## APPENDIX A. 1

## Pricing for TXShare Cooperative Purchase Program Participants

For Ambulance Debt Collection Services Participating Entities the rates and/or discount required for a custom implementation of the services specified by the RFP. Contractor's proposed rates for services are found below.

| Pricing Format | Request Example Procurement No.: | NCT 2023-056 |
| :---: | :---: | :---: |
| Respondent Name: | RSI Enterprises, Inc. |  |
| Notes: | 1 This priting sheet is an EXAMPLE of how pricine may be submitted for RFP 2023 -050 <br> 2 For each proposed solution, indicate pricing structure used (ar of birs, ther level pricing, etc) <br> 3 Use as many lines as needed. <br> 4. Detall any additional Information <br> Hepq8pasyers are encouraged to offer additional features and supplemental functions or services to be offered as a catalos option Please provide any additional options with 'list less' percentages for pricing <br> A copy of any catalog services your firm can provide should be included with this response |  |
| Ambulance Debt Collection and Billing Services Pricing - TXShare Cooperative Purchasing Program |  |  |
| Item | Description | Contingency Rate |
| 1 | Collection Fee for Patient Debt Collections (Percent of Amount Collected) | $18 \%$ |
| 2 | Collection Fee for Insurance Claim Collections/Foilow-up (After Initial Bill Filing) (Percent of Amount Collected) | $12 \%$ |
|  | , |  |
| *NOTE* | The above listed pricing is a pay-for-performance model (contingency rate), whereby we only get paid if we are successful in collecting money, as such, we earn the listed |  |
|  | percentages of each payment in the above-listed account/claim categories |  |
| Value-Added Services | Patient Collections Auto-Scrubs for updated demographics, Reporting, Patient payment portal, Custom Letters/Notices, Texting. Email, In/Outbound Calls, Pplans |  |
|  | Claim Collections: Calls to Carriers, Bill Reprocessing, Denial Management, Filing Appeals. Short Pays, Contractual Adjustments. |  |
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|  |  |  |
| 7FPP 2023-056 |  |  |
| Contractor shall provide additional Ambulance Debt Collection and Billing Services at the above prices |  |  |

