball Seats	www.LakeshoreLearning.com	www.LakeshoreLearning.com	\$179.00	5.00%	\$170.05	SEATING	BALL SEATS
LA561DC	Flex-Space Premium 12" Blue Wobble Chair Bundle - Set of 6 Chairs	www.LakeshoreLearning.com	www.LakeshoreLearning.com	\$479.00	5.00%	\$455.05	SEATING	WOBBLE CHAIRS
LA564DC	Flex-Space Premium 14" Blue Wobble Chair Bundle - Set of 6 Chairs	www.LakeshoreLearning.com	www.LakeshoreLearning.com	\$539.00	5.00%	\$512.05	SEATING	WOBBLE CHAIRS
LA565DC	Flex-Space Premium 16" Blue Wobble Chair Bundle - Set of 6 Chairs	www.LakeshoreLearning.com	www.LakeshoreLearning.com	\$599.00	5.00%	\$569.05	SEATING	WOBBLE CHAIRS
LA568DC	Flex-Space Premium 12" Green Wobble Chair Bundle - Set of 6 Chairs	www.LakeshoreLearning.com	www.LakeshoreLearning.com	\$479.00	5.00%	\$455.05	SEATING	WOBBLE CHAIRS
LA569DC	Flex-Space Premium 14" Green Wobble Chair Bundle - Set of 6 Chairs	www.LakeshoreLearning.com	www.LakeshoreLearning.com	\$539.00	5.00%	\$512.05	SEATING	WOBBLE CHAIRS
LA570DC	Flex-Space Premium 16" Green Wobble Chair Bundle - Set of 6 Chairs	www.LakeshoreLearning.com	www.LakeshoreLearning.com	\$599.00	5.00%	\$569.05	SEATING	WOBBLE CHAIRS
LA589DC	Flex-Space Premium 12" Orange Wobble Chair Bundle - Set of 6 Chairs	www.LakeshoreLearning.com	www.LakeshoreLearning.com	\$479.00	5.00%	\$455.05	SEATING	WOBBLE CHAIRS
LA595DC	Flex-Space Premium 14" Orange Wobble Chair Bundle - Set of 6 Chairs	www.LakeshoreLearning.com	www.LakeshoreLearning.com	\$539.00	5.00%	\$512.05	SEATING	WOBBLE CHAIRS
LA608DC	Flex-Space Premium 16" Orange Wobble Chair Bundle - Set of 6 Chairs	www.LakeshoreLearning.com	www.LakeshoreLearning.com	\$599.00	5.00%	\$569.05	SEATING	WOBBLE CHAIRS
LA648DC	Flex-Space Premium 12" Gray Wobble Chair Bundle - Set of 6 Chairs	www.LakeshoreLearning.com	www.LakeshoreLearning.com	\$479.00	5.00%	\$455.05	SEATING	WOBBLE CHAIRS
LA650DC	Flex-Space Premium 14" Gray Wobble Chair Bundle - Set of 6 Chairs	www.LakeshoreLearning.com	www.LakeshoreLearning.com	\$539.00	5.00%	\$512.05	SEATING	WOBBLE CHAIRS
LA651DC	Flex-Space Premium 16" Gray Wobble Chair Bundle - Set of 6 Chairs	www.LakeshoreLearning.com	www.LakeshoreLearning.com	\$599.00	5.00%	\$569.05	SEATING	WOBBLE CHAIRS
LA680DC	Flex-Space Cozy Work Space Bundle - Green	www.LakeshoreLearning.com	www.LakeshoreLearning.com	\$1,100.00	5.00%	\$1,045.00	SEATING	UPHOLSTERED SEATING
LA690DC	Flex-Space Cozy Work Space Bundle - Blue	www.LakeshoreLearning.com	www.LakeshoreLearning.com	\$1,100.00	5.00%	\$1,045.00	SEATING	UPHOLSTERED SEATING
LA698DC	Flex-Space Cozy Work Space Bundle - Orange	www.LakeshoreLearning.com	www.LakeshoreLearning.com	\$1,100.00	5.00%	\$1,045.00	SEATING	UPHOLSTERED SEATING
LA776DC	Flex-Space Cozy Work Space Bundle - Gray	www.LakeshoreLearning.com	www.LakeshoreLearning.com	\$1,100.00	5.00%	\$1,045.00	SEATING	UPHOLSTERED SEATING
LA958	Flex-Space Comfy Curved Seats - Set of 3 Colors		7	\$1,195.00	5.00%	\$1,135.25	SEATING	UPHOLSTERED SEATING
LA958DC	Flex-Space Comfy Curved Seat Bundle	www.LakeshoreLearning.com	www.LakeshoreLearning.com	\$1,190.00	5.00%	\$1,130.50	SEATING	UPHOLSTERED SEATING
LC231BU	Flex-Space Comfy Stool - Blue		6	\$199.00	5.00%	\$189.05	SEATING	UPHOLSTERED SEATING
LC231GA	Flex-Space Comfy Stool - Gray		6	\$199.00	5.00%	\$189.05	SEATING	UPHOLSTERED SEATING
LC231GR	Flex-Space Comfy Stool - Green		6	\$199.00	5.00%	\$189.05	SEATING	UPHOLSTERED SEATING
LC231RG	Flex-Space Comfy Stool - Orange		6	\$199.00	5.00%	\$189.05	SEATING	UPHOLSTERED SEATING
LC232BU	Premium Beanbag Seat - Blue	105		\$99.50	5.00%	\$94.53	SEATING	BEANBAG CHAIRS
LC232GR	Premium Beanbag Seat - Green	105		\$99.50	5.00%	\$94.53	SEATING	BEANBAG CHAIRS
LC232RD	Premium Beanbag Seat - Red	105		\$99.50	5.00%	\$94.53	SEATING	BEANBAG CHAIRS
LC233BU	Premium Teardrop Beanbag Seat - Blue	105		\$129.00	5.00%	\$122.55	SEATING	BEANBAG CHAIRS
LC233GR	Premium Teardrop Beanbag Seat - Green	105		\$129.00	5.00%	\$122.55	SEATING	BEANBAG CHAIRS
LC233RD	Premium Teardrop Beanbag Seat - Red	105		\$129.00	5.00%	\$122.55	SEATING	BEANBAG CHAIRS
LC246BU	Flex-Space Lounge & Learn Couch for Two - Blue		8	\$549.00	5.00%	\$521.55	SEATING	UPHOLSTERED SEATING

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Item Number	Description	Early Childhood Page #	Elementary Page #	Price	Discount	NCTCOG Discount Price	Category	Subcategory
LC246GA	Flex-Space Lounge & Learn Couch for Two - Gray		8	\$549.00	5.00%	\$521.55	SEATING	UPHOLSTERED SEATING
LC246GR	Flex-Space Lounge & Learn Couch for Two - Green		8	\$549.00	5.00%	\$521.55	SEATING	UPHOLSTERED SEATING
LC246RG	Flex-Space Lounge & Learn Couch for Two - Orange		8	\$549.00	5.00%	\$521.55	SEATING	UPHOLSTERED SEATING
LC255	Indoor/Outdoor Floor Seats - Set of 4	103		\$119.00	5.00%	\$113.05	SEATING	FLOOR SEATING
LC272BU	Flex-Space Comfy Curved Seat - Blue		7	\$399.00	5.00%	\$379.05	SEATING	UPHOLSTERED SEATING
LC272GR	Flex-Space Comfy Curved Seat - Green		7	\$399.00	5.00%	\$379.05	SEATING	UPHOLSTERED SEATING
LC272RG	Flex-Space Comfy Curved Seat - Orange		7	\$399.00	5.00%	\$379.05	SEATING	UPHOLSTERED SEATING
LC274BU	Flex-Space Lounge & Learn Ottoman - Blue		8	\$269.00	5.00%	\$255.55	SEATING	UPHOLSTERED SEATING
LC274GA	Flex-Space Lounge & Learn Ottoman - Gray		8	\$269.00	5.00%	\$255.55	SEATING	UPHOLSTERED SEATING
LC274GR	Flex-Space Lounge & Learn Ottoman - Green		8	\$269.00	5.00%	\$255.55	SEATING	UPHOLSTERED SEATING
LC274RG	Flex-Space Lounge & Learn Ottoman - Orange		8	\$269.00	5.00%	\$255.55	SEATING	UPHOLSTERED SEATING
LC348BU	Flex-Space Lounge & Learn Curved Couch - Blue		8	\$899.00	5.00%	\$854.05	SEATING	UPHOLSTERED SEATING
LC348GA	Flex-Space Lounge & Learn Curved Couch - Gray		8	\$899.00	5.00%	\$854.05	SEATING	UPHOLSTERED SEATING
LC348GR	Flex-Space Lounge & Learn Curved Couch - Green		8	\$899.00	5.00%	\$854.05	SEATING	UPHOLSTERED SEATING
LC348RG	Flex-Space Lounge & Learn Curved Couch - Orange		8	\$899.00	5.00%	\$854.05	SEATING	UPHOLSTERED SEATING
LC405BU	Flex-Space Washable Comfy Floor Seat - Blue		3	\$69.99	5.00%	\$66.49	SEATING	FLOOR SEATING
LC405GA	Flex-Space Washable Comfy Floor Seat - Gray		3	\$69.99	5.00%	\$66.49	SEATING	FLOOR SEATING
LC405GR	Flex-Space Washable Comfy Floor Seat - Green		3	\$69.99	5.00%	\$66.49	SEATING	FLOOR SEATING
LC405RG	Flex-Space Washable Comfy Floor Seat - Orange		3	\$69.99	5.00%	\$66.49	SEATING	FLOOR SEATING
LC449BU	Wobble Cushion - Blue	105		\$24.99	5.00%	\$23.74	SEATING	FLOOR SEATING
LC449GR	Wobble Cushion - Green	105		\$24.99	5.00%	\$23.74	SEATING	FLOOR SEATING
LC449RD	Wobble Cushion - Red	105		\$24.99	5.00%	\$23.74	SEATING	FLOOR SEATING
LC511BU	Flex-Space Wobble Cushion - Blue		3	\$24.99	5.00%	\$23.74	SEATING	FLOOR SEATING
LC511GR	Flex-Space Wobble Cushion - Green		3	\$24.99	5.00%	\$23.74	SEATING	FLOOR SEATING
LC511RG	Flex-Space Wobble Cushion - Orange		3	\$24.99	5.00%	\$23.74	SEATING	FLOOR SEATING
LC513BU	Flex-Space Stacking Chair - 13 1/2" - Blue		4	\$67.99	5.00%	\$64.59	SEATING	TRADITIONAL CLASSROOM CHAIRS
LC513GA	Flex-Space Stacking Chair - 13 1/2" - Gray		4	\$67.99	5.00%	\$64.59	SEATING	TRADITIONAL CLASSROOM CHAIRS
LC513RG	Flex-Space Stacking Chair - 13 1/2" - Orange		4	\$67.99	5.00%	\$64.59	SEATING	TRADITIONAL CLASSROOM CHAIRS
LC515BU	Flex-Space Stacking Chair - 15 1/2" - Blue		4	\$82.99	5.00%	\$78.84	SEATING	TRADITIONAL CLASSROOM CHAIRS
LC515GA	Flex-Space Stacking Chair - 15 1/2" - Gray		4	\$82.99	5.00%	\$78.84	SEATING	TRADITIONAL CLASSROOM CHAIRS
LC515RG	Flex-Space Stacking Chair - 15 1/2" - Orange		4	\$82.99	5.00%	\$78.84	SEATING	TRADITIONAL CLASSROOM CHAIRS
LC517BU	Flex-Space Stacking Chair - 17 1/2" - Blue		4	\$97.99	5.00%	\$93.09	SEATING	TRADITIONAL CLASSROOM CHAIRS
LC517GA	Flex-Space Stacking Chair - 17 1/2" - Gray		4	\$97.99	5.00%	\$93.09	SEATING	TRADITIONAL CLASSROOM CHAIRS
LC517RG	Flex-Space Stacking Chair - 17 1/2" - Orange		4	\$97.99	5.00%	\$93.09	SEATING	TRADITIONAL CLASSROOM CHAIRS
LC528BU	Flex-Space Balance Ball Seat - 17" - Blue		4	\$24.99	5.00%	\$23.74	SEATING	BALL SEATS
LC528GR	Flex-Space Balance Ball Seat - 17" - Green		4	\$24.99	5.00%	\$23.74	SEATING	BALL SEATS
LC528RG	Flex-Space Balance Ball Seat - 17" - Orange		4	\$24.99	5.00%	\$23.74	SEATING	BALL SEATS
LC529BU	Flex-Space Balance Ball Seat - 22" - Blue		4	\$29.99	5.00%	\$28.49	SEATING	BALL SEATS
LC529GR	Flex-Space Balance Ball Seat - 22" - Green		4	\$29.99	5.00%	\$28.49	SEATING	BALL SEATS
LC529RG	Flex-Space Balance Ball Seat - 22" - Orange		4	\$29.99	5.00%	\$28.49	SEATING	BALL SEATS
LC544	Flex-Space Premium Stacking Stool - Modern Maple - 14"		12	\$119.00	5.00%	\$113.05	SEATING	BENCHES & STOOLS
LC547	Calming Colors® 3-In-1 Chair Set	104		\$379.00	5.00%	\$360.05	SEATING	BENCHES & STOOLS
LC548	Indoor/Outdoor 3-In-1 Chair Set	105		\$379.00	5.00%	\$360.05	SEATING	BENCHES & STOOLS
LC573BU	Flex-Space Big Beanbag Seat - Blue (30"w x 32"h)		3	\$129.00	5.00%	\$122.55	SEATING	BEANBAG CHAIRS
LC573GR	Flex-Space Big Beanbag Seat - Green (30"w x 32"h)		3	\$129.00	5.00%	\$122.55	SEATING	BEANBAG CHAIRS
LC573RG	Flex-Space Big Beanbag Seat - Orange (30"w x 32"h)		3	\$129.00	5.00%	\$122.55	SEATING	BEANBAG CHAIRS
LC574BU	Flex-Space Jumbo Beanbag Seat - Blue (36"w x 34"h)		3	\$229.00	5.00%	\$217.55	SEATING	BEANBAG CHAIRS
LC574GR	Flex-Space Jumbo Beanbag Seat - Green (36"w x 34"h)		3	\$229.00	5.00%	\$217.55	SEATING	BEANBAG CHAIRS
LC574RG	Flex-Space Jumbo Beanbag Seat - Orange (36"w x 34"h)		3	\$229.00	5.00%	\$217.55	SEATING	BEANBAG CHAIRS
LC584	Flex-Space Premium Stacking Stool - Modern Maple - 18"		12	\$129.00	5.00%	\$122.55	SEATING	BENCHES & STOOLS
LC637	Flex-Space Height-Adjustable Stool - Modern Maple		13	\$199.00	5.00%	\$189.05	SEATING	BENCHES & STOOLS
LC741	Flex-Space Height-Adjustable Stool - Modern Gray		18	\$199.00	5.00%	\$189.05	SEATING	BENCHES & STOOLS
LC752AO	Flex-Space Engage Modular Table with Power - Autumn Orange		23	\$599.00	5.00%	\$569.05	SEATING	UPHOLSTERED SEATING
LC752MB	Flex-Space Engage Modular Table with Power - Midnight Blue		23	\$599.00	5.00%	\$569.05	SEATING	UPHOLSTERED SEATING
LC752SL	Flex-Space Engage Modular Table with Power - Slate Gray		23	\$599.00	5.00%	\$569.05	SEATING	UPHOLSTERED SEATING

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Item Number	Description	Early Childhood Page #	Elementary Page #	Price	Discount	NCTCOG Discount Price	Category	Subcategory
LC762BU	Flex-Space Premium Wobble Chair - 12" - Blue		5	\$79.99	5.00%	\$75.99	SEATING	WOBBLE CHAIRS
LC762GA	Flex-Space Premium Wobble Chair - 12" - Gray		5	\$79.99	5.00%	\$75.99	SEATING	WOBBLE CHAIRS
LC762GR	Flex-Space Premium Wobble Chair - 12" - Green		5	\$79.99	5.00%	\$75.99	SEATING	WOBBLE CHAIRS
LC762RG	Flex-Space Premium Wobble Chair - 12" - Orange		5	\$79.99	5.00%	\$75.99	SEATING	WOBBLE CHAIRS
LC763BU	Flex-Space Ergo Bounce Cantilever Chair - 13 1/2" - Blue		5	\$149.00	5.00%	\$141.55	SEATING	TRADITIONAL CLASSROOM CHAIRS
LC763GA	Flex-Space Ergo Bounce Cantilever Chair - 13 1/2" - Gray		5	\$149.00	5.00%	\$141.55	SEATING	TRADITIONAL CLASSROOM CHAIRS
LC763GR	Flex-Space Ergo Bounce Cantilever Chair - 13 1/2" - Green		5	\$149.00	5.00%	\$141.55	SEATING	TRADITIONAL CLASSROOM CHAIRS
LC763RG	Flex-Space Ergo Bounce Cantilever Chair - 13 1/2" - Orange		5	\$149.00	5.00%	\$141.55	SEATING	TRADITIONAL CLASSROOM CHAIRS
LC764BU	Flex-Space Premium Wobble Chair - 14" - Blue		5	\$89.99	5.00%	\$85.49	SEATING	WOBBLE CHAIRS
LC764GA	Flex-Space Premium Wobble Chair - 14" - Gray		5	\$89.99	5.00%	\$85.49	SEATING	WOBBLE CHAIRS
LC764GR	Flex-Space Premium Wobble Chair - 14" - Green		5	\$89.99	5.00%	\$85.49	SEATING	WOBBLE CHAIRS
LC764RG	Flex-Space Premium Wobble Chair - 14" - Orange		5	\$89.99	5.00%	\$85.49	SEATING	WOBBLE CHAIRS
LC765BU	Flex-Space Ergo Bounce Cantilever Chair - 15 1/2" - Blue		5	\$159.00	5.00%	\$151.05	SEATING	TRADITIONAL CLASSROOM CHAIRS
LC765GA	Flex-Space Ergo Bounce Cantilever Chair - 15 1/2" - Gray		5	\$159.00	5.00%	\$151.05	SEATING	TRADITIONAL CLASSROOM CHAIRS
LC765GR	Flex-Space Ergo Bounce Cantilever Chair - 15 1/2" - Green		5	\$159.00	5.00%	\$151.05	SEATING	TRADITIONAL CLASSROOM CHAIRS
LC765RG	Flex-Space Ergo Bounce Cantilever Chair - 15 1/2" - Orange		5	\$159.00	5.00%	\$151.05	SEATING	TRADITIONAL CLASSROOM CHAIRS
LC766BU	Flex-Space Premium Wobble Chair - 16" - Blue		5	\$99.99	5.00%	\$94.99	SEATING	WOBBLE CHAIRS
LC766GA	Flex-Space Premium Wobble Chair - 16" - Gray		5	\$99.99	5.00%	\$94.99	SEATING	WOBBLE CHAIRS
LC766GR	Flex-Space Premium Wobble Chair - 16" - Green		5	\$99.99	5.00%	\$94.99	SEATING	WOBBLE CHAIRS
LC766RG	Flex-Space Premium Wobble Chair - 16" - Orange		5	\$99.99	5.00%	\$94.99	SEATING	WOBBLE CHAIRS
LC767BU	Flex-Space Ergo Bounce Cantilever Chair - 17 1/2" - Blue		5	\$169.00	5.00%	\$160.55	SEATING	TRADITIONAL CLASSROOM CHAIRS
LC767GA	Flex-Space Ergo Bounce Cantilever Chair - 17 1/2" - Gray		5	\$169.00	5.00%	\$160.55	SEATING	TRADITIONAL CLASSROOM CHAIRS
LC767GR	Flex-Space Ergo Bounce Cantilever Chair - 17 1/2" - Green		5	\$169.00	5.00%	\$160.55	SEATING	TRADITIONAL CLASSROOM CHAIRS
LC767RG	Flex-Space Ergo Bounce Cantilever Chair - 17 1/2" - Orange		5	\$169.00	5.00%	\$160.55	SEATING	TRADITIONAL CLASSROOM CHAIRS
LC768BU	Flex-Space Premium Wobble Chair - 18" - Blue		5	\$109.99	5.00%	\$104.49	SEATING	WOBBLE CHAIRS
LC768GA	Flex-Space Premium Wobble Chair - 18" - Gray		5	\$109.99	5.00%	\$104.49	SEATING	WOBBLE CHAIRS
LC768GR	Flex-Space Premium Wobble Chair - 18" - Green		5	\$109.99	5.00%	\$104.49	SEATING	WOBBLE CHAIRS
LC768RG	Flex-Space Premium Wobble Chair - 18" - Orange		5	\$109.99	5.00%	\$104.49	SEATING	WOBBLE CHAIRS
LC812BU	Flex-Space Lounge & Learn Chair - Blue		8	\$359.00	5.00%	\$341.05	SEATING	UPHOLSTERED SEATING
LC812GA	Flex-Space Lounge & Learn Chair - Gray		8	\$359.00	5.00%	\$341.05	SEATING	UPHOLSTERED SEATING
LC812GR	Flex-Space Lounge & Learn Chair - Green		8	\$359.00	5.00%	\$341.05	SEATING	UPHOLSTERED SEATING
LC812RG	Flex-Space Lounge & Learn Chair - Orange		8	\$359.00	5.00%	\$341.05	SEATING	UPHOLSTERED SEATING
LC813BU	Flex-Space Lounge & Learn Couch for Three - Blue		8	\$749.00	5.00%	\$711.55	SEATING	UPHOLSTERED SEATING
LC813GA	Flex-Space Lounge & Learn Couch for Three - Gray		8	\$749.00	5.00%	\$711.55	SEATING	UPHOLSTERED SEATING
LC813GR	Flex-Space Lounge & Learn Couch for Three - Green		8	\$749.00	5.00%	\$711.55	SEATING	UPHOLSTERED SEATING
LC813RG	Flex-Space Lounge & Learn Couch for Three - Orange		8	\$749.00	5.00%	\$711.55	SEATING	UPHOLSTERED SEATING
LC843BU	Flex-Space Ergo Glide Mobile Chair - 13 1/2" - Blue		5	\$179.00	5.00%	\$170.05	SEATING	TRADITIONAL CLASSROOM CHAIRS
LC843GA	Flex-Space Ergo Glide Mobile Chair - 13 1/2" - Gray		5	\$179.00	5.00%	\$170.05	SEATING	TRADITIONAL CLASSROOM CHAIRS
LC843GR	Flex-Space Ergo Glide Mobile Chair - 13 1/2" - Green		5	\$179.00	5.00%	\$170.05	SEATING	TRADITIONAL CLASSROOM CHAIRS
LC843RG	Flex-Space Ergo Glide Mobile Chair - 13 1/2" - Orange		5	\$179.00	5.00%	\$170.05	SEATING	TRADITIONAL CLASSROOM CHAIRS
LC844BU	Flex-Space Ergo Glide Mobile Chair - 15 1/2" - Blue		5	\$189.00	5.00%	\$179.55	SEATING	TRADITIONAL CLASSROOM CHAIRS
LC844GA	Flex-Space Ergo Glide Mobile Chair - 15 1/2" - Gray		5	\$189.00	5.00%	\$179.55	SEATING	TRADITIONAL CLASSROOM CHAIRS
LC844GR	Flex-Space Ergo Glide Mobile Chair - 15 1/2" - Green		5	\$189.00	5.00%	\$179.55	SEATING	TRADITIONAL CLASSROOM CHAIRS
LC844RG	Flex-Space Ergo Glide Mobile Chair - 15 1/2" - Orange		5	\$189.00	5.00%	\$179.55	SEATING	TRADITIONAL CLASSROOM CHAIRS
LC845BU	Flex-Space Ergo Glide Mobile Chair - 17 1/2" - Blue		5	\$199.00	5.00%	\$189.05	SEATING	TRADITIONAL CLASSROOM CHAIRS
LC845GA	Flex-Space Ergo Glide Mobile Chair - 17 1/2" - Gray		5	\$199.00	5.00%	\$189.05	SEATING	TRADITIONAL CLASSROOM CHAIRS
LC845GR	Flex-Space Ergo Glide Mobile Chair - 17 1/2" - Green		5	\$199.00	5.00%	\$189.05	SEATING	TRADITIONAL CLASSROOM CHAIRS
LC845RG	Flex-Space Ergo Glide Mobile Chair - 17 1/2" - Orange		5	\$199.00	5.00%	\$189.05	SEATING	TRADITIONAL CLASSROOM CHAIRS
LK102	Flex-Space Comfy Chair with Desk & Power		7	\$999.00	5.00%	\$949.05	SEATING	UPHOLSTERED SEATING
LK103	Flex-Space Comfy Couch with Desks & Power		7	\$1,899.00	5.00%	\$1,804.05	SEATING	UPHOLSTERED SEATING
LK119	Flex-Space Comfy Nesting Benches		7	\$1,499.00	5.00%	\$1,424.05	SEATING	UPHOLSTERED SEATING
RR280	Read & Relax Comfy Chair	174		\$499.00	5.00%	\$474.05	SEATING	UPHOLSTERED SEATING
RR364	Read & Relax Comfy Couch	174		\$899.00	5.00%	\$854.05	SEATING	UPHOLSTERED SEATING
RR400	Flex-Space Comfy Storage Bench		6	\$529.00	5.00%	\$502.55	SEATING	BENCHES & STOOLS
RR790	Soft & Safe Tree Seats - Set of 3	103		\$299.00	5.00%	\$284.05	SEATING	UPHOLSTERED SEATING



Item Number	Description	Early Childhood Page #	Elementary Page #	Price	Discount	NCTCOG Discount Price	Category	Subcategory
WC712	Flex-Space Wobble Chair - 12" - Gray		4	\$64.99	5.00%	\$61.74	SEATING	WOBBLE CHAIRS
WC714	Flex-Space Wobble Chair - 14" - Gray		4	\$74.99	5.00%	\$71.24	SEATING	WOBBLE CHAIRS
WC716	Flex-Space Wobble Chair - 16" - Gray		4	\$84.99	5.00%	\$80.74	SEATING	WOBBLE CHAIRS

PRICE SHEET FOR PROFESSIONAL DEVELOPMENT SERVICES

At Lakeshore, we believe that live, hands-on learning opportunities provide the best results for optimal long-term learning for all participants. Please see our training options below:

- Keynote presentations (district wide, school based or defined group)
- Face to face workshops (at the district or school level, open or closed groups)
- Live and recorded webinars (open or closed groups)

Session	Rates
Professional Development Workshop, Training, Environmental Walkthrough and Product Demonstration (full day, 3-6 hours)	\$4,500
Professional Development Workshop, Training, Environmental Walkthrough and Product Demonstration (half-day, up to 3 consecutive hours)	\$3,500
Virtual Training (90-minute webinar session)	\$1,750
Virtual Training (60-minute webinar session)	\$1,250

Price Sheet for Professional Development Services is good through the initial contract term and is subject to change on an annual basis.

*Inclusive of content development, facilitation time, and travel costs.

**Lakeshore does not allow the recording or dissemination of virtual training content.



TAB G
REQUIRED ATTACHMENTS

TAB G REQUIRED ATTACHMENTS

Please include signed copies of ALL ATTACHMENTS (beginning with ATTACHMENT I) and EXHIBITS appended to the back of this solicitation document. All attachments must be submitted with the proposal, or the proposal may be disqualified as nonresponsive. IF AN ATTACHMENT DOES NOT APPLY, PLEASE MARK AS "NOT APPLICABLE" AND SUBMIT WITH THE PROPOSAL.

Lakeshore has included the following attachments in our bid submission:

- Page 1 - Cover Sheet
- Page 20 - Attachment I: Instructions for Proposals Compliance and Submittal
- Page 21 - Attachment II: Certification of Offeror
- Page 22 - Attachment III: Certification Regarding Debarment
- Page 23 - Attachment IV: Restrictions on Lobbying
- Page 25 - Attachment V: Drug-Free Workplace Certification
- Page 26 - Attachment VI: Certification Regarding Disclosure of Conflict of Interest
- Page 28 - Attachment VII: Certification of Fair Business Practices
- Page 29 - Attachment VIII: Certification of Good Standing Texas Corporate Franchise Tax Certification
- Page 30 - Attachment IX: Historically Underutilized Businesses, Minority Or Women-Owned Or Disadvantaged Business Enterprises
- Page 31 - Attachment X: Federal and State of Texas Required Procurement Provisions
- Page 34 - Exhibit B: Sample Market Basket Form
- Page 39 - Exhibit C: Service Area Designation Forms

REQUIRED ATTACHMENT CHECKLIST

Please utilize this checklist to ensure that all required attachments are included with your proposal. IF AN ATTACHMENT DOES NOT APPLY, PLEASE MARK AS “**NOT APPLICABLE**” AND SUBMIT WITH THE PROPOSAL. FAILURE TO SUBMIT **ALL REQUIRED DOCUMENTS** MAY NEGATIVELY IMPACT YOUR EVALUATION SCORE.

- ☒ Page 1 - Cover Sheet
- ☒ Page 20 - Attachment I: Instructions for Proposals Compliance and Submittal
- ☒ Page 21 - Attachment II: Certification of Offeror
- ☒ Page 22 - Attachment III: Certification Regarding Debarment
- ☒ Page 23 - Attachment IV: Restrictions on Lobbying
- ☒ Page 25 - Attachment V: Drug-Free Workplace Certification
- ☒ Page 26 - Attachment VI: Certification Regarding Disclosure of Conflict of Interest
- ☒ Page 28 - Attachment VII: Certification of Fair Business Practices
- ☒ Page 29 - Attachment VIII: Certification of Good Standing Texas Corporate Franchise Tax Certification
- ☒ Page 30 - Attachment IX: Historically Underutilized Businesses, Minority Or Women-Owned Or Disadvantaged Business Enterprises
- ☒ Page 31 - Attachment X: Federal and State of Texas Required Procurement Provisions
- ☒ Page 34 - Exhibit B: Sample Market Basket Form
- ☒ Page 39 – Exhibit C: Service Area Designation Forms
- ☒ Respondent recognizes that all proposals must be submitted electronically through Public Purchase by the RFP due date and time. All other forms of submissions will be deemed nonresponsive and will not be opened or considered.

**ATTACHMENT I:
INSTRUCTIONS FOR PROPOSALS COMPLIANCE AND SUBMITTAL**

Compliance with the Solicitation

Submissions must be in strict compliance with this solicitation. Failure to comply with all provisions of the solicitation may result in disqualification.

Acknowledgment of Insurance Requirements

By signing its submission, Offeror acknowledges that it has read and understands the insurance requirements for the submission. Offeror also understands that the evidence of required insurance may be requested to be submitted within ten (10) working days following notification of its offer being accepted; otherwise, NCTCOG may rescind its acceptance of the Offeror's proposals. The insurance requirements are outlined in Section 6.04.

Name of Organization/Contractor(s):

Lakeshore Learning Materials, LLC

Signature of Authorized Representative:

Jahanna Lopez

Date: 9/1/2023

**ATTACHMENT II:
CERTIFICATIONS OF OFFEROR**

Name of Organization/Contractor(s):

Lakeshore Learning Materials, LLC

Signature of Authorized Representative:

Johanna Lopez

Date: 9/1/2023

**ATTACHMENT III:
CERTIFICATION REGARDING DEBARMENT, SUSPENSION AND OTHER RESPONSIBILITY MATTERS**

This certification is required by the Federal Regulations Implementing Executive Order 12549, Debarment and Suspension, 45 CFR Part 93, Government-wide Debarment and Suspension, for the Department of Agriculture (7 CFR Part 3017), Department of Labor (29 CFR Part 98), Department of Education (34 CFR Parts 85, 668, 682), Department of Health and Human Services (45 CFR Part 76).

The undersigned certifies, to the best of his or her knowledge and belief, that both it and its principals:

1. Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any federal department or agency;
2. Have not within a three-year period preceding this contract been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State, or Local) transaction or contract under a public transaction, violation of federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification, or destruction of records, making false Proposals, or receiving stolen property;
3. Are not presently indicated for or otherwise criminally or civilly charged by a government entity with commission of any of the offense enumerated in Paragraph (2) of this certification; and,
4. Have not within a three-year period preceding this contract had one or more public transactions terminated for cause or default.

Where the prospective recipient of federal assistance funds is unable to certify to any of the qualifications in this certification, such prospective recipient shall attach an explanation to this certification form.

Name of Organization/Contractor(s):

Lakeshore Learning Materials, LLC

Signature of Authorized Representative:

Johanna Lopez

Date: 9/1/2023

ATTACHMENT IV: RESTRICTIONS ON LOBBYING

Section 319 of Public Law 101-121 prohibits recipients of federal contracts, grants, and loans exceeding \$100,000 at any tier under a federal contract from using appropriated funds for lobbying the Executive or Legislative Branches of the federal government in connection with a specific contract, grant, or loan. Section 319 also requires each person who requests or receives a federal contract or grant in excess of \$100,000 to disclose lobbying.

No appropriated funds may be expended by the recipient of a federal contract, loan, or cooperative agreement to pay any person for influencing or attempting to influence an officer or employee of any federal executive department or agency as well as any independent regulatory commission or government corporation, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with any of the following covered federal actions: the awarding of any federal contract, the making of any federal grant, the making of any federal loan the entering into of any cooperative agreement and the extension, continuation, renewal, amendment, or modification of any federal contract, grant, loan, or cooperative agreement.

As a recipient of a federal grant exceeding \$100,000, NCTCOG requires its subcontractors of that grant to file a certification, set forth in Appendix B.1, that neither the agency nor its employees have made, or will make, any payment prohibited by the preceding paragraph.

Subcontractors are also required to file with NCTCOG a disclosure form, set forth in Appendix B.2, if the subcontractor or its employees have made or have agreed to make any payment using nonappropriated funds (to include profits from any federal action), which would be prohibited if paid for with appropriated funds.

**LOBBYING CERTIFICATION
FOR CONTRACTS, GRANTS, LOANS, AND COOPERATIVE AGREEMENTS**

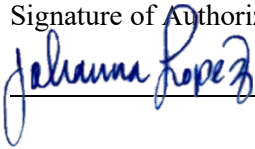
The undersigned certifies, to the best of his or her knowledge or belief, that:

1. No federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an officer or employee of a Member of Congress in connection with the awarding of any federal contract, the making of any federal loan, the entering into of any cooperative Contract, and the extension, continuation, renewal, amendment, or modification of any federal contract, grant, loan, or cooperative contract; and
2. If any funds other than federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this federal contract, grant, loan, and or cooperative contract, the undersigned shall complete and submit Standard Form – LLL, “Disclosure Form to Report Lobbying”, in accordance with the instructions.
3. The undersigned shall require that the language of this certification be included in the award documents for all sub-awards at all tiers and that all sub-recipients shall certify accordingly.

Name of Organization/Contractor(s):

Lakeshore Learning Materials, LLC

Signature of Authorized Representative:



Date: 9/1/2023

**ATTACHMENT V:
DRUG-FREE WORKPLACE CERTIFICATION**

The Lakeshore Learning Materials, LLC (company name) will provide a Drug Free Work Place in compliance with the Drug Free Work Place Act of 1988. The unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited on the premises of the Lakeshore Learning Materials, LLC (company name) or any of its facilities. Any employee who violates this prohibition will be subject to disciplinary action up to and including termination. All employees, as a condition of employment, will comply with this policy.

CERTIFICATION REGARDING DRUG-FREE WORKPLACE

This certification is required by the Federal Regulations Implementing Sections 5151-5160 of the Drug-Free Workplace Act, 41 U.S.C. 701, for the Department of Agriculture (7 CFR Part 3017), Department of Labor (29 CFR Part 98), Department of Education (34 CFR Parts 85, 668 and 682), Department of Health and Human Services (45 CFR Part 76).

The undersigned subcontractor certifies it will provide a drug-free workplace by:

Publishing a policy Proposal notifying employees that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the workplace and specifying the consequences of any such action by an employee;

Establishing an ongoing drug-free awareness program to inform employees of the dangers of drug abuse in the workplace, the subcontractor's policy of maintaining a drug-free workplace, the availability of counseling, rehabilitation and employee assistance programs, and the penalties that may be imposed on employees for drug violations in the workplace;

Providing each employee with a copy of the subcontractor's policy Proposal;

Notifying the employees in the subcontractor's policy Proposal that as a condition of employment under this subcontract, employees shall abide by the terms of the policy Proposal and notifying the subcontractor in writing within five days after any conviction for a violation by the employee of a criminal drug abuse statute in the workplace;

Notifying the Board within ten (10) days of the subcontractor's receipt of a notice of a conviction of any employee; and,

Taking appropriate personnel action against an employee convicted of violating a criminal drug statute or requires such employee to participate in a drug abuse assistance or rehabilitation program.

Name of Organization/Contractor(s):

Lakeshore Learning Materials, LLC

Signature of Authorized Representative:



Date: 9/1/2023

**ATTACHMENT VI:
CERTIFICATION REGARDING DISCLOSURE OF CONFLICT OF INTEREST**

The undersigned certifies that, to the best of his or her knowledge or belief, that:

“No employee of the contractor, no member of the contractor’s governing board or body, and no person who exercises any functions or responsibilities in the review or approval of the undertaking or carrying out of this contract shall participate in any decision relating to this contract which affects his/her personal pecuniary interest.

Executives and employees of contractor shall be particularly aware of the varying degrees of influence that can be exerted by personal friends and associates and, in administering the contract, shall exercise due diligence to avoid situations which give rise to an assertion that favorable treatment is being granted to friends and associates. When it is in the public interest for the contractor to conduct business with a friend or associate of an executive or employee of the contractor, an elected official in the area or a member of the North Central Texas Council of Governments, a permanent record of the transaction shall be retained.

Any executive or employee of the contractor, an elected official in the area or a member of the NCTCOG, shall not solicit or accept money or any other consideration from a third person, for the performance of an act reimbursed in whole or part by contractor or Department. Supplies, tools, materials, equipment or services purchased with contract funds shall be used solely for purposes allowed under this contract. No member of the NCTCOG shall cast a vote on the provision of services by that member (or any organization which that member represents) or vote on any matter which would provide a direct or indirect financial benefit to the member or any business or organization which the member directly represents”.

No officer, employee or paid consultant of the contractor is a member of the NCTCOG.

No officer, manager or paid consultant of the contractor is married to a member of the NCTCOG.

No member of NCTCOG directly owns, controls or has interest in the contractor.

The contractor has disclosed any interest, fact, or circumstance that does or may present a potential conflict of interest.

No member of the NCTCOG receives compensation from the contractor for lobbying activities as defined in Chapter 305 of the Texas Government Code.

Should the contractor fail to abide by the foregoing covenants and affirmations regarding conflict of interest, the contractor shall not be entitled to the recovery of any costs or expenses incurred in relation to the contract and shall immediately refund to the North Central Texas Council of Governments any fees or expenses that may have been paid under this contract and shall further be liable for any other costs incurred or damages sustained by the NCTCOG as it relates to this contract.

Name of Organization/Contractor(s):

Lakeshore Learning Materials, LLC

Signature of Authorized Representative:



Date: 9/1/2023

CONFLICT OF INTEREST QUESTIONNAIRE
For vendor doing business with local governmental entity

FORM CIQ

This questionnaire reflects changes made to the law by H.B. 23, 84th Leg., Regular Session.

This questionnaire is being filed in accordance with Chapter 176, Local Government Code, by a vendor who has a business relationship as defined by Section 176.001(1-a) with a local governmental entity and the vendor meets requirements under Section 176.006(a).

By law this questionnaire must be filed with the records administrator of the local governmental entity not later than the 7th business day after the date the vendor becomes aware of facts that require the statement to be filed. See Section 176.006(a-1), Local Government Code.

A vendor commits an offense if the vendor knowingly violates Section 176.006, Local Government Code. An offense under this section is a misdemeanor.

OFFICE USE ONLY

Date Received

1 Name of vendor who has a business relationship with local governmental entity.

Lakeshore Learning Materials, LLC

2

☐

Check this box if you are filing an update to a previously filed questionnaire. (The law requires that you file an updated completed questionnaire with the appropriate filing authority not later than the 7th business day after the date on which you became aware that the originally filed questionnaire was incomplete or inaccurate.)

N/A

3

Name of local government officer about whom the information is being disclosed.

NONE

Name of Officer

4

Describe each employment or other business relationship with the local government officer, or a family member of the officer, as described by Section 176.003(a)(2)(A). Also describe any family relationship with the local government officer. Complete subparts A and B for each employment or business relationship described. Attach additional pages to this Form CIQ as necessary.

N/A

A. Is the local government officer or a family member of the officer receiving or likely to receive taxable income, other than investment income, from the vendor?

☐

Yes

☐

No

N/A

B. Is the vendor receiving or likely to receive taxable income, other than investment income, from or at the direction of the local government officer or a family member of the officer AND the taxable income is not received from the local governmental entity?

☐

Yes

☐

No

N/A

5

Describe each employment or business relationship that the vendor named in Section 1 maintains with a corporation or other business entity with respect to which the local government officer serves as an officer or director, or holds an ownership interest of one percent or more.

N/A

6

☐

Check this box if the vendor has given the local government officer or a family member of the officer one or more gifts as described in Section 176.003(a)(2)(B), excluding gifts described in Section 176.003(a-1).

N/A

7

Signature of vendor doing business with the governmental entity

Johanna Lopez

9/1/2023

Date

**ATTACHMENT VII:
CERTIFICATION OF FAIR BUSINESS PRACTICES**

That the submitter has not been found guilty of unfair business practices in a judicial or state agency administrative proceeding during the preceding year. The submitter further affirms that no officer of the submitter has served as an officer of any company found guilty of unfair business practices in a judicial or state agency administrative during the preceding year.

Name of Organization/Contractor(s):

Lakeshore Learning Materials, LLC

Signature of Authorized Representative:

Johanna Lopez

Date: 9/1/2023

**ATTACHMENT VIII:
CERTIFICATION OF GOOD STANDING
TEXAS CORPORATE FRANCHISE TAX CERTIFICATION**

Pursuant to Article 2.45, Texas Business Corporation Act, state agencies may not contract with for profit corporations that are delinquent in making state franchise tax payments. The following certification that the corporation entering into this offer is current in its franchise taxes must be signed by the individual authorized on Form 2031, Corporate Board of Directors Resolution, to sign the contract for the corporation.

The undersigned authorized representative of the corporation making the offer herein certified that the following indicated Proposal is true and correct and that the undersigned understands that making a false Proposal is a material breach of contract and is grounds for contract cancellation.

Indicate the certification that applies to your corporation:

 X The Corporation is a for-profit corporation and certifies that it is not delinquent in its franchise tax payments to the State of Texas.

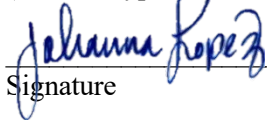
 The Corporation is a non-profit corporation or is otherwise not subject to payment of franchise taxes to the State of Texas.

Type of Business (if not corporation): ☐ Sole Proprietor
 ☐ Partnership
 ☒ Other LLC

Pursuant to Article 2.45, Texas Business Corporation Act, the North Central Texas Council of Governments reserves the right to request information regarding state franchise tax payments.

Lakeshore Learning Materials, LLC

(Printed/Typed Name and Title of Authorized Representative)



Signature

Date: 9/1/2023

**ATTACHMENT IX:
HISTORICALLY UNDERUTILIZED BUSINESSES, MINORITY OR WOMEN-OWNED OR
DISADVANTAGED BUSINESS ENTERPRISES**

Historically Underutilized Businesses (HUBs), minority or women-owned or disadvantaged businesses enterprises (M/W/DBE) are encouraged to participate in the solicitation process. Representatives from HUB companies should identify themselves and submit a copy of their certification.

NCTCOG recognizes the certifications of both the State of Texas Program and the North Central Texas Regional Certification Agency. Companies seeking information concerning HUB certification are urged to contact:

State of Texas HUB Program
Texas Comptroller of Public Accounts
Lyndon B. Johnson State Office Building
111 East 17th Street
Austin, Texas 78774
(512) 463-6958
<http://www.window.state.tx.us/procurement/prog/hub/>

Local businesses seeking M/W/DBE certification should contact:

North Central Texas Regional Certification Agency
624 Six Flags Drive, Suite 100
Arlington, TX 76011
(817) 640-0606
<http://www.nctrca.org/certification.html>

Submitter must include a copy of its minority certification documentation as part of this solicitation.

If your company is already certified, attach a copy of your certification to this form and return with your proposal.

Indicate all that apply:

☐ Minority-Owned Business Enterprise
☐ Women-Owned Business Enterprise N/A
☒ Disadvantaged Business Enterprise

ATTEST TO Attachments of Certification:



Authorized Signature

Jennifer Doran 8/8/2023

Typed Name Date

Subscribed and sworn to before me this 8th day of August (month), 2023 in

Carson (city), Los Angeles (county), California (state).

See Attached SEAL

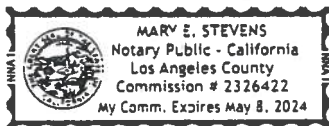
Notary Public in and for Los Angeles (County),
State of California Commission expires: _____

CALIFORNIA JURAT

GOVERNMENT CODE § 8202

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California

County of Los Angeles

Subscribed and sworn to (or affirmed) before me on

this 8th day of August, 2023, by
Date Month Year(1) Jennifer Doran(and (2) _____),
Name(s) of Signer(s)proved to me on the basis of satisfactory evidence to
be the person(s) who appeared before me.Signature Mary E. Stevens
Signature of Notary Public

Place Notary Seal and/or Stamp Above

OPTIONAL

*Completing this information can deter alteration of the document or
fraudulent reattachment of this form to an unintended document.*

Description of Attached Document

Title or Type of Document: _____

Document Date: _____ Number of Pages: _____

Signer(s) Other Than Named Above: _____

ATTACHMENT X

NCTCOG FEDERAL AND STATE OF TEXAS REQUIRED PROCUREMENT PROVISIONS

The following provisions are mandated by Federal and/or State of Texas law. Failure to certify to the following will result in disqualification of consideration for contract. Entities or agencies that are not able to comply with the following will be ineligible for consideration of contract award.

**PROHIBITED TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT
CERTIFICATION**

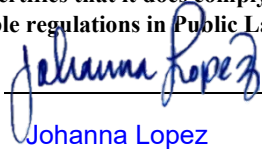
This Contract is subject to the Public Law 115-232, Section 889, and 2 Code of Federal Regulations (CFR) Part 200, including §200.216 and §200.471, for prohibition on certain telecommunications and video surveillance or equipment. Public Law 115-232, Section 889, identifies that restricted telecommunications and video surveillance equipment or services (e.g., phones, internet, video surveillance, cloud servers) include the following:

- A) Telecommunications equipment that is produced by Huawei Technologies Company or ZTE Corporation (or any subsidiary or affiliates of such entities).
- B) Video surveillance and telecommunications equipment produced by Hytera Communications Corporations, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company (or any subsidiary or affiliates of such entities).
- C) Telecommunications or video surveillance services used by such entities or using such equipment.
- D) Telecommunications or video surveillance equipment or services produced or provided by an entity that the Secretary of Defense, Director of the National Intelligence, or the Director of the Federal Bureau of Investigation reasonably believes to be an entity owned or controlled by the government of a covered foreign country.

The entity identified below, through its authorized representative, hereby certifies that no funds under this Contract will be obligated or expended to procure or obtain telecommunication or video surveillance services or equipment or systems that use covered telecommunications equipment or services as a substantial or essential component of any system, or as a critical technology as part of any system prohibited by 2 CFR §200.216 and §200.471, or applicable provisions in Public Law 115-232 Section 889.

☒ The Contractor or Subrecipient hereby certifies that it does comply with the requirements of 2 CFR §200.216 and §200.471, or applicable regulations in Public Law 115-232 Section 889.

SIGNATURE OF AUTHORIZED PERSON:



NAME OF AUTHORIZED PERSON:

Johanna Lopez

NAME OF COMPANY:

Lakeshore Learning Materials, LLC

DATE:

9/1/2023

-OR-

☐ The Contractor or Subrecipient hereby certifies that it cannot comply with the requirements of 2 CFR §200.216 and §200.471, or applicable regulations in Public Law 115-232 Section 889.

SIGNATURE OF AUTHORIZED PERSON:

NAME OF AUTHORIZED PERSON:

NAME OF COMPANY:

DATE:

DISCRIMINATION AGAINST FIREARMS ENTITIES OR FIREARMS TRADE ASSOCIATIONS

This contract is subject to the Texas Local Government Code chapter 2274, Subtitle F, Title 10, prohibiting contracts with companies who discriminate against firearm and ammunition industries.

TLGC chapter 2274, Subtitle F, Title 10, identifies that “discrimination against a firearm entity or firearm trade association” includes the following:


- A) means, with respect to the entity or association, to:
- I. refuse to engage in the trade of any goods or services with the entity or association based solely on its status as a firearm entity or firearm trade association; and
 - II. refrain from continuing an existing business relationship with the entity or association based solely on its status as a firearm entity or firearm trade association; or
 - III. terminate an existing business relationship with the entity or association based solely on its status as a firearm entity or firearm trade association.

B) An exception to this provision excludes the following:

- I. contracts with a sole-source provider; or
 - II. the government entity does not receive bids from companies who can provide written verification.
- The entity identified below, through its authorized representative, hereby certifies that they have no practice, policy, guidance, or directive that discriminates against a firearm entity or firearm trade association; and that they will not discriminate during the term of the contract against a firearm entity or firearm trade association as prohibited by Chapter 2274, Subtitle F, Title 10 of the Texas Local Government Code.

☒ The Contractor or Subrecipient hereby certifies that it does comply with the requirements of Chapter 2274, Subtitle F, Title 10.

**SIGNATURE OF AUTHORIZED
PERSON:**


Johanna Lopez

NAME OF AUTHORIZED PERSON:

Lakeshore Learning Materials, LLC

NAME OF COMPANY:

DATE:

9/1/2023

-OR-

☐ The Contractor or Subrecipient hereby certifies that it cannot comply with the requirements of Chapter 2274, Subtitle F, Title 10.

**SIGNATURE OF AUTHORIZED
PERSON:**

NAME OF AUTHORIZED PERSON:

NAME OF COMPANY:

DATE:

BOYCOTTING OF CERTAIN ENERGY COMPANIES

This contract is subject to the Texas Local Government Code chapter 809, Subtitle A, Title 8, prohibiting contracts with companies who boycott certain energy companies.

TLGC chapter Code chapter 809, Subtitle A, Title 8, identifies that “boycott energy company” means, without an ordinary business purpose, refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations with a company because the company:

- I. engages in the exploration, production, utilization, transportation, sale, or manufacturing of fossil fuel-based energy and does not commit or pledge to meet environmental standards beyond applicable federal and state law; and
- II. does business with a company described by paragraph (I).

The entity identified below, through its authorized representative, hereby certifies that they do not boycott energy companies, and that they will not boycott energy companies during the term of the contract as prohibited by Chapter 809, Subtitle A, Title 8 of the Texas Local Government Code.


☒ The Contractor or Subrecipient hereby certifies that it does comply with the requirements of Chapter 809, Subtitle A, Title 8.

SIGNATURE OF AUTHORIZED PERSON:

NAME OF AUTHORIZED PERSON:

NAME OF COMPANY:

DATE:


Johanna Lopez
Lakeshore Learning Materials, LLC
9/1/2023

-OR-

☐ The Contractor or Subrecipient hereby certifies that it cannot comply with the requirements of Chapter 809, Subtitle A, Title 8.

SIGNATURE OF AUTHORIZED PERSON:

NAME OF AUTHORIZED PERSON:

NAME OF COMPANY:

DATE:

Market Basket Pricing Form

<i>Item # 1: HON Ignition Mesh Back Desk Chair, Model #: HONI2M2AMLC10TK</i>	
Vendor List Price:	\$ NO BID
Percent (%) Discount off of List Price:	_____ %
TXShare Price (Vendor Price less discount):	\$ _____
Assembly Rate (per hour):	\$ _____
Estimated Number of Hours to Assemble:	_____

Optional:

<i>Market Equivalent Manufacturer, Item Model # and Description:</i>	
<i>Market Equivalent Vendor List Price:</i>	\$ _____
<i>Market Equivalent TXShare Price (Vendor Price less discount):</i>	\$ _____

<i>Item # 2: Benton Studio Bellanca Guest Chair, Model #: H-6530L-BK-1</i>	
Vendor List Price:	\$ NO BID
Percent (%) Discount off of List Price:	_____ %
TXShare Price (Vendor Price less discount):	\$ _____

Optional:

<i>Market Equivalent Manufacturer, Item Model # and Description:</i>	
<i>Market Equivalent Vendor List Price:</i>	\$ _____
<i>Market Equivalent TXShare Price (Vendor Price less discount):</i>	\$ _____

<u>Item # 3: Offices To Go 5-Shelf Bookcase, Model #: SL71BC</u>	
Vendor List Price:	\$ NO BID
Percent (%) Discount off of List Price:	%
TXShare Price (Vendor Price less discount):	\$

Optional:

Market Equivalent Manufacturer, Item Model # and Description:	Lakeshore Item #DG218 Heavy-Duty 6-Foot Locking Storage Cabinet
Market Equivalent Vendor List Price:	\$ \$1,099.00
Market Equivalent TXShare Price (Vendor Price less discount):	\$ 1,044.05

<u>Item # 4: NPS Rectangle Cafeteria Table, Model #: NPS-MTS10</u>	
Vendor List Price:	\$ NO BID
Percent (%) Discount off of List Price:	%
TXShare Price (Vendor Price less discount):	\$

Optional:

Market Equivalent Manufacturer, Item Model # and Description:	
Market Equivalent Vendor List Price:	\$
Market Equivalent TXShare Price (Vendor Price less discount):	\$

<u>Item # 5: TechOrbits Height Adjustable Standing Desk Sit to Stand Riser Converter Workstation, Model #: OF-206-2</u>	
Vendor List Price:	\$ NO BID
Percent (%) Discount off of List Price:	%
TXShare Price (Vendor Price less discount):	\$

Optional:

Market Equivalent Manufacturer, Item Model # and Description:	
Market Equivalent Vendor List Price:	\$
Market Equivalent TXShare Price (Vendor Price less discount):	\$

<u>Item # 6: Structure Series Open Front School Desk w/ Black Book Box, Model #: LNT-0027-SO</u>	
Vendor List Price:	\$ NO BID
Percent (%) Discount off of List Price:	_____ %
TXShare Price (Vendor Price less discount):	\$ _____

Optional:

<i>Market Equivalent Manufacturer, Item Model # and Description:</i>	Lakeshore Item #LC789 Flex-Space Mobile Student Desk with Book Box - Modern Maple
<i>Market Equivalent Vendor List Price:</i>	\$ 489.00
<i>Market Equivalent TXShare Price (Vendor Price less discount):</i>	\$ 464.55

<u>Item # 7: Magellan L-Shaped Corner Desk, Model #: HS-MG-2060</u>	
Vendor List Price:	\$ NO BID
Percent (%) Discount off of List Price:	_____ %
TXShare Price (Vendor Price less discount):	\$ _____
Assembly Rate (per hour):	\$ _____
Estimated Number of Hours to Assemble:	_____

Optional:

<i>Market Equivalent Manufacturer, Item Model # and Description:</i>	
<i>Market Equivalent Vendor List Price:</i>	\$ _____
<i>Market Equivalent TXShare Price (Vendor Price less discount):</i>	\$ _____

EXHIBIT C

RFP 2023-059	Texas Service Area Designation or Identification		
Proposer Name:	Lakeshore Learning Materials, LLC		
Notes: Lakeshore is proposing services in the entire state of Texas	Indicate in the appropriate box whether you are proposing to service the entire State of Texas		
	Will service the entire State of Texas	Will not service the entire State of Texas	
	X		
	If you are not proposing to service the entire State of Texas, designate on the form below the regions that you are proposing to provide goods and/or services to. By designating a region or regions, you are certifying that you are willing and able to provide the proposed goods and services.		
Item	Region	Metropolitan Statistical Areas	Designated Service Area
1.	North Central Texas	16 counties in the Dallas-Fort Worth Metropolitan area	
2.	High Plains	Amarillo Lubbock	
3.	Northwest	Abilene Wichita Falls	
4.	Upper East	Longview Texarkana, TX-AR Metro Area Tyler	
5.	Southeast	Beaumont-Port Arthur	
6.	Gulf Coast	Houston-The Woodlands-Sugar Land	
7.	Central Texas	College Station-Bryan Killeen-Temple Waco	
8.	Capital Texas	Austin-Round Rock	
9.	Alamo	San Antonio-New Braunfels Victoria	
10.	South Texas	Brownsville-Harlingen Corpus Christi Laredo McAllen-Edinburg-Mission	
11.	West Texas	Midland Odessa San Angelo	
12.	Upper Rio Grande	El Paso	

RFP 2023-059	Nationwide Service Area Designation or Identification Form		
Proposer Name:	Lakeshore Learning Materials, LLC		
Notes: Lakeshore is proposing services in all fifty (50) states. If you need in-person, expert support with product selection, consultation or classroom design, our sales team is ready to help. Their depth of knowledge and problem-solving abilities are at your service—in any city, state or region!	Indicate in the appropriate box whether you are proposing to provide service to all Fifty (50) States.		
	Will service all Fifty (50) States		Will not service Fifty (50) States
	X		
	If you are not proposing to service to all Fifty (50) States, then designate on the form below the States that you will provide service to. By designating a State or States, you are certifying that you are willing and able to provide the proposed goods and services in those States. If you are only proposing to service a specific region, metropolitan statistical area (MSA), or city in a State, then indicate as such in the appropriate column box.		
Item	State	Region/MSA/City	Designated as a Service Area
1.	Alabama		
2.	Alaska		
3.	Arizona		
4.	Arkansas		
5.	California		
6.	Colorado		
7.	Connecticut		
8.	Delaware		
9.	Florida		
10.	Georgia		
11.	Hawaii		
12.	Idaho		
13.	Illinois		
14.	Indiana		
15.	Iowa		
16.	Kansas		
17.	Kentucky		
18.	Louisiana		
19.	Maine		
20.	Maryland		
21.	Massachusetts		

22.	Michigan		
23.	Minnesota		
24.	Mississippi		
25.	Missouri		
26.	Montana		
27.	Nebraska		
28.	Nevada		
29.	New Hampshire		
30.	New Jersey		
31.	New Mexico		
32.	New York		
33.	North Carolina		
34.	North Dakota		
35.	Ohio		
36.	Oregon		
37.	Oklahoma		
38.	Pennsylvania		
39.	Rhode Island		
40.	South Carolina		
41.	South Dakota		
42.	Tennessee		
43.	Texas		
44.	Utah		
45.	Vermont		
46.	Virginia		
47.	Washington		
48.	West Virginia		
49.	Wisconsin		
50.	Wyoming		

SUPPORTING DOCUMENTATION

SUPPORTING DOCUMENTATION

Lakeshore has included the following attachments in our bid submission:

- Form 1295
- Dealer/Manufacturer Authorization Letter
- Secretary's Certificate
- Warranty Flyer
- Retail Store List

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.
Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

OFFICE USE ONLY CERTIFICATION OF FILING

1 Name of business entity filing form, and the city, state and country of the business entity's place of business.

Lakeshore Learning Materials, LLC
Carson, CA United States

Certificate Number:
2023-1067202

Date Filed:
09/01/2023

Date Acknowledged:

2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.

North Texas Workforce

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.

RFP #2023-074
OFFICE AND CLASSROOM FURNITURE WITH INSTALLATION AND RELATED SERVICES

4	Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
			Controlling	Intermediary
	Chen, Elaine	Carson, CA United States	X	
	Hollis, Kara	Carson, CA United States	X	
	Centazzo, Jennifer	Carson, CA United States	X	
	Whitley, Gary	Carson, CA United States	X	
	Kaplan, David Bo	Carson, CA United States	X	
	Kaplan, Joshua	Carson, CA United States	X	
	Danhakl, John	Carson, CA United States	X	
	Solomon, Michael	Carson, CA United States	X	
	Farran, Josh	Carson, CA United States	X	

5 Check only if there is NO Interested Party.

☐

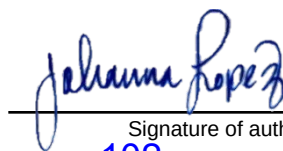
6 UNSWORN DECLARATION

My name is Johanna Lopez, and my date of birth is 3/10/1981.

My address is 2695 E Dominguez Street, Carson, CA, 90895, U.S.A.
(street) (city) (state) (zip code) (country)

I declare under penalty of perjury that the foregoing is true and correct.

Executed in Los Angeles County, State of California, on the 1st day of Sep, 2023.
(month) (year)



Signature of authorized agent of contracting business entity
(Declarant)

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September 1, 2023

North Central Texas Council of Governments
Purchasing Division
Attn: Kristen Torres
616 Six Flags Drive
Arlington, TX 76011

RE: RFP #2023-074 Office and Classroom Furniture with Installation and Related Services

Dear Kristen Torres and North Central Texas Council of Governments Staff,

Lakeshore develops and manufactures the vast majority of the items featured in our catalogs, retail stores and website. As a direct manufacturer, we are not restricted from sales, territories, or Dealer Authorizations. For this Request for Proposal, we are happy to offer our complete furniture lines for the RFP #2023-074 Office and Classroom Furniture with Installation and Related Services. Please visit our website, www.LakeshoreLearning.com to view all of our available products.

Among the wide range of educational products offered by Lakeshore, there are over a thousand outstanding and innovative items for which we are the sole-source vendor. These exclusive materials are easily identified by the prefix in their item number. Any items you see with the following prefixes are sole-source items that you simply won't find anywhere other than Lakeshore:

**AA AB AX AZ DD DG EE FF GG HH JC JJ KC KT
LA LC LCW LDA LK LL LM PP PX RA RE RJ RR RS TT VX WF YB**

Please see the attached store list for authorized Lakeshore retail stores.

We certify that we are the manufacturer of and are authorized to sell and install all Lakeshore Learning Materials products and furniture lines.

Thank you in advance for giving Lakeshore Learning Materials the opportunity to serve you. We look forward to doing business with you!

Sincerely,



Johanna Lopez
Lakeshore Learning Materials

SECRETARY'S CERTIFICATE

The undersigned, David Bo Kaplan, being the duly appointed and acting Secretary of Lakeshore Learning Materials, LLC, a California Limited Liability Company (the "Company"), does hereby certify that the resolution set forth below is a true and complete copy of a resolution duly adopted by the Board of Managers of the Company by unanimous written consent on January 6, 2023; and that said resolution has not been amended or repealed and is still in full force and effect:

THEREFORE, BE IT RESOLVED that

Tyler Domski, be, and he hereby is, appointed and designated as Vice President of Business Process and Contracts, Mike Duong, be, and he hereby is, appointed and designated as Vice President of Sales Operations, Jennifer Doran, be, and she hereby is, appointed and designated as Director - Bid & Contracts, Rafael Muro, be, and he hereby is, appointed and designated as Bid Operations Manager, Eunice Peterson, be, and she hereby is, appointed and designated Bid Manager, Mariel Briones, be, and she hereby is, appointed and designated as Bid Administration Manager, and Luke Creamer, be, and he hereby is, appointed and designated as Bid Analyst, and Johanna Lopez, be, and she hereby is, appointed and designated as Bid Analyst, Kyle Ferguson-Owens, be, and she hereby is, appointed and designated as Bid Analyst, and Christopher Kingston, be, and he hereby is, appointed and designated as Bid Analyst, Lili Azouz, be, and she hereby is, appointed and designated as Bid Analyst, all with full power and authority to act in the name and on behalf of the Company in all negotiations, concerns and transactions with third parties, their employees or agents in connection with bidding, which actions shall include but not be limited to the execution of, and affixation of the corporate seal to, all bids, papers, documents, affidavits, bond, sureties, purchase orders and notices issued pursuant to the provisions of any such bid or contract, with each and every such act to be conclusive evidence of their authority therefore and the Company's ratification, approval, confirmation and acceptance thereof as valid and binding upon the Company.

IN WITNESS WHEREOF, I have hereunto set my hand and the seal of the Company this 1st day of September, 2023.



Bo Kaplan
Secretary



Lakeshore®

Warranty Information

Lakeshore offers a lifetime warranty on premium-quality classroom furniture.



Premium-Quality Classroom Furniture

Lifetime Warranty

Premium-Quality Classroom Tables & Desks

Lifetime Warranty

Premium-Quality Classroom Chairs

Lifetime Warranty

Premium-Quality Classroom Cots

Lifetime Warranty

Classroom Carpets

10 Years

Write & Wipe Mobile Tables & Desks

5 Years

Outdoor Furniture

5 Years

Trikes

5 Years

Cribs

5 Years

All other items in catalog
(unless otherwise noted)

1 Year

Guarantee

We unconditionally guarantee every item we offer. If you are unhappy with any item for any reason, simply return it to us for a full refund or exchange. Your satisfaction is our top priority! If you ever have questions or concerns, contact Customer Service at (800) 428-4414 or e-mail lakeshore@lakeshorelearning.com.

Visit Our Stores!

For maps to store locations, visit LakeshoreLearning.com

Arizona

Paradise Valley
(Phoenix Area)
4727 E. Bell Rd.
(602) 482-7900

Phoenix
4819 E. Ray Rd.
(480) 940-7700

California

Carson & outlet
2695 E. Dominguez St.
(310) 537-4778

Fountain Valley
18679 Brookhurst St.
(714) 963-8255

Laguna Hills
23501 Avenida de la Carlota
(949) 462-9353

Los Angeles
2323 S. Sepulveda Blvd.
(310) 893-1150

Murrieta
24420 Village Walk Pl.
(951) 461-1352

Northridge
17072 Devonshire St.
(818) 366-4105

Pasadena
3848 E. Foothill Blvd.
(626) 356-3848

Roseville
1850 Douglas Blvd.
(916) 774-4304

San Bernardino
898 E. Harriman Pl.
(909) 890-1222

San Diego
7510 Hazard Center Dr.
(619) 297-8494

San Jose
1099 S. Bascom Ave.
(408) 998-0794

San Leandro & outlet
1144 Montague Ave.
(510) 483-9750

San Marcos
702 Center Dr.
(760) 504-0292

Upland
125 N. Mountain Ave.
(909) 985-9945

California cont'd

Ventura
4300 E. Main St.
(805) 289-1550

Walnut Creek
1929 Mt. Diablo Blvd.
(925) 944-1495

Colorado

Littleton
8680A Park Meadows
Center Dr.
(303) 768-8484

Florida

Davie
5795 S. University Dr.
(954) 284-0411

Fern Park
335 E. State Rd. 436
(407) 260-5531

Tampa
4501 W. Kennedy Blvd.
(813) 207-0468

Georgia

East Cobb
(Marietta Area)
4287 Roswell Rd.
(770) 578-3100

Idaho

Boise
417 N. Milwaukee St.
(208) 377-1855

Illinois

Chicago
2255 W. 95th St.
(773) 233-9210

Orland Park
15780 S. La Grange Rd.
(708) 403-6300

Palatine
1403 N. Rand Rd.
(847) 705-5052

Indiana

Indianapolis
1300 E. 86th St.
(317) 574-0304

Kansas

Merriam
5670 Antioch Rd.
(913) 432-3998

Maryland

Towson & outlet
1620 E. Joppa Rd.
(410) 296-5888

Massachusetts

Newton
230 Needham St.
(617) 969-1171

Saugus
352E Broadway
(781) 233-3770

Michigan

Sterling Heights
12210 Hall Rd.
(586) 803-1435

Minnesota

Maplewood
1721 Beam Ave.
(651) 777-0650

St. Louis Park
5699 W. 16th St.
(952) 541-0991

Nebraska

Omaha
12005 W. Center Rd.
(402) 334-4466

Nevada

Henderson
1243 W. Warm
Springs Rd.
(702) 396-2890

New Jersey

Cherry Hill
2020 Marlton Pike West
(856) 910-0888

East Brunswick
269 State Route 18
(732) 967-8585

Hackensack
449 Essex St.
(201) 441-9214

New Mexico

Albuquerque
6646 Indian School Rd. NE
(505) 884-4866

New York

New Hyde Park
2079 Hillside Ave.
(516) 616-9360

Scarsdale
969A Central Park Ave.
(914) 472-1820

North Carolina

Matthews
10005 E. Independence Blvd.
(704) 849-2370

Ohio

Cleveland
(Beachwood Area)
27500 Chagrin Blvd.
(216) 378-9488

Columbus
2148 Polaris Pkwy.
(614) 846-1710

Oklahoma

Oklahoma City
6300 N. May Ave.
(405) 858-8778

Oregon

Lake Oswego
16901 SW 65th Ave.
(503) 620-9888

Pennsylvania

King of Prussia
340 W. DeKalb Pike
(610) 354-0551

Rhode Island

Cranston
1400 Oaklawn Ave.
(401) 463-8800

Tennessee

Nashville
21 White Bridge Rd.
(615) 747-6630

Texas

Austin
9828 Great Hills Trail
(512) 241-2885

Dallas
14060 N. Dallas Pkwy.
(972) 934-8866

Friendswood
19032 Gulf Fwy.
(281) 461-6263

Houston
2405 Post Oak Blvd.
(713) 355-1893

McAllen
1316 E. Expressway 83
(956) 618-0225

San Antonio
327 NW Loop 410
(210) 340-0504

The Woodlands
Portofino Shopping Center
19075 Interstate 45 South
(936) 271-3585

Utah

Salt Lake City
5480 S. 900 East
(801) 268-2224

Virginia

Alexandria
7009A Manchester Blvd.
(703) 719-0202

Washington

Bellevue
3924 Factoria Square Mall SE
(425) 462-8076

Need It Today?

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Buy Online, Pick Up Curbside or in Store!