

## APPENDIX A.1

### Pricing for TXShare Cooperative Purchase Program Participants

#### Service Category 1 – Artificial Intelligence (AI) Solutions for Public Sector Entities:

Category 1 - AI Solutions				
Notes: 1. This pricing sheet is an EXAMPLE of how pricing should be submitted for RFP 2025-018. 2. Please provide unit pricing for each proposed item, including a percentage discount offering, if any. 3. Use as many lines as necessary. 4. Detail any additional information.				
Description	Add additional description if necessary:	Unit Price	% Discount	Notes/Comments
<b>1. Software Licensing and Subscription Costs (Monthly subscription charges per user for):</b> <i>Provide the cost breakdown for software licenses, subscriptions, or any other software-related fees.</i>	Advanced Agent	\$99		Any AI product developed per customer requirements will be offered as a Software As A Service (any COTS will be at the actual cost)
	Basic Chatbot	\$25		
	Advanced Chatbot	\$50		
	Basic Agent	\$75		
<b>2. Implementation and Customization Costs:</b> <i>Outline the costs related to the implementation of the AI solution, including setup, integration with existing systems, customization, and deployment.</i>	Fixed hourly rate for all resources	\$149		The hourly rate is valid for all levels/expertise services
<b>3. Training and Support Costs:</b> <i>Include costs for training government staff, technical support, and customer service, both during and after implementation.</i>	Fixed daily rate for all trainings per user	\$999		Any training provided will be charged at a fixed price (the discount will increase with the number of users)
<b>4. Ongoing Maintenance and Updates:</b> <i>Provide costs for ongoing software maintenance, updates, and any regular services required to keep the AI system running smoothly.</i>	Fixed hourly rate for all resources	\$99		The hourly rate is valid for all levels/expertise services
<b>5. Optional Add-Ons or Features:</b> <i>List any additional features or services available that are not included in the core proposal but can be added at an additional cost.</i>	Fixed hourly rate for all resources	\$149		The hourly rate is valid for all levels/expertise services for any other service that is not listed
<b>6. Total Cost of Ownership (TCO):</b> <i>Summarize the Total Cost of Ownership (TCO), which includes all costs over a defined period (e.g., 3 years or 5 years). This should reflect software, implementation, support, maintenance, and optional add-ons.</i>	Annual cost of providing AI services	\$199,000		TOC
<b>7. Additional Costs (if applicable):</b> <i>List any additional costs not covered in the above sections that are relevant to the proposal, such as travel costs, setup fees, or other miscellaneous charges.</i>	Fixed hourly rate for all resources	\$149		The hourly rate is valid for all levels/expertise services for any other service that is not listed

#### Service Category 2 – Other Ancillary Goods or Services:

- Machine Learning Services
- Training Services
- Custom Development (chatbot etc.)

Category 2 - Ancillary Goods and/or Services				
Describe Below:			% Discount	Notes/Comments
Maching Learning Services	Fixed hourly rate for all resources	\$199		The hourly rate is valid for all levels/expertise