



Proposal Pricing

Respondents should furnish a proposal that specifies a pricing model(s) that will apply to all orders placed under this contract. The pricing models(s) can be based on quantity or a flat percentage discount across the board. Please provide a current suggested list pricing (rate card) for the products and services that you intend to provide in your proposal.

TSCTI has provided a rate card for each category covering some positions/titles.

Pricing Models		Hourly Rate Range	
Category #1	Application Development	Min	Max
	Software Developer	\$75.00	\$99.00
	Full-Stack Developer	\$80.00	\$100.00
	Mobile App Developer	\$70.00	\$90.00
	Web Developer	\$70.00	\$90.00
	DevOps Engineer	\$75.00	\$102.00
	Front-End Developer	\$80.00	\$100.00
	Back-End Developer	\$80.00	\$100.00
	User Interface (UI) Designer	\$65.00	\$80.00
Category #2	Application Maintenance and Support	Min	Max
	Application Support Specialist	\$60.00	\$80.00
	Helpdesk Support Analyst	\$30.00	\$45.00
	Systems Administrator	\$60.00	\$90.00
	Technical Support Engineer	\$55.00	\$70.00
	IT Operations Manager	\$70.00	\$95.00
	Service Desk Technician	\$40.00	\$40.00
Category #3	Data Management, Analytics, and Automation	Min	Max
	Data Analyst	\$65.00	\$98.00
	Data Scientist	\$75.00	\$105.00
	Business Intelligence Analyst	\$75.00	\$100.00
	Machine Learning Engineer	\$70.00	\$85.00
	Data Engineer	\$75.00	\$100.00
	Data Warehouse Architect	\$90.00	\$130.00
	Automation Specialist	\$65.00	\$90.00
Category #4	Enterprise Architecture	Min	Max
	Enterprise Architect	\$90.00	\$130.00
	Solutions Architect	\$90.00	\$132.00
	Infrastructure Architect	\$90.00	\$130.00
	Security Architect	\$90.00	\$140.00
	Business Architect	\$90.00	\$125.00
	Cloud Architect	\$90.00	\$135.00
	Integration Architect	\$90.00	\$130.00
	Application Architect	\$90.00	\$130.00
Category #5	Project Management	Min	Max
	Project Manager	\$80.00	\$125.00
	Program Manager	\$85.00	\$130.00
	Scrum Master	\$70.00	\$95.00
	Agile Coach	\$70.00	\$95.00
	Portfolio Manager	\$75.00	\$99.00
	Project Coordinator	\$60.00	\$80.00
Category #6	Technology Upgrade, Migration, and Transformation	Min	Max
	IT Transformation Manager	\$70.00	\$85.00
	Migration Specialist	\$70.00	\$90.00
	Change Management Consultant	\$75.00	\$95.00



	Cloud Migration Engineer	\$80.00	\$124.00
	Legacy System Migration Analyst	\$70.00	\$90.00
	IT Infrastructure Manager	\$80.00	\$120.00
	Digital Transformation Lead	\$75.00	\$99.00
	Technology Integration Specialist	\$70.00	\$90.00
Category #7	Business Intelligence	Min	Max
	BI Developer	\$70.00	\$95.00
	BI Analyst	\$70.00	\$90.00
	BI Consultant	\$65.00	\$85.00
	Data Visualization Specialist	\$60.00	\$85.00
	BI Project Manager	\$80.00	\$125.00
	Data Analyst	\$68.00	\$88.00
	BI Solution Architect	\$90.00	\$130.00
Category #10	Microsoft Maintenance and Support	Min	Max
	Microsoft System Administrator	\$65.00	\$90.00
	Microsoft Exchange Administrator	\$65.00	\$90.00
	Office 365 Support Specialist	\$60.00	\$87.00
	SharePoint Administrator	\$70.00	\$95.00
	Azure Cloud Engineer	\$80.00	\$120.00
	Windows Server Administrator	\$60.00	\$85.00
	Active Directory Administrator	\$60.00	\$85.00
	Microsoft SQL Server DBA	\$70.00	\$90.00
Category #12	Geospatial Software and Data Support	Min	Max
	GIS Analyst	\$60.00	\$85.00
	Geospatial Data Scientist	\$65.00	\$90.00
	Geospatial Technician	\$60.00	\$85.00
	Remote Sensing Specialist	\$60.00	\$85.00
	Geospatial Software Developer	\$65.00	\$90.00
	GIS Project Manager	\$80.00	\$115.00
	GPS Technician	\$60.00	\$80.00
Category #13	Services Not Anticipated in the RFP (Network Support Service)	Min	Max
	Network Engineer	\$70.00	\$98.00
	Network Administrator	\$60.00	\$85.00
	Network Security Analyst	\$70.00	\$99.00
	Wireless Network Specialist	\$60.00	\$85.00
	Network Operations Center (NOC) Technician	\$60.00	\$80.00
	Network Support Specialist	\$60.00	\$80.00
	VoIP Engineer	\$60.00	\$80.00
	Network Architect	\$85.00	\$120.00