Category 1 - Al Solutions

Notes:

- 1. This pricing sheet is an EXAMPLE of how pricing should be submitted for RFP 2025-018.
- 2. Please provide unit pricing for each proposed item, including a percentage discount offering, if any.
- 3. Use as many lines as necessary.
- 4. Detail anv additional information.

Description	Add additional description if necessary:	Unit Price	% Discount	Notes/Comments
1. Software Licensing and Subscription Costs:	a. Software License Fees: \$50,000 per year			
Provide the cost breakdown for software licenses, subscriptions, or any other software-related	b. Subscription Costs: \$20,000 per year (cloud	\$ 70,000.00		
fees.	services)			
2. Implementation and Customization Costs:	a. System Setup & Configuration: \$30,000			
Outline the costs related to the implementation of the AI solution, including setup, integration	b. Integration with Existing Systems: \$40,000	\$ 110,000.00		
with existing systems, customization, and deployment.	c. Customization for Government Requirements:			
3. Training and Support Costs:	a. Training for Government Staff (Initial): \$15,000	\$ 45,000.00		
4. Ongoing Maintenance and Updates:	a. Annual Software Maintenance: \$10,000	\$ 18,000.00		
5. Optional Add-Ons or Features:	a. Advanced Analytics Features: \$25,000 (one-	\$ 45,000.00		Only first year
6. Total Cost of Ownership (TCO): Summarize the Total Cost of Ownership (TCO), which includes all costs over a defined period (e.g., 3 years or 5 years). This should reflect software, implementation, support, maintenance, and optional add-ons.	Software Licensing & Subscription: \$70,000 Implementation & Customization: \$110,000 Training & Support: \$45,000 Maintenance & Updates: \$18,000	\$ 288,000.00		Total TCO over Year 1:
	Optional Add-Ons: \$45,000 \$70,000 (Licensing & Subscription) \$18,000 (Maintenance & Updates) \$30,000 (Support & Training) \$5,000 (Cloud Storage) Total for Years 2 and 3 (each year): \$123,000	\$ 534,000.00		Total TCO over 3 Years
7. Additional Costs (if applicable):	a. Travel Costs for Implementation & Training:	\$ 18,000.00		

Notes: This is the pricing model for our flagship product Arytic for Human Resources. Refer to the use cases in the HR category in our response for more details on the product features.

Mid Level Al Strategist	Describe Below:	Rate Per Hour	
Mid Level Data Scientist \$ 110.00 Per Hour Mid Level Data Analyst \$ 75.00 Per Hour Mid Level Data Engineer \$ 95.00 Per Hour Mid Level Data Engineer \$ 85.00 Per Hour Mid Level Data Architect \$ 135.00 Per Hour Mid Level Business Analyst \$ 80.00 Per Hour Mid Level ML Engineer \$ 105.00 Per Hour Mid Level DevOps Engineer \$ 65.00 Per Hour Mid Level Dapplication Developer \$ 80.00 Per Hour Mid Level Application Developer \$ 80.00 Per Hour Mid Level Application Architect \$ 100.00 Per Hour Mid Level Database Administrator \$ 90.00 Per Hour Mid Level Infrastructure Engineer \$ 100.00 Per Hour Mid Level Sackend Engineer \$ 100.00 Per Hour Mid Level Infrastructure Architect	Mid Level Al Strategist	\$ 200.00	Per Hour
Mid Level Data Engineer \$ 95.00 Per Hour Mid Level MLOPS Engineer \$ 95.00 Per Hour Mid Level MLOPS Engineer \$ 85.00 Per Hour Mid Level Data Architect \$ 135.00 Per Hour Mid Level Business Analyst \$ 80.00 Per Hour Mid Level Business Analyst \$ 80.00 Per Hour Mid Level DevOps Engineer \$ 65.00 Per Hour Mid Level DevOps Engineer \$ 65.00 Per Hour Mid Level Application Developer \$ 80.00 Per Hour Mid Level Application Architect \$ 100.00 Per Hour Mid Level Database Administrator \$ 90.00 Per Hour Mid Level Mid Level Application Architect \$ 80.00 Per Hour Mid Level Mid Level Application \$ 80.00 Per Hour Mid Level Infrastructure Engineer \$ 130.00 Per Hour Mid Level Infrastructure Enginee	Mid Level Al Architect	\$ 150.00	Per Hour
Mid Level Data Engineer \$ 95.00 Per Hour Mid Level MLOPS Engineer \$ 85.00 Per Hour Mid Level Data Architect \$ 135.00 Per Hour Mid Level Business Analyst \$ 80.00 Per Hour Mid Level Business Analyst \$ 80.00 Per Hour Mid Level DevOps Engineer \$ 65.00 Per Hour Mid Level GEN AI Engineer \$ 130.00 Per Hour Mid Level Application Developer \$ 80.00 Per Hour Mid Level Application Architect \$ 100.00 Per Hour Mid Level Database Administrator \$ 90.00 Per Hour Mid Level Uil/UX Designer \$ 65.00 Per Hour Mid Level Backend Engineer \$ 100.00 Per Hour Mid Level Infrastructure Engineer \$ 80.00 Per Hour Mid Level Infrastructure Engineer \$ 130.00 Per Hour Mid Level Project Manager \$ 80.00 Per Hour Mid Level Cybersecurity Engineer \$ 105.00 Per Hour Mid Level Cybersecurity Engineer \$ 90.00 Per Hour Mid Level QA Testing \$ 90.00 <td>Mid Level Data Scientist</td> <td>\$ 110.00</td> <td>Per Hour</td>	Mid Level Data Scientist	\$ 110.00	Per Hour
Mid Level MLOPS Engineer \$ 85.00 Per Hour Mid Level Data Architect \$ 135.00 Per Hour Mid Level Business Analyst \$ 80.00 Per Hour Mid Level ML Engineer \$ 105.00 Per Hour Mid Level DevOps Engineer \$ 65.00 Per Hour Mid Level GEN Al Engineer \$ 130.00 Per Hour Mid Level Application Developer \$ 80.00 Per Hour Mid Level Application Architect \$ 100.00 Per Hour Mid Level Database Administrator \$ 90.00 Per Hour Mid Level Backend Engineer \$ 65.00 Per Hour Mid Level Scrum Master \$ 80.00 Per Hour Mid Level Infrastructure Engineer \$ 130.00 Per Hour Mid Level Infrastructure Architect \$ 125.00 Per Hour Mid Level Project Manager \$ 80.00 Per Hour Mid Level Cloud Engineer \$ 105.00 Per Hour Mid Level Colud Engineer \$ 90.00 Per Hour Mid Level Cybersecurity Engineer \$ 80.00 Per Hour Mid Level Cybersecurity Engineer \$ 90.00 <td>Mid Level Data Analyst</td> <td>\$ 75.00</td> <td>Per Hour</td>	Mid Level Data Analyst	\$ 75.00	Per Hour
Mid Level Data Architect S	Mid Level Data Engineer	\$ 95.00	Per Hour
Mid Level Business Analyst \$ 80.00 Per Hour Mid Level ML Engineer \$ 105.00 Per Hour Mid Level DevOps Engineer \$ 65.00 Per Hour Mid Level GEN AI Engineer \$ 130.00 Per Hour Mid Level GEN AI Engineer \$ 130.00 Per Hour Mid Level Application Developer \$ 80.00 Per Hour Mid Level Application Developer \$ 80.00 Per Hour Mid Level Application Architect \$ 100.00 Per Hour Mid Level Database Administrator \$ 90.00 Per Hour Mid Level Database Administrator \$ 90.00 Per Hour Mid Level Backend Engineer \$ 65.00 Per Hour Mid Level Backend Engineer \$ 100.00 Per Hour Mid Level Scrum Master \$ 80.00 Per Hour Mid Level Infrastructure Engineer \$ 130.00 Per Hour Mid Level Infrastructure Architect \$ 125.00 Per Hour Mid Level Infrastructure Architect \$ 125.00 Per Hour Mid Level Cloud Engineer \$ 105.00 Per Hour Mid Level Cloud Engineer \$ 90.00 Per Hour Mid Level Coud Engineer \$ 90.00 Per Hour Mid Level Coud Engineer \$ 90.00 Per Hour Mid Level CA Testing \$ 65.00 Per Hour Senior Level Al Strategist \$ 225.00 Per Hour Senior Level Al Architect \$ 175.00 Per Hour Senior Level Data Scientist \$ 175.00 Per Hour Senior Level Data Scientist \$ 110.00 Per Hour Senior Level Data Analyst \$ 110.00 Per Hour Senior Level Data Architect \$ 175.00 Per Hour Senior Level Data Architect \$ 170.00 Per Hour Senior Level Business Analyst \$ 110.00 Per Hour Senior Level Business Analyst \$ 110.00 Per Hour Senior Level Business Analyst \$ 120.00 Per Hour Senior Level Data Architect \$ 170.00 Per Hour Senior Level Data Architect \$ 120.00 Per Hour Senior Level Backend Engineer \$ 100.00 Per Hour Senior Level Sackend Engineer \$ 100.00 Per Hour Senior Level Backend Engineer \$ 100.00 Per Hour Senior Level Backend Engineer \$ 100.00 Per Hour Senior Level Backend Engineer \$ 100.00 Per Hour Senior Level Infrastructure Engineer \$ 100.00 Per Hour Senior Level	Mid Level MLOPS Engineer	\$ 85.00	Per Hour
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Mid Level ML Engineer \$ 65.00 Per Hour Mid Level DevOps Engineer \$ 65.00 Per Hour Mid Level Sen Al Engineer \$ 130.00 Per Hour Mid Level Application Developer \$ 80.00 Per Hour Mid Level Application Architect \$ 100.00 Per Hour Mid Level Database Administrator \$ 90.00 Per Hour Mid Level Backend Engineer \$ 65.00 Per Hour Mid Level Backend Engineer \$ 100.00 Per Hour Mid Level Backend Engineer \$ 100.00 Per Hour Mid Level Infrastructure Engineer \$ 30.00 Per Hour Mid Level Infrastructure Architect \$ 125.00 Per Hour Mid Level Infrastructure Architect \$ 125.00 Per Hour Mid Level Cloud Engineer \$ 80.00 Per Hour Mid Level Cloud Engineer \$ 105.00 Per Hour Mid Level Cybersecurity Engineer \$ 90.00 Per Hour Mid Level Cybersecurity Engineer \$ 90.00 Per Hour Senior Level Al Architect \$ 175.00 Per Hour Senior Level Al Architect	Mid Level Business Analyst		Per Hour
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Senior Level Cloud Engineer \$ 120.00 Per Hour	Senior Level Project Manager		
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Senior Level QA Testing \$ 90.00 Per Hour			