

APPENDIX A.1  
Pricing for TXShare Cooperative Purchase Program Participants

Proposed Pricing RFP No. 2025-023			
<b>Pricing Format Request Example</b>			
<b>Respondent Name:</b>	Deloitte Consulting, LLP		
Notes:	1. This pricing sheet is an EXAMPLE of how pricing should be submitted for RFP 2025-023. 2. Please provide a detailed hourly rate card for all staff members who would be involved in delivering AI Consultancy Services, as required, throughout the duration of the Contract. Include roles, associated hourly rates, and any applicable conditions or additional costs. 3. Use as many lines as necessary. 4. Detail any additional information. 5. <i>Proposers are encouraged to offer optional features and supplemental fundtions or services to be offered as a catalog option. Please provide any options with 'list less' or 'cost plus' percentages for pricing.</i>		
Artificial Intelligence (AI) Consultancy Services			
Item	Description	Price	Conditions
1	Jr. Artificial Intelligence (Data Scientist)	\$235	
2	Sr. Artificial Intelligence (Data Scientist)	\$282	
3	Master System Integrator	\$200	
4	Jr. Business/Systems Analyst	\$116	
5	Sr. Business/Systems Analyst	\$145	
6	Jr. Data Analyst	\$146	
7	Sr. Data Analyst	\$175	
8	Jr. Cloud Architect	\$235	
9	Sr. Cloud Architect	\$271	
10	Jr. AI Developer	\$235	
11	Sr. AI Developer	\$282	
12	Jr. Program Manager	\$235	
13	Sr. Program Manager	\$282	
14	Jr. Project Manager	\$214	
15	Sr. Project Manager	\$271	
16	Jr. Simulation Engineer	\$171	
17	Sr. Simulation Engineer	\$242	
18	Jr. Subject Matter Expert Consultant	\$235	
19	Sr. Subject Matter Expert Consultant	\$282	
20	Jr. Software Engineer/Developer	\$195	
21	Sr. Software Engineer/Developer	\$235	
22	Jr. UX/UI Designer	\$195	
23	Sr. UX/UI Designer	\$235	
24	Sr. Innovation: Technology Scouting Specialist	\$271	
25	Business Documentation Creation	\$126	
26	Sr. Business Documentation Creation	\$150	
27	Jr. Cloud Architect (Offshore)	\$96	

28	Jr. AI Developer (Offshore)	\$68	
29	Jr. Software Engineer/Developer (Offshore)	\$61	
30	Jr. Data Analyst (Offshore)	\$53	
31	Jr. Business/System Analyst (Offshore)	\$50	
32	Sr. Cloud Architect (Offshore)	\$115	
33	Sr. AI Developer (Offshore)	\$80	
34	Sr. Software Engineer/Developer (Offshore)	\$71	
35	Sr. Data Analyst (Offshore)	\$61	
36	Sr. Business/System Analyst (Offshore)	\$58	
37	AI Strategy Lead	\$285	
38	AI Strategy Consultant	\$214	
39	Functional Lead	\$235	
40	Functional Consultant	\$201	
41	Functional Analyst	\$172	
42	Junior Security Specialist	\$201	
43	Senior Security Specialist	\$235	
44	AI Training Specialist	\$214	
45	AI Training Analyst	\$172	
46	Organization Change Management Lead	\$214	
47	Organization Change Management Consultant	\$201	
48	Organization Change Management Analyst	\$172	
49	Senior Data Engineer	\$183	
50	Junior Data Engineer	\$150	
51	Solution Architect	\$213	
<b>Contractors shall provide additional related services at catalog price less:</b>		<b>15-50%</b>	Depending on the role, level and market.