

Category 1 - V3Main Technoloiges Pricing Details			
<b>Notes</b> <b>The pricing provided includes:</b> <ul style="list-style-type: none"><li>•Solution design and documentation, including a comprehensive architecture tailored to the customer’s requirements.</li><li>•CyberPod AI implementation and customization as per the defined scope agreed upon with the customer.</li><li>•Artificial intelligence advisory consulting services to guide the project and ensure optimal implementation.</li><li>•Annual product support covering bug fixes and security updates for a period of one year, as per renewal cycle.</li></ul>			
Description	Add additional description if necessary:	V3Main Unit Price	Notes/Comments
<b>1. Software Licensing and Subscription Costs:</b> Provide the cost breakdown for software licenses, subscriptions, or any other software-related fees.	Single Instance Deployment (On Premise)	\$253,500.00	Year renewal price, post contract period price will be hiked by 12% per renewal.
<b>2. Implementation and Customization Costs:</b> Outline the costs related to the implementation of the AI solution, including setup, integration with existing systems, customization, and deployment.	AI Agents or Autopilots will be part of PS services	\$156.00	Unit price per hour as part of proffesional services.
<b>3. Training and Support Costs:</b> Include costs for training government staff, technical support, and customer service, both during and after implementation.	Part of post deployment handover	\$6,500.00	Three working days workshop will be conducted.
<b>4. Ongoing Maintenance and Updates:</b> Provide costs for ongoing software maintenance, updates, and any regular services required to keep the AI system running smoothly.	Quaterly On-site visting health check and maintainance support	\$50,700.00	Annual Maintainance Optional
<b>5. Optional Add-Ons or Features:</b> <i>List any additional features or services available that are not included in the core proposal but can be added at an additional cost.</i>		\$0.00	
<b>6. Total Cost of Ownership (TCO):</b> <i>Summarize the Total Cost of Ownership (TCO), which includes all costs over a defined period (e.g., 3 years or 5 years). This should reflect software, implementation, support, maintenance, and optional add-ons.</i>		\$310,700.00	Discount - 1 Year 5%, 3 Year 20%, 5 Year 30%
<b>7. Additional Costs (if applicable):</b> <i>List any additional costs not covered in the above sections that are relevant to the proposal, such as travel costs, setup fees, or other miscellaneous charges.</i>		\$54,600.00	Installation & Setup fee on-time cost
Category 2 - Ancillary Goods and/or Services			
Describe Below: Job Title	Job Function	Hourly Rate	Notes/Comments
ATO Implementation Program Manager	ATO - Implementation & Ongoing Mainteance	\$173.73	
Chief Information Security Officer / SME	ATO - Implementation & Ongoing Maintenance	\$198.55	
Chief Information Security Auditor	Audit Management	\$173.73	
Data Security Specialist	Cloud Native Backup and Recovery Implementation Services	\$173.73	
Computer Security Systems Specialist	CMMC, ISO, and SOC2 Audits	\$148.91	
Cyber-Security Analyst/Engineer	CMMC, ISO, and SOC2 Audits	\$173.73	
Chief Information Officer (CIO)	Cybersecurity Implementation Support	\$228.36	
Chief Information Security Officer (CISO)	Cybersecurity Implementation Support	\$228.36	
Incident Response (IR)	Cybersecurity Implementation Support	\$228.36	
Information System Owner (SO)	Cybersecurity Implementation Support	\$189.71	
Information Systems Security Officer (ISSO)	Cybersecurity Implementation Support	\$228.36	
Junior Information Security Analyst (Cybersecurity Analyst)	Cybersecurity Implementation Support	\$98.59	
Junior Information Systems Security Officer (ISSO)	Cybersecurity Implementation Support	\$136.64	
Mid Level Information Security Analyst (Cybersecurity Analyst)	Cybersecurity Implementation Support	\$117.87	
Mid Level Information Systems Security Officer (ISSO)	Cybersecurity Implementation Support	\$157.87	
Program Manager	Cybersecurity Implementation Support	\$179.85	
Security Control Accessor (SCA)	Cybersecurity Implementation Support	\$183.85	
Senior Computer Systems Analyst (Sr. DevSecOps Engineer)	Cybersecurity Implementation Support	\$138.36	
Senior Information Security Analyst (Cybersecurity Analyst)	Cybersecurity Implementation Support	\$151.75	
Senior Information Systems Security Officer (ISSO)	Cybersecurity Implementation Support	\$189.71	
Data Center Facilities Project Manager(s)	Data Center Implementation Services	\$173.73	
SME Computer Systems Engineer Architect	Datacenter Services (Colocation, IaaS) Implementation Support	\$189.19	
Disaster Recovery Specialist	Disaster Recovery Services	\$173.73	
Disaster Recovery Specialist	Disaster Recovery Services	\$173.73	
Senior Database Architect	Enterprise Architectural Services	\$152.01	
SME Computer Systems Engineer Architect	Enterprise Architectural Services	\$189.19	
Data Scientist	Enterprise Architecture Services	\$152.01	
Configuration Management Specialist	Identity and Access Management Services (IAM) Implementation Service	\$124.09	
Journeyman Business Intelligence Analyst	Implementation Support	\$110.11	
Journeyman Computer User Support Specialist	Implementation Support	\$120.15	
Journeyman Software Quality Assurance Engineer and Tester	Implementation Support	\$82.45	
Junior Software Quality Assurance Engineer and Tester	Implementation Support	\$127.95	
Senior Database Administrator	Implementation Support	\$117.13	
Senior Software Quality Assurance Engineer and Tester	Implementation Support	\$161.39	
Senior Technical Writer	Implementation Support	\$118.06	
Senior Training and Specialist	Implementation Support	\$118.06	
Cyber-Security Analyst/Engineer	Key Management Service (PKI)	\$90.25	
Configuration Management Specialist	Network Management Services	\$124.09	
Senior Network and Computer Systems Administrator	Network Management Services	\$151.52	
Senior Network and Computer Systems Administrator	Network Management Services	\$82.21	
Security Engineer – Penetration Testing	Pen Testing	\$173.73	
Journeyman Information Technology Project Manager	Project Management	\$162.13	
Program Manager	Project Management	\$173.73	
Project Manager	Project Management	\$173.73	
Senior Information Technology Project Manager	Project Management	\$173.73	
Journeyman Information Security Analyst	Security Implementation Services	\$151.52	
Journeyman Software Quality Assurance Engineer and Tester	Security Implementation Services	\$110.11	
Senior Computer and Information Systems Manager	Security Implementation Services	\$151.75	
Senior Computer Systems Analyst (Sr. DevSecOps Engineer)	Security Implementation Services	\$138.36	
Senior Computer Systems Engineer Architect	Security Implementation Services	\$127.14	
Senior Database Administrator	Security Implementation Services	\$152.01	
SME Computer Systems Analyst	Security Implementation Services	\$177.49	
SME Computer Systems Engineer Architect	Security Implementation Services	\$189.19	
Senior Computer Systems Analys (Sr. Engineer)	Zero Trust Network Architecture (ZTA) Implementation	\$138.36	
Senior Information Security Analyst (Cybersecurity Analyst)	Zero Trust Network Architecture (ZTA) Implementation	\$151.75	