

6 TAB F – PROPOSAL PRICING

Category	Labor Category	Hourly Rate
<i>Product Category #1: Application Development</i>	Developer/Programmer Analyst	\$104.50
	Software Engineer	\$147.35
	Software Developer	\$144.24
	Front-End Web Developer/Web Designer	\$117.43
	Web Developer	\$127.40
	Applications Architect	\$149.51
	Cloud Solutions Architect	\$185.43
	Mobile Applications Developer	\$152.32
<i>Product Category #2: Application Maintenance and Support</i>	Undefined Title: Application Development	\$150.00
	Product Support Analyst	\$101.93
	IT Support Specialist	\$120.00
	IT Support Manager	\$140.00
	Systems Analyst	\$144.24
<i>Product Category #3: Data Management, Analytics, and Automation</i>	Undefined Title: Application Development	\$150.00
	Database Administrator	\$144.24
	Data Analyst/Report Writer	\$147.25
	Data Architect	\$179.60
	Data Modeler	\$152.32
	Data Scientist (Big Data Engineer)	\$142.24
	Database Manager	\$141.00
<i>Product Category #4: Enterprise Architecture</i>	Undefined Title: Data Management, Analytics, and Automation	\$150.00
	Enterprise Architect	\$151.54
	Enterprise Resource Planning (ERP) Business Analyst	\$120.80
	ERP Developer	\$167.84
	Enterprise Application Integration (EA) Engineer	\$140.00
<i>Product Category #5: Project Management</i>	Undefined Title: Enterprise Architecture	\$150.00
	Project Manager	\$144.24
	Project Lead	\$169.09
	Program Manager	\$163.55
	Agile Scrum Master	\$154.39
<i>Product Category #6: Technology Upgrade, Migration, and Transformation</i>	Agile Coach	\$167.65
	Undefined Title: Project Management	\$160.00
<i>Product Category #6: Technology Upgrade, Migration, and Transformation</i>	Undefined Title	\$160.00

<i>Product Category #7: Business Intelligence</i>	Business Intelligence Analyst	\$141.00
	Business Intelligence Architect	\$141.71
	Data Warehouse Analyst	\$117.28
	Data Warehouse Administrator	\$112.39
	Data Warehouse Manager	\$150.00
	Undefined Title: Business Intelligence	\$160.00
<i>Product Category #14: PEBC Employee Benefits Enrollment Application and Database Software Maintenance and Support</i>		
	Undefined Title	\$160.00

Discount:

Hourly Rates represent not-to-exceed, ceiling prices. These have been established with all order sizes, types, complexities, geographical regions, etc., in mind, anticipating the opportunity to discount prices at the order level.