

## Bias detection and mitigation strategies

We can detect data biasing using LLM features. Other strategies such as Data Analysis, basically examine your training data for representation gaps and biases to make sure it accurately reflects the situation and needs. Of course, other situations might lean towards fairness metrics, and impact assessment or simply auditing the models looking for undiscovered biases.

We start to mitigate by making sure the training data represents all groups and is diverse. We can create algorithms to re-weight or re-sample, to help reduce possible bias. But generally through transparency we work to educate users to understand how any decisions are being made and identify or eliminate biases.

## **PRICING PROPOSAL**

### **Pricing models and optional services**

This AI Solutions price proposal is valid for 90 days. Specific pricing can only be determined via a vendor and client discussion of desired Use Case(s), project parameters, skills needed, delivery type, project size and similar requirements understanding. We understand local government and non-profits are typically tax exempt.

Our processes allow us to feel confident we can develop solutions for all the 15 operational challenges referenced in the RFP, and add more.

Aside from any direct project costs, any additional costs related to cloud services, transaction charges, licensing, warranties, maintenance fees, special security, shipping, training or other, would be detailed for a specific scope and project plan (either by Fulcrum Group or by Ingram, in any responses). This way clients understand the entirety of costs for a complete solution.

Any optional services such as managed services, managed security services, business continuity or other would be marked optional.

### **Blended hourly rate card**

Due to the complexity of high variability in project needs, we have chosen to select a single “blended rate” for remote work on our projects, as an option mentioned during the RFP process. Our typical blended rate is \$295/hr.

**For projects completed through this RFP process, we are reducing blended labor rates 10% to \$265.50/hr. Actual project costs would be fixed fee, after a scoping process, and could end up lower. There are also offshoring possibilities that could fit for some projects and allow for a lower overall project costs.**