

Proposal Pricing

Pricing By Product Category

Cost-efficiency has long been a Weaver hallmark; we pride ourselves on offering extensive capabilities at a reasonable cost. Your RFP makes it clear that you seek value from the services you seek. Our pricing reflects the level of insight and technical knowledge our team brings, focused on helping you meet both your immediate objectives and your long-term goals.



Weaver is committed to working with NCTCOG to develop a conscious, cost-effective fee structure that reflects NCTCOG's unique needs. Keeping fees reasonable is just one way we demonstrate a commitment to our clients — we want our relationship with you to be long-term and mutually beneficial.

In accordance with the RFP, we've submitted a rate card below; we'd be happy to draft model engagements and estimated costs based on NCTCOG's specific needs.

Our team will work with NCTCOG to draft statements of work (SOWs) for all activities. These will include timelines, anticipated costs, deliverable expectations, and expectations of stakeholders. We'll proactively monitor costs and work with NCTCOG to ensure risks are mitigated and reported and that, to the best extent possible, budgets for each SOW are followed as planned. If work will exceed the anticipated cost, we'll work closely with NCTCOG to modify scope, as needed, to account for changes.

The following rate cards are all-inclusive and presented on an hourly basis, with itemized hourly rates by level of experience for all applicable personnel. Pricing shown below is for all services associated with each Product Category listed. Note that rates could increase each year based on inflation and market conditions. They will not exceed three percent in a given year.

Weaver's pricing for this engagement will be based on our discounted hourly rates. Weaver will discuss pricing and hour estimates for each project during the duration of the engagement.

Product Category 3: Data Management, Analytics, and Automation

Staff Level	Standard Hourly Rate	Discounted Hourly Rate	Percent Discount
Partner	\$600	\$400	33%
Director / Senior Manager / Senior Advisor	\$430 – \$525	\$290 – \$350	33%
Manager	\$350	\$250	29%
Supervisory Senior	\$295	\$210	29%
Senior Associate	\$260	\$185	29%
Associate	\$230	\$165	28%
Offshore Developer	\$125	\$100	20%

Product Category 5: Project Management

Staff Level	Standard Hourly Rate	Discounted Hourly Rate	Percent Discount
Partner	\$600	\$400	33%
Director / Senior Manager / Senior Advisor	\$430 – \$525	\$290 – \$350	33%
Manager	\$350	\$250	29%
Supervisory Senior	\$295	\$210	29%
Senior Associate	\$260	\$175	33%
Associate	\$230	\$160	30%

Product Category 6: Technology Upgrade, Migration, and Transformation

Staff Level	Standard Hourly Rate	Discounted Hourly Rate	Percent Discount
Partner	\$600	\$400	33%
Director / Senior Manager / Senior Advisor	\$430 – \$525	\$290 – \$350	33%
Manager	\$350	\$250	29%
Supervisory Senior	\$295	\$210	29%
Senior Associate	\$260	\$185	29%
Associate	\$230	\$165	28%
Offshore Developer	\$125	\$100	20%

Product Category 7: Business Intelligence

Staff Level	Standard Hourly Rate	Discounted Hourly Rate	Percent Discount
Partner	\$600	\$400	33%
Director / Senior Manager / Senior Advisor	\$430 – \$525	\$290 – \$350	33%
Manager	\$350	\$250	29%
Supervisory Senior	\$295	\$210	29%
Senior Associate	\$260	\$185	29%
Associate	\$230	\$165	28%
Offshore Developer	\$125	\$100	20%

Product Category 13: Products and Services Otherwise Not Anticipated in the RFP

Staff Level	Standard Hourly Rate	Discounted Hourly Rate	Percent Discount
Partner	\$600	\$400	33%
Director / Senior Manager / Senior Advisor	\$430 – \$525	\$290 – \$350	33%
Manager	\$350	\$250	29%
Supervisory Senior	\$295	\$210	29%
Senior Associate	\$260	\$185	29%
Associate	\$230	\$165	28%
Offshore Developer	\$125	\$100	20%

Addressing Scope Changes

There should never be surprises when it comes to costs.

While exact hours are sometimes difficult to estimate in advisory engagements with multiple moving pieces, Weaver will always keep you fully up-to-date on costs incurred and how we are tracking against the pre-approved numbers. Keeping fees transparent and reasonable is just one way we demonstrate a commitment to our clients. If you are ever unsatisfied with your fee, please don't hesitate to let us know; we want our relationship with you to be long-term and mutually beneficial.

Out-of-Pocket Expenses and Administrative Costs

The rates quoted are all-inclusive; we do not charge for out-of-pocket expenses such as printing, report production and similar administrative costs. Routine meetings and accounting advice in the ordinary course of business are also considered part of our role as your professional services provider and are not charged as a separate fee.

Questions and Communications

We encourage you to contact us with routine questions throughout the engagement, and throughout the year; we will not bill you for general inquiries nor for the time to learn the nuances of your operations. We see all of this as an investment in building a long-term relationship with you.



For questions that require substantial research, or if it should become necessary to change the existing scope — either to supplement the services requested or to perform additional work as a result of the specific recommendations — we will discuss project details with you and agree upon a pricing structure before beginning work. Typically, additional work is negotiated based upon the timing of the services needed and skill level required.