Tab F: Proposal Pricing

Respondents should furnish a proposal that specifies pricing for the services they propose. Please provide a current suggested list pricing (rate card) for the services that you intend to provide in your proposal, noting any discounts or exceptions from their standard pricelist.

We understand and appreciate your desire for professional service providers who are not only highly qualified, but who are also cost-conscious and cost-effective about the work they perform. We are mindful that cost is always a consideration in selecting a professional services firm. Accordingly, we have structured our rates based on our strong desire to develop a mutually rewarding, long-term relationship with NCTCOG and the TXShare Participating Entities.

Our rates are based on the complexity of the work, the skill required, time limits, the experience and abilities of our personnel, and the value of the services rendered. For your convenience, we provide one rate card applicable for service performance under any of the service areas proposed.

Table 7 – Cherry Bekaert Rate Sheet

Firm or Individual Name: Cherry Bekaert, Applicable to All Service Areas			
Job Family	**Job title**	**Level**	**Rate per Hour**
Data Strategy and Management	Database Manager	1. Team Leader	$ 145
		2. Manager	$ 163
		3. Sr. Manager	$ 183
	Data Architect	A. Entry	$ 165
		B. Intermediate	$ 192
		C. Advanced	$ 245
	Data Modeler	A. Entry	$ 135
		B. Intermediate	$ 150
		C. Advanced	$ 170
	Database Analyst	A. Entry	$ 100
		B. Intermediate	$ 128
		C. Advanced	$ 149
	Database Administrator	A. Entry	$ 110

Firm or Individual Name: Cherry Bekaert, Applicable to All Service Areas			
Job Family	**Job title**	**Level**	**Rate per Hour**
		B. Intermediate	$ 140
		C. Advanced	$ 160
Quality Assurance	Mgmt. Quality Assurance	1. Team Leader	$ 170
		2. Manager	$ 180
		3. Sr. Manager	$ 190
	Quality Engineering Consultant	No Variance	$ 95
	Quality Assurance Analyst	A. Entry	$ 120
		B. Intermediate	$ 137
		C. Advanced	$ 157
Technology Research	Manager, Technology Research	No Variance	$ 205
	Technology Research Analyst	A. Entry	$ 165
		B. Intermediate	$ 195
		C. Advanced	$ 245

Job Family	Job title	Level	Rate per Hour
Business Intelligence Systems Management	Director, Data Warehouse	1. Team Leader	$ 180
		2. Manager	$ 220
		3. Sr. Manager	$ 260
	Manager, Data Warehouse	No Variance	$ 210
	Business Intelligence Architect	No Variance	$ 270
	Data Warehouse Analyst	A. Entry	$ 155
		B. Intermediate	$ 178
		C. Advanced	$ 199
	Data Warehouse Administrator	No Variance	$ 165
	Manager, Decision Support	No Variance	$ 180
	Knowledge Engineer	No Variance	$ 220
Enterprise Resource Planning (ERP)	ERP Team Lead	No Variance	$ 265
	ERP Team Member	No Variance	$ 190
	ERP Configurer	No Variance	$ 160
	ERP Programmer/Analyst	A. Entry	$ 140
		B. Intermediate	$ 175
		C. Advanced	$ 235
	ERP Systems Support Specialist	No Variance	$ 109
	ERP Systems Administrator	No Variance	$ 121
Business Management / Administration	Documentation Specialist/Technical Writer	A. Entry	$ 75
		B. Intermediate	$ 104
		C. Advanced	$ 156
	Manager	No Variance	$ 180
	Director	No Variance	$ 209

Job Family	Job title	Level	Rate per Hour
	Manager, IT Audit	No Variance	$ 225
	IT Auditor	No Variance	$ 165
	Business Management Specialist	No Variance	$ 180
Training	Manager, Technical Training	1. Team Leader	$ 172
		2. Manager	$ 200
		3. Sr. Manager	$ 220
	Technical Trainer	A. Entry	$ 125
		B. Intermediate	$ 145
		C. Advanced	$ 165

Job Family	Job title	Level	Rate per Hour
Business Analysis and Planning	Director, Enterprise Architecture	No Variance	$ 245
	Manager, IT Business Planning	1. Team Leader	$ 170
		2. Manager	$ 200
		3. Sr. Manager	$ 225
	Enterprise Architect	A. Entry	$ 150
		B. Intermediate	$ 180
		C. Advanced	$ 235
	Business Process Consultant	A. Entry	$ 162
		B. Intermediate	$ 194
		C. Advanced	$ 221
	IT Business Consultant	A. Entry	$ 146
		B. Intermediate	$ 167
		C. Advanced	$ 193
	Business Analyst	A. Entry	$ 112
		B. Intermediate	$ 149
		C. Advanced	$ 168
Program Management	Program Manager	1. Team Leader	$ 173
		2. Manager	$ 187
		3. Sr. Manager	$ 199
	Project Manager	A. Entry	$ 137
		B. Intermediate	$ 154
		C. Advanced	$ 178
	Project Management Specialist	No Variance	$ 100
	Resource Manager	No Variance	$ 131

Job Family	Job title	Level	Rate per Hour
Executive Advisory Support	Executive	No Variance	$ 325

Additional Details

▶ Please Note: "Cherry Bekaert" is the brand name under which Cherry Bekaert LLP and Cherry Bekaert Advisory LLC, independently owned entities, provide professional services in an alternative practice structure in accordance with applicable professional standards. Cherry Bekaert LLP is a licensed CPA firm that provides attest services, and Cherry Bekaert Advisory LLC and its subsidiary entities provide business advisory and non-attest services. For more details, visit cbh.com/disclosure.

▶ In addition to the above rates, Cherry Bekaert will charge a 5% technology fee on all professional services to support the Firm's significant investments in building and maintaining a sound infrastructure to protect and secure client data.

▶ Future year increases beyond the rates shown will be adjusted to annual cost of living increases, assuming there are no significant changes to the scope of work.

▶ A change in rates may apply should the scope of work change significantly. Should this occur, or there is a change in scope because of a change in operations, we would meet with management to obtain agreement on any increase in the rates before proceeding.

▶ Cherry Bekaert will bill for all out-of-pocket travel expenses incurred by project team members for any on-site work performed. Auto mileage will be recorded, invoiced, and reimbursed at the current IRS rate. Any hotel and meal charges will be billed at actual cost, with no mark-up, up to the published 2023 State of Texas per diem rates. We will work with management during project scoping to properly budget and plan for any projected out-of-pocket expenses.