

REQUEST FOR PROPOSALS

For

Artificial Intelligence (AI) Solutions for Public Sector EntitiesRFP # 2025-018

Sealed proposals will be accepted until 2:00 PM CT, **January 17, 2025**, and then publicly opened and read aloud thereafter.

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NOTE: Any confidential/proprietary information must be clearly labeled as "confidential/proprietary". All proposals are subject to the Texas Public Information Act.

COVER SHEET

Understanding of Scope of Work

Allganize understands that the work to be performed under this solicitation involves the design, development, and deployment of customized artificial intelligence (AI) solutions for public sector entities. The desired deliverables include AI-driven solutions that address various operational challenges across municipal departments such as administration, development services, finance, human resources, IT, public works, and more. These solutions must integrate seamlessly with existing systems, provide user-friendly interfaces, ensure compliance with data security and privacy standards, and include ongoing training and support for staff. Additionally, the solutions should demonstrate scalability, real-time analytics capabilities, and mechanisms for continuous improvement to enhance service delivery and operational efficiency for public sector customers.

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Vendor Reference 1				
Customer Name:	Oklahoma Bureau of Narcotics	Contact Person:	Jessica McGuire	
Contact Number:	+1 (405) 521-2885	Contact Email:	Jmcguire@obn.ok.gov	
Project Description:	Alli (The Al chatbot) was recently implemented by the Oklahoma Bureau of Narcotics to quell the questions of the constituents of Oklahoma and to create a more efficient customer service experience.			

Reference Vendor 2				
Customer Name:	Pocheon City	Contact Person:	Jaewon Ryu	
Contact Number:	+82 31 538 3174	Contact Email:	wodnjs22@korea.kr	
Project Description:	End user customer support Chatbot for City of Pocheon, Korea's website.			

Vendor Reference 3				
Customer Name:	Ansung City	Contact Person:	Sanyong Lee	
Contact Number:	+82 31 687 2096	Contact Email:	l9539027@korea.kr	
Project Description:	End user customer support Chatbot for the City of Ansung, Korea's website.			

3 - Project-Related Experience and Qualifications

Team Qualifications

Moonsik Kang

Location: San Francisco Bay Area

https://www.linkedin.com/in/moonsik/ moonsik.kang@allganize.ai

Chief Technology Officer | Software Engineering Leader

With over two decades of experience in designing scalable backend systems and data applications, I specialize in building resilient solutions and leading high-performing teams across startups and large-scale enterprises. I adopt a "product-first" philosophy, ensuring that engineering efforts consistently align with business goals and user needs. Passionate about leveraging AI to transform productivity and enhance the professional lives of office workers globally.

Professional Experience

Chief Technology Officer

Allganize | Dec 2022 - Present

- Lead technological strategy and innovation for AI solutions designed to optimize workplace productivity.
- Oversee cross-functional engineering teams, aligning technical initiatives with product development goals.
- Champion the integration of Al-driven tools to revolutionize enterprise operations.

Staff Engineer / Engineering Manager

Lyft | Jun 2020 – Dec 2022

- Architected and scaled backend systems to support millions of rideshare transactions.
- Managed engineering teams, fostering agile practices and a collaborative culture.
- Enhanced system reliability and scalability, improving overall performance for key services.

SVP, Engineering / VP of Engineering / Director of Engineering

Tapjoy (Acquired by ironSource) | Aug 2014 – Jun 2020

- Directed engineering operations for mobile ad-tech platforms.
- Oversaw large-scale data applications and backend infrastructure.
- Successfully led engineering teams through the company's acquisition process, ensuring smooth technical transitions.

Education

BS. Computer Science

Korea Advanced Institute of Science and Technology (KAIST) | 1997 – 2005

JAY TCHAKAROV

Houston, TX 77009 | 832-289-7698 | jtchakarov@gmail.com LinkedIn: www.linkedin.com/in/jtchakarov

Technology Operations & Go-to-Market Executive

Customer-centric leader with 15+ years of success in building and managing go-to-market and product organizations in B2B technology. Proven track record of driving revenue growth, developing high-performance teams, and launching successful SaaS products.

Core Competencies:

GTM Strategy | B2B SaaS Sales | Product Marketing | Team Leadership | Brand Positioning | Customer Success | Sales & Marketing Alignment | Account-Based Marketing | Business Process Optimization

Professional Experience

Velostics, Inc. | Houston, TX

Chief Operating Officer (2020 - Present)

- Launched logistics SaaS product, generating an \$11.8M sales pipeline and achieving continuous 30% QoQ growth.
- Built marketing and inside sales team, delivering 100% of pipeline.
- Reduced customer Time-to-Value from 2 months to 5 days.
- Established agile product development and a rapid sales process (5-week deal close time).

ChaiOne Corporation | Houston, TX

Vice President, Product Management & Marketing (2018 - 2020)

- Increased revenue by 70% through marketing-generated campaigns.
- Led GTM strategy, producing \$5M in new opportunities pipeline.
- Conducted market research that led to the spin-off of Velostics.

HighRadius Corporation | Houston, TX

Vice President, Marketing (2015 - 2018)

- Built a 33-person marketing team and grew ARR from \$0.4M to \$69M.
- Reduced lead generation costs by 60% and tripled lead-to-SQO conversion.
- Initiated "Radiance" conference, driving 400+ attendees and 50+ qualified opportunities.

Education

- MBA, Marketing & Entrepreneurship | Rice University
- MS, Computer Science | University of Illinois at Urbana-Champaign
- BS, Computer Science | University of Louisiana at Lafayette, Summa Cum Laude

Peter Aleksander Sloth Andersen

Houston, TX | +1 (832)-348-9976 | peterslothandersen@icloud.com <u>LinkedIn</u> | <u>GitHub</u>

Professional Summary

Results-driven Software Developer with 3+ years of experience improving business efficiency through innovative web solutions. Skilled in Agile project management, full-stack development, and enhancing user engagement. Proven ability to lead cross-functional teams, deliver user-centric software, and ensure compliance with industry standards.

Work Experience

Web Developer | Allganize Inc. | Feb 2023 - Feb 2024

- Developed web solutions, increasing user engagement by 50% and targeted visits by 40%.
- Directed cross-departmental teams using Agile practices for timely project delivery.
- Led the integration of Google Analytics and Ads to enhance marketing strategies.
- Managed SOC2 & HIPAA compliance renewal processes and authored company policies.
- Deployed Al solutions to improve automation and productivity.

Software Developer | Allganize Inc. | Feb 2022 - Feb 2023

- Improved core product accessibility by aligning SDK with WCAG standards.
- Developed frontend interfaces using React TS, GraphQL, and MaterialUI.
- Transitioned to web development, demonstrating technical leadership.

Customer Success Engineer | Allganize Inc. | Feb 2022 - Present

• Provided technical support, onboarding, and troubleshooting to optimize client adoption.

Bilingual Data Analyst | Apple Inc. | Aug 2020 - Jul 2021

Analyzed GIS data and managed localization-related tasks.

Skills

- Languages: JavaScript, TypeScript, C#, SQL
- Frameworks: React, Angular, .NET, GraphQL
- Tools: Docker, Git, Jenkins, Buddy CI/CD, Blender, Adobe Suite
- Web Technologies: HTML/CSS, MaterialUI, Vite, Webflow
- Methodologies: Agile Development, CI/CD, Test-Driven Development (TDD), SOLID Principles
- Other: SEO & Web Analytics, Al Solutions, Compliance Management (SOC2 & HIPAA)

Education

BSc Supply Chain Logistics Technology | University of Houston | 2019

Project-Related Experience and Qualifications

Technical Expertise

Allganize's platform offers several **key technical capabilities** that make it uniquely qualified for the work:

- 1. Advanced Al Technologies: Allganize utilizes industry-leading Retrieval-Augmented Generation (RAG) and large language models (LLMs) to enable the agentic Al to provide accurate and contextual responses. This ensures that users receive precise information tailored to their queries, while eliminating the need for slow and expensive LLM training, fine tuning and then retraining to maintain accuracy.
- 2. <u>Integration Capabilities</u>: The platform supports out of the box integration with various systems allowing seamless data exchange and interaction with existing systems, including Sharepoint, One Cloud, Google Drive, website, etc., as a source of knowledge for the chatbot. This capability is essential for guaranteeing always accurate responses on day 1 without the need to train and retrain the system.
- 3. **Security and Compliance**: Allganize adheres to highest security standards, including SOC 2 and HIPAA compliance. Data is encrypted both in transit and at rest, ensuring the protection of sensitive information.
- 4. **Scalability and Flexibility**: The platform can handle large volumes of users and supports various modalities, including SMS, website chat, and voice. This flexibility allows institutions to deploy the chatbot in multiple environments, ensuring accessibility for all users.
- 5. <u>Continuous Improvement and Customization</u>: Allganize employs an Agile development process with regular updates and improvements. The platform is customizable, allowing customers to tailor the chatbot's branding and functionality to meet specific needs.

This adaptability is vital for keeping the system aligned with evolving user requirements and institutional goals.

These capabilities are must-haves as they ensure the platform can deliver reliable, secure, and personalized interactions, while minimizing project risk and maintenance costs.

Relevant Past Projects

Allganize has extensive experience deploying AI chatbot solutions across public sector organizations and enterprises worldwide, with over 300 successful implementations delivered on time, within budget, and to the highest quality standards. Our AI-powered chatbot, **AIIi**, has transformed customer service operations by automating routine inquiries, reducing response times, and enhancing user satisfaction.

Staff Qualification Statements:

Our staff has experience on multiple projects, delivering similar value to customers and their stakeholders. For the Allganize team assigned to Ottawa County, here are relevant qualifications and a sample of similar projects:

Oklahoma Bureau of Narcotics: Peter Aleksander Andersen, Customer Success Engineer successfully implemented Allganize's Al-powered chatbot, Alli, for the Oklahoma Bureau of Narcotics (OBN), addressing a significant increase in constituent inquiries. By integrating Alli as a self-service factbot on OBN's website, Peter reduced call center inquiries by over 30%, enabling faster responses and freeing up staff for higher-priority tasks. Alli's seamless interface and rapid dataset learning improved customer satisfaction rates by more than 25%, empowering constituents to find answers in under a minute and significantly enhancing operational efficiency. The Allganize customer success team in general, and Peter as a member of it, have delivered over 300 successful implementations worldwide, delivery on time, on budget and with highest quality. This is also evidenced by our customer churn which is less than 2%.

Pocheon City: Moonsik Kang, Allganize's CTO, spearheads all technical aspects of customer implementations, ensuring clients achieve tangible results. He was instrumental in launching Pocheon City's website chatbot, which streamlined their customer support operations. Thanks to his leadership, the chatbot automated 70% of routine inquiries, cutting response times from hours to seconds. Within six months of deployment, citizen engagement increased by 45%, and operational costs for support services were reduced by 35%. Moonsik's commitment to technical excellence transformed Pocheon City's online service delivery into a model of modern, efficient governance.

Ansung City: Moonsik Kang, Allganize's CTO, was pivotal in deploying Ansung City's website chatbot, which transformed their approach to customer support. Under his guidance, the chatbot automated 68% of routine inquiries, cutting average response times from 4 hours to just 15 seconds. Within six months, Ansung City experienced a 52% increase in citizen engagement and a 38% reduction in support costs. Moonsik's commitment to innovation and precision enabled Ansung City to set a new standard for effective, citizen-centric digital solutions.

Project Management

Implementation and Team Responsibilities

The Allganize implementation process includes:

Implementation Plan and Process

Phase 1: Project Initiation

- Key Activities:
 - Kickoff meeting to establish project goals, timelines, and deliverables.
 - Formation of a joint project team comprising representatives from client and the company.
 - Development of a detailed implementation plan, including milestones and a communication strategy.
- Deliverables:
 - o Project charter and finalized scope document.
 - Roles and responsibilities document for both parties.

Phase 2: Requirement Gathering and System Design

- Key Activities:
 - Joint workshops to gather specific requirements for client's needs.
 - Design of system architecture tailored to meet those requirements.
 - Preparation of datasets for Al model training and customization.
- Deliverables:
 - Requirements specification document.
 - System design document, including architecture and workflows.

Phase 3: Development and Configuration

- Key Activities:
 - Configuration and customization of the generative AI chatbot and backend systems.
 - Integration of required datasets and existing systems using APIs or RAG pipelines.
 - Iterative development cycles with regular feedback from client's team.
- Deliverables:

- Configured Al system ready for testing.
- Integration with client's systems (e.g., knowledge base, CRM).

Phase 4: Testing and Validation

- Key Activities:
 - Conduct unit testing, system testing, and user acceptance testing (UAT).
 - Review test cases and results collaboratively with client's project team.
 - Identify and resolve defects or gaps identified during testing.
- Deliverables:
 - Tested and validated Al chatbot system.
 - Documentation of test results and fixes.

Phase 5: Training and Deployment

- Key Activities:
 - Training sessions for administrators, end-users, and technical staff on system usage and management.
 - Deployment of the system in a live environment, monitored closely during the initial phase.
- Deliverables:
 - Trained staff with training materials.
 - Fully operational Al system.

Phase 6: Post-Deployment Support

- Key Activities:
 - Ongoing monitoring and optimization of the system.
 - Periodic review meetings to discuss performance metrics and potential improvements.
- Deliverables:
 - Performance reports and optimization plans.
 - Support for maintenance and updates.

Team Responsibilities

Allganize deploys four team members for projects of this scope. Clients we have worked with in the past either match the four members, or have team duties under the same scope of two to three team members.

Allganize Responsibilities

- Leadership and Expertise (Executive Sponsor):
 - Provide overall project management and technical leadership.
 - o Maintains focus on customer value.
- System Development and Deployment (Customer Success Engineer):
 - Develop, configure, and deploy the AI system per the requirements.
- Integration Engineer (IE):
 - Provides engineering services for integration
- Project Management (Project Manager):
 - Responsible for all deliverables and milestones
 - Manage internal resources as required to support project timeline.

Client Responsibilities

- Project Management (Project Manager):
 - Remove obstacles and blocks to ensure on-time delivery
 - Assure availability of client resources according to project timeline.
- Data Preparation (IT Contact):
 - Supply necessary datasets and system access for Al integration.
- Testing and Training (Subject Matter Expert):
 - Provide specific requirements and use cases for the system.
 - Participate actively in requirement validation and feedback cycles.
 - Collaborate in user acceptance testing and provide feedback.
 - Ensure staff attendance and participation in training sessions.
- Governance (Executive Sponsor):
 - Assign project leadership and team members to oversee implementation from the client's side.

Timeline - Project Schedule and Deliverables

Project Schedule Overview

The project timeline spans approximately **8 weeks**, moving from initiation to post-deployment support. Based on the implementation methodology shared above, we anticipate that the project will start on January 13th, 2025 and be completed on March 31st, 2025. The start can be adjusted on Ottawa County's timeline and resource availability.

- 1. Project Initiation (Week 1):
 - Activities: Kickoff meeting, formation of a joint project team, development of an implementation plan.
 - Deliverables: Project charter, finalized scope document, roles and responsibilities document.
- 2. Requirement Finalization and System Design (Weeks 2-3):
 - Activities: Joint workshops for requirement gathering, system architecture design, preparation of datasets.
 - Deliverables: Requirements specification document, system design document.
- 3. Development and Configuration (Week 4):
 - Activities: Configuration and customization of the Al chatbot, integration with existing systems.
 - Deliverables: Configured Al system ready for testing.
- 4. Testing and Validation (Week 5):
 - Activities: Conduct various testing phases, review test cases, resolve defects.
 - Deliverables: Tested and validated AI chatbot system, documentation of test results.
- 5. Training and Deployment (Weeks 6-7):
 - Activities: Training sessions for staff, deployment of the system in a live environment.
 - Deliverables: Trained staff, fully operational Al system.
- 6. Post-Deployment Support (Week 8+):
 - Activities: Ongoing monitoring, periodic review meetings.

Deliverables: Performance reports, support for maintenance and updates.

Company Background and Years in Business

a) Company Information:

Allganize, Inc 2700 Post Oak Blvd, Floor 21 Houston, TX 77056

Primary Telephone #: (832) 384-5179

Customer Service Email Address: support@allganize.ai

https://www.allganize.ai/

b) Company History and Establishment:

Allganize, Inc. was founded in 2017 with focus on offering AI solutions for natural language information search, conversational chatbots ('Alli' is the best-selling chatbot) and AI consulting. All the requirements and services identified in this RFP have been the basis of Allganize's offering since the company founding and are currently in use with over 300 enterprises, institutions, and government agencies worldwide.

c) Company Values

Customer obsession, blazing speed, high standards and self-discipline.

d) Significant Requirement Not Met

Based on the solicitation's Section 5 requirements, Allganize may face challenges in meeting the following use cases:

Cybersecurity Threat Detection (5.4.2.a)

 While Allganize provides Al automation, advanced cybersecurity threat detection and real-time response solutions may demand specialized security Al tools that go beyond the company's current focus.

Technical Proposal

1. Methodologies for Design and Development

Allganize follows an agile, iterative development process to ensure flexibility, scalability, and alignment with client needs:

- **Requirement Gathering:** Conduct workshops with stakeholders to gather business needs and define project scope.
- Data Analysis and Model Training: Use AI techniques such as machine learning, natural language processing (NLP), and generative AI to train models based on historical data and real-time inputs.
- **Prototyping and Validation:** Develop proof-of-concept (PoC) models to validate assumptions before full deployment.
- **Iterative Development:** Employ Agile methodologies with continuous feedback loops to refine AI capabilities and optimize solution performance.
- Deployment and Monitoring: Leverage cloud-based or on-premises deployment, ensuring continuous monitoring and updating of AI models to adapt to evolving requirements.

2. Integration Strategies with Existing Government Systems

Allganize's Al solutions are designed with interoperability and seamless integration in mind, ensuring minimal disruption to existing processes. Integration strategies include:

- APIs and Web Services: RESTful APIs for easy integration with government platforms such as ERP, CRM, HR, and financial management systems.
- **Data Interoperability:** Support for multiple data formats (e.g., JSON, XML, CSV) to ensure smooth data exchange across various platforms.
- Security Frameworks: Integration with security protocols such as Single Sign-On (SSO), Identity and Access Management (IAM), and Mobile Device Management (MDM) to ensure secure access control.
- **Custom Connectors:** Tailored connectors to link with legacy systems and facilitate data synchronization without system overhauls.
- Cloud and On-Prem Compatibility: Support for hybrid deployments to meet government IT infrastructure preferences.

3. User-Friendliness and Accessibility Considerations

Allganize's Al-driven platforms are built with a focus on ease of use and accessibility for diverse users, including government employees and the public:

- **Intuitive Dashboards:** Graphical user interfaces (GUIs) with customizable widgets to ensure ease of navigation.
- **Multilingual Capabilities:** Natural language processing (NLP) to provide support in multiple languages for diverse user bases.
- Accessibility Compliance: Adherence to WCAG 2.1 standards to ensure accessibility for users with disabilities, including screen reader support and keyboard navigation.
- **Mobile Optimization:** Responsive design to ensure functionality across desktops, tablets, and smartphones.
- Self-Service Capabilities: Al-powered virtual assistants and knowledge bases to

provide users with instant access to relevant information and support.

Performance Metrics

Success and performance of AI solutions will be measured using the following key performance indicators (KPIs):

Accuracy and Precision:

- NLP response accuracy (target: ≥90%)
- Anomaly detection precision in financial transactions

• Response Time:

- Average response time for chatbot queries (<2 seconds)
- Data processing time for financial forecasting (<10 minutes for large datasets)

User Adoption:

- Percentage of stakeholders actively using the system within the first 6 months
- User satisfaction scores from surveys (>85%)

Operational Efficiency:

- Reduction in manual processing time by at least 40%
- Increase in successful task automation by >50%

• Compliance Adherence:

- Successful audits with zero compliance violations
- Regular security assessments to meet industry standards

Continuous Improvement:

- Al model retraining frequency (quarterly updates)
- Reduction in error rates over time

Allganize ensures continuous improvement by regularly analyzing system performance, gathering user feedback, and iterating Al models based on real-world interactions and feedback.

Risk Management

Potential risks associated with the implementation of AI solutions and mitigation strategies include:

1. Data Security and Privacy Risks:

- Mitigation:
 - Implement end-to-end encryption (AES-256) for data in transit and at rest.
 - Strict access controls using role-based permissions (RBAC).
 - Regular security audits and vulnerability assessments.

2. Integration Challenges with Legacy Systems:

- Mitigation:
 - Conduct thorough compatibility assessments before deployment.
 - Develop middleware solutions to bridge gaps between AI tools and legacy platforms.

3. Al Bias and Accuracy Issues:

- Mitigation:
 - Implement fairness testing during model training and validation phases.

 Use diverse training datasets to minimize biases and ensure equitable outputs.

4. User Adoption and Resistance to Change:

- Mitigation:
 - Conduct training programs and workshops to educate stakeholders.
 - Provide comprehensive user documentation and 24/7 Al support.

5. Compliance Risks:

- Mitigation:
 - Implement automated compliance monitoring and reporting tools.
 - Stay updated with evolving regulatory frameworks through continuous legal consultations.

6. System Downtime and Failures:

- Mitigation:
 - Deploy redundant infrastructure for high availability.
 - Implement automated failover systems to ensure continuity.

Compliance and Standards

Allganize is committed to ensuring that all Al solutions adhere to relevant data privacy, security, and ethical standards, including:

1. Data Privacy Regulations Compliance:

- GDPR (General Data Protection Regulation): Ensuring data subject rights, consent management, and data portability.
- HIPAA (Health Insurance Portability and Accountability Act): For solutions involving healthcare data, ensuring patient privacy and secure access controls.
- CCPA (California Consumer Privacy Act): Transparency and user control over personal data.

2. Security Standards Adherence:

- **ISO 27001:** Information security management system compliance.
- NIST Cybersecurity Framework: Risk assessment and mitigation strategies.
- SOC 2 Compliance: Security, availability, processing integrity, confidentiality, and privacy.

3. Ethical Al Frameworks:

- Ensuring AI fairness and bias mitigation by following AI ethics guidelines such as those provided by IEEE and OECD.
- Transparency in AI decision-making through explainable AI models and clear documentation.

4. Audit and Reporting:

- Implementation of regular audits to ensure compliance with all standards.
- Automated reporting tools to track compliance-related activities.

By implementing these measures, Allganize ensures that its Al solutions are not only effective and efficient but also secure, compliant, and user-friendly, addressing the needs of government entities while maintaining regulatory standards.

Administration

Allganize's Generative BI can significantly enhance city governance by assisting in various administrative functions such as strategic planning, policy analysis, performance tracking, and decision-making. Here's how Allganize can contribute in each area:

1. Strategic Planning

- Data-Driven Decision Making: All can analyze vast amounts of historical and real-time data to identify trends, forecast future needs, and suggest strategic initiatives based on predictive analytics.
- **Scenario Modeling:** Generative BI can simulate different planning scenarios, such as budget allocations or infrastructure development plans, allowing administrators to assess potential outcomes before implementation.

2. Policy Analysis

- **Impact Assessment:** Allganize can evaluate the effectiveness of current policies by analyzing key performance indicators (KPIs) and public sentiment through data sources like social media, surveys, and public forums.
- Automated Reporting: Generative BI can generate easy-to-understand reports that
 provide insights into policy outcomes, highlighting areas that need attention or
 adjustments.
- **Comparative Analysis:** All enables cities to benchmark their policies against similar municipalities, drawing actionable insights from comparative performance data.

3. Performance Tracking

- Real-Time Dashboards: Al-powered Bl tools provide real-time visualization of key
 metrics across various departments (e.g., transportation, public safety, health services)
 to monitor progress toward strategic goals.
- **Predictive Monitoring:** Machine learning models can detect anomalies or patterns that may indicate future challenges, such as rising crime rates or infrastructure failures.

4. Enhanced Decision-Making

- Al-Powered Insights: By aggregating and analyzing multiple data sources, Al provides actionable insights that enable data-driven decision-making, reducing reliance on intuition or guesswork.
- Stakeholder Engagement: All can facilitate better communication with citizens and stakeholders by providing data-backed insights that support transparency and informed discussions.
- **Risk Management:** Al-driven risk analysis helps city officials identify potential risks in governance initiatives, allowing for proactive mitigation strategies.

By leveraging AI and generative BI tools, city governance can become more efficient, transparent, and responsive to citizen needs, ultimately driving smarter urban management and policy-making.

Event Center

Allganize's Al-driven solutions, such as its **Generative Bl and Al virtual assistants**, can significantly enhance operations for event centers by improving customer engagement, streamlining ticketing processes, and optimizing overall event management. Here's how Allganize can address these key areas:

1. Customer Engagement Enhancement

Al-Powered Virtual Assistants:

- Provide 24/7 support to attendees via chatbots that answer FAQs, offer personalized event recommendations, and assist with directions or schedules.
- Leverage natural language processing (NLP) to engage users in meaningful conversations, improving their overall experience.
- Offer multilingual support to cater to a diverse audience, ensuring inclusivity.

Personalized Marketing & Recommendations:

- Utilize Al-driven analytics to analyze customer preferences, past attendance data, and social media interactions to recommend relevant events and promotions.
- Automate personalized email and notification campaigns to boost engagement and ticket sales.

Sentiment Analysis & Feedback Processing:

- Analyze customer feedback in real-time from various sources (social media, surveys, reviews) to gain actionable insights and improve future events.
- Identify key satisfaction drivers and areas that need improvement.

2. Streamlined Ticketing Processes

Automated Ticketing Assistance:

- Al-powered bots can guide customers through the ticket purchase process, suggest the best seating options based on preferences, and resolve common queries instantly.
- Integrate with existing ticketing systems to provide seamless booking experiences.

Fraud Detection & Prevention:

- All can detect unusual purchasing patterns or scalping activities to prevent fraud and ensure fair ticket distribution.
- Implement smart identity verification to enhance security.

• Dynamic Pricing Optimization:

 Al algorithms can analyze demand, competitor pricing, and historical trends to recommend dynamic pricing strategies, maximizing revenue while ensuring accessibility.

3. Event Management Optimization

Operational Efficiency Through Predictive Analytics:

- Generative BI can analyze historical event data to forecast attendance, staffing needs, and inventory requirements.
- Optimize resource allocation (e.g., security, food vendors, parking spaces) based on real-time insights.

Crowd Management & Flow Optimization:

- Al can analyze foot traffic patterns and suggest optimal venue layouts to prevent overcrowding and enhance the attendee experience.
- Provide real-time updates to event organizers to make data-driven decisions on the fly.

Automated Scheduling & Task Management:

- Al-driven scheduling tools can help coordinate vendor bookings, staff assignments, and stage schedules, reducing manual effort and minimizing errors.
- Automated reminders and notifications ensure that all stakeholders stay informed.

By leveraging Allganize's Al capabilities, event centers can deliver **seamless**, **engaging**, **and efficient event experiences**, driving customer satisfaction, operational excellence, and increased profitability.

Finance and Budget

Allganize's Al-driven solutions, such as **Generative Bl and Al virtual assistants**, can revolutionize finance and budget management by enhancing **financial forecasting**, **optimizing budget allocation**, **detecting anomalies**, **and improving overall financial management and reporting**. Here's how Allganize can support these critical functions:

1. Financial Forecasting

All can provide data-driven insights to improve the accuracy and efficiency of financial forecasting by:

• Predictive Analytics for Revenue & Expenses:

- Generative BI can analyze historical financial data, market trends, and economic indicators to forecast revenue streams and expenditures accurately.
- Al models can adjust forecasts in real time based on changing conditions, such as economic downturns or new policy implementations.

Scenario Planning & Simulations:

- Al can simulate various financial scenarios, helping organizations prepare for best- and worst-case financial situations.
- It enables finance teams to assess the potential impact of new initiatives or unexpected events (e.g., economic downturns, policy changes).

• Cash Flow Optimization:

 Al-driven insights can predict cash flow fluctuations and recommend strategies to maintain liquidity, ensuring financial stability.

2. Budget Allocation Optimization

Al can ensure smarter, data-driven budget allocation by:

• Resource Optimization:

- All can analyze spending patterns across departments and recommend budget allocations that maximize efficiency and ROI.
- Generative BI can identify underutilized resources and suggest reallocations to optimize financial performance.

• Priority-Based Allocation:

- Al can align budget allocation with strategic goals by analyzing departmental performance metrics and key initiatives.
- It helps identify critical projects that require more funding while reducing waste in low-priority areas.

Automated Budget Planning:

 Al-powered tools can automate budget planning processes, reducing manual effort and ensuring accuracy based on predefined financial objectives.

3. Anomaly Detection & Fraud Prevention

Al-powered anomaly detection can safeguard financial integrity by:

• Real-Time Expense Monitoring:

- Al can analyze financial transactions in real time, identifying suspicious patterns, unauthorized spending, or budget overruns.
- Alerts and automated reporting can help finance teams respond proactively to anomalies.

• Fraud Detection & Compliance:

- Machine learning algorithms can flag potential fraudulent activities, such as duplicate invoices, unauthorized transactions, or unusual spending patterns.
- Al helps organizations comply with financial regulations by ensuring proper documentation and audit trails.

Risk Management:

 Al can evaluate financial risks by analyzing historical data and external economic factors, helping organizations mitigate potential threats.

4. Improved Financial Management & Reporting

Al can streamline financial operations and enhance transparency by:

Automated Financial Reporting:

- Al can generate customized financial reports with visual insights, making complex data easy to understand for stakeholders.
- Reports can be automatically updated in real-time with key performance indicators (KPIs) and budget tracking metrics.

Smart Reconciliation Processes:

 Al can automate financial reconciliation by cross-checking transactions, invoices, and payments, reducing human errors and saving time.

Performance Dashboards:

 Generative BI tools provide interactive dashboards that allow finance teams to monitor financial health at a glance and drill down into specific data points.

The Allganize Advantage for Finance & Budgeting

By leveraging Allganize's Al capabilities, finance teams can:

- Enhance forecasting accuracy through Al-driven predictive models.
- Optimize budget allocation by making data-driven funding decisions.
- Detect and prevent financial anomalies with automated monitoring.
- Improve reporting transparency with Al-generated insights and dashboards.

Allganize's Al solutions empower organizations to achieve **greater financial efficiency**, **transparency**, and **strategic financial planning**.

Human Resources (HR)

Allganize's Al-driven solutions, such as **Generative Bl and Al virtual assistants**, can significantly enhance **HR operations** by automating processes, improving employee engagement, and transforming recruitment and onboarding experiences. Here's how Allganize can support HR functions:

1. Automating HR Processes

Al can streamline and optimize routine HR tasks, reducing manual efforts and improving efficiency by:

• Automated Employee Queries & Support:

- Al virtual assistants can handle common HR inquiries related to policies, benefits, payroll, and leave management, providing instant responses 24/7.
- Reduce HR workload by automating routine processes like updating personal information, issuing tax documents, and tracking attendance.

Smart Workflow Automation:

- Automate approval workflows for leave requests, expense reimbursements, and performance evaluations, ensuring compliance and consistency.
- Al-driven document processing can extract and verify employee data, speeding up paperwork and reducing errors.

• Performance Management Automation:

- Al can analyze employee performance metrics and provide actionable insights to HR for appraisals and improvement plans.
- Track and recommend personalized learning paths for employee development based on their career goals and skill gaps.

2. Enhancing Employee Engagement

Al-driven insights can help foster a more engaged and motivated workforce by:

• Personalized Employee Experience:

- Al can analyze employee sentiment through surveys, feedback forms, and performance reviews to identify engagement drivers and potential concerns.
- Provide personalized career development recommendations based on individual skills, interests, and company needs.

Virtual HR Assistants for Continuous Engagement:

 Employees can interact with Al assistants to receive personalized career advice, wellness program suggestions, and performance feedback. Al chatbots can proactively provide updates on company news, upcoming events, and policy changes to keep employees informed.

Sentiment & Engagement Analysis:

- Al can monitor employee sentiment by analyzing communication patterns, survey responses, and feedback channels to identify morale trends.
- Provide real-time dashboards to HR leaders for actionable insights on engagement levels and improvement areas.

3. Transforming Recruitment & Onboarding

Al can revolutionize hiring and onboarding processes to create a seamless experience for candidates and new hires by:

• Al-Powered Resume Screening:

- Automatically scan and rank candidates based on job descriptions, experience, and cultural fit, reducing time-to-hire.
- Identify potential candidates from internal databases and external job boards, ensuring top talent acquisition.

• Bias-Free Hiring Decisions:

 Al can help eliminate unconscious bias in recruitment by evaluating candidates based on data-driven criteria, such as skills, experience, and competencies.

Automated Interview Scheduling & Coordination:

- All assistants can manage interview scheduling by coordinating availability between candidates and hiring managers, reducing administrative tasks.
- Provide automated reminders and follow-up emails to improve the candidate experience.

Seamless Onboarding Experience:

- Al can guide new hires through the onboarding process by providing personalized task checklists, company policy explanations, and required training schedules.
- Offer virtual tours and automated introductions to team members to help new employees integrate faster.

• Continuous Learning & Development:

- Al-driven recommendations for training programs and certifications based on employee career aspirations and company goals.
- Track progress and suggest skill-building activities tailored to individual roles.

The Allganize Advantage for HR

By leveraging Allganize's Al capabilities, HR teams can:

- Automate repetitive tasks, freeing up time for strategic initiatives.
- Enhance employee engagement through personalized support and proactive communication.
- Improve recruitment efficiency with Al-powered screening and onboarding processes.
- Optimize HR decision-making with data-driven insights and performance analytics.

Allganize's Al solutions empower HR departments to create a more efficient, engaging, and employee-friendly workplace.

Information Technology

Allganize's Al-driven solutions, such as **Generative Bl and Al virtual assistants**, can significantly alleviate the workload of IT personnel by automating routine tasks, enhancing cybersecurity measures, and improving IT service management. Here's how Allganize can support IT teams:

1. Automating Help Desk Support

Al can streamline IT support processes, providing faster resolutions and reducing the burden on IT staff by:

• Al-Powered Virtual Assistants:

- Handle common IT support queries related to password resets, software installations, VPN access, and troubleshooting, freeing up human agents for more complex issues.
- Provide 24/7 support to employees with guided troubleshooting steps and self-service solutions.
- Automate ticket creation and categorization, ensuring issues are routed to the correct departments efficiently.

• Intelligent Incident Prioritization:

- All can classify and prioritize IT service tickets based on urgency and impact, ensuring critical issues are addressed first.
- Detect patterns in recurring issues and suggest long-term fixes to reduce repeat problems.

Automated Knowledge Base Management:

- Al can dynamically update FAQs and technical documentation based on past ticket resolutions, improving self-service capabilities for users.
- Provide contextual answers to employee queries by analyzing previous interactions and IT manuals.

2. Streamlining IT Processes

Al can optimize IT workflows, improve operational efficiency, and reduce manual effort by:

• Predictive IT Maintenance:

- Al can analyze system performance logs and predict potential failures before they occur, allowing proactive maintenance and minimizing downtime.
- Recommend optimal times for system updates and patch deployments based on usage patterns.

Automated IT Asset Management:

- Track and monitor hardware and software assets, ensuring compliance with licensing requirements and reducing unnecessary expenditures.
- Provide real-time insights into asset usage, helping IT teams make informed procurement decisions.

Process Automation for IT Tasks:

- Automate repetitive tasks such as user provisioning, software updates, and access control approvals, reducing administrative overhead.
- Integrate AI with ITSM platforms (e.g., ServiceNow, Jira) to automate workflows and improve service delivery.

3. Creating IT Documentation & Domain Knowledge Management

Al can assist in capturing and organizing critical IT knowledge, ensuring that teams have access to up-to-date information by:

• Automated Documentation Generation:

- Al can generate and maintain IT documentation, including system configurations, troubleshooting guides, and SOPs, based on real-time data and past incidents.
- Automatically document changes made to IT systems to ensure compliance and provide an audit trail.

Context-Aware Search Capabilities:

- All can enable IT staff to quickly find relevant documentation by understanding the context of queries and retrieving the most pertinent information.
- Create an intelligent knowledge repository that continuously learns and updates based on new incidents and solutions.

Library Services

1. Personalized User Experience

Al can enhance library services by offering tailored experiences to patrons, ensuring their needs are met efficiently.

Personalized Recommendations:

- Al can analyze borrowing history, reading preferences, and search behavior to suggest relevant books, articles, and digital content.
- Offer customized reading lists based on user interests, age groups, or academic pursuits.

• User Behavior Analysis:

 Al can track user engagement with library resources to predict future interests and recommend personalized content. Notify users about new arrivals, events, and resources related to their preferences.

Accessibility Enhancements:

 Al can provide text-to-speech services, language translation, and adaptive interfaces to make library resources accessible to diverse user groups, including those with disabilities.

Automated Learning Paths:

 Provide curated educational content based on user goals, such as research assistance, skill development, or exam preparation.

2. Improving Catalog Searches

Al can enhance library catalog search capabilities, making it easier for patrons to find the information they need.

• Natural Language Search Capabilities:

- Al can allow users to search the library catalog using natural language queries (e.g., "Find books on Al for beginners"), improving the search experience.
- Offer intelligent suggestions and corrections for misspelled or incomplete search terms.

Semantic Search and Contextual Recommendations:

- All can understand the context and intent behind user queries, delivering more relevant search results by linking related materials and topics.
- Suggest similar resources, such as eBooks, audiobooks, research papers, or multimedia content, based on search behavior.

Voice-Enabled Search Assistance:

- Implement AI-powered voice search functionality, allowing patrons to interact with the catalog hands-free.
- Enhance convenience for visually impaired users and those accessing the library on mobile devices.

• Real-Time Availability and Reservations:

 Al can provide real-time updates on book availability, suggest alternative locations, and allow users to place holds or reservations seamlessly.

3. Offering Automated Assistance

Al-powered solutions can provide real-time support and guidance to library users, improving the overall experience.

• Al Virtual Assistants for Library Inquiries:

- Answer common questions such as operating hours, book renewal policies, and membership guidelines.
- Guide users through library services, including digital resource access, interlibrary loans, and research assistance.

• Chatbots for Reference Support:

- All chatbots can assist with research by recommending sources, citation guidelines, and library services based on user gueries.
- Direct users to relevant databases and suggest citation formats (e.g., APA, MLA) for academic purposes.

Automated Notifications & Reminders:

- Send personalized alerts for due dates, overdue items, upcoming events, and reading challenges to keep users engaged.
- o Provide recommendations based on borrowing patterns and seasonal interests.

Self-Service Kiosks & Mobile Integration:

- Al can power self-service kiosks to allow patrons to check out and return books independently.
- Mobile apps powered by AI can provide virtual assistance, search functionalities, and personalized dashboards for each patron.

4. Enhancing Library Operations

Al can also help librarians and administrators optimize operations by automating key processes.

Automated Cataloging & Classification:

- Al can streamline cataloging by automatically classifying new materials based on metadata, subject matter, and keywords.
- Improve the efficiency of indexing large volumes of resources.

Collection Management Insights:

- Generative BI can analyze borrowing trends and patron behavior to help librarians make data-driven decisions about collection development and acquisitions.
- Identify underutilized resources and suggest improvements for better circulation.

• Resource Utilization Analytics:

- Track foot traffic, resource usage, and service effectiveness to improve library planning and operational efficiency.
- o Provide data-driven insights to optimize space utilization and staffing.

The Allganize Advantage for Library Services

By leveraging Allganize's Al solutions, libraries can:

- Offer a highly personalized experience with Al-driven recommendations and engagement.
- Improve search accuracy with intelligent, context-aware catalog browsing.
- Enhance user assistance with 24/7 virtual support and self-service options.
- Optimize library operations through automation and data-driven insights.

Allganize's Al solutions empower libraries to provide a **modern**, **user-friendly**, **and efficient** experience for patrons and staff alike.

Visitor's Bureau

Allganize's Al-driven solutions, such as **Generative Bl and Al virtual assistants**, can transform the operations of visitors bureaus by **enhancing visitor engagement**, **providing personalized recommendations**, **and improving tourism management**. Here's how Allganize can support tourism initiatives:

1. Enhancing Visitor Engagement

All can boost visitor engagement by offering interactive and dynamic experiences that cater to their needs.

• Al-Powered Virtual Assistants:

- Provide 24/7 instant assistance for inquiries about local attractions, events, accommodations, and travel tips.
- Answer FAQs related to transportation, ticketing, and cultural guidelines to help tourists plan their visits efficiently.
- Offer multilingual support to accommodate international visitors and provide seamless communication.

• Interactive Chatbots for Social Media and Websites:

- Engage with visitors through social media platforms and official tourism websites to provide real-time information and guidance.
- Provide Al-driven chat interactions for booking tours, restaurant recommendations, and itinerary suggestions.

Gamification & Interactive Content:

- All can help create interactive content such as quizzes, scavenger hunts, and reward programs to enhance visitor engagement and encourage exploration of local attractions.
- Offer personalized travel challenges or digital souvenirs to keep tourists engaged.

Automated Feedback Collection:

 Al can collect feedback from tourists via surveys and sentiment analysis, providing actionable insights to improve services and experiences.

2. Providing Personalized Recommendations

Al can analyze visitor preferences and behaviors to offer tailored recommendations that enhance their travel experience.

Personalized Itineraries:

- Al can generate custom travel plans based on a visitor's interests, budget, time constraints, and past travel history.
- Suggest a mix of popular attractions and hidden gems to create unique experiences for each visitor.

Behavior-Based Recommendations:

- Al analyzes visitor behavior (such as search history, previous bookings, and social media activity) to suggest personalized recommendations for dining, entertainment, and sightseeing.
- Provide suggestions based on real-time factors such as weather conditions, crowd levels, and local events.

Event and Activity Matching:

- All can recommend upcoming events, festivals, and local experiences that align with the visitor's profile, ensuring they don't miss key highlights.
- Offer package deals and discounts based on visitor preferences and seasonal promotions.

• Real-Time Alerts and Notifications:

- Provide updates about local events, travel disruptions, and special offers through SMS, mobile apps, and email notifications.
- Suggest alternate plans during unexpected closures or high traffic periods.

3. Improving Tourism Management

All can empower visitors bureaus with data-driven insights to optimize tourism operations and resource allocation.

Tourism Trend Analysis:

- Generative BI can analyze visitor trends, such as peak travel periods, spending behaviors, and demographic insights, to support strategic planning and marketing efforts.
- Identify the most popular attractions and adjust resources accordingly to enhance visitor experience.

Crowd and Traffic Management:

- Al can analyze real-time foot traffic and provide recommendations to prevent overcrowding at popular sites.
- Offer alternative routes and lesser-known attractions to distribute visitor flow evenly across a city or region.

Predictive Demand Forecasting:

- Use AI to predict seasonal travel patterns and adjust staffing, transportation, and accommodation availability accordingly.
- Optimize pricing strategies for attractions, accommodations, and services based on demand forecasts.

Sentiment Analysis and Public Perception Monitoring:

- Al can analyze online reviews, social media mentions, and survey responses to gauge public sentiment about a destination.
- Provide actionable insights to address visitor concerns and improve the overall tourism experience.

Smart Resource Allocation:

- Al can assist in planning tourism infrastructure by analyzing data on visitor numbers, economic impact, and resource utilization.
- Help local authorities allocate budgets effectively to enhance tourism facilities and services.

4. Enhancing Marketing and Promotion Efforts

Al can support targeted marketing campaigns that attract and retain tourists through personalized outreach strategies.

Audience Segmentation and Targeting:

- Al can segment tourists based on demographics, preferences, and spending behavior to enable highly targeted marketing campaigns.
- Develop customized promotions for solo travelers, families, adventure seekers, and cultural tourists.

Automated Content Creation:

- Al can generate personalized travel blogs, newsletters, and promotional materials to engage potential visitors with relevant content.
- Use Al-driven content creation tools to craft compelling travel stories and social media posts.

Multichannel Engagement:

- Ensure a consistent experience across websites, apps, and social media channels using AI to provide seamless communication.
- Offer Al-powered chat support on various platforms, including Facebook, WhatsApp, and tourism websites.

5. Sustainable Tourism Initiatives

Al can help promote sustainable tourism by encouraging responsible travel and supporting eco-friendly initiatives.

• Eco-Friendly Travel Recommendations:

- Suggest green accommodations, sustainable tours, and responsible tourism activities to visitors.
- Provide information about local sustainability efforts and encourage participation in community-driven initiatives.

• Carbon Footprint Tracking:

- All can provide insights into travel-related carbon footprints and suggest ways for tourists to offset their impact.
- Recommend sustainable transportation options such as biking, walking tours, and public transit alternatives.

• Smart Energy and Waste Management:

 Use AI to analyze tourism-related resource consumption and propose solutions for reducing waste and energy usage in popular destinations.

The Allganize Advantage for Visitors Bureaus

By leveraging Allganize's Al solutions, visitors bureaus can:

- **Enhance visitor engagement** with interactive, real-time assistance and personalized experiences.
- Provide tailored recommendations based on visitor behavior and preferences.
- Optimize tourism operations using data-driven insights to manage crowds and resources efficiently.
- **Drive marketing efforts** with Al-powered audience segmentation and targeted outreach.
- **Promote sustainable tourism** by offering eco-friendly recommendations and resource management solutions.

Allganize's Al solutions empower tourism boards to **deliver smarter**, **more engaging**, **and highly efficient tourism experiences** while boosting local economies and ensuring long-term sustainability.

Exhibit 1: Pricing Proposal

Item	Year 1	Year 2	Year 3
Annual SaaS Fee	\$36,000	\$37080	\$38,192.4
Initial setup or implementation fees	\$10,000	\$0.00	\$0.00
Ongoing maintenance and support costs	\$0.00	\$0.00	\$0.00
Integrations	\$10,000	\$0.00	\$0.00
TOTAL	\$56,000.00	\$37,080.00	\$38,192.40
TOTAL 3 YEAR CONTRACT VALUE			\$131,272.40

- 1) Pricing Model is based on the consumption of LLM Credit Calls, a one time setup fee and a one time integration fee.
- 2) Price does not depend on the total number of active users, the state can have many users as they want.
- 3) The pricing above includes implementation and setup fees.
- 4) No additional cost for onboarding, continuing education, or training.
- 5) No hosting fee's
- 6) No maintenance or update fee's
- 7) No additional cost for standard support. Consulting charges \$300/hr for intermediary level AI Engineers and \$500/hr for senior level AI Engineers.
- 8) Premium Support: 24/7 support with a 1-hour response time and 6-hour resolution target for critical system outages affecting the entire chatbot system or a major functionality. 20% of total contract value.
- 9) There is not an extra cost for data storage or number of users.
- 10) All core features have been listed in the above pricing proposal.
- 11) There are no penalties if usage below a certain threshold.

Explanation of pricing and Assumptions:

Annual SAAS Fee - Based on consumption, not users. Assumes GPT4_0 as the LLM of choice. Depending on the use cases supported by the chatbot, there may be more usage in the future. In those situations, an overage of \$2/100 questions applies. Traffic volumes based on our experience with similar size organizations, adoption rates and usage, configuration experience and selected LLM to balance quality of service versus cost. Standard yearly increase of 3%.

Initial Setup and Implementation - One-time setup of \$10,000 for standard 10-week implementation project, including requirements gathering, blueprint design, configuration, testing, admin training, user training support. Assumes standard remote project implementation by the Customer Success team based in Houston, TX and does not include travel expenses. Any customer-requested travel expenses are approved by

customer and paid as incurred.

Ongoing maintenance and support - included in SAAS fee.

Integrations - \$10,000 per system.

Invoicing: The annual subscription fee is billed at the start of the contract's effective date and is payable within 30 days of the invoice date.

Required Attachments

ATTACHMENT I: INSTRUCTIONS FOR PROPOSALS COMPLIANCE AND SUBMITTAL

Compliance with the Solicitation

Submissions must be in strict compliance with this solicitation. Failure to comply with all provisions of the solicitation may result in disqualification.

Compliance with the NCTCOG Standard Terms and Conditions

By signing its submission, Offeror acknowledges that it has read, understands and agrees to comply with the NCTCOG standard terms and conditions.

Acknowledgment of Insurance Requirements

By signing its submission, Offeror acknowledges that it has read and understands the insurance requirements for the submission. Offeror also understands that the evidence of required insurance must be submitted within ten (10) working days following notification of its offer being accepted; otherwise, NCTCOG may rescind its acceptance of the Offeror's proposals. The insurance requirements are outlined in Section 2.2 - General Terms and Conditions.

Name of Organization/Contractor(s):

Allganize

Jay Tchakarov, CEO

(Printed Name and Title of Authorized Representative)

Signature of Authorized Representative:

ATTACHMENT II: CERTIFICATIONS OF OFFEROR

I hereby certify that the information contained in this proposal and any attachments is true and correct and may be viewed as an accurate representation of proposed services to be provided by this organization. I certify that no employee, board member, or agent of the North Central Texas Council of Governments has assisted in the preparation of this proposal. I acknowledge that I have read and understand the requirements and provisions of the solicitation and that the organization will comply with the regulations and other applicable local, state, and federal regulations and directives in the implementation of this contract.

I also certify that I have read and understood all sections of this solicitation and will comply with all the terms and conditions as stated; and furthermore that I, (typed or printed name) certify that I am the (title) of the corporation, partnership, or sole proprietorship, or other eligible entity named as offeror and respondent herein and that I am legally authorized to sign this offer and to submit it to the North Central Texas Council of Governments, on behalf of said offeror by authority of its governing body.
Name of Organization/Contractor(s):
Allganize
Signature of Authorized Representative:
<u>Jay Tchakarov, CEO</u>
(Printed Name and Title of Authorized Representative)

ATTACHMENT III: CERTIFICATION REGARDING DEBARMENT, SUSPENSION AND OTHER RESPONSIBILITY MATTERS

This certification is required by the Federal Regulations Implementing Executive Order 12549, Debarment and Suspension, 45 CFR Part 93, Government-wide Debarment and Suspension, for the Department of Agriculture (7 CFR Part 3017), Department of Labor (29 CFR Part 98), Department of Education (34 CFR Parts 85, 668, 682), Department of Health and Human Services (45 CFR Part 76).

The undersigned certifies, to the best of his or her knowledge and belief, that both it and its principals:

- 1. Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any federal department or agency;
- 2. Have not within a three-year period preceding this contract been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State, or Local) transaction or contract under a public transaction, violation of federal or State antitrust statues or commission of embezzlement, theft, forgery, bribery, falsification, or destruction of records, making false Proposals, or receiving stolen property;
- 3. Are not presently indicated for or otherwise criminally or civilly charged by a government entity with commission of any of the offense enumerated in Paragraph (2) of this certification; and,
- 4. Have not within a three-year period preceding this contract had one or more public transactions terminated for cause or default.

Where the prospective recipient of federal assistance funds is unable to certify to any of the qualifications in this certification, such prospective recipient shall attach an explanation to this certification form.

Name of Organization/Contractor(s):

Allganize

Signature of Authorized Representative:

Jay Tchakarov, CEO

(Printed Name and Title of Authorized Representative)

LOBBYING CERTIFICATION FOR CONTRACTS, GRANTS, LOANS, AND COOPERATIVE AGREEMENTS

The undersigned certifies, to the best of his or her knowledge or belief, that:

- 1. No federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an officer or employee of a Member of Congress in connection with the awarding of any federal contract, the making of any federal loan, the entering into of any cooperative Contract, and the extension, continuation, renewal, amendment, or modification or any federal contract, grant, loan, or cooperative contract; and
- 2. If any funds other than federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this federal contract, grant, loan, and or cooperative contract, the undersigned shall complete and submit Standard Form LLL, "Disclosure Form to Report Lobbying", in accordance with the instructions.
- 3. The undersigned shall require that the language of this certification be included in the award documents for all sub awards at all tiers and that all sub-recipients shall certify accordingly.

Name of Organization/Contractor(s):

Allganize

Signature of Authorized Representative:

Jay Tchakarov, CEO

(Printed Name and Title of Authorized Representative)

ATTACHMENT IV: RESTRICTIONS ON LOBBYING

Section 319 of Public Law 101-121 prohibits recipients of federal contracts, grants, and loans exceeding \$100,000 at any tier under a federal contract from using appropriated funds for lobbying the Executive or Legislative Branches of the federal government in connection with a specific contract, grant, or loan. Section 319 also requires each person who requests or receives a federal contract or grant in excess of \$100,000 to disclose lobbying.

No appropriated funds may be expended by the recipient of a federal contract, loan, or cooperative agreement to pay any person for influencing or attempting to influence an officer or employee of any federal executive department or agency as well as any independent regulatory commission or government corporation, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with any of the following covered federal actions: the awarding of any federal contract, the making of any federal grant, the making of any federal loan the entering into of any cooperative agreement and the extension, continuation, renewal, amendment, or modification of any federal contract, grant, loan, or cooperative agreement.

As a recipient of a federal grant exceeding \$100,000, NCTCOG requires its subcontractors of that grant to file a certification, set forth in Appendix B.1, that neither the agency nor its employees have made, or will make, any payment prohibited by the preceding paragraph.

Subcontractors are also required to file with NCTCOG a disclosure form, set forth in Appendix B.2, if the subcontractor or its employees have made or have agreed to make any payment using nonappropriated funds (to <u>include profits</u> from any federal action), which would be prohibited if paid for with appropriated funds.

ATTACHMENT V: DRUG-FREE WORKPLACE CERTIFICATION

Allganize will provide a Drug Free Work Place in compliance with the Drug Free Work Place Act of 1988. The unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited on the premises of the **Allganize** or any of its facilities. Any employee who violates this prohibition will be subject to disciplinary action up to and including termination. All employees, as a condition of employment, will comply with this policy.

CERTIFICATION REGARDING DRUG-FREE WORKPLACE

This certification is required by the Federal Regulations Implementing Sections 5151-5160 of the Drug-Free Workplace Act, 41 U.S.C. 701, for the Department of Agriculture (7 CFR Part 3017), Department of Labor (29 CFR Part 98), Department of Education (34 CFR Parts 85, 668 and 682), Department of Health and Human Services (45 CFR Part 76).

The undersigned subcontractor certifies it will provide a drug-free workplace by:

Publishing a policy Proposal notifying employees that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the workplace and specifying the consequences of any such action by an employee;

Establishing an ongoing drug-free awareness program to inform employees of the dangers of drug abuse in the workplace, the subcontractor's policy of maintaining a drug-free workplace, the availability of counseling, rehabilitation and employee assistance programs, and the penalties that may be imposed on employees for drug violations in the workplace;

Providing each employee with a copy of the subcontractor's policy Proposal;

Notifying the employees in the subcontractor's policy Proposal that as a condition of employment under this subcontract, employees shall abide by the terms of the policy Proposal and notifying the subcontractor in writing within five days after any conviction for a violation by the employee of a criminal drug abuse statue in the workplace;

Notifying the Board within ten (10) days of the subcontractor's receipt of a notice of a conviction of any employee; and,

Taking appropriate personnel action against an employee convicted of violating a criminal drug statue or requires such employee to participate in a drug abuse assistance or rehabilitation program.

Name of Organization/Contractor(s):

Allganize

Signature of Authorized Representative:

Jay Tchakarov, CEO

(Printed Name and Title of Authorized Representative)

ATTACHMENT VI: DISCLOSURE OF CONFLICT OF INTEREST CERTIFICATION REGARDING DISCLOSURE OF CONFLICT OF INTEREST

The undersigned certifies that, to the best of his or her knowledge or belief, that:

"No employee of the contractor, no member of the contractor's governing board or body, and no person who exercises any functions or responsibilities in the review or approval of the undertaking or carrying out of this contract shall participate in any decision relating to this contract which affects his/her personal pecuniary interest.

Executives and employees of contractor shall be particularly aware of the varying degrees of influence that can be exerted by personal friends and associates and, in administering the contract, shall exercise due diligence to avoid situations which give rise to an assertion that favorable treatment is being granted to friends and associates. When it is in the public interest for the contractor to conduct business with a friend or associate of an executive or employee of the contractor, an elected official in the area or a member of the North Central Texas Council of Governments, a permanent record of the transaction shall be retained.

Any executive or employee of the contractor, an elected official in the area or a member of the NCTCOG, shall not solicit or accept money or any other consideration from a third person, for the performance of an act reimbursed in whole or part by contractor or Department. Supplies, tools, materials, equipment or services purchased with contract funds shall be used solely for purposes allowed under this contract. No member of the NCTCOG shall cast a vote on the provision of services by that member (or any organization which that member represents) or vote on any matter which would provide a direct or indirect financial benefit to the member or any business or organization which the member directly represents".

No officer, employee or paid consultant of the contractor is a member of the NCTCOG.

No officer, manager or paid consultant of the contractor is married to a

member of the NCTCOG. No member of NCTCOG directly owns,

controls or has interest in the contractor.

The contractor has disclosed any interest, fact, or circumstance that does or may present a potential conflict of interest.

No member of the NCTCOG receives compensation from the contractor for lobbying activities as defined in Chapter 305 of the Texas Government Code.

Should the contractor fail to abide by the foregoing covenants and affirmations regarding conflict of interest, the contractor shall not be entitled to the recovery of any costs or expenses incurred in relation to the contract and shall immediately refund to the North Central Texas Council of Governments any fees or expenses that may have been paid under this contract and shall further be liable for any other costs incurred or damages sustained by the NCTCOG as it relates to this contract

Name of Organization/Contractor(s):

Allganize

Signature of Authorized Representative:

<u>Jay Tchakarov, CEO</u> (Printed Name and Title of Authorized Representative)

CONFLICT OF INTEREST QUESTIONNAIRE

FORM CIQ

This provides and a self-sea observed made to the law by U.D. 00 Oak Lon. Decoder Season	
his questionnaire reflects changes made to the law by H.B. 23, 84th Leg., Regular Session.	OFFICE USE ONLY
his questionnaire is being filed in accordance with Chapter 176, Local Government Code, by a vendor who as a business relationship as defined by Section 176.001(1-a) with a local governmental entity and the endor meets requirements under Section 176.006(a).	Date Received
y law this questionnaire must be filed with the records administrator of the local governmental entity not later and the 7th business day after the date the vendor becomes aware of facts that require the statement to be led. See Section 176.006(a-1), Local Government Code.	
vendor commits an offense if the vendor knowingly violates Section 176.006, Local Government Code. An flense under this section is a misdemeanor.	
Name of vendor who has a business relationship with local governmental entity.	
Check this box if you are filing an update to a previously filed questionnaire. (The law re completed questionnaire with the appropriate filing authority not later than the 7th busines you became aware that the originally filed questionnaire was incomplete or inaccurate.) Name of local government officer about whom the information is being disclosed.	s day after the date on which
realise of local government officer about whom the information is being disclosed.	
Name of Officer	
A. Is the local government officer or a family member of the officer receiving or I other than investment income, from the vendor? Yes No B. Is the vendor receiving or likely to receive taxable income, other than investment of the local government officer or a family member of the officer AND the taxable local governmental entity?	income, from or at the direction
other than investment income, from the vendor? Yes No B. Is the vendor receiving or likely to receive taxable income, other than investment of the local government officer or a family member of the officer AND the taxable	income, from or at the direction
Other than investment income, from the vendor? Yes No B. Is the vendor receiving or likely to receive taxable income, other than investment of the local government officer or a family member of the officer AND the taxable local governmental entity?	income, from or at the direction or at the direction of the control of the contro
Other than investment income, from the vendor? Yes No B. Is the vendor receiving or likely to receive taxable income, other than investment of the local government officer or a family member of the officer AND the taxable local governmental entity? Yes No Describe each employment or business relationship that the vendor named in Section 1 m other business entity with respect to which the local government officer serves as an other serves.	tincome, from or at the direction income is not received from the maintains with a corporation of the officer one or more gifts
Other than investment income, from the vendor? Yes No B. Is the vendor receiving or likely to receive taxable income, other than investment of the local government officer or a family member of the officer AND the taxable local governmental entity? Yes No Describe each employment or business relationship that the vendor named in Section 1 m other business entity with respect to which the local government officer serves as an ownership interest of one percent or more. Check this box if the vendor has given the local government officer or a family member.	tincome, from or at the direction income is not received from the maintains with a corporation of the officer one or more gifts

CONFLICT OF INTEREST QUESTIONNAIRE For vendor doing business with local governmental entity

A complete copy of Chapter 176 of the Local Government Code may be found at http://www.statutes.legis.state.tx.us/ Docs/LG/htm/LG.176.htm. For easy reference, below are some of the sections cited on this form.

<u>Local Government Code § 176.001(1-a)</u>: "Business relationship" means a connection between two or more parties based on commercial activity of one of the parties. The term does not include a connection based on:

- (A) a transaction that is subject to rate or fee regulation by a federal, state, or local governmental entity or an agency of a federal, state, or local governmental entity;
- (B) a transaction conducted at a price and subject to terms available to the public; or
- (C) a purchase or lease of goods or services from a person that is chartered by a state or federal agency and that is subject to regular examination by, and reporting to, that agency.

Local Government Code § 176.003(a)(2)(A) and (B):

- (a) A local government officer shall file a conflicts disclosure statement with respect to a vendor if:
 - (2) the vendor:
 - (A) has an employment or other business relationship with the local government officer or a family member of the officer that results in the officer or family member receiving taxable income, other than investment income, that exceeds \$2,500 during the 12-month period preceding the date that the officer becomes aware that
 - (i) a contract between the local governmental entity and vendor has been executed;

or

- (ii) the local governmental entity is considering entering into a contract with the vendor.
- (B) has given to the local government officer or a family member of the officer one or more gifts that have an aggregate value of more than \$100 in the 12-month period preceding the date the officer becomes aware that:
 - (i) a contract between the local governmental entity and vendor has been executed; or
 - (ii) the local governmental entity is considering entering into a contract with the vendor.

Local Government Code § 176,006(a) and (a-1)

- (a) A vendor shall file a completed conflict of interest questionnaire if the vendor has a business relationship with a local governmental entity and;
 - has an employment or other business relationship with a local government officer of that local governmental entity, or a family member of the officer, described by Section 176.003(a)(2)(A);
 - (2) has given a local government officer of that local governmental entity, or a family member of the officer, one or more gifts with the aggregate value specified by Section 176.003(a)(2)(B), excluding any gift described by Section 176.003(a-1); or
 - (3) has a family relationship with a local government officer of that local governmental entity.
- (a-1) The completed conflict of interest questionnaire must be filed with the appropriate records administrator not later than the seventh business day after the later of:
 - (1) the date that the vendor:
 - (A) begins discussions or negotiations to enter into a contract with the local governmental entity; or
 - (B) submits to the local governmental entity an application, response to a request for proposals or bids, correspondence, or another writing related to a potential contract with the local governmental entity; or
 - (2) the date the vendor becomes aware:
 - (A) of an employment or other business relationship with a local government officer, or a family member of the officer, described by Subsection (a);
 - (B) that the vendor has given one or more gifts described by Subsection (a); or
 - (C) of a family relationship with a local government officer.

ATTACHMENT VII: CERTIFICATION OF FAIR BUSINESS PRACTICES

That the submitter has not been found guilty of unfair business practices in a judicial or state agency administrative proceeding during the preceding year. The submitter further affirms that no officer of the submitter has served as an officer of any company found guilty of unfair business practices in a judicial or state agency administrative during the preceding year.

Name of Organization/Contractor(s):

Allganize

Signature of Authorized Representative:

ATTACHMENT VIII: CERTIFICATION OF GOOD STANDING TEXAS CORPORATE FRANCHISE TAX CERTIFICATION

Pursuant to Article 2.45, Texas Business Corporation Act, state agencies may not contract with for profit corporations that are delinquent in making state franchise tax payments. The following certification that the corporation entering into this offer is current in its franchise taxes must be signed by the individual authorized on Form 2031, Corporate Board of Directors Resolution, to sign the contract for the corporation.

The undersigned authorized representative of the corporation making the offer herein certified that the following indicated Proposal is true and correct and that the undersigned understands that making a false Proposal is a material breach of contract and is grounds for contract cancellation.

Indicate the certification that applies to your corporation:
The Corporation is a for-profit corporation and certifies that it is not delinquent in its franchise tax payments to the State of Texas.
The Corporation is a non-profit corporation or is otherwise not subject to payment of franchise taxes to the State of Texas.
Type of Business (if not corporation):
□ Sole Proprietor
□ Partnership
□ Other
Pursuant to Article 2.45, Texas Business Corporation Act, the North Central Texas Council of Governments reserves the right to request information regarding state franchise tax payments.
(Printed/Typed Name and Title of Authorized Representative)
Signature
Date:

NOT APPLICABLE

ATTACHMENT IX: HISTORICALLY UNDERUTILIZED BUSINESSES, MINORITY OR WOMEN-OWNED OR DISADVANTAGED BUSINESS ENTERPRISES

Historically Underutilized Businesses (HUBs), minority or women-owned or disadvantaged businesses enterprises (M/W/DBE) are encouraged to participate in the solicitation process.

NCTCOG recognizes the certifications of most agencies. HUB vendors <u>must</u> submit a copy of their certification for consideration during the evaluation of their proposal. Please attach the copy to this form. This applies only to the Offeror and not a subcontractor.

Texas vendors who are not currently certified are encouraged to contact either the Texas United Certification Program, State of Texas HUB Program, or the North Central Texas Regional Certification Agency, among others. Contact:

State of Texas HUB Program
Texas Comptroller of Public Accounts
Lyndon B. Johnson State Office Building
111 East 17th Street
Austin, Texas 78774
(512) 463-6958
http://www.window.state.tx.us/procurement/prog/hub/

North Central Texas Regional Certification Agency 624 Six Flags Drive, Suite 100 Arlington, TX 76011 (817) 640-0606 http://www.nctrca.org/certification.html

Texas United Certification Program USDOT website at https://www.transportation.gov/DBE

You must include a copy of your certification document as part of this solicitation to receive points in the evaluation. Vendor to Sign Below to Attest to Validity of Certification:

Authorized Signature	
Typed Name Date	
☑ Not applicable.	

ATTACHMENT X: NCTCOG FEDERAL AND STATE OF TEXAS REQUIRED PROCUREMENT PROVISIONS

The following provisions are mandated by Federal and/or State of Texas law. Failure to certify to the following will result in disqualification of consideration for contract. Entities or agencies that are not able to comply with the following will be ineligible for consideration of contract award.

PROHIBITED TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT CERTIFICATION

This Contract is subject to the Public Law 115-232, Section 889, and 2 Code of Federal Regulations (CFR) Part 200, including §200.216 and §200.471, for prohibition on certain telecommunications and video surveillance or equipment. Public Law 115-232, Section 889, identifies that restricted telecommunications and video surveillance equipment or services (e.g., phones, internet, video surveillance, cloud servers) include the following:

- A) Telecommunications equipment that is produced by Huawei Technologies Company or ZTE Corporation (or any subsidiary or affiliates of such entities).
- B) Video surveillance and telecommunications equipment produced by Hytera Communications Corporations, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company (or any subsidiary or affiliates of such entities).
- C) Telecommunications or video surveillance services used by such entities or using such equipment. D) Telecommunications or video surveillance equipment or services produced or provided by an entity that the Secretary of Defense, Director of the National Intelligence, or the Director of the Federal Bureau of Investigation reasonably believes to be an entity owned or controlled by the government of a covered foreign country. The entity identified below, through its authorized representative, hereby certifies that no funds under this Contract will be obligated or expended to procure or obtain telecommunication or video surveillance services or equipment or systems that use covered telecommunications equipment or services as a substantial or essential component of any system, or as a critical technology as part of any system prohibited by 2 CFR §200.216 and §200.471, or applicable provisions in Public Law 115-232 Section 889.

The Contractor or Subrecipient hereby certifies that it does comply with the requirements of 2 CFR §200.216 and §200.471, or applicable regulations in Public Law 115-232 Section 889.

SIGNATURE OF AUTHORIZED PERSON:

NAME OF AUTHORIZED PERSON: Jay Tchakarov

NAME OF COMPANY: Allganiz

DATE: 1/25/2025

DISCRIMINATION AGAINST FIREARMS ENTITIES OR FIREARMS TRADE ASSOCIATIONS

This contract is subject to the Texas Local Government Code chapter 2274, Subtitle F, Title 10, prohibiting contracts with companies who discriminate against firearm and ammunition industries. TLGC chapter 2274, Subtitle F, Title 10, identifies that "discrimination against a firearm entity or firearm trade association" includes the following:

- A) means, with respect to the entity or association, to:
 - I. refuse to engage in the trade of any goods or services with the entity or association based solely on its status as a firearm entity or firearm trade association; and
 - II. refrain from continuing an existing business relationship with the entity or association based solely on its status as a firearm entity or firearm trade association; or
 - III. terminate an existing business relationship with the entity or association based solely on its status as a firearm entity or firearm trade association.
- B) An exception to this provision excludes the following:
 - I. contracts with a sole-source provider; or
- II. the government entity does not receive bids from companies who can provide written verification.

The entity identified below, through its authorized representative, hereby certifies that they have no practice, policy, guidance, or directive that discriminates against a firearm entity or firearm trade association; and that they will not discriminate during the term of the contract against a firearm entity or firearm trade association as prohibited by Chapter 2274, Subtitle F, Title 10 of the Texas Local Government Code.

The Contractor or Subrecipient hereby certifies that it does comply with the requirements of Chapter 2274, Subtitle F, Title 10.

SIGNATURE OF AUTHORIZED PERSON:

NAME OF AUTHORIZED PERSON: Jay Tchakarov

NAME OF COMPANY: Allganize

DATE: 1/25/2025

BOYCOTTING OF CERTAIN ENERGY COMPANIES

This contract is subject to the Texas Local Government Code chapter 809, Subtitle A, Title 8, prohibiting contracts with companies who boycott certain energy companies.

TLGC chapter Code chapter 809, Subtitle A, Title 8, identifies that "boycott energy company" means, without an ordinary business purpose, refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations with a company because the company:

- I. engages in the exploration, production, utilization, transportation, sale, or manufacturing of fossil fuel based energy and does not commit or pledge to meet environmental standards beyond applicable federal and state law; and
- II. does business with a company described by paragraph (I).

The entity identified below, through its authorized representative, hereby certifies that they do not boycott energy companies, and that they will not boycott energy companies during the term of the contract as prohibited by Chapter 809, Subtitle A, Title 8 of the Texas Local Government Code.

☐ The Contractor or Subrecipient hereby certifies that it does comply with the requirements of Chapter 809, Subtitle A, Title 8.

SIGNATURE OF AUTHORIZED PERSON:

NAME OF AUTHORIZED PERSON: Jay Tchakarov

NAME OF COMPANY: Allganize

DATE: 1/25/2025

EXHIBIT 1: CATEGORIES OFFERED AND PRICING PROPOSAL

Place a checkmark next to each category you are offering in your proposal:
✓ Service Category #1: Artificial Intelligence (AI) Solutions for Public
Sector Entities
Service Category #2: Other Ancillary Goods or Services (List Below)

The Respondent shall furnish a comprehensive cost pricing model for this RFP, pursuant to the guidance provided in Section 5.13. Please delineate pricing based on **Service Category 1**, **Service Category 2**, or a combined pricing model for both categories. Label your pricing proposal as "Exhibit 1 – Pricing," and use as many pages as necessary to provide detailed information.

Important Note: This RFP is not tied to any specific project at this time. The purpose is to secure pricing for potential future use of AI solutions by public sector entities. Respondents are encouraged to provide pricing models that are as descriptive and flexible as possible to accommodate the varied needs of potential users.

In addition to the requested pricing, Respondents are encouraged to include a retainage rate based on the hourly rate of each staff member for any future projects that may arise but are not currently anticipated by this RFP.

EXHIBIT 3: SERVICE DESIGNATION AREAS

	Texas Service Area Designation or Identification					
Proposing Firm Name:	Allganize					
Notes:	Indicate in the appropriate box whether you are proposing to service the entire state of Texas					
	Will service the entire state of Te	exas	Will not service the entir	e state of Texas		
	We will service the entire state o	f Texas 🗸				
	regions that you are proposing	If you are not proposing to service the entire state of Texas, designate on the form below the regions that you are proposing to provide goods and/or services to. By designating a region or regions, you are certifying that you are willing and able to provide the proposed goods and services.				
Item	Region	Metro	politan Statistical Areas	Designated Service Area		
1.	North Central Texas	I	nties in the Dallas-Fort Metropolitan area			
2.	High Plains	Amaril Lubbo				
3.	Northwest	I	Abilene Wichita Falls			
4.	Upper East	Longvi Texark Tyler	iew ana, TX-AR Metro Area			
5.	Southeast	Beaum	ont-Port Arthur			
6.	Gulf Coast	Housto Sugar	on-The Woodlands Land			
7.	Central Texas		College Station-Bryan Killeen-Temple Waco			
8.	Capital Texas	Austin	Austin-Round Rock			
9.	Alamo		San Antonio-New Braunfels Victoria			

10.	South Texas	Brownsville-Harlingen Corpus Christi Laredo McAllen-Edinburg-Mission	
11.	West Texas	Midland Odessa San Angelo	
12.	Upper Rio Grande	El Paso	

(Exhibit 3 continued on next page)

(Exhibit 3 continued)

	Nationwide Service Area Designation or Identification Form				
Proposing Firm Name:					
Notes:	Indicate in the appropriate box whether you are proposing to provide service to all Fifty (50) States.				
	Will service all	fifty (50) states Will not service fifty (50) state	Will not service fifty (50) states		
	We will service all fifty (50) states ✓				
	If you are not proposing to service to all fifty (50) states, then designate on the form below the states that you will provide service to. By designating a state or states, you are certifying that you are willing and able to provide the proposed goods and services in those states. If you are only proposing to service a specific region, metropolitan statistical area (MSA), or City in a State, then indicate as such in the appropriate column box.				
Item	State	Region/MSA/City (write "ALL" if proposing to service entire state)	Designat ed as a Service Area		
1.	Alabama				
2.	Alaska				
3.	Arizona				
4.	Arkansas				
5.	California				
6.	Colorado				
7.	Connecticut				
8.	Delaware				
9.	Florida				
10.	Georgia				
11.	Hawaii				

12.	Idaho	
13.	Illinois	
14.	Indiana	
15.	Iowa	
16.	Kansas	
17.	Kentucky	
18.	Louisiana	
19.	Maine	
20.	Maryland	
21.	Massachusetts	
22.	Michigan	
23.	Minnesota	
24.	Mississippi	
25.	Missouri	
26	Montana	
27.	Nebraska	
28.	Nevada	
29.	New Hampshire	
30.	New Jersey	
31.	New Mexico	
32.	New York	
33.	North Carolina	
34.	North Dakota	
35.	Ohio	
		-

36.	Oregon	
37.	Oklahoma	
38.	Pennsylvania	
39.	Rhode Island	
40.	South Carolina	
41.	South Dakota	
42.	Tennessee	
43.	Texas	
44.	Utah	
45.	Vermont	
46.	Virginia	
47.	Washington	
48.	West Virginia	
49.	Wisconsin	
50.	Wyoming	

End of Exhibit 3