

New Math Data					
Notes:	The following pricing includes a discount for each labor category, ranging from 5.0%-7.5%				
Artificial Intelligence (AI) Solutions					
Item	Description	Commercial Rate	Govt. Discount (%)	Proposed Rate to NCTCOG	Notes
1	Principal Consultant	\$275	5.00%	\$261	
2	GenAI Practice Manager	\$200	5.00%	\$190	
3	Solutions Architect, Sr.	\$182	5.00%	\$173	
4	Solutions Architect, Mid	\$174	5.00%	\$165	
5	Data/ML Engineer, Sr.	\$165	5.50%	\$156	
6	Data/ML Engineer, Mid	\$153	6.50%	\$143	
7	Data/ML Engineer, Jr.	\$141	7.50%	\$130	
8	Project Manager, Sr.	\$90	5.50%	\$85	
9	Project Manager, Mid	\$84	6.50%	\$79	
10	Project Manager, Jr.	\$78	7.50%	\$72	
11	Infrastructure Engineer, Sr.	\$165	5.50%	\$156	
12	Infrastructure Engineer, Mid	\$148	6.50%	\$138	
13	Infrastructure Engineer, Jr.	\$131	7.50%	\$121	
14	Off-Shore Resources	\$75	7.50%	\$69	Off shore resources (Eastern Europe) are available for projects on an as needed basis. Resumes are presented to stakeholders prior to onboarding.
15	Near-Shore Resources	\$112	7.50%	\$103	Near shore resources (Canada, Latin America) are available for projects on an as needed basis. Resumes are presented to stakeholders prior to onboarding.