

APPENDIX A.1
Pricing for TXShare Cooperative Purchase Program Participants

5. PRICING

5.0. SERVICE CATEGORY #1: ARTIFICIAL INTELLIGENCE (AI) SOLUTIONS FOR PUBLIC SECTOR ENTITIES

Service Description	Cost Model	Estimated Cost Range	Notes
AI System Design and Development	Per Project	\$50,000 – \$1,000,000+	Custom AI applications tailored for public sector challenges, including chatbots, recommendation systems, predictive analytics, etc.
AI Consulting and Strategy Development	Hourly/Per Engagement	\$150 – \$350 per hour	Expert-led strategy sessions to design AI roadmaps, align solutions to public sector needs, and assess feasibility.
Machine Learning Model Development	Per Hour/Project-Based	\$5,000 – \$25,000 per model	Pricing varies based on the size, complexity, and training data required for model creation and deployment.
Natural Language Processing (NLP) Tools	Annual Licensing Fee	\$40,000 – \$75,000 per year	AI-driven solutions like sentiment analysis, document summarization, and language translation.
AI-Powered Analytics Dashboards	Per Dashboard	\$30,000 – \$75,000	Interactive dashboards integrating real-time data insights, predictive analysis, and visualization for decision-making.
Robotic Process Automation (RPA)	Per Workflow Automated	\$15,000 – \$50,000	Automation of repetitive workflows, such as data entry or report generation, improving efficiency and reducing errors.
Generative AI Tools (Content Creation)	Per Deployment/Licensing	\$25,000 – \$100,000	Solutions for automated report writing, citizen communication, or content marketing.

5.1. SERVICE CATEGORY #2: OTHER ANCILLARY GOODS OR SERVICES

Service Description	Cost Model	Estimated Cost Range	Notes
Cybersecurity Services	Hourly/Project-Based	\$200 – \$400 per hour	Advanced threat detection, vulnerability assessments, and compliance with cybersecurity frameworks like NIST and GDPR.
IT Infrastructure Assessment	Per Assessment	\$50,000 – \$150,000	Comprehensive evaluation of existing IT infrastructure, including scalability, security, and optimization recommendations.
Cloud Migration and Management	Per Migration/Hourly	\$25,000 – \$150,000 per project	Cloud hosting setup, application migration, and optimization for platforms like Azure, AWS, or Google Cloud.
Staff Augmentation (IT Personnel)	Hourly	\$80 – \$200 per hour	Flexible staffing solutions for IT specialists, project managers, or AI professionals.
Web Development and Maintenance	Per Project/Annual Fee	\$10,000 – \$150,000	Development of ADA-compliant websites with ongoing maintenance, accessibility improvements, and security updates.
Data Integration Services	Per Integration	\$20,000 – \$75,000	Custom ETL pipelines, API integrations, and system interoperability for seamless data management.
Training and Onboarding Services	Per Session/Hourly	\$5,000 – \$50,000	Training programs for end-users and administrators, including workshops, manuals, and e-learning platforms.

The Contractor shall ensure that any ancillary goods or services provided in connection with AI Solutions are consistent with the technical and operational standards outlined in this agreement and relevant to AI Solutions.

5.2. RETAINER RATES

We also provide retainers for ongoing consultation and project support. Retainer rates are based on the hourly rates of assigned staff members and the estimated hours required per month:

Role	Hourly Rate
AI Specialist	\$250 – \$350
Cybersecurity Expert	\$225 – \$400
IT Infrastructure Consultant	\$200 – \$300

Role	Hourly Rate
Data Scientist	\$200 – \$300
Project Manager	\$150 – \$250

Important Notes:

1. All prices are indicative and will be finalized following detailed project discussions with the client.
2. Pricing includes design, development, and post-deployment support where applicable.
3. Retainer options ensure priority access to skilled personnel for ongoing support and scaling.
4. Discounts may apply for multi-year agreements, providing cost-efficiency for sustained partnerships.
5. Costs related to third-party software licensing, hardware procurement, or travel expenses (if applicable) will be outlined separately during project discussions.