6) TAB F PROPOSAL PRICING

Respondents should furnish a proposal that specifies a pricing model(s) that will apply to all orders placed under this contract. The pricing models(s) can be based on quantity or a flat percentage discount across the board. Please provide a current suggested list pricing (rate card) for the products and services that you intend to provide in your proposal.

Labor Category	Base Year	Option Year 1	Option Year 2	Option Year 3	Option Year 4
System Engineer	$114.17	$118.73	$123.48	$128.41	$133.55
Subject Matter Expert	$115.96	$120.59	$125.42	$130.44	$135.66
Subject Matter Expert	$148.52	$154.47	$160.64	$167.07	$173.75
Administrative Program Manager	$181.43	$188.69	$196.23	$204.08	$212.24
Consultant	$155.67	$161.89	$168.37	$175.10	$182.11
Security Analyst I	$59.77	$62.16	$64.64	$67.23	$69.92
Security Analyst II	$73.93	$76.90	$79.97	$83.16	$86.49
Security Analyst III	$80.23	$83.45	$86.78	$90.26	$93.86
Security Analyst IV	$112.07	$116.55	$121.22	$126.07	$131.10
Project Manager	$114.67	$119.25	$124.02	$128.98	$134.14
Software Developer	$109.72	$114.12	$118.68	$123.43	$128.36
Software Tester	$90.45	$94.07	$97.82	$101.73	$105.80
Database Administrator	$108.44	$112.79	$117.30	$121.99	$126.87
Business Analyst – Journey	$98.30	$102.23	$106.32	$110.57	$114.99
IT Technician – Journey	$42.40	$44.09	$45.85	$47.69	$49.59
System Engineer – Senior	$86.44	$89.89	$93.49	$97.23	$101.12
System Architect – Senior	$112.51	$117.02	$121.70	$126.57	$131.63
Infrastructure Specialist – Expert	$85.60	$89.03	$92.58	$96.29	$100.14
Administrative Staff II	$42.84	$44.55	$46.34	$48.19	$50.12
Administrative Staff III	$59.14	$61.51	$63.97	$66.53	$69.19
Administrative Staff IV	$78.86	$82.02	$85.30	$88.72	$92.26
Architect I	$76.90	$79.97	$83.16	$86.49	$89.94
Architect II	$87.73	$91.23	$94.88	$98.68	$102.63
Architect III	$102.52	$106.62	$110.88	$115.31	$119.93
Architect IV	$113.36	$117.89	$122.61	$127.52	$132.61
Business Consultant / Analyst II	$64.07	$66.63	$69.30	$72.07	$74.95
Business Consultant / Analyst III	$78.97	$82.14	$85.42	$88.84	$92.39
Computer Operations III	$39.66	$41.24	$42.89	$44.60	$46.39
Configuration/Data Management III	$60.39	$62.81	$65.32	$67.93	$70.65
Configuration/Data Management IV	$81.82	$85.10	$88.50	$92.04	$95.72
COTS / ERP Consultant II	$96.19	$100.04	$104.04	$108.20	$112.53
COTS / ERP Consultant III	$112.37	$116.87	$121.54	$126.41	$131.47

COTS / ERP Consultant IV	$144.91	$150.70	$156.73	$162.99	$169.51
Data Analyst II	$73.78	$76.74	$79.81	$83.00	$86.33
Data Analyst III	$83.80	$87.15	$90.64	$94.27	$98.04
Data Analyst IV	$106.46	$110.72	$115.15	$119.76	$124.54
Data warehouse II	$78.86	$82.02	$85.30	$88.72	$92.26
Data warehouse III	$93.65	$97.40	$101.30	$105.35	$109.56
Data warehouse IV	$103.51	$107.65	$111.95	$116.42	$121.08
Database Administrator I	$70.96	$73.80	$76.76	$79.83	$83.02
Database Administrator II	$74.96	$77.96	$81.09	$84.33	$87.71
Deployment/Deskside Support/Analyst II	$34.57	$35.95	$37.39	$38.88	$40.43
Deployment/Deskside Support/Analyst III	$47.80	$49.71	$51.70	$53.76	$55.91
Deployment/Deskside Support/Analyst IV	$55.93	$58.17	$60.49	$62.91	$65.43
Engineering/Network Technician I	$32.54	$33.84	$35.19	$36.60	$38.07
Engineering/Network Technician II	$56.32	$58.58	$60.93	$63.37	$65.90
Engineering/Network Technician IV	$83.11	$86.44	$89.89	$93.49	$97.23
Financial Analyst IV	$80.95	$84.18	$87.55	$91.05	$94.69
Infrastructure / Application Support Help Desk professional I	$27.46	$28.55	$29.69	$30.88	$32.12
Infrastructure / Application Support Help Desk professional II	$35.59	$37.01	$38.49	$40.03	$41.63
Infrastructure / Application Support Help Desk professional III	$45.75	$47.59	$49.49	$51.47	$53.52
Program Manager	$124.00	$128.96	$134.12	$139.48	$145.06
Programmer/System Analyst I	$73.92	$76.88	$79.95	$83.14	$86.47
Programmer/System Analyst II	$82.03	$85.31	$88.73	$92.27	$95.96
Product Project Manager	$215.84	$224.47	$233.45	$242.79	$252.50
Principal Product Consultant	$289.52	$301.10	$313.14	$325.66	$338.69
Project Manager I	$59.81	$62.20	$64.69	$67.27	$69.96
Project Manager II	$94.33	$98.10	$102.02	$106.10	$110.34
Project Manager III	$89.41	$92.99	$96.71	$100.57	$104.59
QA/QC/Test Engineer/Analyst I	$47.58	$49.48	$51.46	$53.51	$55.65
QA/QC/Test Engineer/Analyst II	$57.91	$60.23	$62.64	$65.15	$67.76
QA/QC/Test Engineer/Analyst IV	$112.07	$116.55	$121.22	$126.07	$131.10
Research Analyst / Scientist III	$73.92	$76.88	$79.95	$83.14	$86.47
Research Analyst / Scientist IV	$143.20	$148.94	$154.89	$161.09	$167.54
Security Analyst I	$59.77	$62.16	$64.64	$67.23	$69.92
Security Analyst II	$73.93	$76.90	$79.97	$83.16	$86.49
Security Analyst III	$80.23	$83.45	$86.78	$90.26	$93.86
Security Analyst IV	$112.07	$116.55	$121.22	$126.07	$131.10

Senior Product Consultant	$219.68	$228.46	$237.60	$247.10	$256.99
Software/Database Engineer I	$65.37	$67.99	$70.71	$73.54	$76.48
Software/Database Engineer II	$74.37	$77.34	$80.43	$83.65	$86.99
Subject matter / Domain Expert II	$94.33	$98.10	$102.02	$106.10	$110.34
Subject matter / Domain Expert III	$108.64	$112.99	$117.51	$122.22	$127.10
Subject matter / Domain Expert IV	$152.53	$158.64	$164.99	$171.59	$178.45
System & Network Administrator I	$53.96	$56.12	$58.37	$60.71	$63.13
System & Network Administrator II	$70.04	$72.84	$75.75	$78.78	$81.93
System /Network/Telecom Engineer III	$79.85	$83.04	$86.37	$89.82	$93.42
System /Network/Telecom Engineer IV	$100.66	$104.70	$108.89	$113.24	$117.77
Technical Writer/Editor II	$53.24	$55.37	$57.58	$59.89	$62.29
Training Specialist III	$73.92	$76.88	$79.95	$83.14	$86.47
Training Specialist IV	$108.43	$112.77	$117.28	$121.97	$126.85
Vendor Certified Technician	$228.28	$237.41	$246.91	$256.79	$267.05
Web / Graphic designer IV	$75.41	$78.42	$81.55	$84.82	$88.21