

## **Tab E: Proposal Pricing**

*Offerors should furnish a proposal that specifies a pricing model(s) that will apply to all orders placed under this contract. The pricing models(s) can be based on quantity or a flat percentage discount across the board. Please provide a current suggested list pricing (rate card) for the products and services that you intend to provide in your proposal.*

- Preventative maintenance & detailed console cleaning:
  - \$425/console desk
  - Volume rate (50+ console desks at one location) priced at \$400/console
- Wire management:
  - \$1000/console desk
- Steam cleaning of chairs
  - No bid
- Furniture moves:
  - \$250/hour (moves requiring relocation of furniture to a different address may include additional fees)
- Proposed Optional Ancillary Goods/Services:
  - We are happy to entertain/discuss and price any proposed 'Optional Ancillary Goods/Services' customers may need.