

Category 1 - AI Solutions				
<div>Notes:</div> <div>1. This pricing sheet is an EXAMPLE of how pricing should be submitted for RFP 2025-018.</div> <div>2. Please provide unit pricing for each proposed item, including a percentage discount offering, if any.</div> <div>3. Use as many lines as necessary.</div> <div>4. Detail any additional information.</div>				
Description	Add additional description if necessary:	Unit Price	% Discount	Notes/Comments
1. Software Licensing and Subscription Costs: <i>Provide the cost breakdown for software licenses, subscriptions, or any other software-related fees.</i>	a. Software License Fees: \$50,000 per year b. Subscription Costs: \$20,000 per year (cloud services)	\$ 70,000.00		
2. Implementation and Customization Costs: <i>Outline the costs related to the implementation of the AI solution, including setup, integration with existing systems, customization, and deployment.</i>	a. System Setup & Configuration: \$30,000 b. Integration with Existing Systems: \$40,000 c. Customization for Government Requirements:	\$ 110,000.00		
3. Training and Support Costs:	a. Training for Government Staff (Initial): \$15,000	\$ 45,000.00		
4. Ongoing Maintenance and Updates:	a. Annual Software Maintenance: \$10,000	\$ 18,000.00		
5. Optional Add-Ons or Features:	a. Advanced Analytics Features: \$25,000 (one-	\$ 45,000.00		Only first year
6. Total Cost of Ownership (TCO): <i>Summarize the Total Cost of Ownership (TCO), which includes all costs over a defined period (e.g., 3 years or 5 years). This should reflect software, implementation, support, maintenance, and optional add-ons.</i>	Software Licensing & Subscription: \$70,000 Implementation & Customization: \$110,000 Training & Support: \$45,000 Maintenance & Updates: \$18,000 Optional Add-Ons: \$45,000	\$ 288,000.00		Total TCO over Year 1:
	\$70,000 (Licensing & Subscription) \$18,000 (Maintenance & Updates) \$30,000 (Support & Training) \$5,000 (Cloud Storage) Total for Years 2 and 3 (each year): \$123,000	\$ 534,000.00		Total TCO over 3 Years
7. Additional Costs (if applicable):	a. Travel Costs for Implementation & Training:	\$ 18,000.00		
Notes: This is the pricing model for our flagship product Arytic for Human Resources. Refer to the use cases in the HR category in our response for more details on the product features.				

Describe Below:	Rate Per Hour	
Mid Level AI Strategist	\$ 200.00	Per Hour
Mid Level AI Architect	\$ 150.00	Per Hour
Mid Level Data Scientist	\$ 110.00	Per Hour
Mid Level Data Analyst	\$ 75.00	Per Hour
Mid Level Data Engineer	\$ 95.00	Per Hour
Mid Level MLOPS Engineer	\$ 85.00	Per Hour
Mid Level Data Architect	\$ 135.00	Per Hour
Mid Level Business Analyst	\$ 80.00	Per Hour
Mid Level ML Engineer	\$ 105.00	Per Hour
Mid Level DevOps Engineer	\$ 65.00	Per Hour
Mid Level GEN AI Engineer	\$ 130.00	Per Hour
Mid Level Application Developer	\$ 80.00	Per Hour
Mid Level Application Architect	\$ 100.00	Per Hour
Mid Level Database Administrator	\$ 90.00	Per Hour
Mid Level UI/UX Designer	\$ 65.00	Per Hour
Mid Level Backend Engineer	\$ 100.00	Per Hour
Mid Level Scrum Master	\$ 80.00	Per Hour
Mid Level Infrastructure Engineer	\$ 130.00	Per Hour
Mid Level Infrastructure Architect	\$ 125.00	Per Hour
Mid Level Project Manager	\$ 80.00	Per Hour
Mid Level Cloud Engineer	\$ 105.00	Per Hour
Mid Level Cybersecurity Engineer	\$ 90.00	Per Hour
Mid Level QA Testing	\$ 65.00	Per Hour
Senior Level AI Strategist	\$ 225.00	Per Hour
Senior Level AI Architect	\$ 175.00	Per Hour
Senior Level Data Scientist	\$ 150.00	Per Hour
Senior Level Data Analyst	\$ 110.00	Per Hour
Senior Level Data Engineer	\$ 125.00	Per Hour
Senior Level MLOPS Engineer	\$ 120.00	Per Hour
Senior Level Data Architect	\$ 170.00	Per Hour
Senior Level Business Analyst	\$ 120.00	Per Hour
Senior Level ML Engineer	\$ 120.00	Per Hour
Senior Level DevOps Engineer	\$ 100.00	Per Hour
Senior Level GEN AI Engineer	\$ 195.00	Per Hour
Senior Level Application Developer	\$ 100.00	Per Hour
Senior Level Application Architect	\$ 125.00	Per Hour
Senior Level Database Administrator	\$ 120.00	Per Hour
Senior Level UI/UX Designer	\$ 90.00	Per Hour
Senior Level Backend Engineer	\$ 120.00	Per Hour
Senior Level Scrum Master	\$ 100.00	Per Hour
Senior Level Infrastructure Engineer	\$ 140.00	Per Hour
Senior Level Infrastructure Architect	\$ 150.00	Per Hour
Senior Level Project Manager	\$ 120.00	Per Hour
Senior Level Cloud Engineer	\$ 120.00	Per Hour
Senior Level Cybersecurity Engineer	\$ 135.00	Per Hour
Senior Level QA Testing	\$ 90.00	Per Hour