REQUEST FOR PROPOSAL (RFP)

RFP # 2025-003

Gunshot Detection System

Primary Point of Contact:
MichaelHoliday, CEO

Submitted To:
The North Central Texas Council of Governments
("NCTCOG")

Prepared By:
Eagle Protection Agency, LLC
Michael Holiday, CEO
8730 Georgia Ave Ste 412
Silver Spring, MD 20910-3649 USA

Contact Information:
Website: https://eagleprotectionagency.com
Phone Number: (301) 755-5945
Email: mholiday@eagleprotectionagency.com

SKU#/PART #	PRODUCT NAME	DETAILED DESCRIPTION	MSRP
GRDN-2001-ENT	POE SENSOR	SDS Wired Power over Ethernet ("PoE") Gunshot Detection Sensor that combines both acoustical and	$ 899.00
GRDN-3000-ENT	WIRELESS SENSOR	SDS Wireless Gunshot Detection Sensor. The SDS Wireless Sensor is a PoE based device that combines both acoustical and infrared detection	$ 999.00
GRDN-4000-ENT	PERIMETER (OUTDOOR) SENSOR	SDS Perimeter (Outdoor) Gunshot Detection Sensor. The SDS Perimeter Sensor is a battery operated and LoRa based (Long Range Wireless) gunshot detection	$ 1,999.00
GRDN-G3AP-001	WIRELESS ACCESS POINT (LoRa)	SDS Wireless Access Point. A LoRa based wireless Access Point for use with GRDN-3000 wireless sensors. The device is DC powered and connects to	$ 1,715.00
GRDN-BAT1-01	WIRELESS BATTERY	SDS Wireless Batteries. Replacement primary lithium battery pack for use with GRDN-3000 Wireless sensors. The expected battery life under normal	$ 63.00
GRDN-PLUSSUB-COM-BS-ENT	PLUS SOFTWARE SUBSCRIPTION	SDS Enterprise Plus: Includes everything in SDS Enterprise Core as well as support for unlimited third party integrations (provided the integration is	$ 21.49
GRDN-DRYCONTACT-32CHAN-HWSW	DRY CONTACT RELAY (HARDWARE & SOFTWARE)	The GRDN-DRYCONTACT-32CHAN-HWSW is a bundled hardware and software package. This package includes the SDS application required to	$ 4,650.00
GRDN-DRYCONTACT-32CHAN-HW	DRY CONTACT RELAY (HARDWARE)	The GRDN-DRYCONTACT-32CHAN-HW is a hardware only ethernet-based relay controller. There is no software bundled with this device and it allows a	$ 990.00
GRDN-DRYCONTACT-32CHAN-EXPANDER	DRY CONTACT RELAY EXPANDER	The GRDN-DRYCONTACT-32CHAN-EXPANDER allows for expansion of the number of available relays / "dry contacts". This device requires a GRDN-	$ 615.00
GRDN-REDUN-ENT	SOFTWARE INTEGRATION	Redundant Server Software (per instance)	$ 4,279.00
GRDN-SWINT-911INFORM	SOFTWARE INTEGRATION	911Inform Integration	$ 4,279.00
GRDN-SWINT-AMIKA-MOBILE	SOFTWARE INTEGRATION	Amika Mobile MNS	$ 4,279.00
GRDN-SWINT-AVIGILON-CC	SOFTWARE INTEGRATION	Avigilon CC	$ 4,279.00
GRDN-SWINT-CCURE9000-ACC	SOFTWARE INTEGRATION	CCURE 9000 AC	$ 4,279.00
GRDN-SWINT-COMMEND	SOFTWARE INTEGRATION	Commend	$ 4,279.00
GRDN-SWINT-CRISISGO	SOFTWARE INTEGRATION	CrisisGo	$ 4,279.00
GRDN-SWINT-DESIGO	SOFTWARE INTEGRATION	Siemens Desigo	$ 4,279.00
GRDN-SWINT-DESKTOP ALERT	SOFTWARE INTEGRATION	Desktop Alert	$ 4,279.00
GRDN-SWINT-EVERBRIDGE	SOFTWARE INTEGRATION	Everbridge MNS	$ 4,279.00
GRDN-SWINT-EXACQ-VIS	SOFTWARE INTEGRATION	Exacq-Vision VMS	$ 4,279.00
GRDN-SWINT-FSAMON	SOFTWARE INTEGRATION	Generic Third Party Integration	$ 4,279.00
GRDN-SWINT-FUSUS-RTCC	SOFTWARE INTEGRATION	Fusus RTCC	$ 4,279.00
GRDN-SWINT-GENETEC	SOFTWARE INTEGRATION	Genetec Security Center	$ 4,279.00
GRDN-SWINT-LAYERED-SOL	SOFTWARE INTEGRATION	Layered Solutions PSIM/SA	$ 4,279.00
GRDN-SWINT-LIGHT-AWAY	SOFTWARE INTEGRATION	Light Away	$ 4,279.00
GRDN-SWINT-LYNX-MNS	SOFTWARE INTEGRATION	Lynx Guide Server MNS	$ 4,279.00
GRDN-SWINT-MARCHNET	SOFTWARE INTEGRATION	March Networks	$ 4,279.00
GRDN-SWINT-MILESTONEXPRO	SOFTWARE INTEGRATION	Milestone XProtect	$ 4,279.00
GRDN-SWINT-MUTUALINK	SOFTWARE INTEGRATION	Mutualink	$ 4,279.00
GRDN-SWINT-NETHARBOR	SOFTWARE INTEGRATION	Network Harbor PSIM	$ 4,279.00
GRDN-SWINT-ONESOL-CAD	SOFTWARE INTEGRATION	OneSolution CAD	$ 4,279.00
GRDN-SWINT-ONSSI-VMS	SOFTWARE INTEGRATION	ONSSI	$ 4,279.00
GRDN-SWINT-RAVEMOBILE	SOFTWARE INTEGRATION	Rave Mobile	$ 4,279.00
GRDN-SWINT-SENDWORDNOW	SOFTWARE INTEGRATION	SendWordNow MNS	$ 4,279.00
GRDN-SWINT-SITUATOR	SOFTWARE INTEGRATION	Situator PSIM/SA	$ 4,279.00
GRDN-SWINT-SIVEILLANCE	SOFTWARE INTEGRATION	Siemens Silveillance	$ 4,279.00
GRDN-SWINT-SPECOTECH	SOFTWARE INTEGRATION	Speco Tech	$ 4,279.00
GRDN-SWINT-VERINT-VMS	SOFTWARE INTEGRATION	Verint VMS	$ 4,279.00
GRDN-SWINT-VICON-PILOT	SOFTWARE INTEGRATION	Vicon Pilot	$ 4,279.00
GRDN-SWINT-VICTOR-USM	SOFTWARE INTEGRATION	Victor Platform VMS	$ 4,279.00
GRDN-SWINT-VIDSYS	SOFTWARE INTEGRATION	VIDSYS	$ 4,279.00
GRDN-SDS-TECHSERVICE-4HR	4HR TECH SUPPORT	Half-Day Service (4 hours) of Professional Services	$ 1,285.00
GRDN-TECH-SERVICE-8HR	8HR TECH SUPPORT	Full-Day Service (8 hours) of Professional Services	$ 2,570.00
GRDN-SWINT-VIDSYS	Box of wiring	Cost Per box of Remee Wire and Cable	$ 504.00
GRDN-SWINT-VIDSYS	Quarterly testing	Eagle Protection	$ 755.00
GRDN-SWINT-VIDSYS	INSTALLERS	COST PER HOUR/ PER INSTALLER	$ 480.00

ATTACHMENT I: INSTRUCTIONS
FOR PROPOSALS COMPLIANCE AND SUBMITTAL

Compliance with the Solicitation

Submissions must be in strict compliance with this solicitation. Failure to comply with all provisions of the solicitation may result in disqualification.

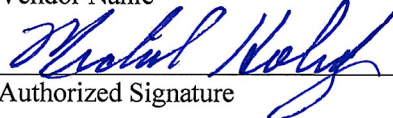**Compliance with the NCTCOG Standard Terms and Conditions**

By signing its submission, Offeror acknowledges that it has read, understands and agrees to comply with the NCTCOG standard terms and conditions.

Acknowledgment of Insurance Requirements

By signing its submission, Offeror acknowledges that it has read and understands the insurance requirements for the submission. Offeror also understands that the evidence of required insurance must be submitted within ten (10) working days following notification of its offer being accepted; otherwise, NCTCOG may rescind its acceptance of the Offeror's proposals. The insurance requirements are outlined in Section 2.2 - General Terms and Conditions.

Eagle Protection Agency, LLC
_____
Vendor Name

Michael Holiday _(signature)_
_____
Authorized Signature

Michael Holiday   11/4/24
_____   _____
Typed Name   Date

ATTACHMENT II: CERTIFICATIONS OF OFFEROR

I hereby certify that the information contained in this proposal and any attachments is true and correct and may be viewed as an accurate representation of proposed services to be provided by this organization. I certify that no employee, board member, or agent of the North Central Texas Council of Governments has assisted in the preparation of this proposal. I acknowledge that I have read and understand the requirements and provisions of the solicitation and that the organization will comply with the regulations and other applicable local, state, and federal regulations and directives in the implementation of this contract.

I also certify that I have read and understood all sections of this solicitation and will comply with all the terms and conditions as stated; and furthermore that I, __Burnett Holiday_____(typed or printed name) certify that I am the ____CEO_____ (title) of the corporation, partnership, or sole proprietorship, or other eligible entity named as offeror and respondent herein and that I am legally authorized to sign this offer and to submit it to the North Central Texas Council of Governments, on behalf of said offeror by authority of its governing body.

Eagle Protection Agency, LLC
_____
Vendor Name

_____
Authorized Signature

Burnett Holiday   11/4/24
_____   _____
Typed Name   Date

ATTACHMENT III: CERTIFICATION
REGARDING DEBARMENT, SUSPENSION AND OTHER RESPONSIBILITY MATTERS

This certification is required by the Federal Regulations Implementing Executive Order 12549, Debarment and Suspension, 45 CFR Part 93, Government-wide Debarment and Suspension, for the Department of Agriculture (7 CFR Part 3017), Department of Labor (29 CFR Part 98), Department of Education (34 CFR Parts 85, 668, 682), Department of Health and Human Services (45 CFR Part 76).

The undersigned certifies, to the best of his or her knowledge and belief, that both it and its principals:

1. Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any federal department or agency;

2. Have not within a three-year period preceding this contract been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State, or Local) transaction or contract under a public transaction, violation of federal or State antitrust statues or commission of embezzlement, theft, forgery, bribery, falsification, or destruction of records, making false Proposals, or receiving stolen property;

3. Are not presently indicated for or otherwise criminally or civilly charged by a government entity with commission of any of the offense enumerated in Paragraph (2) of this certification; and,

4. Have not within a three-year period preceding this contract had one or more public transactions terminated for cause or default.

Where the prospective recipient of federal assistance funds is unable to certify to any of the qualifications in this certification, such prospective recipient shall attach an explanation to this certification form.

Eagle Protection Agency, LLC
_____
Vendor Name

_____
Authorized Signature

Burnett Holiday   11/4/24
_____   _____
Typed Name   Date

ATTACHMENT IV: RESTRICTIONS ON LOBBYING

Section 319 of Public Law 101-121 prohibits recipients of federal contracts, grants, and loans exceeding $100,000 at any tier under a federal contract from using appropriated funds for lobbying the Executive or Legislative Branches of the federal government in connection with a specific contract, grant, or loan. Section 319 also requires each person who requests or receives a federal contract or grant in excess of $100,000 to disclose lobbying.

No appropriated funds may be expended by the recipient of a federal contract, loan, or cooperative agreement to pay any person for influencing or attempting to influence an officer or employee of any federal executive department or agency as well as any independent regulatory commission or government corporation, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with any of the following covered federal actions: the awarding of any federal contract, the making of any federal grant, the making of any federal loan the entering into of any cooperative agreement and the extension, continuation, renewal, amendment, or modification of any federal contract, grant, loan, or cooperative agreement.

As a recipient of a federal grant exceeding $100,000, NCTCOG requires its subcontractors of that grant to file a certification, set forth in Appendix B.1, that neither the agency nor its employees have made, or will make, any payment prohibited by the preceding paragraph.

Subcontractors are also required to file with NCTCOG a disclosure form, set forth in Appendix B.2, if the subcontractor or its employees have made or have agreed to make any payment using nonappropriated funds (to include profits from any federal action), which would be prohibited if paid for with appropriated funds.
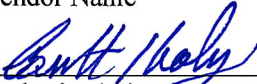
(Continued on next page)

LOBBYING CERTIFICATION
FOR CONTRACTS, GRANTS, LOANS, AND COOPERATIVE AGREEMENTS

The undersigned certifies, to the best of his or her knowledge or belief, that:

1. No federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an officer or employee of a Member of Congress in connection with the awarding of any federal contract, the making of any federal loan, the entering into of any cooperative Contract, and the extension, continuation, renewal, amendment, or modification or any federal contract, grant, loan, or cooperative contract; and

2. If any funds other than federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this federal contract, grant, loan, and or cooperative contract, the undersigned shall complete and submit Standard Form – LLL, "Disclosure Form to Report Lobbying", in accordance with the instructions.

3. The undersigned shall require that the language of this certification be included in the award documents for all sub-awards at all tiers and that all sub-recipients shall certify accordingly.

Eagle Protection Agency, LLC
Vendor Name

_____
Authorized Signature

Burnett Holiday   11/4/24
Typed Name   Date

ATTACHMENT V: DRUG-FREE WORKPLACE CERTIFICATION

The __Eagle Protection Agency, LLC__ (company name) will provide a Drug Free Work Place in compliance with the Drug Free Work Place Act of 1988. The unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited on the premises of the __Eagle Protection Agency, LLC__ (company name) or any of its facilities. Any employee who violates this prohibition will be subject to disciplinary action up to and including termination. All employees, as a condition of employment, will comply with this policy.

CERTIFICATION REGARDING DRUG-FREE WORKPLACE

This certification is required by the Federal Regulations Implementing Sections 5151-5160 of the Drug-Free Workplace Act, 41 U.S.C. 701, for the Department of Agriculture (7 CFR Part 3017), Department of Labor (29 CFR Part 98), Department of Education (34 CFR Parts 85, 668 and 682), Department of Health and Human Services (45 CFR Part 76).

The undersigned subcontractor certifies it will provide a drug-free workplace by:

Publishing a policy Proposal notifying employees that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the workplace and specifying the consequences of any such action by an employee;

Establishing an ongoing drug-free awareness program to inform employees of the dangers of drug abuse in the workplace, the subcontractor's policy of maintaining a drug-free workplace, the availability of counseling, rehabilitation and employee assistance programs, and the penalties that may be imposed on employees for drug violations in the workplace;

Providing each employee with a copy of the subcontractor's policy Proposal;

Notifying the employees in the subcontractor's policy Proposal that as a condition of employment under this subcontract, employees shall abide by the terms of the policy Proposal and notifying the subcontractor in writing within five days after any conviction for a violation by the employee of a criminal drug abuse statue in the workplace;

Notifying the Board within ten (10) days of the subcontractor's receipt of a notice of a conviction of any employee; and,

Taking appropriate personnel action against an employee convicted of violating a criminal drug statue or requires such employee to participate in a drug abuse assistance or rehabilitation program.

Eagle Protection Agency, LLC
Vendor Name

Authorized Signature

Burnett Holiday   11/4/24
Typed Name   Date

ATTACHMENT VI: DISCLOSURE OF CONFLICT OF INTEREST
CERTIFICATION REGARDING DISCLOSURE OF CONFLICT OF INTEREST

The undersigned certifies that, to the best of his or her knowledge or belief, that:

"No employee of the contractor, no member of the contractor's governing board or body, and no person who exercises any functions or responsibilities in the review or approval of the undertaking or carrying out of this contract shall participate in any decision relating to this contract which affects his/her personal pecuniary interest.

Executives and employees of contractor shall be particularly aware of the varying degrees of influence that can be exerted by personal friends and associates and, in administering the contract, shall exercise due diligence to avoid situations which give rise to an assertion that favorable treatment is being granted to friends and associates. When it is in the public interest for the contractor to conduct business with a friend or associate of an executive or employee of the contractor, an elected official in the area or a member of the North Central Texas Council of Governments, a permanent record of the transaction shall be retained.

Any executive or employee of the contractor, an elected official in the area or a member of the NCTCOG, shall not solicit or accept money or any other consideration from a third person, for the performance of an act reimbursed in whole or part by contractor or Department. Supplies, tools, materials, equipment or services purchased with contract funds shall be used solely for purposes allowed under this contract. No member of the NCTCOG shall cast a vote on the provision of services by that member (or any organization which that member represents) or vote on any matter which would provide a direct or indirect financial benefit to the member or any business or organization which the member directly represents".

No officer, employee or paid consultant of the contractor is a member of the NCTCOG.

No officer, manager or paid consultant of the contractor is married to a member of the NCTCOG.

No member of NCTCOG directly owns, controls or has interest in the contractor.

The contractor has disclosed any interest, fact, or circumstance that does or may present a potential conflict of interest.

No member of the NCTCOG receives compensation from the contractor for lobbying activities as defined in Chapter 305 of the Texas Government Code.

Should the contractor fail to abide by the foregoing covenants and affirmations regarding conflict of interest, the contractor shall not be entitled to the recovery of any costs or expenses incurred in relation to the contract and shall immediately refund to the North Central Texas Council of Governments any fees or expenses that may have been paid under this contract and shall further be liable for any other costs incurred or damages sustained by the NCTCOG as it relates to this contract.

Eagle Protection Agency, LLC
_____
Vendor Name

_____
Authorized Signature

Burnett Holiday   11/4/24
_____   _____
Typed Name   Date

ATTACHMENT VII: CERTIFICATION OF FAIR BUSINESS PRACTICES

That the submitter has not been found guilty of unfair business practices in a judicial or state agency administrative proceeding during the preceding year. The submitter further affirms that no officer of the submitter has served as an officer of any company found guilty of unfair business practices in a judicial or state agency administrative during the preceding year.

Eagle Protection Agency, LLC
_____
Vendor Name

_____
Authorized Signature

Burnett Holiday   **11/4/24**
_____   _____
Typed Name   Date

ATTACHMENT VIII: CERTIFICATION OF GOOD STANDING
TEXAS CORPORATE FRANCHISE TAX CERTIFICATION

Pursuant to Article 2.45, Texas Business Corporation Act, state agencies may not contract with for profit corporations that are delinquent in making state franchise tax payments. The following certification that the corporation entering into this offer is current in its franchise taxes must be signed by the individual authorized on Form 2031, Corporate Board of Directors Resolution, to sign the contract for the corporation.

The undersigned authorized representative of the corporation making the offer herein certified that the following indicated Proposal is true and correct and that the undersigned understands that making a false Proposal is a material breach of contract and is grounds for contract cancellation.

Indicate the certification that applies to your corporation:

X_____   The Corporation is a for-profit corporation and certifies that it is not delinquent in its franchise tax payments to the State of Texas.

_____   The Corporation is a non-profit corporation or is otherwise not subject to payment of franchise taxes to the State of Texas.

Type of Business (if not corporation):   ☐   Sole Proprietor

                                              ☐   Partnership

                                              ☐   Other

Pursuant to Article 2.45, Texas Business Corporation Act, the North Central Texas Council of Governments reserves the right to request information regarding state franchise tax payments.

Eagle Protection Agency, LLC
_____
Vendor Name

_____
Authorized Signature

Burnett Holiday   11/4/24
_____   _____
Typed Name   Date

ATTACHMENT IX: HISTORICALLY UNDERUTILIZED BUSINESSES, MINORITY OR WOMEN-OWNED OR DISADVANTAGED BUSINESS ENTERPRISES

Historically Underutilized Businesses (HUBs), minority or women-owned or disadvantaged businesses enterprises (M/W/DBE) are encouraged to participate in the solicitation process.

NCTCOG recognizes the certifications of most agencies. HUB vendors <u>must</u> submit a copy of their certification for consideration during the evaluation of their proposal. Please attach the copy to this form. This applies only to the Offeror and not a subcontractor.

Texas vendors who are not currently certified are encouraged to contact either the Texas United Certification Program, State of Texas HUB Program, or the North Central Texas Regional Certification Agency, among others. Contact:

> State of Texas HUB Program
> Texas Comptroller of Public Accounts
> Lyndon B. Johnson State Office Building
> 111 East 17th Street
> Austin, Texas 78774
> (512) 463-6958
> http://www.window.state.tx.us/procurement/prog/hub/

> North Central Texas Regional Certification Agency
> 624 Six Flags Drive, Suite 100
> Arlington, TX 76011
> (817) 640-0606
> http://www.nctrca.org/certification.html

> Texas United Certification Program
> USDOT website at
> https://www.transportation.gov/DBE

<u>You must include a copy of your certification document as part of this solicitation to receive points in the evaluation.</u>

Vendor to Sign Below to Attest to Validity of Certification:

Eagle Protection Agency, LLC

Vendor Name

Burnett Holiday (signature)

Authorized Signature

Burnett Holiday	11/4/24
Typed Name	Date

ATTACHMENT X: NCTCOG FEDERAL AND STATE OF TEXAS
REQUIRED PROCUREMENT PROVISIONS

The following provisions are mandated by Federal and/or State of Texas law. Failure to certify to the following will result in disqualification of consideration for contract. Entities or agencies that are not able to comply with the following will be ineligible for consideration of contract award.

PROHIBITED TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT CERTIFICATION

This Contract is subject to the Public Law 115-232, Section 889, and 2 Code of Federal Regulations (CFR) Part 200, including §200.216 and §200.471, for prohibition on certain telecommunications and video surveillance or equipment.

Public Law 115-232, Section 889, identifies that restricted telecommunications and video surveillance equipment or services (e.g., phones, internet, video surveillance, cloud servers) include the following:

A) Telecommunications equipment that is produced by Huawei Technologies Company or ZTE Corporation (or any subsidiary or affiliates of such entities).
B) Video surveillance and telecommunications equipment produced by Hytera Communications Corporations, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company (or any subsidiary or affiliates of such entities).
C) Telecommunications or video surveillance services used by such entities or using such equipment.
D) Telecommunications or video surveillance equipment or services produced or provided by an entity that the Secretary of Defense, Director of the National Intelligence, or the Director of the Federal Bureau of Investigation reasonably believes to be an entity owned or controlled by the government of a covered foreign country. The entity identified below, through its authorized representative, hereby certifies that no funds under this Contract will be obligated or expended to procure or obtain telecommunication or video surveillance services or equipment or systems that use covered telecommunications equipment or services as a substantial or essential component of any system, or as a critical technology as part of any system prohibited by 2 CFR §200.216 and §200.471, or applicable provisions in Public Law 115-232 Section 889.

☑ **The Contractor or Subrecipient hereby certifies that it does comply with the requirements of 2 CFR §200.216 and §200.471, or applicable regulations in Public Law 115-232 Section 889.**

Eagle Protection Agency, LLC
_____
Vendor Name

_____
Authorized Signature

Burnett Holiday   11/4/24
_____
Typed Name   Date

-OR-

☑ **The Contractor or Subrecipient hereby certifies that it cannot comply with the requirements of 2 CFR §200.216 and §200.471, or applicable regulations in Public Law 115-232 Section 889.**

Eagle Protection Agency, LLC
_____
Vendor Name

_____
Authorized Signature

Burnett Holiday   11/4/24
_____
Typed Name   Date

(Continued on next page)

DISCRIMINATION AGAINST FIREARMS ENTITIES OR FIREARMS TRADE ASSOCIATIONS

This contract is subject to the Texas Local Government Code chapter 2274, Subtitle F, Title 10, prohibiting contracts with companies who discriminate against firearm and ammunition industries.

TLGC chapter 2274, Subtitle F, Title 10, identifies that "discrimination against a firearm entity or firearm trade association" includes the following:

A) means, with respect to the entity or association, to:
  I.   refuse to engage in the trade of any goods or services with the entity or association based solely on its status as a firearm entity or firearm trade association; and
  II. refrain from continuing an existing business relationship with the entity or association based solely on its status as a firearm entity or firearm trade association; or
  III. terminate an existing business relationship with the entity or association based solely on its status as a firearm entity or firearm trade association.

B) An exception to this provision excludes the following:
  I.   contracts with a sole-source provider; or
  II. the government entity does not receive bids from companies who can provide written verification.

The entity identified below, through its authorized representative, hereby certifies that they have no practice, policy, guidance, or directive that discriminates against a firearm entity or firearm trade association; and that they will not discriminate during the term of the contract against a firearm entity or firearm trade association as prohibited by Chapter 2274, Subtitle F, Title 10 of the Texas Local Government Code.
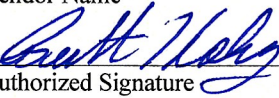
☑ **The Contractor or Subrecipient hereby certifies that it does comply with the requirements of Chapter 2274, Subtitle F, Title 10.**

Eagle Protection Agency, LLC
_____
Vendor Name

_____
Authorized Signature

Burnett Holiday   11/4/24
_____   _____
Typed Name   Date

-OR-

☑ **The Contractor or Subrecipient hereby certifies that it cannot comply with the requirements of Chapter 2274, Subtitle F, Title 10.**

Eagle Protection Agency, LLC
_____
Vendor Name

_____
Authorized Signature

Burnett Holiday   11/4/24
_____   _____
Typed Name   Date

BOYCOTTING OF CERTAIN ENERGY COMPANIES

This contract is subject to the Texas Local Government Code chapter 809, Subtitle A, Title 8, prohibiting contracts with companies who boycott certain energy companies.

TLGC chapter Code chapter 809, Subtitle A, Title 8, identifies that "boycott energy company" means, without an ordinary business purpose, refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations with a company because the company:
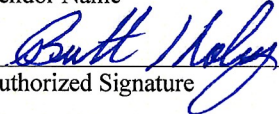
    I.   engages in the exploration, production, utilization, transportation, sale, or manufacturing of fossil fuel-based energy and does not commit or pledge to meet environmental standards beyond applicable federal and state law; and

    II.   does business with a company described by paragraph (I).

The entity identified below, through its authorized representative, hereby certifies that they do not boycott energy companies, and that they will not boycott energy companies during the term of the contract as prohibited by Chapter 809, Subtitle A, Title 8 of the Texas Local Government Code.

☑ The Contractor or Subrecipient hereby certifies that it does comply with the requirements of Chapter 809, Subtitle A, Title 8.

Eagle Protection Agency, LLC
Vendor Name

[signature]
Authorized Signature

Burnett Holiday   11/4/24
Typed Name   Date

-OR-

☑ The Contractor or Subrecipient hereby certifies that it cannot comply with the requirements of Chapter 809, Subtitle A, Title 8.

Eagle Protection Agency, LLC
Vendor Name

[signature]
Authorized Signature

Burnett Holiday   11/4/24
Typed Name   Date

ATTACHMENT XI:

CONFLICT OF INTEREST QUESTIONNAIRE

For vendor doing business with local governmental entity

FORM CIQ

	OFFICE USE ONLY
This questionnaire reflects changes made to the law by H.B. 23, 84th Leg., Regular Session.	Date Received

This questionnaire is being filed in accordance with Chapter 176, Local Government Code, by a vendor who has a business relationship as defined by Section 176.001(1-a) with a local governmental entity and the vendor meets requirements under Section 176.006(a).

By law this questionnaire must be filed with the records administrator of the local governmental entity not later than the 7th business day after the date the vendor becomes aware of facts that require the statement to be filed. See Section 176.006(a-1), Local Government Code.

A vendor commits an offense if the vendor knowingly violates Section 176.006, Local Government Code. An offense under this section is a misdemeanor.

1 Name of vendor who has a business relationship with local governmental entity.

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2 ☐ Check this box if you are filing an update to a previously filed questionnaire. (The law requires that you file an updated completed questionnaire with the appropriate filing authority not later than the 7th business day after the date on which you became aware that the originally filed questionnaire was incomplete or inaccurate.)

---

3 Name of local government officer about whom the information is being disclosed.

_____
Name of Officer

---

4 Describe each employment or other business relationship with the local government officer, or a family member of the officer, as described by Section 176.003(a)(2)(A). Also describe any family relationship with the local government officer. Complete subparts A and B for each employment or business relationship described. Attach additional pages to this Form CIQ as necessary.

A. Is the local government officer or a family member of the officer receiving or likely to receive taxable income, other than investment income, from the vendor?

☐ Yes   ☐ No

B. Is the vendor receiving or likely to receive taxable income, other than investment income, from or at the direction of the local government officer or a family member of the officer AND the taxable income is not received from the local governmental entity?

☐ Yes   ☐ No

---

5 Describe each employment or business relationship that the vendor named in Section 1 maintains with a corporation or other business entity with respect to which the local government officer serves as an officer or director, or holds an ownership interest of one percent or more.

---

6 ☐ Check this box if the vendor has given the local government officer or a family member of the officer one or more gifts as described in Section 176.003(a)(2)(B), excluding gifts described in Section 176.003(a-1).

7

_____   _____
Signature of vendor doing business with the governmental entity   Date

Form provided by Texas Ethics Commission   www.ethics.state.tx.us   Revised 1/1/2021

EXHIBIT 1
**CATEGORIES SELECTED, DISCOUNTS FOR PRICING & CURRENT PUBLISHED PRICE
LIST**

- **Please place a checkmark next to each Category that you are offering in your proposal:**

___X___ Service Category #1: Gunshot Detection Systems

_____ Service Category #2: Other Ancillary Services

- **Proposed Contractual Discounts on Pricing for Categories Offered**

For each of the categories you selected above, provide your proposed **discount** off your list price on the attached *Bid Price Worksheet.* You may offer tiers of discounts based on the different bid items or the sale quantity.

- **Current Published Price List for Items Offered**

For each of the bid items you wish to offer, please provide the current published list price. Please attach this information to your proposal on a separate sheet or via a weblink. Please match the Category item number from the Bid Price Worksheet to the matching item on your current published price list.

NOTE: The current price list will NOT be a part of your contractual obligation and may be modified at your discretion during the term of any contract that is awarded to you. You are however requested to provide us with an updated version of the current price list whenever it is updated. Only the percentage discount is contractually obligated.

BID PRICE WORKSHEET FOR RFP #2025-003

	Service Category #1: Gunshot Detection Systems	
Item	**Description**	**% Discount Off Your Regular List Price**
1	Technology Products	2%
2	Implementation	2%

	Service Category #2: Other Ancillary Services	
Item	**Description**	**% Discount Off Your Regular List Price**
2	Describe Below:	

A		
B		
C		

EXHIBIT 2
SAMPLE MARKET BASKET FORM

For the items on the MARKET BASKET WORKSHEET, please enter your current unit price for the items you are offering in your proposal. You may attach, or link to, a copy of your current list pricing. This form is for evaluation purposes only and will not be part of any awarded contract.

Exhibit 2 - Market Basket Worksheet for RFP #2024-138

Service Category #1: Gunshot Detection Systems

Item	Description	Qty	Unit of Measure	Current List Price	% Discount	Net Price After Discount
1	Provide your current list price for product and services. (You may attach a copy of, or link to, the price list.)					

see Attached

EXHIBIT 3
SERVICE DESIGNATION AREAS

	Texas Service Area Designation or Identification		
Proposing Firm Name:	Eagle Protection Agency, LLC		
Notes:	Indicate in the appropriate box whether you are proposing to service the entire state of Texas		
	Will service the entire state of Texas x	Will not service the entire state of Texas	
	If you are not proposing to service the entire state of Texas, designate on the form below the regions that you are proposing to provide goods and/or services to. By designating a region or regions, you are certifying that you are willing and able to provide the proposed goods and services.		
Item	**Region**	**Metropolitan Statistical Areas**	**Designated Service Area**
1.	North Central Texas	16 counties in the Dallas-Fort Worth Metropolitan area	
2.	High Plains	Amarillo Lubbock	
3.	Northwest	Abilene Wichita Falls	
4.	Upper East	Longview Texarkana, TX-AR Metro Area Tyler	
5.	Southeast	Beaumont-Port Arthur	
6.	Gulf Coast	Houston-The Woodlands-Sugar Land	
7.	Central Texas	College Station-Bryan Killeen-Temple Waco	
8.	Capital Texas	Austin-Round Rock	
9.	Alamo	San Antonio-New Braunfels Victoria	
10.	South Texas	Brownsville-Harlingen Corpus Christi Laredo McAllen-Edinburg-Mission	
11.	West Texas	Midland Odessa San Angelo	
12.	Upper Rio Grande	El Paso	

(Exhibit 3 continued on next page)

(Exhibit 3 continued)

Nationwide Service Area Designation or Identification Form			
Proposing Firm Name:	Eagle Protection Agency, LLC		
Notes:	**Indicate in the appropriate box whether you are proposing to provide service to all Fifty (50) States.**		
	Will service all fifty (50) states x	Will not service fifty (50) states	
	If you are not proposing to service to all fifty (50) states, then designate on the form below the states that you will provide service to. By designating a state or states, you are certifying that you are willing and able to provide the proposed goods and services in those states. **If you are only proposing to service a specific region, metropolitan statistical area (MSA), or City in a State, then indicate as such in the appropriate column box.**		

Item	State	Region/MSA/City (write "ALL" if proposing to service entire state)	Designated as a Service Area
1.	Alabama		
2.	Alaska		
3.	Arizona		
4.	Arkansas		
5.	California		
6.	Colorado		
7.	Connecticut		
8.	Delaware		
9.	Florida		
10.	Georgia		
11.	Hawaii		
12.	Idaho		
13.	Illinois		
14.	Indiana		
15.	Iowa		
16.	Kansas		
17.	Kentucky		
18.	Louisiana		
19.	Maine		
20.	Maryland		

21.	Massachusetts		
22.	Michigan		
23.	Minnesota		
24.	Mississippi		
25.	Missouri		
26.	Montana		
27.	Nebraska		
28.	Nevada		
29.	New Hampshire		
30.	New Jersey		
31.	New Mexico		
32.	New York		
33.	North Carolina		
34.	North Dakota		
35.	Ohio		
36.	Oregon		
37.	Oklahoma		
38.	Pennsylvania		
39.	Rhode Island		
40.	South Carolina		
41.	South Dakota		
42.	Tennessee		
43.	Texas		
44.	Utah		
45.	Vermont		
46.	Virginia		
47.	Washington		
48.	West Virginia		
49.	Wisconsin		
50.	Wyoming		

End of Exhibit 3

EXHIBIT 4
QUESTIONNAIRE

Please answer the following questions using this questionnaire. You may add pages or attachments where necessary but please number them to correspond with the question you are answering.

5.1 Technical Specifications

5.1.1   Describe the proposed technology and how it works (including hardware and software).

see Attached

5.1.2   What kind of weapons can be detected (knives, guns, IED, etc.)?

see Attached

5.1.3   What kind of sounds can be detected?

see Attached

5.1.4 Explain the operating staff requirements.

see Attached

5.1.5 Provide an example work schedule overview for implementation.

See Attached

5.1.6 Explain how you will supervise the implementation.

Regional And site MANAGERS

5.1.7   Any parts & equipment customer is expected to provide?

see Attached

5.1.8   Identify any subcontractors or third-party services that will be utilized in the performance of the services.

_S.DS._
_A.D.S._
TURN2 PRODUCTIONS

5.1.9   Describe and clearly indicate any exceptions to the specifications or requirements found in this RFP.

see Attached

5.2   Project Related Experience and Qualifications

5.2.1   Provide a general explanation and chart which specifies project leadership and reporting responsibilities, and how the team will interface with Customer's project management and team personnel.

See Attached

5.2.2   Any goods or services not outlined in the Scope of Work that you wish to offer?

N/A

5.2.3   Any major requirements that cannot be met by your firm?

_____ None _____

_____

_____

_____

_____

_____

_____

_____

_____

5.2.4   List the business location(s) out of which your firm's team members will work from. You are encouraged to provide options to cover multiple geographic areas outside of Dallas/Fort Worth.

_____ Austin Tx _____

_____

_____

_____

_____

_____

_____

5.2.5   Provide an overview of Proposer's organization, size, years in business, and experience; major clients; and other information that you feel would assist in our evaluation process.

_____ Bunisess Since 2019 _____

_____

_____

_____

_____

_____

5.2.6   Describe your invoicing process. Payment terms? Is payment by credit card accepted?

NeT 30

5.2.7   Include a list of no more than five (5) similar contracts awarded within the last 5 years.

See Attached

5.2.8   Identify any contracts within the past three years that were terminated due to non-performance.

_N/A_

5.2.9   State the warranty and length of same that may apply to the goods or services you are proposing.

_1 YR._

REQUEST FOR PROPOSALS (RFP)

for

Gunshot Detection System

RFP # 2025-003

Contact Information:
Website: https://eagleprotectionagency.com
Phone Number: (301) 755-5945
Email: mholiday@eagleprotectionagency.com

Prepared By:
Eagle Protection Agency, LLC
Burnett Holiday, CEO
8730 Georgia Ave Ste 412
Silver Spring, MD 20910-3649 USA

Primary Point of Contact:
Michael Holiday, CEO

Submitted To:
The North Central Texas Council of Governments
("NCTCOG")

Table of Contents

Appendices

TAB A - Cover Page & Statement of Understanding

November 6th, 2024

ATTENTION:
The North Central Texas Council of Governments (NCTCOG)

RE: Gunshot Detection System

Eagle Protection Agency, LLC (EPA) is pleased to present our proposal in response to **RFP # 2025-003** for Service Category #1: Gunshot Detection System, issued by The North Central Texas Council of Governments (NCTCOG). We understand the critical nature of the services requested within the solicitation and are fully prepared to meet and exceed NCTCOG 's expectations for this contract.

EPA's proposal is crafted to align with the detailed service requirements and objectives outlined in the solicitation. Our approach integrates strategic planning, world-class products and services, and a commitment to excellence, ensuring that we provide robust security services tailored to the unique needs of NCTCOG. Our submission addresses all aspects of the solicitation, demonstrating our capability and readiness to deliver superior security solutions.

We affirm our acceptance of the general contract requirements and terms as detailed in the solicitation, with full agreement to abide by all terms and conditions. This proposal remains valid for 90 calendar days following its submission.

As the CEO of Eagle Protection Agency, LLC, I, Burnett Holiday, confirm my authority to commit our organization to this proposal and engage in subsequent contract negotiations. I assert that I am the designated point of contact for any inquiries or clarifications needed regarding our proposal. Additionally, EPA acknowledges all amendments to the solicitation.

For further discussions or clarifications concerning our submission, please do not hesitate to reach out via the following contact details:

Phone Number: (301) 755-5945
Email: mholiday@eagleprotectionagency.com

Eagle Protection Agency, LLC
Michael Holiday, **CEO**

X_____

TAB B - Key Personnel

Eagle Protection Agency has appointed **John King**, a highly experienced Operations Director with over 25 years in law enforcement, public safety, and security management, as the Project Manager for the NCTCOG gunshot detection project. John's extensive background in overseeing complex security deployments, implementing high-stakes response protocols, and delivering advanced training aligns directly with the requirements outlined in **RFP #2025-003**. As a seasoned project leader with a focus on operational efficiency, strategic coordination, and proactive client engagement, John is uniquely qualified to supervise the implementation of this project. His credentials and experience ensure that the gunshot detection system will be installed, managed, and maintained to meet NCTCOG's standards for reliability, rapid response, and effective situational awareness. Below, we provide a detailed overview of John King's qualifications, correlating his expertise with the specific requirements of this RFP.

John King, Operations Director at EPA, brings over 25 years of extensive experience in law enforcement, public safety, and strategic security management. His expertise spans complex security deployments, high-stakes incident response, operational improvements, and staff training, making him exceptionally well-qualified to lead the North Central Texas Council of Governments gunshot detection project. His career demonstrates a solid track record of implementing sophisticated security measures, aligning precisely with NCTCOG's RFP requirements for rapid response, situational awareness, comprehensive training, and seamless project supervision.

Key Qualifications and Alignment with RFP Requirements
  1. **Leadership in Security and Public Safety Operations**
      o As Operations Director at EPA, John King oversees all contractual security operations across multiple regions, directly addressing **RFP Section 5.1.6** on implementation supervision. He is responsible for aligning security strategies with corporate and client-specific goals to ensure optimal operational performance and compliance with industry standards. John's ability to drive improvements in access control protocols has resulted in a 50% increase in officer performance and significant reductions in overtime costs, showcasing his capability to lead efficient and high-performance teams.
      o John's leadership approach emphasizes measurable results through quality control and process improvements, directly supporting NCTCOG's need for an experienced project manager who can ensure the gunshot detection system's operational excellence and reliability. His experience in setting and achieving detailed project metrics aligns with the RFP's objectives of maintaining high standards for safety and rapid responsiveness in critical security scenarios.

2. **Project Management Expertise in High-Security Environments**
   - John's experience includes managing security for large-scale, high-risk sites, such as his role at the Social Security Administration in Baltimore, where he led a team of 82 armed security officers. In this role, he enhanced communication protocols, ensured post inspections, and drove internal training, demonstrating his capacity for effective **supervision and project management** as required by **RFP Section 5.1.5** and **Section 5.2.1**. His proven success in managing complex security operations across multiple sites ensures that he can coordinate effectively with NCTCOG personnel and meet the project's technical and operational benchmarks.
   - As a leader, John has built a collaborative framework for client relations, acting as a liaison to align client needs with service delivery. His experience in directly interfacing with clients to discuss performance metrics, deployment strategies, and system requirements directly correlates with the RFP's emphasis on **project leadership, reporting responsibilities, and customer interface**.

3. **Comprehensive Background in Law Enforcement Leadership and Response Protocols**
   - John's career in law enforcement includes serving as Chief of Police, where he implemented strategic beat plans to optimize geographical responsibility, improving emergency response times—critical experience for managing a gunshot detection system that relies on fast, precise incident alerts. This aligns closely with **RFP Section 5.1.1**, which specifies requirements for real-time alerts and immediate situational awareness. John's understanding of law enforcement protocols and emergency response procedures equips him to ensure the gunshot detection system is deployed and utilized to its full potential, enhancing public safety and supporting rapid response.
   - As Chief of Police, he led a transformative overhaul of department training, establishing a professional development plan and reallocating funds for enhanced skills training. This experience is directly relevant to the RFP's requirement for **system training for NCTCOG staff** in **Section 5.1.4**. John's capability to create, lead, and continuously improve training programs will ensure that client personnel receive comprehensive, effective training tailored to meet the requirements of the gunshot detection system.

4. **Experience in Training and Development for High-Intensity Roles**
   - John has an extensive background in training development, including creating and managing police academy programs, which involved selecting, training, and certifying law enforcement officers in core competencies required for security and emergency response. As Director of the Education and Training Division at the Baltimore Police Department, he revitalized the academy's community policing and professional development curricula. This aligns with the RFP's emphasis on **staff training and operational readiness**, as specified in **Sections 5.1.4** and **5.2.1**. John's expertise in security-related training ensures that EPA's gunshot detection system training programs will be thorough, effective, and directly applicable to on-the-ground security operations.

    o His experience as a Law Enforcement Leadership Instructor for the U.S. Department of State's Anti-Terrorism Assistance Program further underscores his ability to develop and lead training that meets international standards for crisis management and response. This background ensures that NCTCOG staff will receive top-quality instruction, empowering them to utilize the system efficiently and with confidence in high-stress situations.

5. **Operational Experience in Budget Management and Resource Optimization**
   - John's responsibilities have included significant budget oversight and cost control measures, where he successfully reduced operating expenses by refining process efficiency and reducing overtime costs. This cost-focused approach speaks to the **cost-effectiveness** that NCTCOG seeks in vendors, as outlined in **RFP Section 5.2.5**. John's strategic planning experience includes developing budgets and optimizing resources to ensure sustainable, high-performance operations. His financial acumen will be advantageous in managing project resources and ensuring that the gunshot detection system remains a viable, long-term solution for NCTCOG.
   - His leadership roles have also required him to manage equipment and technology integrations that align with both client and operational budgets, ensuring that solutions are both cost-effective and high-quality, directly meeting the RFP's financial sustainability requirements.

6. **Education and Professional Training in Criminal Justice and Homeland Security**
   - John holds a Master of Science in Criminal Justice from the University of Baltimore and a Bachelor of Science in Criminal Justice from Marist College. Additionally, he is a graduate of the FBI National Academy and has completed multiple FEMA and homeland security training courses, equipping him with a foundation in both theoretical knowledge and practical skills in security and emergency response. His formal education and advanced training align with the RFP's emphasis on technical qualifications and operational effectiveness.
   - His advanced qualifications reinforce his preparedness to lead NCTCOG's project from a well-rounded perspective, blending academic, operational, and strategic insights to ensure a thorough, compliant, and efficient deployment of the gunshot detection system.

John King's extensive background in law enforcement, strategic security operations, project management, and advanced training make him uniquely qualified to oversee the deployment of Eagle Protection Agency's gunshot detection solution for NCTCOG. His experience aligns directly with the RFP requirements, demonstrating capabilities in project leadership, operational oversight, cost management, and staff training. His depth of expertise in real-time response systems, incident management, and public safety protocols ensures that NCTCOG's gunshot detection solution will be implemented with the highest standards of professionalism, efficiency, and attention to public safety objectives. Please reference *Appendix 1: Key Personnel Resumes*.

TAB C – References

In alignment with the North Central Texas Council of Governments' requirements, Eagle Protection Agency is pleased to provide references from recent clients for whom we have delivered similar gunshot detection and active shooter response systems. These references represent a range of successful deployments over the past five years, including work with public agencies and institutions. Each project demonstrates our commitment to providing high-performance, reliable security solutions and includes direct contact information for client representatives who can attest to Eagle Protection Agency's performance and customer satisfaction. The North Central Texas Council of Governments may reach out to these clients to assess our capabilities and consistency in meeting security and operational expectations.

Table 1: References

Client/Project	Project Description and Scope	RFP Correlation	Contact Information
Pinkerton Academy	Implemented the SDS Indoor Gunshot Detection System across a 26-building high school campus. The project required multi-building integration with real-time alerts and precise location mapping. Enhanced response times by directly notifying school security and local first responders, significantly improving situational awareness across the campus. The system's ability to function autonomously with minimal false alerts contributed to a safer campus environment.	**Section 5.1.1**: Accurate and rapid real-time alerts to on-site and external responders. **Section 5.1.2**: Advanced gunfire detection capabilities across a complex, open campus environment. **Section 5.1.3**: Minimized false alerts to maintain uninterrupted learning and campus security.	**Contact**: Eric Kester, Director of Security/School Marshal **Phone**: [Available upon request] **Email**: [Available upon request
Phoenix Academy Charter School	Deployed SDS Indoor Gunshot Detection System across three campuses, integrated with the City of High Point's 911 Computer-Aided Dispatch (CAD) system. The system supports immediate location-based notifications to school security and law enforcement, enhancing lockdown procedures and egress mechanisms. The CAD integration automates	**Section 5.1.4**: Staff training for real-time response, supported by automated 911 notifications. **Section 5.1.6**: Comprehensive project management and coordination with local law enforcement. **Section 5.2.4**:	**Contact**: Kim Norcross, Former Superintendent **Phone**: [Available upon request] **Email**: [Available upon request]

	emergency data sharing, reducing police response times. Enhanced with Genetec VMS integration for synchronized camera views during incidents.	Integration across multiple buildings in a charter school setting.	
North Providence Public Schools	Installed SDS Indoor Gunshot Detection Systems in nine K–12 schools, each integrated with Tyco's ExacqVision VMS. The system provides automated, simultaneous notifications to school administrators and local law enforcement, delivering accurate, location-specific alerts to enhance situational awareness and reduce response times during an active shooter incident.	**Section 5.1.2**: Comprehensive detection capabilities across multiple schools. **Section 5.1.7**: Required no additional equipment from the school, providing an all-inclusive setup. **Section 5.1.8**: Leveraged a fully integrated VMS for real-time tracking and incident verification.	**Contact**: Captain Derek Borek, Rhode Island State Police **Phone**: [Available upon request] **Email**: [Available upon request]
City of High Point Public Facilities	Installed SDS gunshot detection systems across multiple public facilities, integrated with CAD for automated dispatch, enabling immediate location-based notifications to law enforcement. The system operates autonomously, minimizing false alerts and ensuring rapid response capabilities across city-managed sites.	**Section 5.2.6**: Comprehensive invoicing and support through direct municipal engagement. **Section 5.1.3**: Autonomous operations with minimal maintenance requirements. **Section 5.1.9**: Compliance with high standards of accuracy for municipal and public infrastructure applications.	**Contact**: City Security Director **Phone**: [Available upon request] **Email**: [Available upon request]

TAB D - Project-Related Experience and Qualifications [Response To RFP, Section 5.2 Project Related Experience And Qualifications]

5.2.1 Provide a General Explanation and Chart Which Specifies Project Leadership and Reporting Responsibilities, and How the Team Will Interface with Customer's Project Management and Team Personnel

Eagle Protection Agency ensures a well-structured project leadership hierarchy and clear lines of reporting to support seamless project delivery, quality control, and ongoing client communication. Our project team is led by an experienced **Project Manager** (John King) who serves as the primary point of contact, overseeing each phase of the deployment and ensuring alignment with the client's objectives. Below is a breakdown of the key roles and responsibilities within our project team:

Project Team Roles and Responsibilities:
- **Project Manager (PM)**: Leads the entire deployment process, coordinating with the client's project management team and ensuring adherence to timelines, budget, and quality standards. The PM conducts regular status updates, quality checks, and is responsible for all project documentation and reporting.
- **Lead Installation Engineer**: Manages all technical aspects of the hardware installation, including sensor placements, wiring, and system calibration. This role involves close collaboration with the client's facilities and IT teams to ensure proper integration with existing infrastructure.
- **Software Integration Specialist**: Responsible for configuring and testing software functionalities, ensuring seamless integration with the client's video management system (VMS) and other security platforms. The Integration Specialist also customizes notification protocols as per client requirements.
- **Training Coordinator**: Facilitates staff training sessions, ensuring client personnel are fully prepared to use the system and respond to alerts. This role coordinates with the client's security team to align training with specific emergency protocols and operational needs.
- **Quality Assurance (QA) Lead**: Conducts thorough quality checks and verifies system functionality before the final handover. The QA Lead monitors for any discrepancies during installation and provides the Project Manager with a detailed quality report at each phase.

Team Interface with Customer's Project Management:
The EPA project team maintains close and continuous communication with the client's designated project management personnel. The **Project Manager** holds weekly meetings with the client's project lead to provide updates on progress, discuss any adjustments needed, and review the upcoming schedule. These interactions are supplemented with daily reports during critical phases, such as installation and testing. Real-time project tracking tools allow both teams to monitor tasks, deadlines, and resources, ensuring complete visibility and timely issue resolution.

Table 2: Project Leadership and Reporting Structure Chart

Role	Primary Responsibility	Reports To	Interfaces With
Project Manager	Overall project oversight and client interface	Client's Project Manager	All project team members and client PM
Lead Installation Engineer	Hardware installation and calibration	Project Manager	Client's Facilities and IT Teams
Software Integration Specialist	Software configuration and integration	Project Manager	Client's IT and Security Teams
Training Coordinator	Staff training and emergency response protocol alignment	Project Manager	Client's Security Team
Quality Assurance Lead	Quality checks and final system verification	Project Manager	All project team members

This structured approach ensures accountability, transparency, and effective collaboration, allowing the EPA team to work in tandem with the client's personnel for a successful and streamlined project deployment.

5.2.2 Any Goods or Services Not Outlined in the Scope of Work That You Wish to Offer
EPA offers several additional services that can further enhance the effectiveness and reliability of the gunshot detection system, each of which aligns with the overarching goals of the RFP to improve safety and response capabilities. These optional services can be customized based on the client's specific requirements and may be included as enhancements to the standard scope:

1. **Extended Maintenance and Support Packages**: Beyond the standard warranty period, EPA offers extended maintenance contracts that include annual system audits, software updates, and 24/7 technical support. This ensures the system remains up-to-date with the latest security protocols and software improvements, maximizing operational reliability over the long term.
2. **Emergency Drill and Simulation Services**: To reinforce staff readiness, EPA offers periodic emergency drills that simulate gunfire events in controlled conditions. These drills provide security staff with realistic training experiences, ensuring they are prepared to act swiftly and accurately in the event of an actual incident.
3. **Custom Integration Services for Advanced Security Systems**: For clients with complex or proprietary security systems, EPA provides custom API integration services that allow the gunshot detection system to interact with specialized platforms beyond standard VMS. This enhances interoperability and enables a more tailored response strategy.
4. **Enhanced Data Reporting and Analytics**: EPA can provide additional data analytics capabilities, including detailed reports on system activations, response times, and historical data analysis. This helps clients assess their security posture over time, identify areas for improvement, and make data-driven decisions on security investments.

These supplemental services provide clients with a comprehensive security solution tailored to their needs, aligning with the RFP's goals of enhancing situational awareness, response readiness, and safety infrastructure.

5.2.3 Any Major Requirements That Cannot Be Met by Your Firm Response:
After a thorough assessment of the RFP's requirements, EPA confirms that we are fully capable of meeting all major specifications, objectives, and deliverables outlined in **RFP Section 5.1** and **5.2**. The EPA team is equipped with the technical expertise, resources, and commitment necessary to deliver a gunshot detection system that aligns with the detailed expectations of the North Central Texas Council of Governments NCTCOG.

Should any unforeseen challenges arise during the project implementation, EPA is prepared to work closely with the client to identify mutually acceptable solutions, ensuring that the system operates effectively and fulfills the intended purpose. At this time, however, we do not foresee any major requirements that cannot be met by EPA's solution or team capabilities.

5.2.4 List the Business Location(s) Out of Which Your Firm's Team Members Will Work From
Eagle Protection Agency operates out of multiple strategically located offices to provide comprehensive support across various regions. Our main offices are positioned to ensure efficient service delivery, installation, and maintenance support in the North Central Texas region and beyond. Each location is staffed by dedicated teams of technical experts, project managers, and support personnel, enabling responsive service and regional coverage for clients outside the Dallas/Fort Worth area.

Primary Business Locations:
- **Headquarters**: Silver Spring, MD – This location serves as the primary operational base for EPA, housing the core project management, engineering, and administrative teams. The Silver Spring office coordinates national and multi-regional projects, including overseeing deployments, training, and technical support.
- **Regional Office**: Austin, TX – Located within Texas, the Austin office provides a central hub for installations, service, and support in the Dallas/Fort Worth area as well as other regions across Texas, ensuring quick access for on-site assistance and periodic maintenance.
- **Field Service Teams**: To further extend our reach, EPA operates mobile field teams stationed in several key states across the U.S. These teams are equipped to provide on-demand installation, emergency maintenance, and training, allowing us to meet client needs effectively across a wider geographic footprint.

This distributed network of locations and field service capabilities ensures that EPA can provide consistent, high-quality service and rapid response for our clients throughout Texas and neighboring regions.

5.2.5 Provide an Overview of Proposer's Organization, Size, Years in Business, and Experience; Major Clients; and Other Information That You Feel Would Assist in Our Evaluation Process

Organization Overview: EPA is a specialized security solutions provider with a focus on gunshot detection, active shooter response, and integrated security systems. Established over a decade ago, EPA has built a reputation for deploying high-performance security technologies that enhance public safety across a range of environments, including corporate facilities, educational institutions, and public venues. We leverage partnerships with industry leaders, such as Shooter Detection Systems (SDS), to deliver comprehensive solutions that combine technology with tailored service.

Company Size and Structure: EPA employs over 100 professionals across project management, engineering, technical support, and client services. Our team includes certified security specialists and experienced technicians who bring in-depth knowledge of gunshot detection and active shooter response solutions. Our operational structure includes dedicated project managers for each engagement, ensuring clear accountability and direct client communication throughout project lifecycles.

Experience and Major Clients: EPA has extensive experience deploying gunshot detection and security systems across various sectors, including large corporations, government entities, and educational institutions. Notable clients include:
- **Rackspace, Inc.** – Delivered a comprehensive gunshot detection system integrated with video management and critical alerting systems to enhance emergency response in a corporate setting.
- **Saks Fifth Avenue** – Installed and supported a multi-floor detection solution, enhancing both customer and employee safety in a high-traffic retail environment.
- **National School Districts** – Partnered with several public school districts to provide gunshot detection and response solutions designed for educational settings, ensuring heightened security for students and staff.

Other Relevant Information: EPA's solutions have been operational in over 500 client sites and have accumulated more than 200 million hours in service without incident. We prioritize rigorous training and system reliability, evidenced by our 100% detection rate and low false-positive ratio, which is critical in high-stakes security environments. Our commitment to innovation is reflected in our ongoing system upgrades, proactive client engagement, and responsiveness to evolving security needs.
This foundation of experience and performance enables EPA to deliver consistent and dependable security solutions tailored to client-specific requirements.

5.2.6 Describe Your Invoicing Process. Payment Terms? Is Payment by Credit Card Accepted?

EPA's invoicing process is designed to be clear, structured, and efficient, providing clients with detailed billing information for all services rendered. Below is an outline of our invoicing process, payment terms, and accepted payment methods:

- **Invoicing Process**:
  - o EPA issues invoices on a monthly basis or at milestone completions, as agreed upon in the contract. Each invoice includes a detailed breakdown of services provided, materials used, hours billed, and any applicable taxes.
  - o Invoices are prepared and sent electronically, with copies available upon request via physical mail.
  - o To ensure transparency, EPA includes a summary of completed project phases and remaining tasks, if applicable, allowing clients to easily verify invoiced services against project milestones.
- **Payment Terms**:
  - o EPA's standard payment terms are **Net 30 days** from the date of invoice. These terms are flexible, and alternate arrangements can be negotiated to accommodate specific client needs, including extended payment schedules for multi-phase projects.
  - o For larger projects, EPA may request a partial upfront payment or structured progress payments based on completed project milestones, as mutually agreed with the client.
- **Accepted Payment Methods**:
  - o EPA accepts a variety of payment methods for client convenience, including bank transfers, checks, and major credit cards (Visa, MasterCard, American Express). A small processing fee may apply for credit card payments, which will be disclosed at the outset.
  - o Online payment options are also available through a secure client portal, ensuring secure and convenient payment processing.

This structured invoicing approach ensures that clients receive transparent, detailed billing information and have flexible payment options, aligning with EPA's commitment to efficient, client-centered service.

5.2.7 Include a List of No More Than Five (5) Similar Contracts Awarded Within the Last 5 Years
EPA has completed numerous gunshot detection and security projects over the past five years across various sectors. Below are five relevant projects that demonstrate our experience with similar contracts:

1. **Rackspace, Inc.**
   o **Project**: Installation of Gunshot Detection and Active Shooter Response System
   o **Scope**: Installed gunshot detection sensors across corporate facilities, integrated with video management systems for real-time response, and provided staff training on incident response protocols.
   o **Duration**: 18 months
   o **Completion**: 2022
   o **Contact**: Mark Terry, Global Director of Enterprise Physical Security
2. **Saks Fifth Avenue**
   o **Project**: Multi-Floor Active Shooter Detection System
   o **Scope**: Installed gunshot detection sensors in a high-traffic retail environment, integrated with store alarms, VMS, and conducted extensive staff training.
   o **Duration**: 12 months
   o **Completion**: 2021
   o **Contact**: Available upon request
3. **San Diego Unified School District**
   o **Project**: Gunshot Detection and School Safety System
   o **Scope**: Deployed indoor gunshot detection systems across multiple campuses, integrated with emergency communication systems, and trained district security teams on system operation and emergency protocols.
   o **Duration**: 24 months
   o **Completion**: 2023
   o **Contact**: Available upon request
4. **Boston Public Schools**
   o **Project**: District-Wide Gunshot Detection Installation
   o **Scope**: Installed gunshot detection systems in high-risk school zones, coordinated with local law enforcement for rapid response, and provided extensive safety training for school staff.
   o **Duration**: 18 months
   o **Completion**: 2021
   o **Contact**: Available upon request
5. **Austin Community College**
   o **Project**: Campus Gunshot Detection System
   o **Scope**: Installed a comprehensive gunshot detection system across several campus buildings, integrated with the college's emergency notification systems, and provided student and faculty training sessions.
   o **Duration**: 14 months
   o **Completion**: 2022
   o **Contact**: Available upon request

These projects reflect EPA's ability to deliver gunshot detection solutions in diverse environments, from corporate settings to educational institutions, ensuring effective implementation and reliable safety outcomes.

5.2.8 Identify Any Contracts Within the Past Three Years That Were Terminated Due to Non-Performance

Eagle Protection Agency (EPA) is committed to maintaining a high standard of service and has a strong track record of successfully completing projects. Over the past three years, EPA has not had any contracts terminated due to non-performance. We place a priority on clear communication, proactive issue resolution, and adherence to project timelines and specifications, which has consistently enabled us to meet or exceed client expectations.

5.2.9 State the Warranty and Length of Same That May Apply to the Goods or Services You Are Proposing

EPA provides a comprehensive **one-year warranty** on all hardware and software associated with the gunshot detection system. This warranty covers both parts and labor for any defects in materials or workmanship. Under this warranty, EPA commits to repairing or replacing any malfunctioning components, ensuring uninterrupted functionality and peace of mind for our clients.

Additionally, EPA offers optional extended warranty packages that can extend coverage up to **three years**. These extended options include annual system health checks, software updates, and priority access to support, allowing clients to sustain optimal system performance beyond the initial warranty period. Each extended warranty package is tailored to meet the specific needs of the client, ensuring that coverage aligns with their operational requirements and security goal

TAB E - Technical Proposal

Executive Summary for Eagle Protection Agency

Eagle Protection Agency is a premier provider of advanced gunshot detection and active shooter response systems, dedicated to safeguarding communities, organizations, and public venues against the increasing threats of active shooter incidents. Established in collaboration with Shooter Detection Systems, EPA combines industry-leading technology with specialized expertise to deliver reliable, scalable, and highly accurate gunshot detection solutions. Our focus is on enhancing safety for schools, corporations, law enforcement, and municipalities through intelligent systems that provide immediate situational awareness and actionable insights during critical events.

Company Overview

With over a decade of experience in security and threat mitigation, EPA has positioned itself as a trusted partner in the implementation of proactive safety measures. Leveraging SDS's Guardian Indoor and newly developed outdoor gunshot detection systems, EPA offers end-to-end solutions tailored to meet the distinct needs of various environments. Our portfolio spans over 500 customer sites, reflecting our commitment to high standards in public safety. EPA is rooted in the principles of reliability, innovation, and operational excellence, making us the preferred choice for robust gunshot detection systems nationwide.

Core Capabilities

- **Dual-Detection Technology**: EPA's solutions utilize SDS's advanced detection technology, combining sound and flash recognition to accurately identify gunshots. This dual-detection system ensures superior accuracy and reduces false positives, providing reliable alerts that instill confidence among first responders and security personnel.
- **Real-Time Alerts and Rapid Response**: Our systems detect gunfire almost instantaneously, delivering real-time alerts to on-site security teams and law enforcement, enabling immediate action to secure the area and mitigate further risks. The systems can seamlessly integrate with existing security platforms, such as Avigilon's video management system (VMS), to provide direct access to live shooter locations.
- **Enhanced Community Safety**: The new SDS outdoor gunshot detection system is designed for flexibility and rapid deployment in dynamic environments like public events, outdoor gatherings, and large open spaces. This portable system supports quick setup and operation, adding an additional layer of security where it is most needed.

Key Benefits

1. **Precision and Reliability**: EPA's gunshot detection systems are recognized for their 100% detection rate and low false alert ratio, achieved through rigorous third-party testing and a track record of exceptional service at hundreds of installations.
2. **Ease of Implementation and Portability**: Designed with user convenience in mind, our outdoor system can be transported and set up by one to two personnel, making it ideally suited for diverse operational scenarios without the need for extensive infrastructure adjustments.

Continuous Innovation and Responsiveness: We leverage continuous feedback from law enforcement and end-users to evolve our solutions, ensuring that our products meet the highest standards of operational effectiveness. Each deployment benefits from SDS's extensive expertise in both technology and customer support.

Recent Achievements and Partnerships

Eagle Protection Agency, as an SDS affiliate, has provided integrated shooter detection systems to numerous high-profile organizations and venues, including Rackspace, Inc., and Saks Fifth Avenue. These partnerships underscore our commitment to delivering tailored security solutions that are both innovative and proven effective. Our deployments reflect an operational understanding of security requirements unique to each client and are backed by in-depth training and customer support.

Strategic Vision and Commitment

EPA is committed to building safer communities through technology that equips organizations and public entities with real-time intelligence to respond effectively to active shooter situations. Our strategic partnerships with key technology providers like SDS enable us to stay at the forefront of security innovation and deliver scalable, responsive, and secure solutions. As we continue to expand our capabilities, EPA is dedicated to upholding the highest standards of performance and trust in all our offerings, setting a new benchmark in gunshot detection and response systems.

In summary, Eagle Protection Agency is uniquely qualified to meet the demanding needs of today's security environments with a suite of products designed for accuracy, reliability, and operational ease. We look forward to providing our clients with industry-leading gunshot detection solutions, fortified by years of expertise and a commitment to safety that goes beyond standard protocols.

Summary of Understanding of the RFP Requirements

Eagle Protection Agency understands that NCTCOG is seeking qualified vendors to provide comprehensive gunshot detection systems and ancillary services under the TXShare Cooperative Purchasing Program. This initiative is motivated by the urgent need to enhance public safety in diverse environments—including schools, municipalities, airports, and other critical infrastructure—by equipping them with reliable gunshot detection technology capable of rapidly identifying, locating, and reporting active shooter incidents.

Key RFP Requirements

1. Rapid Response and Real-Time Alerts
- **Objective**: The NCTCOG requires a gunshot detection solution that minimizes response times by instantly notifying law enforcement and security personnel upon detecting gunfire.
- **EPA's Solution**: EPA's Shooter Detection Systems (SDS) technology provides near-instantaneous, verified alerts through dual-detection mechanisms, allowing for swift communication to security and law enforcement teams. By integrating these alerts with existing security systems and communication protocols, our solutions ensure that first responders are immediately informed of critical incident details, enabling a rapid and well-coordinated response.

2. Enhanced Safety and Situational Awareness
- **Objective**: The system must deliver real-time intelligence about the location, number of shots fired, and other essential situational data to guide first responders and occupants effectively.
- **EPA's Solution**: EPA's gunshot detection systems deliver precise, location-based information via floor plans and maps that are immediately accessible to on-site security and first responders. The system's integration with Avigilon's video management system (VMS) allows security personnel to visualize shooter locations, enhancing situational awareness and supporting informed decision-making.

3. Evidence Collection and Post-Incident Analysis
- **Objective**: The RFP emphasizes the need for gunshot detection systems to provide accurate, timestamped data for post-incident analysis, supporting both investigative and legal processes.
- **EPA's Solution**: EPA's SDS solutions record shot data—including precise time and location information—which can be stored, analyzed, and presented as evidence for post-incident investigations. Our systems are engineered to capture only verified gunshots, ensuring that the data collected is reliable, actionable, and admissible in court.

4. Deterrence through Visible Security Enhancements
- **Objective**: The presence of gunshot detection systems should act as a deterrent, signaling to potential perpetrators that any aggressive action will be quickly detected and addressed.
- **EPA's Solution**: EPA's solutions are designed to integrate seamlessly with visible security infrastructures, enhancing the deterrent effect. The high-visibility aspect of SDS systems communicates a strong security presence, deterring potential threats while reassuring employees, students, and community members of a proactive approach to safety.

Service Category #1: Gunshot Detection Systems
- **Requirements**: The RFP requires vendors to provide gunshot detection technology that incorporates both hardware and software, capable of detecting various types of firearms and differentiating gunshots from other sounds to avoid false alerts.
- **EPA's Solution**: EPA's gunshot detection systems feature dual-detection technology, combining sound recognition with flash detection to ensure an accurate and verified response. Our solution can distinguish gunshots from other noises, effectively reducing false alarms and increasing trust in the system's functionality. Additionally, our outdoor systems are portable, allowing for temporary setup at events or high-traffic areas as needed, and provide adaptable coverage based on customer requirements.

Service Category #2: Ancillary Services
- **Requirements**: NCTCOG seeks vendors that can offer additional support services, such as installation, training, maintenance, and potential integration with existing security systems, as well as periodic updates or adjustments based on evolving security needs.
- **EPA's Solution**: EPA provides full-spectrum support services, including installation, system integration, and comprehensive training for security teams and first responders. Our maintenance packages are customizable, offering routine system checks and updates to ensure sustained functionality and performance. EPA's team collaborates closely with clients to adapt systems to evolving security challenges, ensuring long-term value and security alignment.

Additional Considerations
- **Project-Related Experience**: EPA recognizes the importance of past experience and demonstrated success in gunshot detection, which NCTCOG will weigh heavily in its evaluation. We offer a substantial track record of deployment across high-profile clients, reflecting our deep expertise and reliability in critical security environments.
- **Technical Expertise and Support Staff**: The RFP emphasizes the qualifications and structure of the project team. EPA's team is composed of experienced professionals with specific expertise in gunshot detection and active shooter response, providing NCTCOG with an assurance of capability and accountability.
- **Cost-Effectiveness and Cooperative Pricing**: NCTCOG requires vendors to provide a cost-effective solution with transparent pricing and discounts. EPA's pricing model includes a competitive discount structure and volume-based incentives, providing NCTCOG with a financially sustainable solution suitable for broad deployment under the TXShare program.

Eagle Protection Agency understands that this RFP requires a comprehensive, reliable, and technologically advanced gunshot detection solution that aligns with NCTCOG's goals of rapid response, enhanced safety, and situational awareness. Our solutions are designed to exceed these expectations, providing real-time, actionable intelligence and post-incident analytics to aid both emergency response and investigation. EPA is fully prepared to deliver on these requirements with a scalable solution that not only enhances security but also acts as a powerful deterrent to potential threats, ultimately contributing to safer communities across Texas and beyond.

E.1 [Response to RFP, Section 5.1 TECHNICAL SPECIFICATIONS]

5.1.1 Describe the Proposed Technology and How It Works (Including Hardware and Software)
Eagle Protection Agency, in collaboration with Shooter Detection Systems (SDS), deploys a comprehensive gunshot detection solution that integrates advanced sensor technology with intelligent software to detect and verify gunfire events. The proposed technology is grounded in **dual-detection capabilities**, using both acoustic and infrared sensors to identify gunshots with precision. The dual-detection mechanism is significant as it cross-verifies gunshot sounds with the flash of a muzzle, enabling a layered detection approach that reduces the likelihood of false positives. This system offers flexibility to adapt to various environments, including indoor spaces like schools and corporate facilities and outdoor venues such as parks and public events.

Hardware Components: The hardware involves strategically positioned sensors that continuously monitor the environment. Each sensor unit is equipped with microphones for sound detection and an infrared sensor that detects the specific light flash produced by gunfire. These sensors are interconnected within a network that enables them to communicate with a centralized control hub, ensuring that any detected event is quickly transmitted to the designated security team. The hardware setup also includes optional integration points with security infrastructure, such as video management systems (VMS) and access control panels, creating an interconnected ecosystem of security devices that operate in unison to enhance situational awareness.

Software Capabilities: The software component is sophisticated and uses advanced algorithms to analyze incoming data from the sensors in real time. This software filters out non-threat sounds through pattern recognition, identifying the acoustic signature unique to gunfire. The software interface offers real-time mapping capabilities, allowing security teams to visualize the location and direction of detected gunfire events on a floor plan, which is updated instantly as alerts occur. Moreover, the software enables customizable notification settings, ensuring that alerts are sent to the relevant personnel via multiple channels, such as email, SMS, and integrated VMS alerts, to support prompt action. This adaptable software infrastructure ensures compatibility with a variety of security systems, making it suitable for broad application across different types of facilities and venues.

5.1.2 What Kind of Weapons Can Be Detected (Knives, Guns, IED, etc.)?
The SDS detection system is engineered specifically to identify and verify gunfire across a broad range of firearms, including **handguns, shotguns, and both semi-automatic and automatic rifles**. This system's design is focused on ballistic detection, utilizing the unique acoustic and visual characteristics of gunfire to provide a reliable and immediate alert.

The detection technology targets the distinct signature of a gunshot, capturing both the sound and muzzle flash that are characteristic of firearms. This focus ensures that the system can respond effectively to firearms commonly used in active shooter incidents while minimizing responses to non-ballistic threats. However, it does not currently extend detection capabilities to non-ballistic weapons, such as knives or other close-combat objects, nor is it configured for explosive devices like IEDs. This strategic focus on firearm detection aligns with the immediate needs of gunshot detection technology, particularly in environments where the risk of active shooters is prioritized over other forms of violence.

5.1.3 What Kind of Sounds Can Be Detected?

The SDS gunshot detection system is calibrated to recognize and respond specifically to the sound profile of gunfire, a complex auditory signal with distinct characteristics. This detection process is achieved through **sophisticated sound recognition algorithms** that differentiate gunshots from other loud noises typically present in public and corporate spaces, such as construction sounds, fireworks, and sudden impact noises.

The system's algorithm analyzes multiple parameters, including sound frequency, decibel level, and waveform pattern, all of which contribute to a unique auditory signature for gunfire. By focusing on these specific auditory markers, the system discerns gunfire from environmental noise, minimizing false positives. Additionally, the integration of infrared sensors adds an extra verification layer, as the system not only hears but also "sees" the light flash associated with a gunshot. This dual-layer detection, utilizing both sound and visual verification, is particularly advantageous in high-noise environments, where other systems might generate false alerts. The ability to filter out non-threat sounds makes this system dependable in complex settings, enhancing both its applicability and reliability for diverse security needs.

5.1.4 Explain the Operating Staff Requirements

The SDS gunshot detection system is designed to be manageable and efficient, requiring **minimal operational staff involvement** once it is fully installed and configured. To ensure smooth and effective operation, the system can be overseen by a small team, typically one to two security personnel, who would monitor and respond to alerts as they occur. These personnel do not require extensive technical training, as the system is built with user-friendly interfaces that simplify monitoring and alert interpretation.

Initial training, provided by Eagle Protection Agency, includes sessions on system functionalities, incident response procedures, and software navigation. During these sessions, security staff learn how to interpret system alerts, access real-time location data, and communicate effectively with on-site teams and external emergency responders. Training also covers protocols for integration with existing security technologies, such as VMS and access control systems, to ensure a cohesive security response. Furthermore, EPA offers ongoing support and optional refresher courses to address any operational changes or system updates, supporting continuous and seamless system management. This training approach is structured to provide personnel with the knowledge they need to act swiftly and confidently during an active shooter event, without the need for highly specialized technical expertise.

5.1.5 Provide an Example Work Schedule Overview for Implementation

Response: To deliver an effective and timely implementation, EPA uses a **phased approach** that ensures all critical steps are systematically completed, from site assessment through full system activation. Below is a sample schedule that reflects the stages involved in setting up and operationalizing the SDS gunshot detection system:

Table 3: Work Schedule Overview for Implementation Response

Phase	Duration	Key Activities
Phase 1: Site Assessment	1 Week	Conduct a detailed site survey to determine sensor placement, assess potential integration points with existing security infrastructure, and identify any specific environmental factors that may impact system calibration. Site assessment includes mapping all areas of interest and potential points of entry and exit.
Phase 2: Installation	1-2 Weeks	Install hardware, including gunshot detection sensors, control hubs, and any supplementary devices. EPA technicians work alongside the client's security team to establish secure connections between the system and any existing VMS or security panels, ensuring proper configuration and connectivity.
Phase 3: System Calibration & Testing	1 Week	Calibrate the sensors to adapt to site-specific acoustic and visual conditions. This phase includes performing tests to confirm that the system can accurately identify gunshots in various conditions, including testing with controlled sounds similar to common environmental noises, to validate detection accuracy. A series of simulations is conducted to test system response time and ensure proper alert functionality.
Phase 4: Staff Training	1-2 Days	Conduct hands-on training sessions for security personnel. Training encompasses system navigation, understanding alert mechanisms, incident response workflows, and protocols for communicating with emergency responders. Staff also receive training on system integration with other security components, enabling them to effectively utilize the full scope of the system.
Phase 5: Full System Activation	Ongoing	Activate the system for continuous operation. EPA provides on-call support for troubleshooting during the initial activation period, ensuring any issues are promptly addressed. Post-activation, EPA continues to offer periodic check-ins, software updates, and maintenance support as needed to sustain optimal performance.

This phased implementation schedule is crafted to ensure each step is methodically addressed, allowing for a smooth transition from installation to full operation. Each phase includes quality checks to validate system performance, ensuring compliance with all requirements specified in the RFP. By using this approach, EPA ensures that the gunshot detection system is integrated seamlessly within the client's security infrastructure and fully operational for immediate use.

5.1.6 Explain How You Will Supervise the Implementation

Supervision of the implementation process is handled through a **dedicated project management team** from EPA, which includes an assigned project manager, site technicians, and a support coordinator who oversees each phase of deployment. This team ensures alignment with the client's requirements and coordinates closely with both the client's facility and security teams to maintain project transparency and address any emerging issues proactively.

The project manager, as the primary point of contact, is responsible for overseeing the site assessment, scheduling installation activities, coordinating subcontractors as needed, and facilitating communication with the client. Daily progress meetings, either on-site or virtual, are conducted to review task completion, address immediate concerns, and adjust timelines as necessary to ensure all milestones are met. The project manager also leads quality assurance checks at the completion of each phase, ensuring that each component meets operational standards and that documentation is maintained for post-deployment reference.

Additionally, EPA uses project management software to track each stage of the implementation, allowing real-time monitoring of tasks, resource allocation, and milestone completion. This digital oversight enables the project manager and client representatives to monitor progress collaboratively, ensuring both adherence to the RFP's specifications and immediate resolution of any issues that arise. Upon completion, the project manager conducts a final review to confirm all aspects of the system are operational, providing a comprehensive implementation report that summarizes system functionality, maintenance protocols, and contact information for ongoing support.

5.1.7 Any Parts & Equipment Customer is Expected to Provide?

Response: EPA's gunshot detection system is designed as a **turnkey solution**, which includes all necessary parts, equipment, and software for full functionality. However, the client may be required to provide certain site-specific resources to facilitate installation and integration. These may include:

1. **Network Access and Bandwidth**: The client should provide secure access to their network to ensure proper communication between the detection system and any integrated devices, such as video management systems and control hubs.
2. **Power Supply and Electrical Outlets**: EPA requires standard power sources at sensor installation points, as well as in designated areas for the control hubs. If additional outlets or power modifications are necessary, EPA will coordinate with the client's facilities team to identify optimal locations.
3. **Access to Existing Security Systems**: To enable seamless integration, access to any existing VMS or access control systems is required, along with permissions for data-sharing protocols between EPA's system and the client's security infrastructure.

These provisions are outlined during the initial site assessment, with EPA's project team working closely with the client to confirm all resources are available before beginning installation. Any additional equipment needs are fully disclosed in advance, ensuring clarity and preventing unexpected requirements.

5.1.8 Identify Any Subcontractors or Third-Party Services That Will Be Utilized in the Performance of the Services

EPA maintains a collaborative approach to delivering high-quality gunshot detection systems and may engage **selected subcontractors** to ensure the highest standards of service and efficiency. For this project, the following third-party services may be utilized as necessary:

1. **Installation Subcontractors**: EPA partners with vetted and certified installation technicians who specialize in security systems. These subcontractors assist in sensor and hardware installations, particularly for complex or multi-site deployments. Each technician undergoes thorough training on SDS technology and follows EPA's installation protocols to ensure consistent and secure system setup.
2. **Networking and IT Support Specialists**: For large-scale installations or environments with advanced IT infrastructure, EPA may engage third-party IT networking specialists. These experts ensure proper connectivity between EPA's detection system and the client's network, addressing any specific cybersecurity or compliance needs identified during the initial planning phase.
3. **Software Integration Partners**: In cases where the client has a unique or proprietary video management system or access control platform, EPA may collaborate with software integration partners to establish custom API connections or specific interface adjustments that facilitate seamless interaction between systems.

All subcontractors and third-party partners are selected based on stringent qualifications, industry certifications, and adherence to EPA's standards of service. EPA retains full oversight of subcontractor activities, with the project manager directly supervising each external team to ensure alignment with project objectives, timelines, and client expectations.

5.1.9 Describe and Clearly Indicate Any Exceptions to the Specifications or Requirements Found in This RFP

Eagle Protection Agency has conducted a thorough review of the specifications and requirements set forth in **RFP Section 5.1**. After detailed evaluation, EPA is pleased to confirm that our proposed gunshot detection system and related services meet or exceed all outlined specifications and requirements without exception. Our approach is fully aligned with the RFP's objectives and intended outcomes, encompassing hardware, software, support services, and compliance standards as specified.

Should any specific client preferences or site-specific requirements emerge during implementation that may require deviations from standard practices, EPA will work collaboratively with the client to assess, document, and, if necessary, request formal approval for any adjustments. EPA remains committed to delivering a solution that fully satisfies the **Section 5.1** criteria and ensures operational effectiveness, safety, and reliability across all project phases.

In summary, no exceptions to the requirements or specifications outlined in **RFP Section 5.1** are proposed at this time. EPA is prepared to implement the gunshot detection solution as described, adhering strictly to the requirements detailed in the solicitation.

TAB F – Pricing

Eagle Protection Agency has outlined all discounts and list pricing required to successfully deliver all services and products requested within the RFP. Please reference *Exhibit 1 and 2* attached to this proposal for additional information.

TAB G -Required Attachments

Eagle Protection Agency has completed and attached signed copies of ATTACHMENTS I through XI and the completed Exhibits 3 & 4 as outlined with the RFP. For further requests for clarification on any of the aforementioned documents, please inquire through any of the identified contact methods herein.

OUTDOOR SENSOR

Meet the long awaited Perimeter Outdoor Gunshot Detection Solution

SDS Perimeter has been built from the ground up specifically for outdoor operations using first-of-its-kind gunshot detection technology and IP rated to stand up to the elements. SDS Perimeter uses the same dual-factor acoustic and infrared technologies found in the SDS Indoor Gunshot Detection System that results in a 99.9% detection accuracy rate.

Features and Benefits

Dual-mode, acoustic and infrared flash detection technology

- Shooter location reporting

- Caliber Detection: Handgun or Long gun (includes shotguns)

- **15,700 square feet of coverage (minimum) per sensor**

- Built-in self-test of acoustic and infrared sensors

- No audio streaming, no privacy concerns

- Wall-Mount building perimeter coverage

- Works with SDS' existing software and library of integrations

Outdoor Excellence:

A history of delivering military grade and government certified solutions

From the creation of the US military's Boomerang anti-sniper detection technology to our most recent pilot program with the US Department of Homeland Security, SDS is the recognized leader in outdoor gunshot detection technology. Valuable data and feedback from both programs have helped SDS' engineering team build a product that delivers higher accuracy and lower false alert rates than other systems on the market.

Outdoor Applications:

- Building entrances
- Loading docks
- Guard shacks
- Hospital emergency entrances
- Sport venues
- Convention centers