



6. PRICING

		Proposed Pricing	
Pricing			
Respondent Name	Compunnel Software Group, Inc.		
Artificial Intelligence (AI) Consultancy Services			
Item	Description	Price	Conditions
1	PM + BA	\$38	Offshore Delivery. 6720 hours effort estimated across 5 years deal term. Travel costs charged at actuals. Onsite charges = US \$95/hour (billed on actuals, as required by NCTCOG)
2	Chief AI Officer	\$55	Offshore Delivery. 6720 hours effort estimated across 5 years deal term. Travel costs charged at actuals. Onsite charges = US \$125/hour (billed on actuals, as required by NCTCOG)
3	Data Scientist	\$40	Offshore Delivery. 6720 hours effort estimated across 5 years deal term. Travel costs charged at actuals. Onsite charges = US \$100/hour (billed on actuals, as required by NCTCOG)
4	Machine Learning Engineer	\$38	Offshore Delivery. 9840 hours effort estimated across 5 years deal term. Travel costs charged at actuals. Onsite charges = US \$105/hour (billed on actuals, as required by NCTCOG)
5	QA Specialist	\$30	Offshore Delivery. 2080 hours effort estimated across 5 years deal term. Travel costs charged at actuals. Onsite charges = US \$80/hour (billed on actuals, as required by NCTCOG)
6	Software Developer	\$30	Offshore Delivery. 2080 hours effort estimated across 5 years deal term. Travel costs charged at actuals. Onsite charges = US \$85/hour (billed on actuals, as required by NCTCOG)
7	L1 Support Executive	\$22	Offshore Delivery. 5760 hours effort estimated across 5 years deal term. Travel costs charged at actuals. Onsite charges = US \$65/hour (billed on actuals, as required by NCTCOG)
8	L2 Support Lead	\$26	Offshore Delivery. 5760 hours effort estimated across 5 years deal term. Travel costs charged at actuals. Onsite charges = US \$75/hour (billed on actuals, as required by NCTCOG)
Contractors shall provide additional related servcies at catalog price less:		%	Not applicable

Payment Milestones		
Phase	Milestone	Costs (USD)
Phase 1: AI Readiness Discovery Assessment & Strategic Planning	Completion of Data and Infrastructure Audit Report	\$82,323
	Delivery of Readiness Assessment Report	
	As-Is Analysis and AI Opportunity Report	
	AI Strategic Roadmap Document	
	Pilot Project Plan, outlining timelines, resources, and success metrics	
Phase 2: Pilot Projects for AI Implementation	Initial Pilot Model Deployment	\$3,30,510
	Performance and Validation Report for each pilot	
	Pilot Finalization Report	
Phase 3: Deployment and	Full-Scale Deployment Completion	\$3,69,939
	Integration and Validation Report	
Phase 4: AI Managed Support & and Continuous Improvement	Monthly Issue Resolution Reports, Quarterly SLA and Performance Review Reports, Annual Continuous Improvement Plan	\$8,79,859
Total		\$16,62,631

Yearly Cost Schedule		
Phase Completion	Year	Costs (USD)
Phase 1 and 2	Year 1	\$3,38,846
Phase 3	Year 2	\$4,43,927
Phase 4	Year 3	\$2,93,286
	Year 4	\$2,93,286
	Year 5	\$2,93,286
Total		\$16,62,631



Assumptions	<ol style="list-style-type: none"> 1. NCTCOG will provide timely access for all associated relevant systems and applications to Compunnel resources before the project initiation. 2. NCTCOG will assign a dedicated project manager or primary point of contact for communication and coordination throughout the project lifecycle. 3. NCTCOG will ensure the required hardware, network resources, and security configurations are in place for the successful deployment of the AI solution. 4. Any necessary third-party software, tools, or licensing required for the AI solutions will be procured and made available by NCTCOG. 5. NCTCOG will ensure that their existing security policies and compliance standards align with the proposed AI solutions and implementation steps. 6. Compunnel will not be responsible for any activities associated with data cleanup or data transformation unless otherwise agreed upon during the requirement gathering stages. 7. NCTCOG will report issues within agreed SLAs, and timely responses to incident management will be provided by the support team. 8. NCTCOG will ensure the participation of relevant staff for the knowledge transfer and training sessions. 9. Deliverables will be considered complete once NCTCOG has reviewed and approved them during each phase and milestone as specified above. 10. Any changes to the project deliverables will require a formal change request and may impact the timeline or cost. 11. If any third-party vendors or partners are involved in the solution implementation, NCTCOG will be responsible for coordinating with them and ensuring timely delivery of their components. 12. Compunnel is not liable for any delays caused by third-party vendors. 13. Any new application development and maintenance (apart from the ones relevant to the scope of work as specified in the response document) will be out of scope of the project.
Key Dependencies on NCTCOG	<ol style="list-style-type: none"> 1. Project timelines depend on NCTCOG's timely feedback during each phase of the project as specified in the response document. 2. Access to necessary documentation, environments, and stakeholders for approvals is crucial for the timely completion of each phase. 3. Any integrations with external systems (e.g., databases, third-party applications, etc.) need to be configured and accessible during implementation. 4. Any delays in completing internal testing, providing feedback, or validating the AI solutions will affect the overall timeline. 5. Timely availability of the required infrastructure is essential for successful support services to be provided to NCTCOG.
Terms & Conditions	<ol style="list-style-type: none"> 1. Any additional work outside the agreed scope may incur additional costs and extend the project timeline. 2. All deliverables created during the project will remain the intellectual property of NCTCOG, unless otherwise stated. Compunnel will provide the necessary documentations as part of the final deliverables. 3. Both parties agree to maintain the confidentiality of proprietary information, trade secrets, and any confidential data shared during the project. Any sensitive information exchanged during the project will not be disclosed to third parties without prior written consent. 4. Either party can terminate the agreement with prior written notice (2 months in advance) in the event of a material breach or failure to meet obligations outlined in the contract. In case of termination, all pending payments for work completed up to the termination date will be due. 5. Neither party will be liable for delays or failures to meet obligations caused by factors outside their reasonable control (e.g., natural disasters, war, pandemics, etc.). In the event of force majeure, both parties will work together to mitigate the impact on the project.

7. HUB BONUS

5 additional points will be awarded upon submission of proof of certification as a Historically Underutilized Business (HUB), Minority, Women-Owned or Disadvantaged Business Enterprise.

THIS CERTIFIES THAT

Compunnel Software Group, Inc.
dba Compunnel Inc./ Compunnel Healthcare

 **NMSDC**
National Minority Supplier
Development Council

* Nationally certified by the: **NEW YORK & NEW JERSEY MINORITY SUPPLIER DEVELOPMENT COUNCIL**

*NAICS Code(s): 561311; 561320; 541214

* Description of their product/services as defined by the North American Industry Classification System (NAICS)

05/17/2024

Issued Date

06/17/2025

Expiration Date

NY04672

Certificate Number


Terrence Clark, President & CEO

By using your password (NMSDC issued only), authorized users may log into NMSDC Central to view the entire profile: <http://nmsdc.org>

Certify, Develop, Connect, Advocate.

* MBEs certified by an Affiliate of the National Minority Supplier Development Council, Inc.®